

# FDA Export Certification

## Guidance for Industry

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6 *This version of the guidance replaces the one made available in February 2019. This revision*  
7 *of the guidance includes changes to reflect existing FDA policies concerning the issuance of*  
8 *export certifications, including with respect to the issuance of certain export certifications for*  
9 *food for humans or animals pursuant to section 801(e)(4) of the Federal Food, Drug, and*  
10 *Cosmetic Act.*

11  
12 *Additional copies of the guidance are available from:*

13  
14 *Office of Communication, Outreach and Development*  
15 *Center for Biologics Evaluation and Research*  
16 *Food and Drug Administration*  
17 *10903 New Hampshire Ave., WO71, Room 3103*  
18 *Silver Spring, MD 20993*  
19 *Phone: 800-835-4709 or 240-402-8010*  
20 *ocod@fda.hhs.gov*

21 [https://www.fda.gov/vaccines-blood-biologics/guidance-compliance-regulatory-](https://www.fda.gov/vaccines-blood-biologics/guidance-compliance-regulatory-informationbiologics/biologics-guidances)  
22 [informationbiologics/biologics-guidances](https://www.fda.gov/vaccines-blood-biologics/guidance-compliance-regulatory-informationbiologics/biologics-guidances)

23  
24 *Office of Communications, Division of Drug Information*  
25 *Center for Drug Evaluation and Research*  
26 *Food and Drug Administration*  
27 *10001 New Hampshire Ave., Hillandale Bldg., 4<sup>th</sup> Floor*  
28 *Silver Spring, MD 20993-0002*  
29 *Phone: 855-543-3784 or 301-796-3400; Fax: 301-431-6353*  
30 *Email: druginfo@fda.hhs.gov*

31 [https://www.fda.gov/Drugs/GuidanceComplianceRegulatoryInformation/Guidances/default.ht](https://www.fda.gov/Drugs/GuidanceComplianceRegulatoryInformation/Guidances/default.htm)  
32 [m](https://www.fda.gov/Drugs/GuidanceComplianceRegulatoryInformation/Guidances/default.htm)

33  
34 *Office of Policy*  
35 *Center for Devices and Radiological Health*  
36 *Food and Drug Administration*  
37 *10903 New Hampshire Ave., Bldg. 66, Rm. 5431*  
38 *Silver Spring, MD 20993-0002*  
39 *Email: [CDRH-Guidance@fda.hhs.gov](mailto:CDRH-Guidance@fda.hhs.gov)*

40 [https://www.fda.gov/medical-devices/device-advice-comprehensive-regulatory-](https://www.fda.gov/medical-devices/device-advice-comprehensive-regulatory-assistance/guidance-documents-medical-devices-and-radiation-emitting-products)  
41 [assistance/guidance-documents-medical-devices-and-radiation-emitting-products](https://www.fda.gov/medical-devices/device-advice-comprehensive-regulatory-assistance/guidance-documents-medical-devices-and-radiation-emitting-products)

42  
43 *Policy and Regulations Staff, HFV-6*  
44 *Center for Veterinary Medicine*  
45 *Food and Drug Administration*  
46 *7500 Standish Place*  
47 *Rockville, MD 20855*

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*Phone: 240-402-7002*

*International Affairs Staff, HFS-550  
Center for Food Safety and Applied Nutrition  
Food and Drug Administration  
5001 Campus Drive  
College Park, MD 20740  
Phone: 240-402-2380  
<https://www.fda.gov/FoodGuidances>*

For questions on the content of this document, please refer to the appropriate FDA Center based on product jurisdiction.

Biological Products for Human Use: The Center for Biologics Evaluation and Research (CBER) [CBERExportCert@fda.hhs.gov](mailto:CBERExportCert@fda.hhs.gov), [CBERBECATS@fda.hhs.gov](mailto:CBERBECATS@fda.hhs.gov) or 240-402-9155

Drugs for Human Use: The Center for Drug Evaluation and Research (CDER) [CDERExportCertificateProgram@fda.hhs.gov](mailto:CDERExportCertificateProgram@fda.hhs.gov) or 301-796-4950

Medical Devices: The Center for Devices and Radiological Health (CDRH) [exportcert@cdrh.fda.gov](mailto:exportcert@cdrh.fda.gov) or 301-796-7400 Press 3

Food for Human Consumption: The Center for Food Safety and Applied Nutrition (CFSAN) [CFSANExportCertification@fda.hhs.gov](mailto:CFSANExportCertification@fda.hhs.gov) or 240-402-2307

Cosmetics: The Center for Food Safety and Applied Nutrition (CFSAN) [CAP-OCAC-CFSAN@fda.hhs.gov](mailto:CAP-OCAC-CFSAN@fda.hhs.gov)

Veterinary Medicine and Animal Food: The Center for Veterinary Medicine (CVM) [CVMExportCertification@fda.hhs.gov](mailto:CVMExportCertification@fda.hhs.gov) or 240-402-2412

**U.S. Department of Health and Human Services  
Food and Drug Administration  
Center for Biologics Evaluation and Research (CBER)  
Center for Drug Evaluation and Research (CDER)  
Center for Devices and Radiological Health (CDRH)  
Center for Food Safety and Applied Nutrition (CFSAN)  
Center for Veterinary Medicine (CVM)**

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114 **FDA Export Certification**

115 **Guidance for Industry<sup>1</sup>**

116

117 This guidance represents the current thinking of the Food and Drug Administration (FDA or the

118 Agency) on this topic. It does not establish any rights for any person and is not binding on FDA or the

119 public. You can use an alternative approach if it satisfies the requirements of the applicable statutes and

120 regulations. To discuss an alternative approach, contact the FDA office responsible for this guidance as

121 listed on the title page.

122

123

124

125 **I. INTRODUCTION**

126 This guidance document is intended to provide a general description of Food and Drug

127 Administration (FDA or the Agency) export certification to industry and foreign

128 governments. Firms exporting products from the United States are often asked by foreign

129 customers or foreign governments to supply a certification relating to products subject to the

130 Federal Food, Drug, and Cosmetic Act (the FD&C Act) and other statutes FDA administers.

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<sup>1</sup> This guidance has been prepared by CBER, CDER, CDRH, CFSAN, and CVM at FDA. You may submit comments on this guidance at any time. Submit comments to Docket No. FDA-2017-D-6821 (available at <https://www.regulations.gov/docket?D=FDA-2017-D-6821>). Submit written comments referencing Docket No. FDA-2017-D-6821 to Dockets Management Staff (HFA-305), Food and Drug Administration, 5630 Fishers Lane, Rm. 1061, Rockville, MD 20852. See the instructions in Docket No. FDA-2017-D-6821 for submitting comments on this and other Level 2 guidances.

131 This guidance supersedes the document issued under this title in July 2004, as corrected in  
132 April 2005 and February 2019.  
133

134 The contents of this document do not have the force and effect of law and are not meant to  
135 bind the public in any way, unless specifically incorporated into a contract. This document is  
136 intended only to provide clarity to the public regarding existing requirements under the law.  
137 FDA guidance documents, including this guidance, should be viewed only as  
138 recommendations, unless specific regulatory or statutory requirements are cited. The use of  
139 the word *should* in Agency guidances means that something is suggested or recommended,  
140 but not required.

## 141 **II. WHAT IS FDA EXPORT CERTIFICATION?**

142 FDA export certification provides information concerning a product and/or establishment's  
143 regulatory or marketing status, based on available information at the time FDA issues the  
144 certification (including, as appropriate, attestations provided by the person seeking the export  
145 certification). For some Centers, if a product has received approval or clearance from FDA, it  
146 will be indicated on the export certification and/or a copy of approved labeling will be  
147 appended, as appropriate. Upon the request of external stakeholders, FDA might issue an  
148 export certification to facilitate export of FDA-regulated products from the United States.  
149 The exporter is responsible for ensuring that the export of the product(s) to the intended  
150 destination(s) is in compliance with all other applicable U.S. statutes and regulations at the  
151 time of certification, such as provisions administered by the Department of Commerce's  
152 Bureau of Industry and Security and the Department of Treasury's Office of Foreign Assets  
153 Control. The fact that FDA has issued an export certification does not preclude FDA from  
154 taking appropriate regulatory action against an establishment or product covered by the  
155 certification. For example, FDA might take regulatory action against an establishment or  
156 product covered by export certification if additional information about the regulatory or  
157 marketing status of the product becomes available.  
158

159 Submitting false or misleading information in a request for certification, substituting a product  
160 under a certification, counterfeiting or altering a certificate, or fraudulently using a certification  
161 may violate federal law and subject those responsible to civil and/or criminal liability.

## 162 **III. WHY DO FOREIGN GOVERNMENTS WANT FDA EXPORT 163 CERTIFICATION?**

164 In many cases, foreign governments are seeking official assurance that products exported  
165 from the United States to their countries can be marketed in the United States or meet specific  
166 U.S. regulations, for example, as applicable, current good manufacturing practice (CGMP)  
167 regulations. A foreign government may also require export certification as part of the process  
168 to register or import a product into that country.

## 169 **IV. WHAT TYPES OF EXPORT CERTIFICATES DOES FDA ISSUE?**

170 FDA may provide export certification in various forms as we determine to be appropriate,  
171 and export certificates are one means by which we provide export certification. At present,

172 FDA issues several types of export certificates, although not all certificate types are issued  
173 for every FDA-regulated product. Most of these certificates are issued under section  
174 801(e)(4) of the FD&C Act. Section 801(e)(4) of the FD&C Act provides that FDA shall,  
175 upon request, issue a written export certification for a human drug (including a biological  
176 product), animal drug, device, or food (including animal food and food for human  
177 consumption) that says the product either (1) meets the applicable requirements of the FD&C  
178 Act (see Sections V and VII of this guidance), or (2) meets the requirements of section  
179 801(e)(1) or 802 of the FD&C Act<sup>2</sup> and may be legally exported from the United States (see  
180 Sections VI and VII of this guidance). As discussed in Section VIII of this guidance, export  
181 certification issued under section 801(e)(4) of the FD&C Act is subject to a fee.

182  
183 The FD&C Act does not require FDA to issue export certification for cosmetics. However,  
184 because foreign governments may require certificates for cosmetic products, FDA intends to  
185 continue to provide this service as resources permit.

186  
187 The following are examples of export certificates FDA issues:

- 188
- 189 • The “**Certificate of Free Sale**” as issued by CFSAN has historically been available for  
190 all foods for human consumption that are regulated by FDA and may be legally  
191 marketed in the United States or, if they cannot be legally marketed in the United  
192 States, meet the requirements of section 801(e) of the FD&C Act and may be legally  
193 exported. These certificates are not issued under section 801(e)(4) of the FD&C Act.<sup>3</sup>  
194 CFSAN intends to continue issuing Certificates of Free Sale for medical foods, foods  
195 for special dietary use, dietary ingredients, and dietary supplements. For other foods,  
196 CFSAN intends to phase out the use of Certificates of Free Sale.
  - 197  
198 • The “**Certificate of Free Sale**” as issued by CVM is for the export of animal food,  
199 animal drugs, or medicated animal feed that meet the applicable requirements of the  
200 FD&C Act for marketing in the United States. FDA issues these certificates under  
201 section 801(e)(4) of the FD&C Act.
  - 202  
203 • The “**Certificate for Cosmetics**” is issued by CFSAN for products that meet the  
204 definition of a cosmetic under section 201(i) of the FD&C Act. We do not issue these  
205 certificates for products marketed with drug claims, such as cleansers with acne  
206 treatment claims. These certificates are not issued under section 801(e)(4) of the  
207 FD&C Act.
  - 208  
209 • **Health Certificates** might be requested by other governments for human foods  
210 containing animal-derived ingredients; these requesters often seek FDA statements

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<sup>2</sup> The text of sections 801(e) and 802 of the FD&C Act is available at <https://www.fda.gov/regulatory-information/laws-enforced-fda/federal-food-drug-and-cosmetic-act-fdc-act>.

<sup>3</sup> FDA understands that some countries may have regulations that specifically require a document designated as a “Certificate of Free Sale” for human food product registration or acceptance of shipments. CFSAN will, if requested by industry, add a subtitle of “Certificate of Free Sale” to a “Certificate to a Foreign Government.” When CFSAN does so, the Agency continues to consider the certificate to be a “Certificate to a Foreign Government” issued under section 801(e)(4) of the FD&C Act, and the certificate will include the same content as other “Certificates to a Foreign Government” and also be subject to the same fees as other “Certificates to a Foreign Government.”

211 with respect to “compliance” of the particular product with foreign regulations. As a  
212 matter of policy, FDA generally does not issue certificates that attest to compliance  
213 with another country’s requirements. Rather, FDA may work with other governments  
214 to develop mutually acceptable language for the health certificate. The CFSAN-issued  
215 health certificates for collagen or gelatin products exported to the European Union are  
216 examples of these types of certificates. FDA will consider requests for new health  
217 certificates on a case-by-case basis, as substantial time and resource commitments are  
218 required in negotiating the certificate language with a foreign government. Depending  
219 on the certificate language, such a certificate may or may not be issued under section  
220 801(e)(4) of the FD&C Act. These certificates are issued by CFSAN.  
221

- 222 • The “**Certificate of a Pharmaceutical Product**” is issued for human drugs (including  
223 biological products) and animal drugs. The certificate conforms to the format  
224 established by the World Health Organization (WHO) and is usually used by the  
225 importing country when considering whether to authorize the drug (including a  
226 biological product) in question for sale in that country. These certificates are issued  
227 under section 801(e)(4) of the FD&C Act by CBER, CDER, and CVM.  
228
- 229 • The “**Non-Clinical Research Use Only Certificate**” is for the export of a product,  
230 material, or component for non-clinical research use only that is not intended for human  
231 use and which may be marketed in, and legally exported from, the United States under  
232 the FD&C Act. These non-clinical research use only products, materials, or  
233 components must be labeled as authorized in the United States in accordance with  
234 21 CFR 312.160 or 809.10(c)(2). These certificates are issued under section 801(e)(4)  
235 of the FD&C Act by CBER and CDRH.  
236
- 237 • The “**Certificate to Foreign Government**” is for the export of human food, human  
238 drugs (including biological products), animal drugs, animal food, medicated animal  
239 feed, and devices for humans or animals that meet the applicable requirements of the  
240 FD&C Act for marketing in the United States. These certificates are issued under  
241 section 801(e)(4) of the FD&C Act by CBER, CDRH, CFSAN, and CVM.  
242
- 243 • The “**Certificate of Exportability**” is for the export of food, human drugs (including  
244 biological products), animal drugs, animal food, medicated animal feed, and devices for  
245 humans that cannot be legally marketed in the United States, but meet the requirements  
246 of section 801(e) or 802 of the FD&C Act and may be legally exported. These  
247 certificates are issued under section 801(e)(4) by CBER, CDRH, CFSAN, and CVM.

248 **V. WHAT DOES FDA MEAN WHEN IT STATES IN AN EXPORT**  
249 **CERTIFICATION THAT AN ESTABLISHMENT IS IN**  
250 **COMPLIANCE WITH CURRENT GOOD MANUFACTURING**  
251 **PRACTICE (CGMP) REGULATIONS OR OTHER APPLICABLE**  
252 **REQUIREMENTS?**

253 When FDA states in an export certification that an establishment is in compliance with  
254 CGMP regulations or other applicable requirements of the FD&C Act and FDA  
255 regulations, FDA bases this certification on the Agency’s most recent inspection, if any,

256 of the relevant establishment(s) and other relevant information that is available to the  
257 Agency. There are some situations in which FDA cannot issue a certification stating  
258 that an establishment is in compliance with CGMP regulations or other applicable  
259 requirements. These include when an inspection is in progress or information from the  
260 inspection is under FDA review, in which case we might delay issuing a certification.  
261 Please refer to the appropriate FDA Center based on product jurisdiction for more  
262 information on applicable requirements for specific products.

263 **VI. DOES FDA ISSUE EXPORT CERTIFICATION FOR PRODUCTS**  
264 **THAT MAY NOT BE LEGALLY MARKETED IN THE UNITED**  
265 **STATES?**

266 Section 801(e)(4) of the FD&C Act provides for export certification of products that cannot  
267 be legally marketed in the United States, including unapproved products, if they meet the  
268 requirements of section 801(e)(1) or 802 of the FD&C Act and may be legally exported from  
269 the United States. Such certification includes Certificates of Exportability.

270  
271 For unapproved new human drug products, CDER does not issue a Certificate of  
272 Exportability; instead, CDER issues a Certificate of a Pharmaceutical Product that includes a  
273 statement that the product is unapproved and meets the requirements of sections 801(e)(1) or  
274 802 of the FD&C Act. For unapproved new animal drugs that meet the requirements of  
275 section 801(e)(1) of the FD&C Act, CVM may issue either a Certificate of Exportability or  
276 Certificate of Pharmaceutical Product.

277  
278 Sections 801(e) and 802 of the FD&C Act contain numerous requirements for exporting  
279 unapproved products and other products that do not comply with the applicable requirements  
280 of the FD&C Act. For further information on these export mechanisms, refer to the Guidance  
281 for Industry: Exports Under the FDA Export Reform and Enhancement Act of 1996, available  
282 at [https://www.fda.gov/regulatory-information/search-fda-guidance-documents/guidance-](https://www.fda.gov/regulatory-information/search-fda-guidance-documents/guidance-industry-exports-under-fda-export-reform-and-enhancement-act-1996)  
283 [industry-exports-under-fda-export-reform-and-enhancement-act-1996.](https://www.fda.gov/regulatory-information/search-fda-guidance-documents/guidance-industry-exports-under-fda-export-reform-and-enhancement-act-1996)

284 **VII. WHAT CONDITIONS PREVENT ISSUANCE OF EXPORT**  
285 **CERTIFICATION?**

286 When determining whether to issue export certification, FDA reviews records for relevant  
287 establishments and products and considers information and attestations provided by the  
288 person requesting the export certification. FDA does not intend to issue export certification  
289 if it determines that the establishments or products are not eligible for the requested  
290 certification or if the Agency does not have adequate information to make the required  
291 determination.

292 Some examples of circumstances that may prevent the issuance of export certification  
293 include:

- 294  
295
  - FDA has determined that the manufacturing establishment(s) and/or product(s) are not  
296 in compliance with applicable CGMP regulations or other applicable requirements.  
297



298 • FDA has determined that the manufacturing establishment(s) and/or product(s) lack the  
299 required FDA registration and/or listing.

300  
301 • FDA has initiated an enforcement action (e.g., a seizure or injunction) relevant to the  
302 establishment(s) and/or product(s).

303  
304 When FDA does not issue an export certification, we generally will provide the reason(s) to the  
305 person requesting the export certification.<sup>4</sup>

## 306 **VIII. DOES FDA CHARGE A FEE FOR EXPORT CERTIFICATION?**

307 For export certifications for human food, human drugs (including biological products), animal  
308 food, animal drugs, medicated animal feed, and devices for humans or animals that FDA issues  
309 under section 801(e)(4) of the FD&C Act, we may charge a fee if we issue a certification  
310 within 20 days of receipt of a complete request for such a certification. This fee may vary  
311 depending on the product type, but it will not exceed the statutory maximum. FDA interprets  
312 the 20-day period to mean 20 government working days.

## 314 **IX. WHERE DO I GET MORE INFORMATION?**

315  
316 For further information on export certification processing for specific product areas, refer to  
317 the following websites:

- 318  
319 • **For Biological Products visit Exporting CBER-Regulated Products**  
320 [https://www.fda.gov/vaccines-blood-biologics/compliance-actions-biologics/exporting-](https://www.fda.gov/vaccines-blood-biologics/compliance-actions-biologics/exporting-cber-regulated-products)  
321 [cber-regulated-products](https://www.fda.gov/vaccines-blood-biologics/compliance-actions-biologics/exporting-cber-regulated-products)  
322
- 323 • **For Drugs visit Human Drug Exports**  
324 [https://www.fda.gov/drugs/guidance-compliance-regulatory-information/human-drug-](https://www.fda.gov/drugs/guidance-compliance-regulatory-information/human-drug-exports)  
325 [exports](https://www.fda.gov/drugs/guidance-compliance-regulatory-information/human-drug-exports)  
326
- 327 • **For Medical Devices visit Exporting Medical Devices**  
328 [http://www.fda.gov/MedicalDevices/DeviceRegulationandGuidance/ImportingandExp](http://www.fda.gov/MedicalDevices/DeviceRegulationandGuidance/ImportingandExportingDevices/ExportingMedicalDevices/default.htm)  
329 [ortingDevices/ExportingMedicalDevices/default.htm](http://www.fda.gov/MedicalDevices/DeviceRegulationandGuidance/ImportingandExportingDevices/ExportingMedicalDevices/default.htm)  
330
- 331 • **For Veterinary Products visit Exporting - Animal Feed and Animal Drugs**  
332 <http://www.fda.gov/AnimalVeterinary/Products/ImportExports/ucm050074.htm>  
333
- 334 • **For Cosmetics visit Cosmetic Exporters**  
335 <https://www.fda.gov/cosmetics/cosmetics-international-activities/cosmetics-exporters>  
336
- 337 • **For Foods for Human Consumption visit Exporting Food Products from the**

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<sup>4</sup> For information on FDA denial of a Certificate to Foreign Government for a device, see FDA’s guidance for industry and FDA, “Process to Request a Review of FDA’s Decision Not to Issue Certain Export Certificates for Devices” (<https://www.fda.gov/regulatory-information/search-fda-guidance-documents/process-request-review-fdas-decision-not-issue-certain-export-certificates-devices>).



338 **United States**  
339 <https://www.fda.gov/food/food-imports-exports/exporting-food-products-united-states>  
340

341  
342 **FDA Export Certificate Web-based systems:**  
343

344 FDA offers web-based application systems for requesting certain export certificates. These  
345 systems are an alternative to paper submissions and may offer several benefits, including a  
346 reduction in certificate processing time, real-time validation, and status updates. Please click  
347 on the following link for available web-based export certification application systems:  
348 <http://www.access.fda.gov>.  
349

350 **FDA Export Certification forms:**

351  
352 FDA Export Certification forms (the Form Number 3613 series) can be found at  
353 <https://www.fda.gov/about-fda/reports-manuals-forms/forms>.  
354

355 **FDA References:**

356  
357 The Federal Food, Drug, and Cosmetic Act is available at [https://www.fda.gov/regulatory-](https://www.fda.gov/regulatory-information/laws-enforced-fda/federal-food-drug-and-cosmetic-act-fdc-act)  
358 [information/laws-enforced-fda/federal-food-drug-and-cosmetic-act-fdc-act](https://www.fda.gov/regulatory-information/laws-enforced-fda/federal-food-drug-and-cosmetic-act-fdc-act).  
359

360 For further information on export mechanisms under sections 801(e) and 802 of the FD&C  
361 Act, refer to the Guidance for Industry – Exports Under the FDA Export Reform and  
362 Enhancement Act of 1996, available at [https://www.fda.gov/regulatory-information/search-](https://www.fda.gov/regulatory-information/search-fda-guidance-documents/guidance-industry-exports-under-fda-export-reform-and-enhancement-act-1996)  
363 [fda-guidance-documents/guidance-industry-exports-under-fda-export-reform-and-](https://www.fda.gov/regulatory-information/search-fda-guidance-documents/guidance-industry-exports-under-fda-export-reform-and-enhancement-act-1996)  
364 [enhancement-act-1996](https://www.fda.gov/regulatory-information/search-fda-guidance-documents/guidance-industry-exports-under-fda-export-reform-and-enhancement-act-1996).  
365