

UNITED STATES FOOD AND DRUG ADMINISTRATION

PATHOGEN REDUCTION TECHNOLOGIES (PRT)

FOR BLOOD SAFETY

PUBLIC WORKSHOP

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1 PARTICIPANTS:

2 Welcome:

3 NICOLE VERDUN, M.D..
4 OBRR, CBER
4 Food and Drug Administration

5 Opening Remarks:

6 PETERS MARKS, M.D., Ph.D.
7 CBER
7 Food and Drug Administration

8 SESSION 1: Blood-Borne Infectious Agents and
9 Their Impact on Blood Safety:

10 SIMONE GLYNN, M.D., MPH, Moderator
10 NHLBI
11 National Institutes of Health

11 Risks to Blood Safety From Infectious Agents:

12 MICHAEL BUSCH, M.D., Ph.D.
13 Vitalant Research Institute

14 Pathogen Reduction: An Overview of Policy Issues:

15 STEVE KLEINMAN, M.D.
16 University of British Columbia

16 Pathogen Reduction Technologies for Platelets:
17 Current Status in the United States:

18 EDWARD SNYDER, M.D., FACP
19 Yale University, Yale New Haven Hospital

19 PRT for Plasma in the United States:

20 JAMES AUBUCHON, M.D., FACAP, FRCP (Edin)
21 Bloodworks Northwest, University of Washington

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1 PARTICIPANTS (CONT'D):

2 Panel Discussion:

3 MICHAEL BUSCH, M.D., Ph.D.
4 Vitalant Research Institute

5 STEVE KLEINMAN, M.D.
6 University of British Columbia

7 EDWARD SNYDER, M.D., FACP
8 Yale University, Yale New Haven Hospital

9 JAMES AUBUCHON, M.D., FACAP, FRCP (Edin)
10 Bloodworks Northwest, University of Washington

11 SESSION 2: Implementation of Pathogen Reduction
12 Technology for Blood Products in the U.S.:

13 BILL FLEGEL, M.D., Moderator
14 NIH Clinical Center

15 Experience Implementing PRT:

16 DAVID REEVE, MBA, MHA
17 American Red Cross

18 PRT Implementation in a Hospital-Based Blood
19 Center & Acceptance by Hospital Staff:

20 BILL FLEGEL, M.D., Moderator
21 NIH Clinical Center

22 Impact of PRT on Platelet Quality, Count, and
23 Clinical Implications:

24 DANA DEVINE, Ph.D.
25 Canadian Blood Services

26 Considerations for Implementing Solvent/
27 Detergent-Treated, Pooled Plasma Into a Hospital
28 System:

1 PARTICIPANTS (CONT'D):

2 CLAUDIA COHN, M.D., Ph.D.
3 University of Minnesota

4 Health Economic Considerations for Pathogen
5 Reduction Technologies:

6 BRIAN CUSTER, Ph.D., MPH
7 Vitalant Research Institute

8 Panel Discussion:

9 DAVID REEVE, MBA, MHA
10 American Red Cross

11 DANA DEVINE, Ph.D.
12 Canadian Blood Services

13 CLAUDIA COHN, M.D., Ph.D.
14 University of Minnesota

15 BRIAN CUSTER, Ph.D., MPH
16 Vitalant Research Institute

17 SESSION 3: Pathogen Reduction Technologies for
18 Whole Blood and Red Blood Cells:

19 RAYMOND GOODRICH, Ph.D., Moderator
20 Colorado State University

21 Optimal Pathogen Reduction System for Blood
22 Safety: Is It a Dream?:

23 RAYMOND GOODRICH, Ph.D.
24 Colorado State University

25 Clinical Experience With Pathogen Reduction for
26 Red Blood Cells: Completing the Trial:

27 RICHARD BENJAMIN, M.D., Ph.D., FRCPath
28 Cerus Corporation

1 PARTICIPANTS (CONT'D):

2 State of PRT for Whole Blood:

3 ANNA RAZATOS, Ph.D.
Terumo BCT

5 PRT of Red Cell Products: Impact on Biochemical and Viability Parameters in Humans:

6 JOSE A. CANCELAS, M.D., Ph.D.
Hoxworth Blood Center, University of Cincinnati

Panel Discussion:

RICHARD BENJAMIN, M.D., Ph.D., FRCPath
Cerus Corporation

10 ANNA RAZATOS, Ph.D.
Terumo BCT

JOSE A. CANCELAS, M.D., Ph.D.
Hoxworth Blood Center, University

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1 P R O C E E D I N G S

2 (8:04 a.m.)

3 DR. VERDUN: Good morning. I think
4 we're try and get started because we have a very
5 packed schedule. So good morning. My job today
6 is to welcome all of you. We're very, very
7 excited to have everyone here. So on behalf of
8 FDA, CBER and the Office of Blood Research and
9 Review, welcome.

10 At the core of our mission and the
11 office is the safety, obviously the safety of the
12 blood supply. And so this pathogen reduction
13 technologies for blood safety really gets to the
14 core of our mission.

15 And we're quite excited that all of you
16 are here to participate. We are hoping that this
17 will foster innovation and discussion and move
18 things forward in terms of safety. That is really
19 at the core of our mission and our goals.

20 I'm doing to do something a little bit
21 unusual this year at this meeting. And I'm going
22 to do acknowledgements up front because we have a

1 lot of people that really worked quite hard to put
2 this together.

3 And I really would like to first
4 acknowledge CD Agrea. So, thank you CD for
5 spearheading this and for putting this together.
6 He really took sort of an idea and put it all
7 together and made it happen. So I really would
8 like to say a thank you to you for that.

9 In addition, CBER organizing committee.
10 We have several external advisors that are listed
11 on the slide. And also several people that helped
12 to support the travel and otherwise as listed.

13 So again, thank you all for being here.
14 I'm going to turn it over to Dr. Peter Marks for
15 some opening remarks on pathogen reduction
16 technologies for blood safety. And thank you.

17 DR. MARKS: Thanks very much again. We
18 really appreciate everybody traveling here. This
19 is obviously a very important area to our center.

20 Blood products are potentially
21 lifesaving for a variety of different acute and
22 chronic conditions. And those range from people

1 who have experienced trauma, trauma victims, to
2 supportive care for cancer patients.

3 However, transfusion-transmitted
4 infections remain among the most significant
5 potential complications of blood transfusions,
6 despite major advances in risk reduction that have
7 been accomplished by a combination of donor
8 screening and laboratory testing.

9 Year round global infectious risks
10 include hepatitis B, C, and HIV. And local risks
11 include West Nile virus and Babesia, and obviously
12 there are a whole host of other pathogens that I
13 haven't mentioned.

14 And for platelets arrived from whole
15 blood or by apheresis, which are generally stored
16 at room temperature, there is the issue of
17 bacterial contamination risk.

18 So although testing can mitigate the
19 risk of transfusion-transmitting infectious
20 diseases, it comes at both a cost and it's not
21 perfect.

22 In addition we have continually emerging

1 pathogens which continue to challenge us to put in
2 place new testing which, obviously, brings with it
3 associated costs and, again, challenges the blood
4 supply.

5 So pathogen reduction technologies
6 address this risk or aim to address this risk from
7 viral and bacterial pathogens. But current
8 technologies, which tend to use either a nucleic
9 acid binding agent and ultra violet light, they
10 are -- although a significant advance, they are
11 yet to be perfect.

12 And that's because they either have
13 inadequate inactivation of certain pathogens or
14 because they lead to decrement in product yield,
15 or because they can't be used on whole blood,
16 which could then be separate into all the
17 different components.

18 So we think that, at least, and we look
19 forward to having discussion today. At least our
20 thinking is that the ideal pathogen reduction
21 technology would be able to be performed
22 relatively simply on whole blood, would allow that

1 whole blood to be separated into the various
2 components, much in the way that it is currently
3 into -- in current practice minimally disrupting
4 current blood banking practices.

5 And it would also then lead to an
6 activation of a very broad array of DNA and RNA
7 viruses. We know that no technology is going to
8 technology is going to get everything. But we'd
9 like to see something that could get the majority
10 of things that would ultimately potentially allow
11 us to start to conceive, think about starting to
12 peel back off of the viral testing which we do,
13 and bacterial testing which we do on products,
14 which would then allow us to just try to get to a
15 place where it was a cost-efficient or potentially
16 even cost- beneficial intervention.

17 So given this importance to public
18 health and to the safety and availability of the
19 blood supply, our center at FDA really wants to
20 work with a variety of stakeholders to advance
21 this technology.

22 And we look forward to working with all

1 of you over the coming years to try to advance
2 pathogen reduction technologies to really
3 hopefully bring us to a place where we have the
4 kind of a blood supply that is protected against
5 pathogens that emerge like the next Zika virus
6 without having to scramble to put in place testing
7 because we feel confident in the ability of a
8 pathogen reduction technology to protect against
9 those pathogens.

10 So thank you again. We look forward to
11 a robust discussion and we will obviously after
12 this workshop, we'll be following up too.

13 So thanks again.

14 DR. GLYNN: Good morning. My name is
15 Simone Glynn. I'm from NHLBI. And I have the
16 privilege of being the moderator for the first
17 session, which I think is going to be quite
18 exciting.

19 I'm going to ask the speakers from the
20 first session to come up to the table in the front
21 there.

22 The other thing I wanted to let you know

1 is that we will reserve all of the questions,
2 whether they are provided online or from the
3 audience, for the panel discussion which is
4 supposed to be about 9:50 or so. So if you can
5 hold onto your questions to the end.

6 So our first speaker today is going to
7 be Dr. Michael Busch from Vitalant Research
8 Institute. And he is going to talk to us about
9 the risks to blood safety from infectious agents.

10 DR. BUSCH: Thank you Simone. I
11 appreciate the opportunity to present. My talent
12 is the former blood systems. We rebranded. And
13 we have a fancy new color. See if it comes up.

14 Is that working? Thank you. That's our
15 new color. Great. So this should go to full
16 screen.

17 So I'm going to move swiftly. We did
18 just complete with Steve Kleinman and Evan Block a
19 review of this areas. So we'll be published soon
20 in blood. So disclosures, you have funding from
21 NIH, NIVC to accept commercial relationships with
22 a number of companies over the decade. So, all

1 listed here.

2 Just a general principal, which is we've
3 moved from a period back in the '80s, when I first
4 started getting involved in with blood safety,
5 where we could actually directly measure risk
6 either through going back to samples or following
7 recipients and retrospectively determining rates
8 of infection to a brief period in the '90s where
9 we could actually directly measure risk with
10 large-scale studies because the risks were high
11 enough that we could quantify the frequency of
12 infections in zero-negative units.

13 But now we're really in a period of
14 modeled risk. So over the last now close to 30
15 years, all of the estimates for residual risk that
16 we'll be talking about are estimates based on
17 modeling.

18 And just to walk you through a little
19 bit of that, this is work, you know Harvey Alter
20 and Harvey Klein dating back to the '70s had large
21 cohorts of prospectively-followed transfusion
22 recipients at NIH.

1 There were similar studies led to Jim
2 Mosley, the TTVS cohorts, where they measured the
3 rates of ALT elevation, hepatitis occurring in
4 recipients. And they were observing rates as high
5 as 33 percent of recipients of multiple units
6 acquiring elevated enzymes consistent with
7 transfusion hepatitis.

8 At the time we began to discovery
9 viruses. So hepatitis B surface antigen.
10 Australia antigen was discovered and implemented.
11 And immediately there was a dramatic drop with
12 implementation of hepatitis B first generation
13 testing.

14 But the other observation then was that
15 the rates of hepatitis surface antigen were much
16 higher in paid donor in other populations: prison
17 donations that were allowed at the time.

18 So this led to the introduction of
19 assent of all volunteer blood supply, and a
20 dramatic risk not only in the rates of hepatitis
21 B, but also an unexplained elevated liver enzymes,
22 so-called non-A, non-B hepatitis.

1 And then over the ensuing decades in
2 1989-1990, hepatitis C was discovered, and
3 progressive improvements in hepatitis C antibody.
4 And then eventually nucleic acid testing for HCV,
5 essentially eliminated risks.

6 So in the last nearly 15 years, there
7 has not been a single case of post-transfusion
8 hepatitis discovered in the ongoing program here
9 at the NIH. So incredible success in eradicating
10 classic post-transfusion hepatitis.

11 Similarly, work in did HIV in San
12 Francisco modeling back from the rates of
13 infection observed when we first started to save
14 samples in the mid-1980s as part of the TSS. And
15 then looking back overtime at rates of donations
16 we were able to, from gay men and HIV infection,
17 to model the risk of HIV prior to screening.

18 And that risk peaked at well over one
19 percent in San Francisco per unit before the first
20 transfusion AIDS case was reported in San
21 Francisco in late 1981. So that led to
22 implementation of self-deferral and progressive

1 enhancements in deferral from just very high risk
2 MSM to all MSM, and then finally to introduction
3 of screening.

4 So this is another example where
5 deferral of high risk populations led to a
6 dramatic reduction, nearly tenfold in the risk of
7 transfusion HIV before testing was actually
8 available for this specific agent.

9 So similar with hepatitis C we virtually
10 reduced risk of hepatitis tenfold before the test
11 was available. So strong evidence continued
12 support for the concept of pillars of blood
13 safety, including selection of the safest possible
14 donors.

15 Now once we implemented screening, this
16 is again specific data to San Francisco, we had
17 fairly high rates of infected donations. So when
18 you first start screening you can really impute
19 that the rate of positivity when you start
20 screening reflected the risk immediately prior to
21 screening.

22 And we were seeing nearly 1 in 400

1 donations were positive for HIV. The vast
2 majority of those were from men who have had sex
3 with men.

4 But over the ensuing just four or five
5 years, a dramatic reduction in the rates of
6 positivity due to both culling out of repeat
7 positive donors, but also progressive improvement
8 in self deferral measures, and a movement toward
9 what we see today, which is a much broader risk of
10 risk factors in infected donors: a combination of
11 still some level of MSM, but also heterosexual
12 risk drug use.

13 We did do some large studies funded
14 again by NHLBI. There was a big study in San
15 Francisco, and then a large study led by Ken
16 Nelson in Houston and the Baltimore Hopkins area.

17 The study in San Francisco actually
18 involved taking samples of PBMCs from zero
19 negative donors and doing pulled cultures in PCR.
20 And a very large study of 75,000 donations ended
21 up with one positive pool.

22 And so a very low yield, very expensive,

1 and onerous kind of study to actually do that kind
2 of large-scale PBMC separation and culture and
3 early PCR technologies. But just illustrating
4 what was the realization that we would no longer
5 be able to directly measure risk.

6 So these points here in this box
7 represent that last direct measures of risk either
8 coming from studies like I just described to
9 pulled-culture PCR technique, or the large-scale
10 studies done in Houston and Baltimore, where they
11 followed recipients and measured the rates of
12 serial conversion.

13 So this was linked, obviously, to the
14 introduction of testing, but did show evidence of
15 declining risk. And this really transitioned us
16 into the current era of modeled risks.

17 I just do want to mention though that in
18 the late '80s early '90s, there was consideration
19 of peak-24 antigen testing, so there were also
20 some very large-scale studies, one led by Harvey
21 Alter, that screened 500,000 U.S. donations for
22 peak-24 antigen under the theory that peak-24

1 antigen could interdict window-phased donations.

2 And a second study that I was involved
3 with where we went back to a repository from the
4 transfusion safety study. We focused on high-risk
5 populations: men living in zip codes with high
6 rates of HIV. So it was the equivalent of about
7 two million donations.

8 But there were no antigen-positive,
9 antibody- negative donations detected. So again,
10 very large, expensive studies with zero yield. So
11 further evidence that the approach of direct
12 measurement of risk was really no longer viable.

13 And this led to a group of us stepping
14 back and saying why are we still concerned about
15 risk if we can't even measure it. The biggest
16 issue, as we'll talk about in a fair bit of
17 detail, is the concept of the window period, that
18 people are donating blood after they have become
19 exposed and infectious as a transfusion -- as a
20 blood donor, but before the screening tests are
21 positive.

22 There was also concern, and there were a

1 number of studies, big studies: New England
2 Journal paper reporting that people were infected
3 with HIV or other viruses and yet never formed
4 antibodies. And at the time we were relying on
5 serological tests for mostly antibodies. So
6 so-called immunosilent infections.

7 There was also the theoretical
8 possibility of testing errors. That the tests
9 simply failed either due to not performing them
10 correctly. At this point early in the '90s we
11 were still with fairly manual testing platforms.
12 Or due to inherent test design problems.

13 And then viral variance. We knew --
14 began to appreciate that many of these viruses had
15 different subtypes and quasi species. And the
16 concern over strains that could evolve, that might
17 not be detected by the current generation tests.

18 So what we realized as we began to study
19 this was that the real problem was the window
20 period risk. And we'll go into some detail on
21 that. A number of studies were conducted that
22 essentially disproved the principal of

1 immunosilent carriers, people who were chronically
2 infected but failed the serial convert to HIV or
3 hepatitis.

4 Testing errors. There were studies does
5 that showed that especially as we moved to the
6 more automated platforms and with redundant, in
7 many cases, serologic and now molecular testing,
8 that the concern over testing errors is really not
9 a problem. And I think we've now accepted that
10 the test platforms we're running are extremely
11 robust.

12 And viral variance, they do exist. And
13 they continue to emerge. So are a combination of
14 viruses all over the world. But in the U.S. these
15 variants are really extremely rare. And as I'll
16 show at the very end for HIV, but for the other
17 viruses as well, the rates of variant virus is
18 very rare and stable in the U.S.

19 So in terms of the real risk, it's
20 coming from the window phase, from people who are
21 infected but still not positive by standard
22 markers. So in order to estimate the residual

1 risk, the concept of the incidence rate window
2 period model evolved.

3 And this allows you to both calculate
4 residual risk as well as project the yield of
5 improved assay. And the requirements in order to
6 measure these parameters are that you need to know
7 the incidence rate: the rate of new infections in
8 your population.

9 And we talked about adjusted incidence
10 rate here because there is an incidence rate you
11 can observe and repeat donors, of rates of serial
12 conversion actually directly observed.

13 But we also have to calculate the rate
14 in first-time donors and then adjust the overall
15 incidence in repeat donors to account for the fact
16 that first-time donors also have potentially a
17 higher incidence. And we have approaches to do
18 that.

19 The other issue is to understand the
20 duration of the infections window period. How
21 long after exposure does it take before there is
22 an infectious viremia? And then how long is that

1 infectious viremia prior to detection by the
2 currently-available markers. So this concept of an
3 infectious window period.

4 And when you multiply the duration of
5 the infectious window period times the incidence
6 rate, you can calculate residual risk.

7 If you want to know how much gain will
8 we get by adding a new test, PCR or molecular
9 technology, you can simply multiply the adjusted
10 incidence rate times the difference in the old
11 versus the new test and predict the rate of new
12 infections.

13 Now this concept of an infectious window
14 period really was framed out very nicely in a
15 study that was led by Lyle Petersen, who many of
16 us know as the arvo virus director for the CDC.
17 But at the time he was running a very large CDC-
18 funded population study of infected blood donors.

19 And Lyle did an analysis with Glenn
20 Satin and a number of people here in this room
21 where he examined the rate of serial conversions
22 in donors. And there were a total of 179 donors

1 who serial concerted for whom the recipient
2 outcome was known, whether the recipients of a
3 prior serial negative donation became infected or
4 not.

5 And then when they analyzed whether the
6 recipient became infected relative to the
7 inter-donation interval between the zero positive
8 and the prior negative donation, there was a
9 really dramatic relationship.

10 So three quarters of recipients who got
11 blood from a donor who had serial converted within
12 three months became infected. Whereas you went
13 out beyond a year, virtually none of them became
14 infected.

15 So by modeling this relationship, what
16 Lyle and Glenn Satin were able to do was to
17 calculate the length of the infections window
18 period with the earliest available assays. And
19 that was quite long. It was almost two months.

20 So demonstrating that although we
21 thought we had pretty decent tests back in 1985,
22 there was actually a residual two-month infectious

1 window period.

2 So fairly large numbers of recipients of
3 zero- converting donors prior to donations became
4 infected, particularly if they got units that were
5 collected fairly shortly prior to the donation
6 that was positive.

7 They did how in the paper that if they
8 restricted the analysis to the later time period
9 that the window period seemed to have been
10 reduced.

11 So at that point our group, as well as
12 others, began to really look at zero conversion
13 panels. These are plasma, frequent plasma donor
14 panels, and quantify the time between detection by
15 different assays.

16 And in this early study we could show
17 that the improved HIV antibody test could reduce
18 the window by about nine days. A next generation
19 test could detect IGM by 20 days. And then by
20 doing direct virus measures, antigen DNA or RNA,
21 you could reduce the window period by about a
22 month.

1 So early work that led to a principal
2 which is really true for all the viruses, which is
3 that -- and all the infections, which is that we
4 go through these period of acute viremia, detected
5 either by molecular technologies for RNA or DNA,
6 then potentially direct antigen detection.

7 And then depending on the antibody assay
8 configuration, you can pick up the early IGM stage
9 with so- called third generation or progressive
10 IGG with different generation antibodies.

11 So this led to the concept of closing
12 the window period by implementing more sensitive
13 tests. And we've moved again from tests that took
14 about two months to zero convert to tests with
15 antibody that took about three weeks.

16 And then the further closure of the
17 window period with nucleic acid testing down to
18 potentially as little as 11 days with ID-NAT.

19 Just one point that this whole principal
20 that came from blood banking. How can we close
21 the window period? How can we protect patients?
22 Led to the concept of staging of HIV infections,

1 the so-called Fiebig staging which uses cross
2 sectional testing strategies to determine where
3 people are in the progressive evolution of HIV
4 infection.

5 And this is widely used around the world
6 to categorize HIV-infected people as to what stage
7 of infection they are when you pick them up so you
8 can make decisions about treatment and
9 pathogenesis.

10 Now, in terms of infectivity, it's a
11 very complicated issue because there are a lot
12 variables that influence whether a person is
13 infectious from a blood transfusion perspective
14 after they've been exposed.

15 And, of course, many exposed people
16 don't get infected. So we're really particularly
17 focused on people who are exposed and eventually
18 will prove to be infected. But a lot of viral
19 properties, the genotypes, the viral load, the
20 stage of viral infection.

21 Is antibody present that might
22 neutralize infectivity? Contusion factors in

1 terms of the duration of storage of the component.
2 Whether there are co- trantusions of other zero
3 positive units for some viruses, or people who
4 have had HPB vaccine. Those could neutralize.

5 And then the recipient factors. Just
6 the underlying health of the recipient,
7 immunosuppression status. Sometimes recipients
8 lack receptors for certain viruses. They may have
9 immunity either from prior exposure or from
10 vaccinations.

11 So there's a lot of variables that
12 influence the infectivity. And then there's
13 approaches to try to quantify that infectivity
14 that range from in vitro systems. A lot of work
15 has been done with animal models, early on
16 hepatitis B and C in chimpanzees were done. Very
17 careful dose escalation studies to define the
18 minimal infectious dose.

19 We want to learn as much as we can from
20 human data, from human look-back cases. And I'll
21 show some examples of that.

22 And then when possible, to actually do

1 prospective transfusion studies, systematic
2 studies where you enroll large numbers of donors
3 as we look at emerging agents and we can't screen
4 yet but we can potentially do prospective studies.
5 And I'll illustrate that.

6 This has led to examples like this of
7 the models, not only of the dynamics of the viral
8 load, but the probability that these units that
9 are given and are transfused from individuals in
10 various stages of infection are infectious.

11 And there are periods where the
12 infectivity is quite low or even non-existent
13 because the eclipse-phased concept, that there is
14 a period shortly after exposure when virus may not
15 be in the peripheral blood. It may be replicating
16 locally in the dissemination -- in the inoculation
17 side.

18 So there's concept again laid out here.
19 And again, there's a review is cited here.

20 So this is data from the Red Cross that
21 Roger presented at the recent ABSA meeting that
22 sort of puts this together. This is really nice

1 results over about a decade of the fairly recent
2 past of the incidents of HIV in repeat donors in
3 the Red Cross showing a fairly low incidence that
4 seems to be progressive declining over time.

5 And then combining that with the latest
6 estimates for the infections window period of
7 about nine days for HIV, seven days for hep C.
8 And with progressive improvement of HPV NAT assays
9 down to as little as 18 days for HBV.

10 And what you can see is in the most
11 recent periods, we're not dealing with risks,
12 residual risk estimates in the range of \$1-2 to
13 \$1-3 million. So 1-3 million transfused units.

14 So really testing has been extremely
15 successful at reducing risk to extraordinary low
16 levels for these agents for which we have
17 excellent tests, in combination typically of
18 serologic and molecular technologies.

19 Now these estimated risks are quite a
20 bit higher than the observed rate of breakthrough
21 infections. And there are many reasons for that.
22 Obviously a lot of patients are very sick and die

1 of underlying disease.

2 Most of these cases of breakthrough
3 infections are found to look back. And that
4 requires that a donor come back and zero convert
5 and then we can trace the recipient.

6 This was data published by CDC back in
7 2010. You can see that these were essentially the
8 data that Lyle Peterson had analyzed where there
9 were every year 15 or so people who were
10 documented to have acquired HIV from transfusion
11 following a donor zero converting.

12 But over the subsequent decade or more,
13 there were a handful of cases. And then
14 subsequent to that, there were really just a very
15 small number of cases reported in the U.S. And
16 Red Cross has a more recent compilation. Every
17 couple of years we document a breakthrough HIV
18 transmission case.

19 But if you step back and look globally,
20 which is this slide obviously too busy to see in
21 any detail. But on a global basis, there have
22 been about 30 transmissions of HIV from

1 NAT-screened blood. What we call NAT
2 -breakthrough infections.

3 Several of these were due to test
4 failure, with the test not being able to detect
5 variance. And now FDA and almost the world
6 requires dual target testing. So you have to
7 detect two different regions of the HIV genome in
8 order to prevent failure of tests to detect a
9 variant.

10 The majority of the rest of these were
11 from mini- pool mat. So there's really only one
12 case reported from South Africa where an ID-Nat
13 screen unit was implicated in transfusion
14 transmission.

15 And if you put all this data together
16 and you try to model what the minimal infectious
17 dose is of an RNA positive antibody negative unit
18 that would be missed by NAT, mini-pool NAT, it's
19 really quite low: about 50 variance in the
20 inoculum. So the virus is really quite infectious
21 during that acute ramp-up phase. And we are,
22 obviously, still seeing it low rates residual

1 transmission, particularly in mini-pool mat.

2 And to expound on that a little bit,

3 this is data from (inaudible) Marian Vermeulen and
4 colleagues looking at the viral load distribution
5 in South Africa of window-phased donations.

6 So these are antibody negative donations
7 that were picked up by ID-NAT. And you can see
8 some of these would have been detected by a P24
9 antigen, but the majority were RNA only.

10 And of those RNA only samples, a fair
11 number of them were quite low viral loads. They
12 were only quantifiable by replicate testing. They
13 were below the limit of quantitation of viral load
14 assays.

15 And it's these low viral load samples
16 which are probably infectious that are the
17 concern. And in this analysis what Marian did,
18 because in the U.S. we still run mini-pool NAT.
19 They took samples from these low viral loads and
20 they ran them in replicates on either the Ultrio
21 or the Ultrio Plus or the tax screen so that the
22 Grifols or the Roche assays to ask what proportion

1 of those would have been missed had they done
2 small pools.

3 What you can see is of those low viral
4 load samples, you would have missed about 20
5 percent of them had you done mini-pool NAT. So we
6 have to recognize in the U.S. we're still running
7 mini-pool NAT. Mini-pool is a six with Roche.
8 Mini- pool is a 16 with Grifols.

9 So we're missing some fraction of these
10 low viremic units. And this is one reason why you
11 would be interested in PRT, to really safeguard
12 against these low viral load units.

13 Now this is a proportion of a very small
14 number of positive donations. So, as you'll see,
15 we only pick up a handful of NAT yields per year.
16 So we're only missing maybe one or two per year
17 due to the fact that we're still relying on
18 mini-pool testing.

19 Now moving from the established viruses
20 to the emerging viruses, you can see here that as
21 we're driven down the risk of HIV, hep B, hep C,
22 to non-quantifiable directly, but theoretically

1 risks in the range or under one a million, we've
2 been struck with an onslaught literally every year
3 of a new emerging agent threat.

4 And some of these have proven to be
5 significant pathogens. We'll talk a little bit
6 about that. Many of them have not. And again,
7 what's changed is the classic pathogens, hep B,
8 hep C, HIV, HGLV, they are chronic persistent
9 infections.

10 We've got this window phase, but then
11 almost everyone who gets infected has a chronic
12 low-grade infection, asymptomatic, mostly sexually
13 or IDU transmitted, and clearly cause severe
14 disease.

15 But the new agents we're worried about,
16 most of them cause very transient infections.

17 Most of them are zoonosis that are coming from
18 animals into humans. Many of them transfusion
19 transmission is not well established.

20 A number of them, as we've studied them
21 we realize that they don't cause disease. So it's
22 a whole different mindset as we think about these

1 emerging agents that we're responding to.

2 And recently following ZICA, we wort of
3 step back and we developed this concept of how do
4 we study these agents. And again I don't have
5 time to go into it in detail, but especially once
6 we've got a test and we begin to look and try to
7 find infected donors, we can really enroll those
8 donors and characterize the kinetics of viremia,
9 the infectivity of that virus, really directly
10 measure incidents, prevalence, build repositories
11 to help evaluate performance of tests and improve
12 performance of tests, do in vitro and animal model
13 infectivity studies.

14 So we sort of have a road map now as a
15 new transfusion emerging agent is discovered or
16 alleged. We have a systematic approach to study
17 that.

18 One example we're noting is XMRV because
19 it was a huge concern. This was a paper published
20 in Science that alleged that this new xenotropic
21 murine leukemia-related virus, XMRV, first
22 discovered with the array the Virochip as

1 associated with prostate cancer.

2 But in this paper from Judy Mikovits,
3 they alleged that this was frequent in patients
4 with chronic fatigue syndrome. And a control
5 group of blood donors showed that four percent of
6 asymptomatic healthy blood donors were allegedly
7 positive for this XMRV virus by PCR culture.

8 And this led to a blood working group
9 with FDA and NHLBI. It led to two years of
10 extensive work. Millions of dollars spent to
11 develop studies, build panels, distribute these
12 panels to dozens of laboratories to investigate
13 whether this XMRV association with chronic fatigue
14 syndrome and particularly transfusion risk was
15 real.

16 And the bottom lie was it was all false
17 positive. There was contamination by an in vitro
18 recombinant virus, not even a human virus. So
19 really a lot of work to disprove a false alarm.

20 And there have been a number of these
21 fake news events. So a number of these items I
22 showed you proved to not be real problems,

1 vis-à-vis transfusion safety.

2 So we have to be very careful,
3 especially in this era of metagenomics where we
4 are discovering viruses all the time to not over
5 react. And this is where, again, PRT would give
6 us more time to not be fearful, but rather do the
7 systematic studies to understand are these real.

8 Now I'm not going to go into detail, but
9 I just wanted to mention some of the major real
10 problems that we did deal with over the last 15
11 years. Variant CJD obviously resulting from the
12 mad cow syndrome.

13 A problem in the UK. A very fatal,
14 horrendous disease. A contusion transmission
15 threat was observed early on and subsequently
16 proven. There were a handful of transfusion cases
17 that were documented. There were no real
18 interventions so although there have been efforts
19 to develop tests and filters, these have not
20 proven to be viable technologies.

21 So the FDA took the position that this
22 required intervention. And they systematically

1 evaluated the risk of deferral of individuals who
2 had lived in the UK and other regions and did
3 implement deferral policies that we are all
4 familiar with, which led to about a three percent
5 loss in our donors.

6 Now we, more recently, have pretty much
7 proven that there is no second wave due to a
8 genetic variant that many people have that could
9 have resulted in a second wave. So we are seeing
10 a progressive relaxation of those deferrals.

11 Chagas disease. Obviously a huge
12 problem in Latin America. A number of imported
13 cases in the U.S. led to a decision to implement
14 antibody screening in 2007.

15 The initial screening was universal
16 testing of every donation, but then work, again
17 led by Sue Stramer and paper is in press now
18 reporting the results of a large incident study as
19 well as ongoing surveillance of first-time donors
20 have established that we can really rely on one
21 time donor testings.

22 So every donor is tested once. And the

1 80 percent of donations from repeat donors do not
2 need to be rested. And this has really been a
3 successful strategy that has led to complete
4 interdiction of transfusion transmission of Chagas
5 over the last ten years.

6 West Nile virus was a huge real problem.
7 So, again, it entered the U.S. in '99 in New York,
8 spread quietly in the east coast for a few years,
9 but then in an explosive outbreak in 2002 with
10 thousands of neuroinvasive cases, 23 cases were
11 reported of a transfusion transmitted West Nile
12 virus.

13 So we implemented mini-pool NAT using
14 the platforms that we had established for HIV, hep
15 C, hep B. And that was a very rapid response.
16 Within six months of the realization of
17 transfusion transmission, we were screening the
18 blood supply with mini-pool NAT.

19 But we realized that the mini-pool NAT
20 was missing low viremic units that were
21 transmitting. So there were 14 breakthrough
22 cases. And that led to the targeted ID-NAT

1 strategy which has been so effective, essentially
2 eliminating West Nile transmission.

3 We do detect hundreds of West Nile
4 infected donors every year. So clearly a great
5 example of a successful testing strategy.

6 Dengue became a concern in part because
7 there were case reports beginning to come from
8 particularly Asia. So Hong Kong and Singapore had
9 read clear transfusion transmitted confirmed.
10 There were zero prevalence studies that were done
11 in Puerto Rico and Latin America that were showing
12 that one or two percent of donors during large
13 outbreaks were seasonally occurring were viremic
14 for Dengue.

15 So this led to NHLBI launching a study
16 as part of the Reds III program of transfusion
17 transmissions in Brazil. And this study took
18 place in Rio de Janeiro. Brian Custer, who is
19 here, and Esther Sebino led this study. It just
20 shows you the kind of scope of the studies that
21 need to be done and optimally done where these
22 epidemics are happening.

1 So about 50,000 donors were enrolled and
2 consented. And their samples were tested for
3 Dengue RNA. About 1,000 recipients were enrolled
4 and pre- and serial-post transfusion samples
5 obtained. And overall this study led to testing
6 all these samples and determining that about
7 one-third of recipients of Dengue RNA-positive
8 blood became affected.

9 Ciril converted became viremic for
10 Dengue, so all of these recipients though were
11 pretty much asymptomatic. And there was
12 absolutely no difference in the rate of Dengue-
13 related symptoms in the recipients who got Dengue
14 from transfusion versus control recipients who
15 didn't get Dengue. Or two times as many
16 recipients became infected with Dengue from
17 community-acquired infection as became infected
18 from transfusions.

19 So when you're dealing with these kinds
20 of outbreaks, a lot of infections are happening
21 from that setting.

22 So Babesia is another problem we're

1 dealing with now. Initially IND testing was done
2 on antibody and DNA. But now we're moving to DNA
3 only INDs. And a beautiful piece of work again by
4 the Red Cross showed that by screening blood you
5 could essentially prevent transfusion of Babesia.
6 Whereas if you had regions that were not screened,
7 there was still residual risk. So we're clearing
8 moving to introduction of Babesia testing.

9 Zika virus. Again, we're all very
10 familiar with that outbreak. The rapid decision
11 by FDA to drive testing first in Puerto Rico and
12 then nationwide with substantial cost. So quite a
13 controversy. But the real surprise to many of us
14 was the virtual disappearance of Zika over the
15 subsequent two years.

16 So we had this massive outbreak in South
17 America, Central America, and the Caribbean
18 islands. And yet over the last two years, there
19 has virtually been no cases either identified
20 through donor screening or through clinical case
21 ascertainment. So unclear reasons and just
22 illustrating the unpredictability of these

1 outbreaks.

2 This was the outbreak in Puerto Rico
3 detected by donor screening. So very rapid
4 implementation in April of 2016. First day five
5 positives. Peak rates of almost two percent. 369
6 infections interdicted. This was with the Roche
7 Cobas assay.

8 But again, over the subsequent two
9 years, zero yield. Most of these donations were
10 very high risk. They were zero negative. And
11 they were mini-pool detectable. Some were ID
12 only. So when we did simulated mini-pools they
13 were IGM negative and only detectable by ID NAT.

14 And again, extensive work on the
15 infectivity. These are probably highly infections
16 units with high viral loads. In contrast, in the
17 continental U.S., the yields that were picked up
18 tended to be what we call tail-end infections. So
19 they were already zero positive, very low viral
20 loads, mostly travel acquired infections.

21 And just to show that despite this
22 massive epidemic, if you do zero surveys before,

1 through the course of, and after the outbreak you
2 can actually determine the proportion of the donor
3 population infected in the context of a very large
4 outbreak based on that yield.

5 And this is showing new data where when
6 we went back to 500 samples collected a year
7 before the outbreak, virtually no zero positivity.
8 By the time we started screening, and this is I
9 think an important point, already four percent of
10 the Puerto Rican donor population had been
11 infected by the time we started screening. So
12 just showing that no matter how fast we start, you
13 can break through.

14 But the peak was around 23 percent. So
15 there is still a lot of susceptible people in
16 Puerto Rico to Zika.

17 In the continental U.S., the yield was
18 small but significant. Again, mostly travel
19 acquired infections. Again, data from the ABB
20 website and Sue Straymer's group. And Sue had a
21 New England paper last year that documented the
22 rates of infection in the Red Cross system. Huge

1 numbers of donations screened. Huge cost with
2 relative low yield.

3 This is just showing the infectivity in
4 Macaques. And you can see that with knockout mice
5 that are highly susceptible, as few as 10-20
6 viruses will transmit. Whereas with Macaques, you
7 actually need thousands of copies of Zika to
8 transmit. Which probably explains the disconnect
9 between the rates of viremia and the small number
10 of transfusion cases that have been reported.

11 I'm just going to close by highlighting
12 a program that FDA has launched in conjunction
13 with NHLBI and the Health and Human Services.
14 This is a program that's called the TTIMS,
15 Transfusion-Transmissible Infections Monitoring
16 System.

17 And it has two major components. One is
18 the database management system run through Red
19 Cross and Sue Straymer. PI the other laboratory
20 and risk factor program led by Brian Custer. And
21 these are monitoring the U.S. blood supply with
22 about 60 percent of the U.S. blood supply being

1 tracked for rates of infection, prevalence,
2 residual risk, extensive laboratory
3 characterization of these infections.

4 So a really very robust prospective
5 system for monitoring the blood supply. Data
6 consistent with Red Cross's latest data on overall
7 prevalence rates of each of the viruses, incidence
8 rates down in the two per 100,000 person years, so
9 quite low, and residual risks in the one in two
10 million range.

11 So this systematic program is now in
12 place and is expected to continue for the
13 foreseeable future. This is just looking at the
14 NAT yield rates. As I mentioned, we really only
15 pick up a small number of HIV NAT yields per year,
16 slightly higher numbers in the range of 10-15 HCB
17 NAT yields and low rates of HBV NAT yields. So an
18 approach to measure incidents directly through NAT
19 yields.

20 And just the last bit of data which is
21 the rate of recent infections among your HIV
22 positives. By performing testing for recent

1 assays we can determine the proportion of
2 infections that are recent. And you can see how
3 stable that's been, at very low rates.

4 And just to then finally close by saying
5 that this is all of the testing that's been
6 implemented over the decades. So incredible
7 investment in testing with incredible incremental
8 cost linked to that testing that have not been
9 sustained in terms of pricing over the last few
10 years.

11 And again, the last slide from this
12 recent review just that you can come back to later
13 that just shows the risks of all the agents over
14 time.

15 And with that I'll close just by
16 acknowledging the Reds Group, Reds I, Reds II, the
17 Reds III team that have been involved in all this,
18 and then the TTIMS group that I alluded to at the
19 end.

20 Thank you.

21 DR. VERDUN: Thank you very Mike. This
22 was an excellent review. And we have lots of

1 infectious agents to worry about. That's for
2 sure.

3 So I'm going to ask for the next speaker
4 to come to the podium. So this is Dr. Steve
5 Kleinman from the University of British Columbia.
6 And he is going to talk to us about pathogen
7 reduction, an overview of policy issues.

8 DR. KLEINMAN: Thanks Simone and thanks
9 to the organizing committee for inviting me today.

10 So my task today is really to give a
11 number of different observations, ways to think
12 about pathogen reduction that I hope will
13 reverberate through the meeting so that we can
14 discuss all of these points. I'm sure others,
15 Peter kind of alluded to some of these points
16 initially. And I'm sure other speakers will
17 expand on many of these.

18 As I said, my talk won't be as data rich
19 as Mike's. It never is I think. But I will try
20 to focus on some policy issues.

21 (Recess)

22 DR. KLEINMAN: Sorry for that delay.

1 Initially some disclosures. I'm a consultant to
2 Cerus, which is the manufacturer of the intercept
3 pathogen reduction system, on the medical advisory
4 board of creating testing solutions, but the views
5 expressed in this presentation are my own.

6 So first the definitions. The broad
7 definition of pathogen reduction: any techniques
8 used to reduce the load of viable pathogens
9 transfused. And of course even physical removal
10 by filtration will result in pathogen reduction.

11 But obviously what we're really talking
12 about today is pathogen inactivation using a
13 combination of chemical and physical agents. And
14 I think the right terminology now is that we have
15 pathogen inactivation technology that results in
16 pathogen reduced blood components. So that's how
17 I'll be using the terms.

18 Just a bit of a historical background to
19 kind of summarize I think a lot of what Mike had
20 spoken about. I break, at least from the time I
21 started in transfusion medicine in the early '80s,
22 I break the last three decades down into three

1 periods.

2 We had the pre-HIV period which was
3 prior to 1985 when we knew there were significant
4 risks of transfusion transmitted infections. But
5 the clinical significance of these risks were in
6 some ways minimized and certainly interventions
7 were relatively slow to be implemented.

8 And then with HIV emerging in 1985 and
9 probably lasting for the ensuing 15-20 years,
10 interventions to maximize blood safety were given
11 very high priority almost without regard to cost.
12 Now, this probably came at least in part from the
13 legal and political consequences of HIV
14 transfusion transmission and how decisions were
15 made both in the U.S. and elsewhere in the world.

16 And during this time period when we were
17 looking for the most robust blood safety
18 interventions clearly new techniques were
19 developed and that's when we got our high
20 throughput nucleic acid testing instituted. And
21 during that time the concept of pathogen
22 inactivation was seen for blood components was

1 seen as a very important goal that of course
2 everybody would want.

3 But now we're in the post post-HIV era.
4 And the safety paradigm is a little bit less
5 clear. I think most people are on the wavelength
6 of talking about tolerable risks. That is, we
7 realize we can't reduce risk to zero. But they
8 were also talking about tolerable costs because of
9 the economic situation, especially in the blood
10 industry, but also in medicine in general.

11 And during this post post-HIV era, we
12 also have great techniques for pathogen discovery.
13 And so we've had an accelerated rate of detecting
14 emerging infections agents as Mike has just
15 discussed.

16 Now everybody in this room knows that
17 plasma manufacturing sector that makes plasma
18 derivatives has been doing pathogen inactivation
19 for 30 years now. And there have been no reported
20 transmissions of HIV, HBV, or HCV by a pathogen
21 inactivated plasma derivative since 1987 when the
22 measures became more robust as they are today.

1 Interestingly, 15 years later when West
2 Nile virus emerged, the inactivation methods
3 provided similar protection and they've continued
4 to do so for most emerging infectious agents.

5 So based on this positive experience in
6 that sector, it seems reasonable to apply this
7 same safety paradigm to blood components. Now
8 there is a difference obviously. One infected
9 donor whose plasma goes into a manufacturing pool
10 can infect many recipients whereas in blood
11 component production, if we make two or three
12 components we would only infect three recipients.

13 So you could argue that it was more
14 important to do this for plasma derivatives, but
15 nevertheless, you have to ask the question if we
16 can do it for plasma derivatives, why shouldn't we
17 do it for whole blood components.

18 This was alluded to by Peter, a
19 conceptual approach for pathogen inactivation.
20 First is we take whole blood, divide it up into
21 its various component types, or we start with a
22 component like platelets that we collect by

1 apheresis and we treat that component.

2 And this may be suitable for countries
3 with developed infrastructures. But we can also
4 pathogen inactivate whole blood and then we could
5 make the components out of that.

6 Maybe a more practical approach for
7 developing countries. Maybe something that we
8 could do if we were storing whole blood in the
9 field in military situations. So there's these
10 two conceptual approaches that we'll hear more
11 about during the day.

12 Now simple sort of scale here that we
13 can do for many interventions. What do we gain
14 and what do we lose by putting the intervention in
15 place? So on the one hand, do we incur new risks?
16 And some of those theoretical risks could be that
17 the components that we transfuse are no longer as
18 effective.

19 Or we might have acute recipient adverse
20 reactions, or we might have chronic reactions or
21 chronic toxicity due to expose to the pathogen
22 inactivation agents.

1 On the other hand, obviously there are
2 risks averted. And that's the reason we would do
3 pathogen inactivation. And so clearly the
4 transfusion transmitted infections and as a
5 byproduct inactivation of luca sites, which could
6 result in a protection against transfusion
7 associated graft versus host disease.

8 So I want to switch gear a little bit
9 now and talk about briefly a consensus conference
10 that was held in Canada now 11 years ago. A
11 pathogen inactivation making decisions about new
12 technologies.

13 So many of these concepts that we'll
14 talk about today were surfaced and discussed by a
15 panel that consisted of a broad range of
16 scientists, physicians in general medicine and
17 transfusion medicine, and also members of the lay
18 public.

19 And it was modeled after an NIH
20 consensus conference. And the recommendations
21 were written into an article by Harvey Klein and
22 published in Transfusion in 2007.

1 So just to set the ground work of the
2 kinds of debates that have already gone on, here
3 are the PI consensus conference recommendations.
4 Implement PI when a feasible and safe method to
5 inactivate a broad spectrum of infectious agents
6 is available. Why? Because active surveillance
7 can't really accurately estimate the risk of an
8 emerging transfusion transmitted pathogen.

9 Emerging agents have been detected in
10 blood donors at an increasing rate since HIV. The
11 reactive strategy that is find the problem through
12 surveillance, identify it, develop a test, and
13 then screen takes some times.

So therefore a pathogen could disseminate within the donor population before clinical disease is recognized. And the emergence of new pathogens also undermines public confidence in the blood supply.

19 So the intervention of pathogen
20 inactivation could be adopted as a proactive
21 approach in accordance with the precautionary
22 principal. Clearly we've all heard these

1 recommendations if you followed the field at all
2 and are quite familiar with them.

3 Now further, the group said that the
4 same criteria should be applied to each one of the
5 three blood components. That is safety,
6 feasibility, and efficacy. And ideally we would
7 have the same method that we could use for all
8 blood components or for whole blood.

9 But even if we have the absence of such
10 an integrated system for all components, it does
11 not imply that PI for any one component should be
12 delayed until we get an across-the-board
13 inactivation method.

14 They took a look at the economic
15 evaluations and said that of course we need to do
16 economic evaluations. But that implementation of
17 PI should be based on other considerations in
18 addition to an economic analysis. And in the body
19 of the paper, it sort of implies that the panel
20 appeared to conclude that cost effectiveness
21 should not be the primary driver for this
22 technology.

1 And the panel endorsed the need for
2 broad public consultation with appropriate patient
3 and physician stakeholder groups. And I think
4 some of that has gone on, and obviously more needs
5 to occur. And some of it is occurring today.

6 So really pretty I think emphatic
7 recommendations that PI be implemented when
8 licensed, why do we have slow acceptance of PI, at
9 least in the U.S. and many other countries?

10 Well, I've listed seven reasons here. I
11 think they all contribute. It's hard to know
12 which ones are the most important. So clearly we
13 perceive the volunteer blood supply as being quite
14 safe, so you can ask the question why do we have
15 to do more?

16 And that's partially been because of the
17 success of surveillance and screening in dealing
18 with emerging pathogens. And clearly with the
19 molecular testing platforms in place on some
20 agents we're able to move very quickly. On
21 others, we've moved really slowly, like Babesia,
22 despite the fact that we've had that risk out

1 there for many many years.

2 Now maybe if these technologies could
3 inactivate every single infectious organism we'd
4 move faster. But we know that we can't. We'd
5 miss some non-encapsulated viruses and spores.
6 There are concerns about the efficacy of the
7 products. No single method to treat all
8 components. Regulatory requirements have been a
9 hurdle in some cases. And clearly cost is also a
10 problem.

11 So very briefly I think this well known
12 to the audience. Infectious risks that can be
13 averted by PI, bacterial leading to septic
14 transfusion reactions for platelet transfusions,
15 arva viruses, CMV parasites reduce the window
16 period. And I think probably the most important,
17 and the big unknown, is how effective this would
18 be against agents we haven't even yet discovered.

19 Just a schematic here in a review
20 article that I participated in about the effect of
21 EIAs on total transfusion risk. So we have this
22 baseline risk in blue. New aging gets into the

1 blood supply. It could be either one of these:
2 acute agents or maybe we'll get a chronic
3 asymptomatic infection in blood donors that we
4 don't recognize. We haven't had one of those for
5 a long time.

6 We'll get a blip in risk before we can
7 put an intervention in. Hopefully we'll come up
8 with a successful intervention and we'll go back
9 down to the blue line, the base line per unit risk
10 for all infectious agents.

11 Maybe increment it a little because now
12 we have a window period transmission of a new
13 virus. And schematically the same thing could
14 happen for a chronic agent. The size of the peaks
15 are just schematic. They're not real. And the
16 length of time is also schematic.

17 So when we look at risks and benefits of
18 pathogen inactivation, we need to remember
19 something very basic. And that is when we publish
20 on risks, infectious risks of transfusion, we do
21 this on a per unit basis. We say one in three
22 million units can transmit infection.

1 But when PI manufacturers do clinical
2 studies, they do it in patients. And they
3 basically say we've had 500 patients. And we had
4 X number with a reaction. And so we have a
5 per-patient risk. And clearly we have to
6 normalize these so we're comparing per-patient
7 risks or per-unit risks for both the benefits and
8 the potential risks.

9 And this is illustrated for platelet
10 transfusion in an article we published. And when
11 we tried to -- you know most hem onc patients
12 don't get just one platelet exposure. And so when
13 we try to decide what the average dose was, you
14 can see here we think it's about six apheresis
15 platelets during the course of treatment. And you
16 can see there is four data sources here.

17 And what that means is, at least if we
18 look at the older data on undetected bacterial
19 risk in platelet apheresis products, the studies
20 performed around 2010-2012 with using the
21 protection techniques that are still in place
22 today in at least some U.S. blood banks haven't

1 been changed yet pending the draft FDA guidance
2 which presumably will come out soon.

3 But pending that it looks like
4 undetected bacterial, potential bacterial
5 transmission risk is about 1 in 1,500 units.
6 Clearly if you get six apheresis units you are
7 exposed to that risk six times. And since
8 approximately you can multiply by six. And so a
9 patient has a higher per-patient risk to get a
10 contaminated unit than they do as a per unit risk.

11 Same thing for red cell transfusion.

12 It's more difficult to know the average number of
13 red cells that a given patient gets. And clearly
14 it's diagnosis dependent. So if you're acutely
15 transfused for cardiac surgery or trauma, you may
16 get three to five units. You may get B in the ICU
17 or have cardiovascular disease.

18 But if you are a transplant recipient or
19 you have a myelodysplastic syndrome or even worse,
20 if you have Sickle cell disease or thalassemia,
21 you're clearly going to get many, many, many more
22 transfusions during your lifetime. And so your

1 risk is higher for ultimately getting a
2 transfusion transmitted infection.

3 So I want to switch gears now and show a
4 couple of slides that were in a paper that was
5 published by Ray Goodrich who is here today and
6 you'll hear from later. And also Brian Custer and
7 Mike Bush.

8 And this is two slides, first showing
9 the kinetics of viral infection and showing the
10 same kind of graph that Mike had that we have low
11 viral loads during the window period. And
12 therefore if such a unit is transfused we would
13 not detect such a unit. And that unit could be
14 infectious.

15 And they defined a concept of PI risk
16 reduction and a PRT window period. And
17 essentially it's a different window. It basically
18 says that at peak viremia you could potentially
19 have so much virus or pathogen present that it
20 exceeds the capacity of your pathogen reduction
21 technology.

22 And so even through you might have

1 inactivated four or five logs of virus, if you
2 start with eight logs of virus, there's probably
3 enough infectious virus present to infect the
4 recipient.

5 And so you may not be able to reduce
6 risk to zero, depending on the concentrations of
7 the pathogen. And this slide also shows something
8 else, and that's the two dotted lines. And it
9 shows that each pathogen reduction technology has
10 its own performance characteristics.

11 So we can't, we shouldn't really
12 generalize to PI as one thing. One manufacturer's
13 PI system is different from another's
14 manufacturers. And so we have to have these
15 numbers for each system. And clearly the same
16 thing is true for tests. We can do an HIV
17 antibody test, but it can be first generation or
18 fourth generation and the sensitivity will be
19 different.

20 So I think that's an important point
21 that I'd like us to remember as we go through the
22 day and a half here.

1 So here's a slide about four arbovirus
2 infections that we worried about over the last 15
3 years or so. A percentage of donors with
4 symptoms, the fact that they can have severe
5 clinical outcomes, the demonstrated transfusion
6 transmitted infections. Yes for West Nile and
7 Dengue. None for chick virus. Probably four for
8 Zika, but again none of those were here in the
9 U.S.

10 And the RNA screening time for the two
11 agents that we screen for, it's been very good.
12 West Nile virus was -- tests were developed within
13 nine months. And Zika virus tests were developed
14 actually within about three months of recognizing
15 the need and implemented in Puerto Rico and then
16 later on in the U.S.

17 But you have to ask the question. If we
18 get another arbovirus infecting the blood supply,
19 would PI be a better solution if were already in
20 place? And we wouldn't have to worry about rapid
21 test development.

22 And clearly it's going to depend, as I

1 mentioned on the last slide, on the robustness of
2 the PI method and the maximal viral titer of the
3 particular arbovirus.

4 So if we were to be able to put PI in
5 place for all components, and we had every
6 transfused unit was treated, what gains could we
7 make? Could we drop some of the safety measures
8 that we have in place?

9 And so I'm sure we'll return to talking
10 about this during the day. We could probably
11 modify donor testing. Of course, we'd have to get
12 federal regulation that permitted us to do so, but
13 theoretically we should be able to eliminate
14 syphilis testing, CMV antibody testing, T cruzi
15 testing and some hepatitis B testing, some of
16 which we might be able to eliminate even without
17 pathogen inactivation.

18 If it were robust enough, we could
19 eliminate Babesia testing. I recognize that we're
20 not all doing that yet, but we might be able to
21 get rid of it.

22 For West Nile virus and Zika virus,

1 maybe we wouldn't have to test at all. But at
2 least we could eliminate testing during a
3 timeframe when the viruses were not rampant in the
4 country.

5 And we probably could eliminate ID NAT
6 altogether. And we could even use larger
7 mini-pools. We probably could go to mini-pools
8 much larger than six or 16.

9 We could eliminate or modify donor
10 screening questions, particularly travel for
11 malaria, which is a really difficult one because
12 of a large number of deferrals and a large number
13 of post-donation information reports, because of
14 wrong history.

15 And we could eliminate gamma irradiation
16 because of protection against TAGBHD.

17 So just to close with a few thoughts.
18 We have seen an evolution of blood safety
19 approaches I think. The conventional approach to
20 blood safety has always been a combination of
21 testing every donated unit and donor qualification
22 and deferral.

1 The approach has become more flexible
2 than it was 10 or 15 years ago. We do now have
3 alternate testing paradigms. One time only
4 testing as we heard for Shagas. Regional testing
5 as we are doing for Babesia. Temporal variation
6 as we're doing for West Nile virus, only offering
7 ID NAT when necessary.

8 We have actually discontinued some
9 tests, ALT and HIVP24 antigen. So maybe we can
10 discontinue more when we do PI. And we certainly
11 have put in donor eligibility questions that have
12 come and gone for SARS when we had an epidemic,
13 for Ebola. And so we have a little bit of
14 flexibility that we didn't previously have.

15 So what's the current, direct current
16 and future directions? Well, transfusion carries
17 multiple infection infectious risks, but each risk
18 in and of itself is small. So it's somewhat of a
19 deterrent to assay development and implementation
20 of individual agent directed safety measures
21 because you don't get much bang for your buck.

22 But yet we have many things that we

1 could take care of it we could address multiple
2 risks by a single intervention like PI. But the
3 caveats are it won't work against all agents. And
4 as I mentioned, it may not be totally effective
5 for units with very high viral titers.

6 But it does change the paradigm from
7 reactive to proactive, as I mentioned. It's
8 consistent with the plasma fractionators approach.
9 And it maintains trust in the blood system when a
10 new either real or potential transfusion
11 transmitted agent emerges.

12 And from that point of view it saves a
13 lot of frantic debate and maybe premature decision
14 making, or at least lots of research dollars being
15 spent.

16 So important issues for further
17 discussion as this meeting proceeds. Clearly the
18 cost and reimbursement issues are important.

19 And now my personal view is what we're
20 really asking. Yes we need to eliminate bacterial
21 infection. There are other ways to do it. Yes we
22 need to eliminate the window period, but the

1 effects are marginal because we don't have a lot
2 of transmission.

3 So what we're really asking is, do we
4 want to buy insurance against the potentially
5 catastrophic event, a new pathogen entering the
6 blood supply. I think that's what it comes down
7 to from my point of view.

8 If you live in California, do you want
9 fire insurance? Well, you might have said 10
10 years ago no. And today you might say yes. But
11 you can't get it probably anymore. So do we want
12 to buy insurance? And if we do, everybody thinks
13 that's a good idea, to protect against a
14 catastrophe.

15 And how much are we willing to pay for
16 it? That's really the question. And it goes
17 along with the second question. It depends. I'm
18 willing to pay a lot if somebody else actually
19 writes the check. But how much, or who will pay
20 for this? How are the costs going to be absorbed?
21 And I think we don't have an answer to that.

22 Second question is we do hear people

1 have concerns about efficacy. So what should be
2 the efficacy requirement for a component that we
3 treat? Should it be no change in clinical
4 outcome, which is my preference. Or do we put a
5 lot of emphasis on laboratory measures like CCI
6 for platelets as an example.

7 And so far we've been using
8 non-inferiority as a way of qualifying the
9 technologies. But of course any time you use
10 non-inferiority you have to ask how you define it
11 and what the acceptable margin is. Another
12 question that we could talk about.

13 If we do implement a new technology,
14 what is needed to eliminate a prior method, like
15 an infectious disease assay? And again, blood
16 safety is a conservative field. So it's not be an
17 inherently attractive approach to say we'll remove
18 something. But clearly unless we're able to
19 re-engineer our approach, we're not likely to be
20 able to pay for everything.

21 And then finally, each PI technology has
22 its own safety and efficacy profile. So each must

1 be evaluated separately. And I'll just close with
2 a quote. The future, and I guess that's the
3 question. Is the future what it used to be or are
4 we going to embark upon a different future?

5 Thank you.

6 DR. VERDUN: Thank you Steve. That was
7 great. Alright. Dr. Snyder is going to talk to
8 us about pathogen reduction technologies for
9 platelets in the U.S.

10 DR. SNYDER: Thank you very much. It's
11 a pleasure to be here. Normally when I talk I
12 talk about what we've done at Yale. I was asked
13 to talk about what's done in the United States.
14 So it's a little different approach. I will use
15 some references to what we've been doing at Yale.

16 I think pathogen reduction is the wave
17 of the future. I believe in the technology. And
18 we'll see what I can do to make those statements.

19 So my conflict of interest. I'm doing
20 -- I'm principal investigator for the piper study
21 for the ceralin- based product as well as as for
22 recipe which is the red-cell product from the same

1 company. I get no personal remuneration from
2 Cerus whatsoever. All the money goes to Yale
3 University through contracts.

4 The goals are to discuss what PI
5 products are available briefly: ceralin-based,
6 riboflavin-based, and UVC- based. Why pathogen
7 reduction now? What are the positive and negative
8 aspects? And to reiterate what Steve just said,
9 why are things so slow?

10 When you think about it, we're still
11 only 80 percent gluco reduced in the nation. So I
12 can't imagine pathogen reduction is going to
13 become 100 percent any time soon.

14 And what needs to be changed? Things
15 with the FDA and other issues which we will
16 discuss.

17 So this is a short paper that was done
18 by Sue Stramer and Rich Benjamin when he was at
19 the Red Cross. Basically just to focus on the top
20 red bar, which is, the only FDA approved product
21 right now is intercept from the Steris
22 Corporation. Terumo has a riboflavin based

1 product. And Maco Pharma as a UVC light exposure,
2 both of which are in phase III clinical trials.

3 The only approved product, however is
4 the ceralin- based product. That's for platelets
5 and I'm not going to go into the ones below that.

6 The intercept product has been used for
7 10 plus years. In the United States it was
8 December 2014. I remember sitting in my kitchen
9 when I read that the FDA had approved platelets.
10 It was two days after they approved plasma. And I
11 was astonished that they had done both of those so
12 quickly. It was right, I think, the week before
13 Christmas.

14 So it's been around since 2014. This is
15 2018. And so where are we, as far as adoption and
16 utilization?

17 The riboflavin product, just for
18 purposes of being as global as possible, the
19 photosynthesizing agent that is used in
20 combination with the UV light. It intercalates
21 into the nucleic acids. It's been used in about
22 18 countries as of 3/15, which was a couple of

1 years ago. I don't have a lot of updated
2 information.

3 Its CE marked and is used in various --
4 Europe and the Middle East. The Phase III trial
5 called myplate is underway in the U.S. And it is
6 not currently FDA approved.

7 The UVC-based product from Maco Pharma
8 uses UVC light as the photo active agent. There
9 is no photosynthesizing agent added to this and
10 acts directly on nucleic acids to induce
11 pyrimidine dimers.

12 And I am told, which I found out after I
13 made this slide that there is a Phase III clinical
14 trial coming to conclusion in Germany. And the
15 company expects to have data available by the end
16 of 2019. So that is further along than this slide
17 would imply.

18 So I asked myself how many publications
19 are there in pathogen reduction. And here, by
20 searching Pub Med -- actually I didn't search it.
21 I ask Wade to search it and he did it about five
22 nanoseconds, which was scary.

1 Searched by pathogen reduction, pathogen
2 and activation, blood, red blood cell platelets
3 and plasma, done on 11/18. So as you can see
4 there is a fair number of publications up to about
5 70 or so per year now. I would have thought that
6 might have been higher, but I would expect that
7 the slope of that will be positive.

8 So Yale, just to give you an idea when I
9 do talk a little bit about Yale, we're about 1,600
10 bed, about 10,000 patients, about 45,000 blood
11 products. And as you can see we have changed our
12 platelet usage.

13 We used to use a fair amount of the
14 pooled-random donor. Since that's not approved
15 for pathogen reduction and we've committed to go
16 to 100 percent, we have only about 600. This was
17 as of the end of this one. I'll show you the
18 slide. And about 9,400 units.

19 So we've transfused about 10,000 units
20 of platelets a year at the institution. And we've
21 had a large influx of oncologists, primarily from
22 Johns Hopkins I believe. And they were looking

1 for single donors. And they were -- we have
2 increased our cancer center activities
3 dramatically, which I think has an impact on what
4 you will see.

5 The question is why now? At Yale, and I
6 think it's for the country. And Steve alluded to
7 this. Why are we doing this? Because safety
8 measure does not cover viral or other nonbacterial
9 pathogens. End of story. That's why we did it.

10 We went to pathogen reduction because I
11 don't want to have worry about the next virus that
12 jumps out of the jungle in a foreign country and
13 gets into the humans and into the blood supply.

14 Large volume, multiday bacterial
15 cultures, and all those letters are just basically
16 what the above line says, does not cover viral or
17 other nonbacterial pathogens. I could not see us
18 spending millions of dollars to establish a
19 bacterial detection system only to have a virus
20 come along that would be, you know -- why did you
21 spend all this money, Ed, if you're not dealing
22 with a virus. You told us everything was going to

1 be fine.

2 And the infrastructure is not feasible,
3 as I mentioned. The capital costs and the IT
4 challenges. Some places have done it, and they've
5 done it well, and it's wonderful, and you hear
6 from some of the people who talk about this being
7 beneficial. It doesn't do anything against the
8 viruses and the unknown pathogens that are coming.

9 Over the past 18 months at Yale we have
10 had five septic transfusion reactions. So it's
11 not like, yeah well it doesn't happen here,
12 because it did. And we had two donors who were
13 responsible for five reactions.

14 And why? Because splits. One
15 pathogen-reduced product was divided into three.
16 Another was divided into two. And we got five.
17 And that caught the attention of our
18 administration. And I will explain that.

19 This is the classical contaminated
20 platelet. This actually was my slide I found on
21 the internet, the classical EDS is not my slide.
22 It's not Ed's. It's egg drop soup, which I do not

1 eat anymore. I'm going over to hot and sour.

2 It was reproduced with someone's
3 permission, but it wasn't mine in 2004. And I
4 know its Yale because we're in the lower
5 right-hand corner, has the Yale logo there.

6 So like many places, everything is
7 sports paradigms these days. We had a
8 technologist who saw a unit that looked that. She
9 introduced it. It was staphorous. And she got --
10 and it was a triple.

11 So three people did not get that
12 product. One was outside of the institutions. So
13 she got the good catch award, which she did have
14 to give back. She only kept it for a month and
15 then someone else gets it.

16 But we had problems with Staph epi and
17 Staph aureus. And we thought that, well those are
18 pretty standard. And then a couple of other
19 organisms came along I had never heard of. There
20 was strep bovis, now known as strep gallopticus,
21 and the ever popular (inaudible), along with staff
22 saprophyticus.

1 At Yale, we have decided -- they have
2 decided, to their credit, that this Venn diagram
3 is congruent, that patient safety and dollars both
4 have equal weight. So the institution was willing
5 to give us the additional cost that it took to
6 convert the blood -- the platelet supply to 100
7 percent pathogen reduction.

8 Not every place has that luxury, the
9 ability to do that, or the will to do it. But
10 Yale has done that. So safety eclipses cost at
11 least at our institution, as it is as many
12 institutions. You just have different ways of
13 trying to figure out which pathogens you want to
14 go after.

15 The label copy allowed us to use this
16 product for everyone, so nationally you can use
17 this product for neonates, for pregnant mothers,
18 all the people listed on the left side over here.
19 Jehovah Witnesses obviously it's not acceptable
20 unless their religious beliefs permit that.

21 And I'll talk about this fake new, I
22 guess, because there's another issue there.

1 Okay. So this is an important slide.
2 The more I look at it, the more important it
3 becomes to me. What you see here is pathogen
4 reduction use at Yale New Haven starting October
5 2016 going to October 2018. I couldn't get the
6 November stuff because we're still in November.

7 So the green is the total number of
8 platelets used per month at Yale. The blue is the
9 non-pathogen reduce or conventional, which at that
10 time was the PL5, which is the pooled random donor
11 and single donor not pathogen reduced. And the
12 red is the pathogen reduced.

13 So why is this important? Because right
14 over here in September there is an inflection
15 point which I believe was the ABB or around that
16 time when the guard bands started to get -- and
17 the Red Cross is our primary provider, along with
18 the Rhode Island Blood Center.

19 The ability to deal with the guard bands
20 became a little better. And so we had a bump up.
21 And then we sort of continued along. And then
22 around February the Rhode Island Blood Center got

1 their BLA, biological license application. So the
2 amount increased.

3 So people looked at this. And some
4 people said well sure. The more platelets that
5 are pathogen reduced, the more platelets you are
6 using. So the pathogen used platelets aren't
7 working, because you're needing more of them.

8 Well, when you look over here, from
9 September '17 through February '18, there's an
10 increase of the amount of -- total platelets has
11 not gone up. If the platelets weren't working and
12 they were asking for more platelets, I would have
13 expected that there would be a rise in the total
14 platelet use and the blue would go up because we
15 would need more platelets and we couldn't get any
16 more pathogen reduced.

17 And as you can see here, we're down to
18 about 100 a month now. And all of those pathogen
19 -- all of the products that have been contaminated
20 have been in that miserable five percent that we
21 can't get rid of yet that is causing all of our
22 infections, as we'll talk about in a couple of

1 seconds.

2 So when I look at this slide, it gives
3 me general information that the pathogen reduced
4 product is effective hemostatically and we're not
5 using more platelets because they are bleeding or
6 the CCIs are so low that the physicians are
7 requesting more platelets. Again, this is just a
8 general gestalt from this.

9 So how did we cope with this obvious
10 dual inventory? Well, we started off by just
11 saying well just go with pathogen reduction. That
12 raised a whole bunch of issues which will be
13 viewed nationally.

14 So I decided that pathogen reduction was
15 conventional plus a safety measure on day five.
16 And I thought that was pretty cool. We had the
17 whole thing. We're not required to do it. Except
18 along came strep bovis or strep gallolyticus,
19 which was a contaminated product on day four.

20 This is seen with patients with colon
21 cancer. Our blood supplier checked with the
22 donor. The donor did not have -- had a

1 colonoscopy actually and was found to have had a
2 strong history of diverticulitis, diverticulosis
3 makes quite a good deal of sense. This may have
4 been the source of it.

5 But here was at day four that was
6 contaminated. We had three sick patients. So now
7 the paradigm was PR = CP + SM4, 5. And I thought
8 that's it. All done.

9 Then along came *Acinetobacter baumannii*,
10 which was not detected by the safety measure,
11 along with strep *saprophyticus*, which apparently
12 goes along for the ride.

13 And the institution looked at me and
14 said well, we spend all this money and you're
15 still getting infections with this five percent.
16 These are all non-pathogen reduced products.

17 So what I decided to do was add GS, was
18 a gram stain. So now for every conventional
19 product that's day four, day five, when permitted.
20 We're not getting something at 3:00 in the morning
21 as an emergency. We'll do a gram stain. Why?

22 Because I want to see if the product is

1 so totally contaminated that it is potentially
2 lethal, which those other products were. And if
3 there are a few bugs, but the gram stain is
4 negative, I have to go with that. What else can I
5 do? There isn't much else that one can do, except
6 get 100 percent pathogen reduction.

7 Then I thought well I'll just pour
8 bleach in each bag. Why not? But then I look at
9 the bleach and it only kills 99.9 percent. That's
10 only three logs. That's not good either. So I
11 don't have any good answers. We need 100 percent
12 pathogen reduction. And bleach isn't going to
13 work.

14 I was very surprised at that, but there
15 you go. So the adoption evidence that we
16 reviewed, which all institutions around the
17 country will need to look at is, when my plate and
18 the theraflex as well as intercept.

19 We looked at what data there was. And
20 with multiple experiences, multimple studies,
21 multiple populations, it wasn't just one study
22 done by one individual in a van down by the river.

1 There was a large period of time where
2 these studies were being done in Europe, while the
3 FDA was deciding whether to pathogen -- approve
4 pathogen reduction in the United States.

5 So we felt that this was a robust
6 product and was able to convince the institution
7 that we needed to do this. And obviously there's
8 ongoing human vigilance.

9 There is data that has been reported
10 from other countries. This slide I think
11 summarizes it quite nicely. This is an updated
12 slide. And I got this from the Cerus Corporation
13 because I don't have access to this data.

14 For a total of three million produces
15 since, I guess, 2012 in three countries, there
16 were 76 -- this is conventional platelets in blue.
17 There were 76 cases of sepsis with 12 fatalities.
18 About 25 percent intercept products given in those
19 countries and no sepsis or fatalities.

20 Promising? It's only 25 percent of the
21 total. But the data is continuing to accumulate.
22 So we took comfort in the fact that this actually

1 is working and is being used in these countries
2 for a while.

3 The major benefits of pathogen reduced
4 platelets, be they riboflavin or sortilin is that
5 it affects the bacteria lipid on both viruses,
6 protozoal emerging pathogens. It also eliminates
7 the need to do gamma radiation because it's more
8 efficient than gamma or x-ray.

9 I have gotten multiple calls from
10 institutions where oncologists have not wanted to
11 adopt PR because they say it's going to cause
12 graft versus host. Apparently it is not. That is
13 not a requirement. And you don't want to do both
14 because both of them will have a negative effect
15 on the platelet function.

16 Gamma radiation and pathogen reduction.
17 So that's not appropriate to do that. But that's
18 something else people are concerned about.
19 Decreases cytokine generation and allergic
20 reactions because if it's in the amicus collective
21 product they remove about 65 ml or so to put the
22 path C in. If it's entreama, it's an otologist

1 plasma. So there wouldn't be -- wouldn't come
2 into play.

3 So there are multiple benefits from
4 pathogen reduced products viewed from our
5 institution. There are some constraints. As I
6 mentioned, the amicus requires only five days in
7 PATH C, trema only autologous of five days.
8 There's no seven-day approval.

9 It's only limited to doubles and
10 singles. There's no triple, which is about 30
11 percent. Which means that the supply side is
12 impacted negatively. Why? Because you didn't
13 submit the data. So the FDA didn't approve
14 anything if they don't have the data to evaluate.

15 Guard band requirements are a concern.
16 BLAs are taking a long time, 12-18 months, to get
17 approved. And that means you can take approved
18 product and you can treat anyone in your state,
19 but you can't cross a state line and give it to
20 someone else. That's a potential concern. And
21 that has also limited our ability to get
22 additional product. And I'll go into that very

1 briefly.

2 So I got some of these slides from the
3 Red Cross because I don't have access to national,
4 but the routine pathogen reduction was initiated
5 by the Red Cross. And that's the only blood
6 center I can really discuss.

7 In July about 13 manufacturing sites
8 have implemented intercept and are producing it to
9 about 50 customer hospitals. We're over here in
10 Farmington. And that's really -- there are other
11 blood centers that are doing this. I think NIH is
12 manufacturing their own.

13 So that's kind of where we are.

14 Licensure. Red Cross anticipates receiving a BLA
15 for Baltimore by the end of the year and
16 anticipates getting optimization of the SOPs and
17 working toward the other sites under the CBE
18 changes being affected approach to the remaining
19 sites by the middle of 2019.

20 So it's ramping up. It's a little
21 slowly, but the snowball is rolling more quickly
22 down the hill.

1 The limitations. Again, the lack of FDA
2 approval for many variations on platelet themes.
3 The extension of time for the approval. And also
4 the concept which is really quite something. It
5 has to be remembered.

6 Once the illumination in the little Easy
7 Bake Oven shuts off, a pathogen reduced product is
8 vulnerable to be contaminated. So if you have a
9 leak in the bag or you have a micro tear or
10 whatever, and organisms get in there, it is as if
11 it wasn't activated at all. So you can't just,
12 well it's been activated so now its Teflon coated
13 and you can do whatever.

14 That's a concern. Post-breaches in the
15 closed system bag is a concern, which we don't
16 talk about very often, but it has to be
17 considered.

18 And the inability to treat all platelet
19 products. And I think one other reason for lack
20 of implementation is the lack of robust data on
21 pediatric neonates and pregnant women, which I'll
22 get back to in a second.

1 So the difficulties in the guard banks
2 was a supply side problem. Cost is a problem for
3 all institutions. There are concerns about the
4 lower post-transfusion CCIs and lower hemostatic
5 efficacy. CCIs may be lower, but it's not
6 associated necessarily with an increase in
7 platelet use, which means physicians tend to over
8 transfuse platelets.

9 We've published some data. I'm not
10 going to go into that. This is not a data dense
11 type of a presentation. But we've had several
12 presentations on adults and neonates at the ABB.
13 Also at ASPHO, the American Society for Pediatric
14 Hematology Oncology. We presented our Yale data.
15 Nothing to do with piper. It was the data from
16 our institution.

17 And the risk of TAGVHD we don't believe
18 is a concern, but other institutions do. And also
19 the time to implement. It can take 6-12 months
20 before the institution will be able to adopt it.

21 This slide was originally from Jim
22 Obeshon showing that the gamma radiation has one

1 in 37,000 base pairs and amotosalen has much more.

2 The slow adoption. When she stands up
3 it's a bad sign. It's a very bad sign. Concern
4 over skin rashes was a concern for platelets in
5 neonates. And we took a look at that. You are
6 all aware that the absorption is low, 375 is a
7 concern. The ones that are used in the U.S. are
8 well above that.

9 And we evaluated it and we found for
10 those individuals, conventional you wouldn't worry
11 about it. For pathogen reduced neonates, neonates
12 would receive pathogen reduced platelets. There
13 were 11 who also received the blue light therapy.
14 And there was no evidence of rash, nor should
15 there have been.

16 But we just wanted to document it. And
17 that's also in the manuscripts that we have
18 submitted.

19 These are the transfusion reactions.
20 Are there an increase in transfusion reactions?
21 We found only an increase in septic reactions in
22 the non-pathogen reduced conventional products of

1 which there are about 8,000 conventional, 8,000
2 pathogen reduced from 2016 to 2018 which was
3 significant. So the answer there is go to
4 pathogen reduced, which we're trying to. But the
5 bugs will not let us.

6 There are concerns about long-term
7 toxicities from repeated administration of
8 psoralen in infants and neonates. I thought there
9 would be much more data coming out of Europe, but
10 there isn't.

11 Psoralen. There is lots of psoralens in
12 food. Celeriac has a large amount, 70 milligrams,
13 which is celery root. And it makes a lovely
14 salad, which is -- if you can get through it, no
15 organism will harm you for about two days.

16 There are studies which I'm not going to
17 go into because Simone is standing there showing
18 the compound absorptive device will remove photo
19 products. As you can see the important thing is
20 that the bottom line here is close to being flat.

21 This is a standard. So it's removed
22 pretty much. You're talking Nano gram or

1 pictogram quantities when Celeriac is milligrams,
2 but you know they are not exactly the same.
3 Amatocilyn is a synthetic product. So they're not
4 exactly the same, but there is some toxicologic
5 data also on neo-antigen formation which I won't
6 go into.

7 Riboflavin, similar evaluations. So no
8 new compounds formed. Everyone is looking at
9 toxicity. But the concern about -- what about the
10 toxicity of the bacterial infections that almost
11 killed five patients at Yale? I mean there's --
12 there's no free lunch anywhere.

13 So the slow adoption. I think we've
14 gone over this. The blood bourn threats are
15 regional. Some concerns about the ethics of
16 managing a dual inventory. That's why we have the
17 equivalence.

18 I didn't want to have to decide who got
19 what product. We consider them equivalent. But
20 we're trying to get 100 percent pathogen reduction
21 as quickly as we can.

22 Cost is a big concern. Cost I think is

1 a major concern, but people are saying, well what
2 about toxicity? The platelets don't work as well.
3 Your CCIs aren't as good. I think the data
4 nationally shows that these are still concerns and
5 they are valid. And they have to be looked at.

6 The FDA guidance. I think you are quite
7 aware of that already. The reactive approach
8 where an organism is seen and as Mike and Steve
9 talked about, you then develop a whole system to
10 identify it and get a test for it. Who is going
11 to buy it? Who is going to pay for it?

12 If you have a proactive approach, it's
13 already there waiting and ready to take care of
14 it, assuming it's a susceptible pathogen, which
15 generally it would be. Whether it's
16 riboflavin-based or ceralin-based or potentially
17 UVC.

18 So also I think a very important thing
19 is in the bottom here. Do not underestimate the
20 ramp-up time when something happens. It's going
21 to take a very long time to get this on board.

22 And the hospital experience to date is

1 several large academic centers have converted.
2 People are concerned about the issues that I
3 talked about. The delayed guidance, the -- a lot
4 of hospital aren't aware of the other mitigation
5 strategies that are there.

6 So what is the status in 2018?

7 According to the company Cerus, there's about five
8 million products that have been given out since
9 2002. It's available at 200 centers in 30
10 countries. The U.S. hospitals use insulin-based
11 products. There are about 130.

12 There's a lot more hospitals than 130 in
13 the country. So it's about ten percent of the Red
14 Cross's single donor products are pathogen
15 reduced. And nationally it's about seven to eight
16 percent of the total platelet supply, as I
17 understand it.

18 And it does take a village, if you want
19 to implement this. This was our village which was
20 everybody under the sun, including people who
21 didn't have any contact with the platelets, but
22 everyone needed to buy into it. It was a year-

1 long process.

2 What about CMS? CMS was paying \$641 for
3 2016. Then they lowered it, or threatened to
4 lower it, were considering lowering it at the
5 beginning of -- the end of this year for next
6 year. But then they got responses from the
7 community. And now it's back up to close to where
8 it was at \$623 for outpatient. Inpatients under
9 the DRG.

10 So what are the factors? Early
11 implementations were constrained by capacity and
12 availability. You need product requirements,
13 further limited production. You couldn't give a
14 lot of -- if you want to give an HLA-matched
15 platelet, the chances are it's not going to be
16 pathogen reduced because you can't -- you'd have
17 to select a donor and then pathogen reduce that
18 product.

19 So that's -- I think dual inventory is
20 here for a good long time.

21 Uncertainty regarding the guidance.

22 Precocity of data. The anticipated and ramp-up

1 time and the cost is a concern. And again to
2 quote Alexander Pope, that my mother used to do
3 that you're not the first by whom the newest tried
4 or the last to lay the old aside.

5 So we're very far ahead of the curve. I
6 realize that. What's needed is publications and
7 data for the United States to increase above the
8 130 hospitals. And it's coming but it's going to
9 be a slow process as I see it.

10 Thank you.

11 DR. VERDUN: Thank you Ed. That was
12 great. So Dr. Aubochon is going to talk to us
13 about pathogen reduction technologies for plasma.

14 DR. AUBUCHON: Thank you very much. I
15 was looking forward to Steve's presentation in my
16 slides, but apparently I will have to give the
17 presentation. I do also appreciate the invitation
18 to have learned more about various forms of
19 pathogen-reduced plasma. And I look forward to
20 sharing my observations with you.

21 Thank you. I have no conflicts of
22 interest in this matter, at least over the last

1 decade to report. I agree with Steve on the
2 comments about terminology. And I recognize
3 that's not the agency's preferred terms.

4 However, I will try to adhere to the
5 same approach of distinguishing pathogen and
6 activation as a technique in the final blood
7 components, which are pathogen reduced.

8 I will be discussing this morning data
9 from three different forms of pathogen-reduced
10 plasma two of which are licensed in the United
11 States and one of which is not yet, but I
12 anticipate it is not that far away.

13 I won't be talking about Methylene Blue
14 - or UVC- eradicated plasma as these are not
15 approved in the United States and do not appear to
16 be approaching imminent approval.

17 I'll just make a quick comment at the
18 beginning that many hospitals have come to enjoy
19 the availability of plasma, which has been
20 previously though, either prospectively or just
21 thought and not used and then stored in the liquid
22 state for utilization at a later time.

1 Neither of the two licensed solvent
2 detergent or intercept plasma approaches can be
3 converted to thawed plasma and have to be used
4 relatively quickly after thawing. Hopefully this
5 will be able to be changed in the future.

6 There are many papers on the literature
7 which note the effects of the pathogen
8 inactivation process on the content of various
9 proteins in the plasma. And I'm not going to show
10 all of them here, but one format that one often
11 sees is a pre-treatment versus a post-treatment
12 concentration or activity.

13 And some of the proteins in plasma
14 certainly do seem to have a reduction in their
15 activity as a result of the treatment. However as
16 it has been pointed out, the reference range for
17 the content or activity of these proteins in any
18 one individual donor's plasma is quite large.

19 And uniformly the reductions that are
20 seen from pathogen inactivation do not cause a
21 greater change than one might see in the normal
22 donor-to-donor variability.

1 The contents of different papers are
2 very different, but the contents of their data
3 appear to be quite similar. I found only one
4 paper that looked at compliment factors, treatment
5 with intercept. And there didn't appear to be any
6 great differences there.

7 In mirasol there have been two papers
8 published. And I show the data here as percent
9 reduction. I'm sorry. Percent retention. There
10 are certainly some components that are plasma that
11 are more affected, as I will summarize in a couple
12 of slides ahead. Particularly Fibrinogen is
13 noted, (inaudible) for mirasol factor XI as well.
14 Although I don't know exactly what clinical impact
15 that would have unless were factor 11 deficient.

16 The content of fibrinogen and factor
17 VIII seem to be most likely to be reduced as a
18 result of any of these pathogen inactivation
19 treatments shown here, but as percent retention or
20 the actual concentration. And you can see that any
21 of these techniques to a slight reduction.

22 Again, more data. You can spend weeks

1 looking at all of these data. But again, they
2 show for fibrinogen and factor VIII in particular
3 some reduction shown here as a nice comparison
4 with different techniques. The untreated being
5 the black bar.

6 And all of the techniques seem to have
7 about a 20 percent reduction of fibrinogen which
8 occurs and a factor VIII a little bit more than
9 that. The largest reduction there being in factor
10 VIII.

11 So here is my compilation of content
12 reductions that are 20 percent or greater. This
13 is not a quantitative meta- analysis. This is
14 just my view across the published literature. And
15 you can see there which of the factors seems to be
16 reduced, most frequently reported with any of
17 these techniques.

18 Of course the solvent detergent
19 technique, Octaplas, in its original formulation
20 is shown to have productions of protein S and C
21 and was associated in high volume usage,
22 particular in liver transplantation with

1 unexpected thrombotic events.

2 In the current formulation, which is a
3 different process that does not appear to be a
4 clinical problem as I will show in a few slides,
5 but there is still some reduction in protein S.

6 There is content variability in every
7 unit of FFP because of the variability in the
8 donor's arm that we cannot control. And in a pool
9 technique such as solvent detergent plasma, the
10 range of variability can be greatly reduced. That
11 is a plus.

12 One does have to consider, however, that
13 each of these units, although they are very
14 similar when you are looking at a pooled product
15 of solvent detergent plasma, they are smaller
16 units. So you have to consider not only the size
17 of the unit and also the content of the plasma.

18 There's an interesting paper suggesting
19 that with mirasol treatment, there may be the
20 potential for reducing the reduction, or
21 preserving the retention of certain factors
22 including adams XIII and fibrinogen and factors

1 VIII if the technique is conducted in a low O₂, or
2 that is mostly an aerobic environment.

3 I haven't seen other papers on this.

4 Interesting concept. And we'll have to see if
5 this is evaluated further by the manufacturers to
6 improve their techniques.

7 What about making Cryoprecipitate from
8 plasma that has been treated? And it does appear
9 that one has to get past the reduction and factor
10 VIII and fibrinogen which is in the plasma but
11 then Cryoprecipitate can be prepared with a normal
12 distribution of (inaudible). The same can be said
13 for mirasol cryoprecipitate as well.

14 So the amount of these important
15 components, particular fibrinogen and
16 cryoprecipitate will be reduced, but still a
17 useable level can be maintained.

18 Intercept plasma has been reported to be
19 used in a number of different situations,
20 including those patients who are congenitally
21 deficient in different coagulation proteins. The
22 number of patients and number of transfusions

1 reported has been relatively small. But the
2 recovery is approximately what would be expected.

3 Because these are patients. Because the
4 number of transfusions is small the percentage of
5 recovery may appear to be lower than the reference
6 values. But have all been reported to be useful
7 in a clinical sense. So the patients did well and
8 had a normal hemostasis that would be expected
9 after infusion of intercept plasma.

10 Intercept plasma has been used in large
11 volume exchanges in a number of different clinical
12 situations. In ITP, for example, there were no
13 difference in outcomes using the intercept plasma
14 or in the adverse events that were reported.

15 In plasma exchange, having IM plasma
16 exchange for TTP treatment. Again, there was no
17 difference in outcome for these patients. They
18 did well and they maintained adequate clinical
19 hemostasis throughout these plasma exchange
20 procedures.

21 Here is another large volume exchange
22 series reported. Which again there were no

1 statistically increased incidence of adverse
2 events.

3 Using intercept plasma in liver
4 transplantation appears to be effective. There
5 was an increase of the number of red cell
6 components that were transfused as well as
7 platelet components that were transfused in the
8 intercept plasma arm of the study.

9 However, it was also noted that those
10 patients appear to be slightly sicker at
11 transplant and had a longer transplant delay time.
12 So this may have factored into the likelihood of
13 needing more transfusion support during the time
14 of transfusion.

15 The authors felt that intercept plasma
16 yielded the appropriate clinical outcomes that
17 they were looking for. And they did not see any
18 evidence of either hyperfibrinolysis or
19 thromboembolism in the patients that they studied
20 for that, that received intercept plasma.

21 There have been a number of studies in
22 vitro looking at the ability of PRT plasma to form

1 clots. In general, the clot is not exactly the
2 same as one sees in untreated plasma, with thinner
3 fibers, slightly denser clots, and decreased clot
4 permeability.

5 With mirasol plasma there is slightly
6 greater lag time in formation. With intercept
7 plasma a slightly prolonged time to licsus.

8 So does this make any difference
9 clinically? And indeed this was taken to the
10 point of asking the question whether using PRT
11 plasma in massive transfusion situations would
12 lead to increased patient mortality.

13 The think that with this decrement of
14 activity in multiple different plasma constituents
15 might then reduce the amount of effective plasma
16 given. And it was noted that in the proper trial,
17 better outcome was seen in the first time period
18 with a 1:1:1, then a 1:1:2 ratio and therefore
19 using PRT plasma might essentially the ratio from
20 what the trauma surgeon was thinking that he or
21 she was using.

22 However rebuttal was promptly submitted

1 noting that the two arms of the proper trial had
2 equivalent survival at 30 days and that the
3 activities post treatment with intercept plasma in
4 particular are within the range of standard frozen
5 plasma as I noted and that most commonly a
6 goal-directed therapy approach is used.

7 And that is, although the components are
8 prepared and initially transfused in a
9 standardized format, most institutions will then
10 follow up to make sure that the patient has
11 achieved the goal that was predetermined or was
12 expected. And if not additional product would be
13 given.

14 So those are the two theoretical issues
15 to be addressed here. What about actual
16 information?

17 In vitro constitution using functional
18 assays as the endpoint with a 1:1:1 combination
19 volume showed that at a 30 percent blood
20 replacement, there was no effect of using treated
21 plasma. At a 50 percent blood replacement, there
22 were some changes evident. But question really

1 those changes were of any clinical import.

2 And indeed studies reporting the effect
3 of using intercept plasma in massive transfusion
4 patients documented that there was no increase, in
5 fact possibly even a slight decrease in mortality
6 associated with intercept use, and no difference
7 in the number of other blood components that have
8 to be transfused along with that plasma.

9 Therefore, at least in this study, they
10 felt that intercept plasma was entirely
11 appropriate to be used for massive transfusion
12 situations.

13 We're all aware that plasma usage has
14 many risks, a number of different kinds of
15 reactions which can occur. And is there any
16 benefit of using pathogen reduced plasma to reduce
17 those risks?

18 Although the major risks are quite low,
19 if you multiply those risks by the number of
20 patients receiving plasma or the number of units
21 of plasma transfused every year in this country,
22 those are significant risks to consider.

1 In one study it was noted that there was
2 no statistical difference in the use of intercept
3 plasma in causing adverse events of severity
4 grades two, three, or four. And the reactions
5 that were seen were all of the allergic type.

6 Meta-analysis has been completed looking
7 at the reaction rates using frozen plasma,
8 intercept, or Methylene Blue, or solvent detergent
9 plasma. And I recommend this article for your
10 review if you want to look at the details.

11 In summary, there was slightly lower
12 fibril reaction rate with Methylene Blue. The
13 male only TRALI risk. The male only plasma TRALI
14 risk was about the same as for solvent detergent
15 plasma, which was less than the mixed-sex frozen
16 plasma TRALI list. But there was a lot of
17 heterogen (inaudible) between the studies. There
18 is certainly an argument that the dilution of the
19 antibodies in plasma that may be present in plasma
20 during the solvent detergent pooling and
21 processing would reduce the TRALI risk. And
22 indeed there have been no reported cases of TRALI

1 after transfusion of 10 million units of plasma in
2 Europe. So this looks very comforting.

3 And indeed one study noted that if the
4 TRALI risk of untreated plasma was 1 in 5,000 or
5 greater, then solvent detergent plasma became cost
6 effective. Although I would point out that even a
7 minute risk of severe non-envelope viral risk
8 occurring in the plasma supply would negate all
9 viral protection benefits.

10 It's not something that we are greatly
11 concerned of today. And most severe human
12 pathogens are lipid enveloped and would be treated
13 by a solvent detergent plasma. But this is at
14 least a theoretical risk.

15 Now, I appreciate that the FDA has long
16 regarded as transfusion safety like an onion. I
17 like onions, so this works well. And there are
18 many different layers to that. And indeed
19 pathogen inactivation would appear to be an
20 important additional layer as others have pointed
21 out.

22 How effective are these treatments?

1 These treatments all have high probabilities of
2 reducing the infectivity of viruses below any
3 level that we would generally be concerned about.
4 And these reductions, of course, are not
5 necessarily limited -- not showing the limits of
6 the technique, but sometimes they are just showing
7 the limits of the assay system. And so actually
8 the effectiveness may be greater than what is seen
9 here.

10 With solvent detergent treatment, one
11 does have to worry about non-envelope viruses
12 because the technique does not affect them. But
13 there are other testing techniques that are used
14 to reduce, if not essentially eliminate, the risk
15 for example of parvo virus and hepatitis E virus.

16 Interesting, solvent detergent plasmas
17 licensed in this country is produced from source
18 plasma. That is paid donors. And when this first
19 became available, I talked with some of the
20 hospitals that we served asking their interest in
21 solvent detergent plasma and whether this was a
22 major concern.

1 And interestingly none of them were at
2 all concerned that these were paid donors, which
3 surprised me. But they are ultimately the
4 customers. However when we got to talk about how
5 much it cost, then their interest waned rapidly.
6 And we can get back to that.

7 Intercept is similarly effective across
8 a wide range of model viruses and other pathogens
9 as well. Mirasol numerically appears to be
10 slightly less effective, but again for the --
11 adding this onto the techniques we are currently
12 using in the testing laboratories, certainly more
13 than adequate.

14 So as we've looked at the evolution of
15 plasma transfusion risks over the years, when we
16 began thinking about pathogen inactivation as an
17 approach, we had the lay media frequently noting
18 that we were losing the battle with respect to
19 keeping the blood supply safe.

20 That was then. This is now. And so why
21 would we not be concerned about pathogen reduced
22 plasma. Others have noted the risks of emerging

1 pathogens. And we're all aware that it's only a
2 short plane ride from a chicken market in Asia to
3 the United States and possibly introducing, by
4 this means or some other, a new pathogen into our
5 blood supply, including the plasma supply.

6 The consensus conference that Steve
7 mentioned did note that a reactive strategy should
8 be supplanted by a proactive strategy and that we
9 should move on implementing pathogen reduction
10 approaches even if we don't have it available for
11 all components.

12 So in my estimation, pathogen reduced
13 plasma is safe. And it is effective. The
14 question really comes down to cost. And I'm sure
15 that we'll hear later today from Brian Custer
16 about the issue of pathogen cost effectiveness.

Pathogen inactivation cost effectiveness
plasma has a role in that certainly, even though
possibly less an impact than with red cells or
with platelets. And indeed pathogen inactivation
can reduce cost in certain scenarios.

22 The ethics of all this we haven't really

1 addressed yet today. And there is one paper
2 recently in the literature talking about what
3 should patients be told about pathogen
4 inactivation and other safety measures in
5 transfusion.

6 The question is what would patients
7 want? If we asked them, what kind of plasma would
8 you like to receive?

9 What have other done? I would like to
10 show you a map of the United States showing
11 implementation of pathogen reduced plasma, but
12 there would be nothing to show. Very little use
13 of plasma that has been pathogen inactivated is
14 occurring in this country.

15 With the help of some friends I was able
16 to gather information from Europe where these
17 techniques are more commonly utilized,
18 particularly in North Europe. Solvent detergent
19 plasma is pretty much the only form of plasma that
20 is available.

21 And then you get to the rest of Europe
22 and it's more viable approach, some using either

1 multiple techniques, solvent detergent and
2 intercept and mirasol, and others still using
3 quarantine plasma to some substantial proportion
4 of their plasma supply.

5 So I can offer my conclusions and
6 observations and a few predictions that although
7 pathogen reduced plasma is safe and effective,
8 despite some activity content reductions, there
9 may addition a reduction of some noninfectious
10 adverse event risks that may be attractive.

11 But given the current level of safety of
12 plasma, where bacterial contamination is not a
13 concern, as it is in platelets, there really is
14 little impetus to adopt a pathogen introduced
15 plasma in the United States at this time even
16 though there is a very clearly worded consensus
17 conference statement that we should be doing so.

18 And I think we will not see widespread
19 adoption of pathogen introduced plasma in the
20 United States until we have a system available for
21 all blood components and possibly also unless the
22 FDA mandates its use.

1 Because the most common comment I hear
2 from introducing safety measures to hospitals is
3 well, when the FDA says we have to do it, then we
4 will pay for it. But not until.

5 So if someone says it's not about cost,
6 it's about cost.

7 Thank you very much.

8 DR. VERDUN: So I'm going to be
9 collecting questions if there are any from the
10 audience or online. Steve do you know if there is
11 anything? Not yet. Well I prepared a few
12 questions.

13 So the first question to the panel in
14 general is that the consensus conference said that
15 we needed to have broad public consultation. So
16 how has that been done? How have you engaged
17 patient and physician stakeholders to get their
18 opinion is on pathogen reduced products? Anyone
19 wants to take that one?

20 DR. AUBUCHON: I can offer that in our
21 region of the Pacific Northwest, forgotten corner
22 of the country, is that we have approached our

1 hospitals through various advisory committees that
2 we have on several occasions offering them
3 information about pathogen reduced plasma and
4 platelets and the status of the development of red
5 cell systems as well to keep them informed and to
6 gage their interest.

7 I have not seen resistance to the
8 utilization of these components or concerns about
9 their safety. The concerns about reduced
10 effectiveness are obviously always of potential
11 concern. But we've been able to produce data from
12 the literature to show that the patients would do
13 as well.

14 And those have been accepted. It always
15 comes down to the cost. They say, well how much
16 more is this going to cost? And when we get
17 pushed back about adding a few dollars for a new
18 test, you can imagine what happens when we're
19 talking about increasing the cost of a component
20 by 20-30-40-Percent or in some cases even doubling
21 the cost of a component.

22 And the hospitals baulk right there and

1 say, well we're not interested in that. So I'm
2 afraid that at least at the consumer end, if you
3 consider hospitals as our consumers, we are unable
4 to convince them of the necessity of moving to a
5 safer blood supply.

6 I would add very unfortunately.

7 DR. KLEINMAN: I don't have an answer,
8 but just an observation that I know there's been a
9 lot of stakeholder consultation in Canada. And we
10 have Dr. Devine here from Canadian Blood Services
11 who could maybe address that, if that would be of
12 interest.

13 DR. VERDUN: Yes. That would be great.

14 Thank you Dan.

15 DR. DEVINE: Sure. Thanks Steve for the
16 Canadian prompt. We have been undertaking quite a
17 bit of work to get stakeholder opinion. And we
18 have mechanisms for doing that.

19 Some of it has been done in very formal
20 surveying of physicians who would potentially use
21 the product. And there was a study lead by Nancy
22 Hettle at McMaster who will be known to most in

1 this room. And she really tried to get a sense of
2 what the interest in the community would be of
3 using these products.

4 We have continued to do that sort of
5 surveying through national groups that we interact
6 with on a regular basis for understanding how to
7 make policy changes in the blood supply in Canada
8 at the physician level.

9 And then we have an equivalent process
10 for getting stakeholder input from recipient
11 groups. So in Canada we have a lot of very well
12 organized patient advocacy groups of people who
13 received blood and blood products.

14 And so we have kind of a natural way to
15 get that kind of opinion piece. And so we do have
16 the opportunity to get lots of input.

17 DR. VERDUN: Thank you Dana. Ed, do you
18 want to --

19 DR. SNYDER: Yeah. At Yale I like, like
20 other places, if you want to have pathogen
21 reduction technology imported into the
22 institution, there needs to be a champion in the

1 institution who is going to notify the
2 administration that this is an issue that needs to
3 be addressed.

4 I've used the have need phrase. You
5 either know your jewels or know your jeweler. If
6 I go and talk to them and tell them that we need
7 to have pathogen reduction, they will listen.

8 You have to put it into administrative
9 readable form. So you don't go and say we need it
10 because we need to save lives. You go with a
11 business plan. You go with a PNL statement. You
12 show them that you are as concerned about the
13 economic impact on the institution, because there
14 is not right now a credible threat.

15 The fact that we've had five septic
16 reactions, this occurred after we had already
17 convinced them to start with the pathogen
18 reduction. And for our institution, it was a
19 couple of million dollars additional cost.

20 But they felt that there really was a
21 requirement to ensure safety of our patients and
22 things could theoretically be a lot worse. Once

1 Yale moves, as they say in Connecticut, as Yale
2 goes, so goes the state.

3 So the rest of the state started to pick
4 up. And as the hospital grows in its catch
5 mineria, more and more hospitals get pulled into
6 that.

7 So it again has to start with an
8 individual who goes and pushes for it. It's not
9 just going to fall out of the sky without some
10 credible threat that's in the papers every day.

11 So it does take someone who believes in
12 the product to push it forward. And I think
13 that's true across the country.

14 DR. VERDUN: Thank you. Anyone has a
15 question?

16 MR. BENJAMIN: Richard Benjamin, Cerus
17 Corporation. I just wanted to add something for
18 clarification to a comment that Dr. Busch said
19 about thawed plasma. Cerus realizes that thawed
20 plasma is an issue with intercept plasma.

21 And there has been a formal request to
22 the AABB, I believe it was from the Navy to allow

1 thawed plasma, because that's not an FDA product.
2 It's an AABB. And they have, I understand,
3 accepted the idea that intercept plasma could be
4 converted to thawed plasma.

5 And we have actually on the advice of
6 the FDA been asked to remove the 24-hour
7 requirement from our packing cert. And we are in
8 the process of doing that.

9 So we do believe that when that is done
10 you will be able to convert intercept plasma into
11 thawed plasma with a five-day outtake.

12 DR. KLEINMAN: I just want to make --
13 something that has always perplexed me about
14 plasma is the difference between the European and
15 U.S. regulations. And as I understand it, this is
16 not relevant to thawed plasma, but plasma safety
17 in general.

18 As I understand it, at least in many
19 European countries you cannot transfuse a unit of
20 FFP without having done something to it. So you
21 can quarantine it for six months and get the donor
22 back in order to prevent a window period

1 infection.

2 Or you can treat it with an approved
3 pathogen reduced technology. But you cannot take
4 it off the shelf and transfuse it. And it has
5 always dismayed me really that in the U.S. FDA has
6 accepted the risks for transfused plasma whereas
7 the European regulars have not.

8 So I don't really know if I expect an
9 answer to this, but I think it's worth hearing.

10 MR. BENJAMIN: Steve, I don't have an
11 answer to you. But one comment is that for the
12 longest time England was important plasma from the
13 U.S. for their pediatric patients. And Methylene
14 Blue treating it before they gave it to their
15 patients.

16 So that clearly is a comment on their
17 opinion of the U.S. plasma supply.

18 MR. BUSCH: Point to that issue is that
19 if you -- I didn't get into the details, but if
20 you compile all of the breakthrough transmissions
21 of HIV and many other viruses, plasma is by far
22 our riskiest product. The volume of plasma that

1 is transfused and most of the agents were
2 concerned about are in plasma.

3 So there is a number of cases where
4 plasma transmitted where corresponding red cells
5 or platelets did not. So the ability to
6 inactivate plasma I think makes a ton of sense.

7 DR. VERDUN: Thank you. I had a
8 question on the platelets products risk benefit
9 ratio. Does it matter when -- do you think about
10 this ratio differently depending on whether it's
11 therapeutic versus a prophylactic use for
12 platelets?

13 DR. SNYDER: I'm not sure I understand
14 that complete. Are you willing to take more risks
15 if it's a therapeutic as opposed to a
16 prophylactic?

17 DR. VERDUN: Right.

18 DR. SNYDER: That's a tough question to
19 answer. I would think in a sense, you know, if we
20 need platelets at 3:00 in the morning because
21 there's a patient who needs it and all our
22 supplier can give us is a non-pathogen reduced

1 unit that's four days old and we don't have time
2 to so a safety measure or the other things I
3 talked about, we'll give it.

4 We try to convince physicians to realize
5 that giving a blood product at any time, we all
6 do, is dangerous. And you have to be able to
7 justify it if something untoward were to happen.

8 So in that sense, I guess yes. If it
9 was a prophylactic transfusion, we would ask them
10 to wait until we finished all of the testing. If
11 it was therapeutic, we would use it, you know,
12 without doing it if they realized that it needed
13 to be done and could justify it.

14 So I guess the answer is yeah. We do
15 have two different levels if we're forced to.

16 DR. VERDUN: Thank you.

17 SPEAKER: There was only slide this
18 morning showing the effect on the T cell and T
19 cell inactivation or the cell inactivation by
20 these technologies. And I'm wondering what the
21 opinion of the panel is to the effect of
22 preventing confusion associated graph versus host

1 reaction.

2 That's a big thing I think once we get
3 to 100 percent inactivation including the red
4 cells because then all patients would benefit from
5 this preventive measure which has nothing to do
6 with infectious diseases obviously.

7 But perhaps a lot with immunologic
8 effects in the recipients.

9 DR. KLEINMAN: So I just myself, along
10 with a colleague who used to be at Cerus, Dr.
11 Stasonopolis, just published a paper in the
12 November issue of Transfusion. The general view
13 of transfusion associated graft versus host
14 disease along with some newer in vitro data
15 limited T cell cloneage, limiting delusion assay
16 data, with the Cerus product.

17 And it's clear that the degree of T cell
18 inactivation accomplished by intercept treatment
19 is at least as much, and actually more, by these
20 new experiments than the degree achieved by gamma
21 radiation.

22 So that's one point. There are also

1 experiments with the red cell technique that --
2 and the platelet technique has been pub -- the
3 platelet data has been published in an independent
4 article in 2017, I think.

5 The red cell data is new. We summarized
6 it. It's not yet really been published in detail.
7 And the second factor here is at least through
8 human vigilance systems, there has been to TAGVHD
9 from intercept-treated platelets in Europe, in the
10 European countries.

11 So I do think that the data is fairly
12 compelling that you're going -- and there is a lot
13 of in vitro data as well with that formation, et
14 cetera being better.

15 So I think the data is very compelling
16 that you get at least equivalent protection
17 against TAGVHD, if not better. And I'm surprised
18 that clinicians are still concerned about it.

19 But I guess the basic thing is nobody
20 sees TAGVHD anymore. So they say, well we have a
21 perfect intervention. Why would we want to take a
22 chance and try something else?

1 So it's pretty hard to kind of introduce
2 a new technology for that same indication when the
3 current technology seems to be effective.

4 MR. BUSCH: I think beyond TAGVHD, I
5 mean, lymphysites in products. And of course most
6 of the pathogen reduction is being on already
7 (inaudible)-reduced. So I think there is interest
8 in potentially eliminating (inaudible) reduction.

9 But there was quite a bit of hope in
10 research done by colleagues of my institution:
11 Philip Norris, Rachel Owen, and Rachel Jackman on
12 the ability of these inactivation technologies,
13 both the Cerus and Turomo to reduce antigen
14 stimulation and potentially prevent
15 alloimmunization.

16 And although in vitro there is
17 definitely large effect of these treatments on
18 antigen presentation and immunologic stimulation
19 of recipient cells, if you actually do studies
20 prospectively and this trial and the preparers,
21 there was not a significant reduction in
22 alloimmunization rates in the pathogen reduced

1 versus non-pathogen reduced.

2 So whether there is some ancillary
3 benefit beyond GVHD for lymphocyte inactivation I
4 think is not clear.

5 DR. VERDUN: Dr. Benjamin?

6 MR. BENJAMIN: Thank you. Just maybe to
7 comment on that conversation. What I think, as
8 you know the GVHD work with conventional products
9 really was done 20 years ago. And when the Cerus
10 tried to replicate that data what is most
11 surprising to me was in fact that irradiation is
12 not that effective.

13 I think there was four (inaudible)
14 reduction of T cell proliferation activity with
15 clear residual activity. And we may not be
16 preventing acute GVHD, but have we ever considered
17 that there may still be some level of (inaudible)
18 that was generated or some sort of subclinical
19 GVHD syndrome that we're not looking for?

20 There are clearly viable T cells still
21 after our irradiation with gamma or x-ray at this
22 point.

1 DR. VERDUN: Alright. If we have no
2 further questions I think it's time for our break.
3 And I think we're going to be reconvening at 10:35
4 maybe. So 20 minutes.

5 SPEAKER: Those who want to order lunch,
6 there is a kiosk there outside and you can go
7 ahead and order now so that you will not have a
8 long line at lunch break. Thank you.

9 (Recess)

10 DR. VERDUN: And so as you can see here,
11 we optimized our storage volumes to doubles, to
12 625 and triples to 780. We included a 10-ml
13 buffer, because as you are splitting each of the
14 products each one of those products has to
15 quality.

16 And on this next slide this just shows
17 you a visual representation of what we were
18 accomplishing. The change that we made in RBAX
19 application was to allow for a coding for the
20 pre-treated products, so we had a code associated
21 with the WIPP product.

22 But additionally, this was an

1 all-or-nothing approach, because the way our
2 application was configured you either had to have
3 all three or two of the child products go through
4 pathogen reduction, or they all had to go through
5 the conventional process. You could not have, for
6 example, one product be pathogen-reduced, and the
7 other go through bacterial detection. So, that
8 was a nuance of RBAX application.

9 So what were the results? Early this
10 calendar year we embarked on a small operational
11 trial that lasted about six weeks, the results
12 were very positive, as it related to the trials.
13 So we had roughly 65 percent of the platelet
14 products were now needing the guard bands, up from
15 5, and then going up from 11 to 12 percent.

16 Interestingly enough the need to
17 pre-split the products was largely obviated by
18 going -- sorry -- the need to do volume reduction
19 was largely obviated by going to pre- splitting.
20 We rarely reduce the volume of our products at
21 this point. The actual -- and we'll show you more
22 data in a second -- but the actual number of

1 products as we bore this out, and as the volume
2 increased, was below 50 percent in terms of the
3 number of products that we actually labeled.

4 And there were a number of reasons for
5 this, because I think as all of you are aware, as
6 you expand your operations, you're going to see
7 other things come to light but low volumes did not
8 materialize. So, we had staffing issues. We
9 didn't have the staff in the right place.

10 As you will see the labor involved with
11 this activity is significant, so that changed the
12 process of receipt, because suddenly we're eating
13 up a lot of the 24-hour time preparing the
14 products. So suddenly you had a number of
15 products that exceeded the 24 hours, either
16 because they didn't come in on time or -- would
17 potentially exceed the 24 hours, or we didn't have
18 the staff in the right place.

19 We also saw an increase in aggregates.
20 All of these things we were able to mitigate and
21 manage, so none of them are insurmountable, but
22 they did account for why we didn't see a sudden

1 massive uptick in the number of products that were
2 actually produced.

3 So, now the concentration, and this
4 didn't come across the way it looks. So,
5 essentially the darker concentration in the three
6 bands are now where we are able to have them meet
7 through mitigations, the guard bands. The
8 outlying products are, still, what is part of the
9 real estate that we're continuing to look at, how
10 we can draw them into the guard bands.

11 In terms of our production trend, it is
12 growing. Our goal is to get above 50 percent in
13 every single one of our locations. The important
14 thing is that it is a positive trend, and it will
15 continue to grow, and like with Dr. Snyder, we
16 ended the data in October, because we're still in
17 November.

18 So, let's talk about the impact of the
19 mitigations quickly. This doesn't affect the
20 hospital customers that we supply, that it is a
21 nuance from operations. We saw a radical shift in
22 our kit usage, so that was an operational issue

1 for us and also the vendor.

2 We went from virtually no small-volume
3 kits to the majority of what we produced are
4 small-volume kits. Large- volume kits remained
5 about the same and we just reversed our position
6 on the dual-storage kits. So, that was an
7 inventory management issue, it was also a supply
8 issue, which, all has been remedied now, but it
9 was a transitional concern.

10 Split rate, the do-no-harm piece. We
11 did see a radical drop in our split rate based on
12 our approach to getting more units to qualify.

13 Part of it was the choices we made in collections,
14 part of it was also the downgrading of products by
15 choosing to pathogen-reduce the product, if we had
16 left it in a traditional path, it might have been
17 a double, but in the PRT path it would up being a
18 single.

19 The bottom line is our split rate
20 reduced to 1.3, with the optimization of volume
21 and some of the other mitigations we've put in
22 place, we've clawed our way back up to 2.1. So,

1 this was a positive outcome.

2 Labor, I inferred -- or implied a little
3 earlier that there was an increase in labor.

4 Based on some early time studies, when you take
5 the standard process with just one bottle --
6 (inaudible) one bottle for BacT, it was about an
7 11.1 increase -- 11.1 percent when you looked at
8 an unmitigated pathogen-reduction process compared
9 with non- treatment. And we essentially doubled
10 the labor requirement when we looked at adding the
11 additional steps for mitigation.

12 The good-news story, however, was that
13 as the volume increased or productivity increased
14 significantly, and we saw 52 percent increase in
15 our productivity. In conclusion, pathogen
16 reduction product remains -- pathogen-reducing 100
17 percent of all products remains a challenge. It's
18 not impossible. There are choices that have to be
19 made. For the American Red Cross, we're working
20 our way up the chain but, you know, without making
21 radical changes in terms of your split rates, with
22 the current guard bands, it continues to be a

1 challenge.

2 The mitigations required to meet the
3 guard bands are feasible, but they are
4 labor-intensive and time consuming, and that you
5 have to go in and know what your process is, and
6 make both the staffing and the timing adjustments,
7 and in some cases transportation adjustments that
8 would involve mid-drive pickups. So, part of what
9 we look at is, you know, we'll say in order for a
10 product to meet all of the pathogen-reduction
11 requirements, you know, the product has to arrive
12 at 16 hours, no later than 16 hours
13 post-collection, so that we can do all of the
14 steps that we need.

15 And as most of you are familiar with
16 production, every time you touch or adjust a
17 product, it's not just doing that, you then have
18 to re-weigh it, transform it in the computer
19 system, and it has a number of steps involved.

20 And you, big lesson learned, I already
21 covered this, is that there is a lot of
22 involvement with our collection staff. We are

1 very fortunate to have a team of excellent
2 technicians and educators in our collections world
3 who worked with our collection staff, and one of
4 the positive outcomes from this is that they
5 created essentially, a programming boot camp, that
6 they put every single collections person through,
7 and then have at each location, localized experts
8 where they go in and they run scenarios over and
9 over with them. So there's less variability in
10 the programming, and they look at the different
11 variables that are presented with the donor and
12 make the wisest choices to optimize split rate and
13 make more products qualify. And I thank you.

14 (Applause)

15 DR. FLEGEL: Thank you for the
16 presentation, and the questions will be -- can
17 posed during the panel discussion at the end of
18 all five presentations. So, where are we?

19 So, David Reeve presented the
20 implementation at the largest blood service here
21 in the U.S., and I give the impression how we
22 implemented it at the hospital-based blood

1 centers, and I'll also addressed briefly, how the
2 acceptance by the hospital staff was experienced.

3 So, I share one hospital blood bank
4 implementation of pathogen-reduction produced
5 platelets. I tried to show what kind of
6 challenges we had to overcome to implement that in
7 a smaller hospital-based blood bank, and you may
8 also observe the potential impact of pathogen
9 reduction on the availability of the platelet
10 inventory.

11 I have no disclosures relevant for this
12 presentation, and everything that I preset is on
13 the label, and no off-label use. And by way of
14 introduction, the NIH Clinical Center at the NIH
15 but that's -- 20 minutes drive from this place is
16 the nation's largest hospitals devoted entirely to
17 clinical research. And we have about 1,600
18 studies ongoing at any time, and most of them are
19 Phase I and Phase II clinical trials, and NIH is
20 part of the Department of Health and Human
21 Services, just like the FDA. And we're funded by
22 NIH intramural grants and cannot compete with

1 (inaudible) NIH extramural grants.

2 The Department of Transfusion Medicine
3 is the full Blood Bank at the NIH Clinical Center,
4 it collects and prepares whole blood at apheresis
5 platelets granulocyte plasma, cryoprecipitates as
6 well as, of course, cellular products. There are
7 several sections within the Department of
8 Transfusion Medicine, and the transfusion services
9 section along with the blood donor services is
10 mostly involved in preparing those platelet that
11 we're discussing today.

12 In the fiscal year 2016 which was the
13 year of introduction of the pathogen-reduced
14 platelets, we had about 670 patients actually
15 transfused, with 4,000 apheresis platelet
16 transfusions, 5,000 red cell transfusions, 600
17 plasma transfusions, and 59 granulocyte
18 transfusions.

19 There are a few major changes that
20 occurred in the past 10 years in regards to the
21 platelet product -- of the products used. So
22 since 2009, we moved to 100 percent

1 leucocyte-reduced red cell transfusions, in 2014
2 we changed our red cell supply to the effect that
3 no red cell unit older than 35 days is transfused.
4 And in 2016 we introduced the pathogen-reduced
5 platelet products I'll discussed and for the rest
6 of my presentation.

7 Before 2016, we had apheresis platelets
8 suspended in 100 percent autologous plasma, five
9 days shelf life, and 100 percent irradiated with
10 25 Gy. The precautions to prevent contamination
11 by bacteria are the FDA mandated with a variation
12 using a different system that, however, was
13 coordinated with the FDA.

14 The new process since January 2016 is
15 that we are using InterSol platelet additive
16 solution, and combined with the INTERCEPT, which
17 is the pathogen-reduction process, or pathogen
18 inactivation process, as I learnt today, and that
19 was extensively discussed in the first session.

20 To introduce that we first evaluated our
21 collection data for six months in retrospective
22 fashion for about 1,000 successful collections,

1 and compared that with the INTERCEPT guard bands.
2 And the conclusion of that evaluation was that
3 almost 100 percent of those collections met the
4 guard bands' specification overall, and those with
5 that followed in the guard bands of the dual
6 storage kit, which was addressed in the previous
7 presentation. And they have three different kits,
8 and one of them is a dual storage and was --
9 mostly fell within those specifications.

10 And the conclusion was that we will use
11 dual storage kits only. We had to adjust the
12 parameters of our collection for about 5 percent
13 of those collections, so we had to talk with the
14 blood collection folks in the Department to adjust
15 that, and we estimated that the possible loss
16 should be less than 1 percent of all collections.

17 Now that we do that, the INTERCEPT System was
18 approved in December 2014, almost exactly four
19 years ago.

20 In January 2015 the NIH decided to
21 implement that technology at our hospital, an
22 agreement was then signed between the company and

1 the NIH, and the implementation team was created
2 in June 2015. We made computer upgrades to
3 accommodate changes; that's actually a major
4 component that one has to consider early on, and
5 as we learned later as well, this was a big step
6 that has to be considered.

7 We started in August 2015 with training
8 of the technology in the section, the InterSol
9 training was then also introduced, and the first
10 product was actually produced on January 11, 2016,
11 more like almost three years ago. And after the
12 introduction we still have to do the validation,
13 which then eventually was signed off in February
14 2016, one month after the introduction of the
15 first product.

16 The task to get started is to write the
17 validation plans and SOPs, order equipment,
18 reconfigure the space, a little space is needed to
19 introduce that into your service. We have to
20 train the staff on the pathogen reduction process
21 as well as the additive solution collection.

22 And most importantly, we have to

1 fine-tune the collection parameters to meet the
2 guard bands; that's very similar to the situation
3 of the American Red Cross, just with smaller
4 numbers. Before introducing then the product one
5 has to inform and educate the clinicians, the
6 nursing staff as well as the external customers.
7 They have to adjust the collection parameters,
8 validate the pathogen-reduction produced
9 platelets, and we could eliminate the irradiation.

10 At that time you still have to ask for
11 variance to do that, however, since March 2016 a
12 change was made and one does not need to ask for
13 that change any more.

14 So what are the critical steps? One has
15 to begin within 24 hours of collection, the
16 product must contain less than their number of red
17 blood cells shown here, that's usually not a
18 problem with apheresis products, what is the
19 problem is that the product must meet the defined
20 guard bands in regards to volume as well as
21 platelet yield.

22 And that can be done, but one has to

1 coordinate that with the collection staff on an
2 ongoing basis, essentially with every collections
3 you have to make sure that you stay within those
4 limits.

5 This shows our pathogen-reduction
6 corner, it's the usual government quality
7 infrastructure, (laughter) but it works, it works.
8 So, we educated and notified the external
9 customers, we don't have too many, and that was
10 very easy, and we didn't get any calls on that.
11 We noticed the prescribers in our hospital, this
12 was sent through the Office of the Deputy Director
13 for Clinical Care, so we used that, that they
14 listen to us, the focus was on improved patient
15 safety, and included the circle of information.

16 They were instructed to call with
17 questions, and some did, and we explained a little
18 bit why this was done, and how it works. We
19 noticed the nursing staff, I think that's a very
20 important step involving the occupational
21 leadership of the nursing section. And we showed,
22 and I will show you in a moment, some slides on

1 how the new and the old bags look like.

2 The electronic transfusion documentation

3 was implemented and showed how it worked, and

4 there were no questions from the whole Nursing

5 Department. At the time when we introduced these

6 kits Zika hit the shores of the United States, and

7 although there perhaps was some grumbling about

8 the cost and whether it's necessary to introduce

9 this pathogen-reduced platelet technology at the

10 hospital, once the virus was discussed, the

11 advantages became immediately apparent, and there

12 were no questions anymore.

13 So, this shows a comparison of the old

14 and the new platelet bags, so that helps if you

15 want to implement that at your hospital to show

16 how it differs, and what needs to be considered.

17 In particular one of the biggest difference is the

18 point that the old bags without pathogen reduction

19 needed to be irradiated, and the new ones don't.

20 But you will have stock to -- to inventory, and

21 it's critical that the transfusionists are aware

22 of that distinction, otherwise it would seriously

1 put patients at risk, and we want to certainly
2 avoid that.

3 Then this is a closer look to the new
4 label which shows that it's with additive
5 solution, as well as the inactivation by the
6 psoralen treatment. The ongoing activities, that
7 we still have to make sure that we have timely
8 platelet counts because they're needed to adjust
9 the collections accordingly. In theory it should
10 be possible to do that for a 100 percent of all
11 collections in practice is still a challenge that
12 needs to be done, and done on a daily base.

13 This is in an effort to reduce the guard
14 band failures which causes waste, and also puts
15 stress on the donor who goes through the process,
16 and then in the end blood bank -- the blood
17 product can't be used, and that we really should
18 avoid that, also in respecting the donors'
19 efforts.

20 The transfusion reactions that we
21 observed didn't change much. There's no clear
22 trend, certainly no increase of transfusion

1 reactions reported with platelets over these three
2 years, or compared to the year 2015, which was
3 without the pathogen reduction technology, and
4 without the additive solution.

5 This shows the impact of the guard
6 bands, or how we managed to cope with the guard
7 bands, and perhaps a little busier slide, a busier
8 slide of my presentation, though in total we
9 collected almost 6,000 apheresis product, and
10 outside of the guard bands and therefore that
11 couldn't be used, were a total of 200.

12 However, if you compare the third line
13 here, then initially, when we introduced it the
14 failure rates were quite high, and surprisingly
15 high. And we had -- we went through a learning
16 curve to accommodate for the guard bands and to
17 make sure that the failure rate is lower. And we
18 managed over the years to get to less than 3
19 percent, and in the latest quarter here, it's
20 actually at 1 percent, where we want to have it.
21 The last line shows the retention of the platelets
22 which is actually above 90 percent for a quite

1 large number of platelets that we test in our
2 Quality Assurance Program.

3 So these are our wish for the future.

4 We would like to see the pathogen-reduced plasma
5 products, not only platelets, but also the plasma
6 that in theory is available here in the U.S. as a
7 licensed product, but we don't have it implemented
8 in our hospital as of now, but we're moving to
9 that point. It would be helpful if the guard
10 bands could be widened, that's a question to the
11 supplier of the product obviously.

12 It will certainly cost an effort to make
13 that happen, also to get the approval eventually
14 by the FDA, but it would have a large impact
15 nationwide, because it would make the
16 implementation of the technology much easier and
17 eventually cheaper.

18 We hope that some travel deferrals could
19 be removed once the inactivation technology is
20 available. And then a word of caution here, I
21 consider the personnel effects when introducing
22 the product. It's not only the real estate that

1 you need for the instrumentation, but also the
2 personnel.

3 There are some personnel savings, less
4 work, because some topics can be dropped once you
5 have introduced this technology. However, our
6 experience is that in the end it is more a
7 personnel-required, and no one wants to consider
8 that perhaps during the introduction or for the
9 consideration when you introduce that at your own
10 hospital.

11 In summary, the NIH Clinical Center,
12 transitioned to the production of the
13 pathogen-reduced platelets in January 2016. The
14 whole process took about one year. It could be
15 done faster, but that's probably a good timeline
16 when you consider introducing that in your blood
17 center, an important step for the acceptance in
18 the hospital is the education and notification of
19 the nurses and physicians.

20 And in our case it overlapped with the
21 occurrence of a kind of new pathogen to the U.S.,
22 which has certainly helped in the acceptance of

1 this product. It's all about improving patient
2 safety, pathogen reduction enables the safety that
3 is critical for many patients depending on those
4 transfusions and the quality of their life. It's
5 obviously effective against majority of bacterial
6 viruses and protozoa. It also gives a much wider
7 margin of protection against
8 transfusion-associated graft-versus-host disease.
9 I think in particular this aspect perhaps could be
10 investigated and stressed a little bit further,
11 and particular when it comes to the irradiation of
12 red cells where we are eventually moving, or
13 pathogen reduction of red cell product.

14 The current 25 Gy borderline harming the
15 red cells already and can't really increase it,
16 and at the same time the Gy are kind of the lower
17 limit of what is needed for patient care. And
18 this whole problem would be totally removed the
19 moment that pathogen-reduced technology becomes
20 available for red cell.

21 It's not, obviously, the most simple or
22 cheapest, but it's the right thing to do. That

1 would be my conclusion. It takes a village to
2 implement it, and these are the names who, and the
3 sections who were involved in the introduction at
4 the NIH Clinical Center. And I think you very
5 much that they collaborated so smoothly to
6 implement this technology three years ago.

7 And at this point, I'm concluding my
8 presentation. And we are moving to the third
9 presentation by Dr. Dana Devine, from the Canadian
10 Blood Services. Who is now discussing the impact
11 of this technology on platelet quality, count and
12 clinical implications.

13 Now, somehow I have to get that done.
14 That's yours, right? Okay. That works very well.

15 DR. DEVINE: Okay. Perfect. Thank you.
16 Thanks very much. And thank you to the organizers
17 for the opportunity to speak with you today. I
18 was asked to cover this topic, which is: What is
19 the impact of pathogen-reduction technology on
20 platelet quality, platelet count? And then what
21 are the clinical implications of all of that?

22 So, I will try to do that for you. I

1 have just disclosures, I don't currently have
2 active research support, but I have within the
3 past five years, from three organizations that
4 interested in pathogen activation technology.

5 What I want to do really is just cover
6 two topics. One is really looking at laboratory
7 investigations of the effect of pathogen
8 inactivation technology on platelet quality, and
9 then to talk a bit about what we understand at the
10 moment about the clinical assessment of platelet
11 functions after those platelets have been
12 subjected to pathogen inactivation treatment.

13 So, I had assumed that by the time we
14 got this far into the program, someone would have
15 actually covered off the biochemistry of how these
16 things work, and that hasn't happened, much to my
17 surprise. So, I will probably be talking a bit
18 more than I had originally planned about actually
19 how these things work, because that's important to
20 understanding what their impacts are on our
21 laboratory results.

22 But let's go back for a moment and just

1 look at, you know, what are we actually doing when
2 we pathogen inactivate a blood product. These
3 technologies are agnostic to the source of the
4 nucleic acid, so the pathogen inactivation
5 technologies are going to have an effect on all
6 treated cells, not just the invading bacteria, or
7 invading viruses that you're trying to get rid of.

8 So, we have to balance the ability to
9 kill the pathogen, with the killing off the
10 transfusion cells, and so this is the scenario
11 that we're trying to work with. The quality
12 parameters that we measure in components are
13 actually expected to change because you know that
14 with this balance, you're going have some effect
15 on the human cells that are in that plastic bag
16 that you've treated.

17 So, when you're thinking about your risk
18 mitigation for your infectious agents, you have to
19 consider both what the actual risk is, but also
20 what the risks are to the product efficacy, and
21 it's really that balance we need to think about.
22 So, we have to start from the premise that there

1 will be an effect, and so we don't want to ever
2 start saying, well, you know, we don't want to
3 influence pathogen inactivation technology,
4 because it might do something to the product.
5 It's going to do something to the product. That's
6 the table stakes.

7 So, let's look at actually, what does it
8 do, and I'm going to focus initially on laboratory
9 studies, and I wanted to say a word first of all
10 about, if you're the producer of platelet
11 components, what kinds of things would you expect?
12 So, we know we're going to see some loss of
13 platelets, and why is that happening? Well,
14 that's happening simply because this is a more
15 complicated production system, than what we
16 currently do to make a platelet component.

17 So, we prepare a platelet component
18 using conventional technology, and then we're
19 going to take that bagful of platelets and start
20 messing around with it. And the messing around
21 with it in all of these systems, involves transfer
22 of those platelets out of a storage container into

1 another storage container, or a second or a third.

2 Every time you remove those platelets
3 from one plastic bag to another you're going to
4 lose some. We all know what the platelets like to
5 do, they like to stick to things. That's their
6 whole role in life. And so when we move them from
7 one plastic bag to another we're going to lose
8 some, they coat the inside of the bag as we
9 transfer.

10 So if one goes and actually looks at the
11 various technologies that are out there we do see
12 some loss of platelets as we go through the
13 process. Again, this is on the order of 5 to 10
14 percent of reduction in the platelet count. So,
15 you can anticipate that the product, after you've
16 treated it, will have fewer platelets in it than
17 what you started with.

18 And so when you're producing these
19 components, you need to accommodate for the loss,
20 and that should keep you from ending up with
21 platelets products that are below your minimum
22 platelet count, and therefore would fail your

1 quality control testing for count. So, this is an
2 adaptation that has to be made in the production
3 environment, and I'm sure that our first speaker
4 in this session can tell you chapter and verse
5 about how one has to go about making those
6 accommodations.

7 Let's look at the actually effect of the
8 pathogen inactivation treatment itself. So, we
9 know that these processes are going after nucleic
10 acid. Well, platelets actually don't have a
11 nucleus, we all know that, but they are full of
12 RNAs of various sorts, and not very surprisingly,
13 if you treat the platelets with pathogen and
14 activation technologies, this is the Mirasol
15 treatment shown here on the left, you will see
16 that you have -- and you look at the residual
17 messenger RNA-contained platelets, that you
18 actually are dropping by a log, the amount of
19 residual message inside platelets.

20 Well, do you we need to worry about
21 that? We don't know. We just know that it's
22 changing. We do believe that that messenger RNA

1 and platelets are there for a reason, we do know
2 that platelets synthesize proteins. We don't know
3 what the actual effect is on the cell biology of
4 the platelet by losing 90 percent of its messenger
5 RNA, but we do know that not all messenger RNAs
6 are affected to the same degree.

7 So, there's variability there. And we
8 also know that, similarly, this example on here is
9 looking at a micro RNA, that micro RNAs are also
10 affected by treatment pathogen inactivation
11 technologies. So, this is completely expected.
12 This is how these technologies work. So none of
13 us should be surprised to see this.

14 We can see the cells respond in other
15 ways, and the actual biochemistry behind all of
16 this is not fully sorted out yet, but we do know
17 that if you go in the laboratory and you look with
18 the typical kinds of assays that people who study
19 platelets and plastic bags look at, you do see
20 effects of pathogen inactivation on most of the
21 measures that we make.

22 So, this just happens to be INTERCEPT's

1 treatment, but this is not an INTERCEPT issue,
2 this is true for all of the pathogen inactivation
3 technologies that have been developed to date for
4 platelets. And you do see, over the storage time,
5 after you've treated them, that you start to see
6 an increase in the amount of activated platelets
7 as measured by the P-Selectin expression, and
8 greater than what would happen in platelets that
9 had not been treated.

10 These happened to be pool-and-split
11 studies, so this is not a donor effect, this is
12 actually a treatment effect. Similarly if you
13 look at -- sorry -- I should have taken an
14 automation of slide. If you look at the Mirasol
15 technology you see something very similar that you
16 do see an increase in the amount of activated
17 platelets as a response to the treatment.

18 This is probably mostly mediated by the
19 exposure to various UV radiation, and that this
20 causes, at least in this particular study, enough
21 of an impact that you're starting to, by day
22 seven, to drop those platelets down to a pH that

1 is a bit worrisome.

2 It's not just activation markers on the
3 surface of the platelets, if you go and look at
4 the cytokine release and treated platelets.

5 You'll also see that for every -- for the four
6 that are measured here, for every pairing that you
7 look at, so here's a day seven of a control, and
8 then irradiated again in the pool-and-split model,
9 so this is not a donor effect, you see an
10 increased amount of release of various cytokines
11 in platelets that have been treated with pathogen
12 and activation technologies.

13 So we know these technologies have an
14 effect on the platelet. Is this good or bad?
15 We're not completely sure, but we just know that
16 there's a difference. So, the take-home messages
17 for the laboratory analysis, is that we, yes, the
18 use of pathogen inactivation technologies does
19 cause changes in the responsive platelets, in in
20 vitro assays that look a whole lot like the
21 platelet storage lesion, but not exactly like the
22 platelet storage lesion.

1 One question we have to consider is
2 whether we actually are using the best test to
3 perform quality monitoring of pathogen-reduced
4 platelets. We just took that laundry list that we
5 use for regular stored platelets and flipped it
6 over and are looking at the pathogen inactivation
7 platelets. Is that the right set of tests? We
8 don't actually know that. So that's one area in
9 which we're really lacking good information.

10 We also have to not equate the in vitro
11 laboratory markers with clinical efficacy of the
12 product. This is an easy tendency to do as you
13 see a change of that, it looks like something we
14 ought to worry about. I'm sure it's going to have
15 a bad effect on my patients. We need to actually
16 know that with the data not just to make that
17 extrapolation.

18 So, let's actually look at some of the
19 clinical assessment of pathogen inactivation on
20 platelet function. And I'd just like to step back
21 and say that we knew all of this from the
22 beginning, and then we won't be surprised when we

1 actually look at clinical patient studies. So, in
2 order for any of these products to get licensed,
3 there are clinical studies done.

4 And if we go back and look at them, we
5 can see effects of the pathogen inactivation
6 treatment. So, if one looked at survival and the
7 recovery studies done in normal volunteers when
8 these technologies were first being developed, you
9 can easily see in the data that are in the
10 literature, that pathogen-reduced platelets have a
11 15 to 25 percent decrease in survival and
12 recovery.

13 So, here's the demonstration of this
14 increase in activation and the changes that are
15 caused by the actual processing. The table that's
16 here happen to be the results of the two Phase III
17 clinical trials, euroSPRITE and the SPRINT trials
18 done for INTERCEPT, and what you see here is that
19 you do in these -- so here's control and here's
20 test where you can see that there is a reduction
21 in the platelet dose which we talked about,
22 because you're moving the platelets from one bag

1 to another.

2 But you also see some decrease in the
3 actual transfusion interval that relates to a
4 shortening of the circulation time of those
5 platelets in the patient. So, none of this is a
6 surprise, this has all been in the literature for
7 quite a long time, and so we know what the effect
8 is going to be of these platelets when we give
9 them to patients. So this is the tradeoff that
10 we're making for the increase safety, and it may
11 bean that we need to think a little bit about
12 exactly how we operationalize our transfusion
13 practices in this group.

14 We started to accumulate enough papers
15 in the clinical literature now that there's
16 actually an opportunity for folks who are very
17 good at going back and looking at all of these
18 papers together and saying: what is the literature
19 currently telling us? And this past April in
20 Amgen Oncology, Lise Estcourt from Oxford,
21 actually had this nice little -- this is a
22 two-pager, it's very easy to hand around to your

1 clinical colleagues who want to know what's
2 happening with the platelets.

3 And she just asked the clinical question
4 against the existing literature: are
5 pathogen-reduced platelets as effective as
6 standard platelets in the prevention of bleeding
7 of people of any age who require platelet
8 transfusions? And what we see right up front, is
9 that when you go assess the literature, we all do
10 these studies in stable hematology oncology
11 patients. So, we've got a problem right up front
12 with the literature that is available to do these
13 kinds of rigorous, high-quality evidence trials
14 with.

15 However, what the bottom line here was
16 that if you have someone that is receiving
17 platelets because they have a low platelet count,
18 and this is part of their therapy, that the
19 treatment with pathogen inactivation technology
20 does actually cause a slight increase in the risk
21 of platelet refractoriness, but overall, as
22 someone has said earlier this morning, doesn't

1 seem to cause any change in the patient mortality.

2 So this is a safe product from that
3 perspective, and that when one goes and looks at
4 all this summarized evidence, there's not any
5 indication that pathogen-treated -- or pathogen
6 inactivated platelets have any increased risk of
7 significant bleeding, so WHO's grade three or four
8 type bleeding does not seem to be different. And
9 so there's not a serious adverse event risk
10 associated with the product. So, that's very
11 comforting. There obviously are some other
12 changes that need to be considered.

13 Interestingly in the same issue of this
14 -- of the journal, was the report coming from the
15 French group, who had done a very large,
16 randomized clinical trial looking in the three-arm
17 study at INTERCEPT traded platelets which are in,
18 as you had heard earlier, are in a PAS-C, a
19 platelet additive solution called InterSol. They
20 compared that to platelets that were in InterSol
21 alone, and compared those to platelets that are
22 suspended in plasma.

1 And this was, again, as was also
2 mentioned earlier, another non-inferiority study,
3 which is how we tend to look at these things, and
4 the primary outcome was a grade two or higher
5 bleeding.

This study which goes by the acronym of
EFFIPAP, obviously we need to teach the French
about how to make their acronym have some catchy
word, because this doesn't mean anything in either
English or French. But what they were actually
able to show was that non-inferiority was not
achieved when they compared the INTERCEPT
pathogen-reduced platelets in additive solution to
untreated platelets in plasma. So, the issue here
is if you change two things, you actually have
made a bigger change than you would expect if you
just change one thing, because if they actually
looked at their platelets in additive solution
compared to treated platelets in additive
solution, they were able to achieve non-
inferiority.

So, it was not the pathogen inactivation

1 process itself that was causing them the trouble,
2 it was the combination of additive solution and
3 inactivation compared to platelets and plasmas
4 alone. So this was an interesting observation and
5 it probably means that we need to be thinking a
6 little bit harder about the platelet additive
7 solution side of this equation.

8 Just to mention, someone had said
9 something earlier about the PREPAReS trial, this
10 is a Mirasol-based study, trying to do something
11 quite similar, and this was actually looking at
12 buffy-coat platelets, the whole blood-derived
13 platelets that are used almost everywhere else in
14 the world except here, and what we -- what that
15 study was able to do was to compare platelets and
16 plasma versus Mirasol-treated platelets and
17 plasma. So this was, there's no additive solution
18 in this set of studies.

19 It was started quite a long time ago by
20 the Dutch, and then our organization, and the
21 Norwegians piled in to help get the study
22 finished. It was just recently published, and

1 what that -- what PREPARES actually showed was
2 that pathogen inactivation platelets were
3 non-inferior in preventing bleeding only in the
4 intention to treat analysis but not in the
5 protocol analysis.

6 A little bit unclear why there are a lot
7 of protocol violations in the Netherlands, and
8 that may have contributed to this issue. But also
9 importantly there was some hope that there would
10 be a different scene in alloimmunization rates
11 between treated and not treated platelets, and
12 there were no differences. So, that wasn't going
13 to work.

14 What about patients who are actively
15 bleeding? Well, this has been raised earlier
16 today as well, but the question really is, if you
17 start filling actively-bleeding people, full of a
18 whole bunch of products that maybe aren't behaving
19 quite the same as the untreated products, are we
20 going to end up on a problem.

21 And so, John Hess has been asking this
22 question, and had put this interesting table

1 forward, where he'd done by mathematical
2 calculation asking: if you keep messing around
3 these blood products what are you doing to them?
4 And essentially, you say that, well, if you have
5 normal blood that we haven't even bothered to
6 collect out of the arm yet, but definition, our
7 effective coagulation activity has to be 1
8 international unit per mil, and against a typical
9 platelet count of 250.

10 And then he said, okay, I'm going to go
11 mess with this and make components, and then I'm
12 going to treat those components, what's left
13 functionally? And you can see that as you move
14 into a typical massive transfusion protocol
15 scenario, you're losing coag function and you have
16 fewer platelets available. So, this is sort of
17 what we knew. And then John went back and
18 calculated and said, okay, if you're looking at
19 reductions in fibrinogen function, et cetera in
20 pathogen- reduced products, you get yourself into
21 situation where you're moving even further down
22 this curve.

1 And he just posited the question: are we
2 actually -- Do we need to worry about this or not?
3 And the reality is this, that we don't actually
4 have any direct studies that asked this question
5 in a proper, high-evidence, RCT-type controlled
6 manner. But we do have descriptive studies, and
7 they have at least to date, not identified any
8 problem in this area.

9 So, we have countries in the world where
10 all of their platelets by law are treated with
11 pathogen inactivation, and as those folks in those
12 countries have gone back and looked at their data,
13 they're not actually seeing differences. So,
14 that's comforting, but we're also still missing
15 the high- quality evidence piece.

16 So this is mostly for Simone. I thought
17 I'd put my two cent in here, about what gaps I
18 think the research world needs to fill. I do
19 think that we need to determine whether we can
20 develop strategies to minimize the damage to
21 platelets and also to red cells, and this may be
22 about different additive solutions.

1 We think that we're -- at least in the
2 platelet world, the newer additive solutions seem
3 to be doing a better job, so a PAS-E is better
4 than a PAS-C, and that may improve the ability of
5 pathogen-reduced platelets to withstand the
6 typical storage conditions. Like, we all want at
7 least seven days, right. That's what we want. We
8 don't want to have to keep throwing platelets out
9 after five days, but we need them to be in
10 reasonably nice in the end of that storage period.

11 As I mentioned earlier I don't think
12 we've actually thought our way through what kind
13 of quality control measures we need to be using
14 for pathogen inactivation platelets, we just
15 transferred the other ones over, and I'm not sure
16 that's the right thing to do. We need to
17 understand this question that's been raised by the
18 trauma community. Is this going to be a worry
19 that we're going to be infusing lots of different
20 kinds of pathogen inactivation treated platelet
21 products in trauma? And we need to understand
22 that.

1 Do we need to adapt transfusion practice
2 to accommodate these products, so we know that we
3 have a shortened intra-transfusion interval, we
4 all have practices that are a habit. You go in
5 the morning, you have platelet count, the
6 transfusions are ordered. This is all very rote
7 in most of our institutions, unless someone starts
8 to bleed. But do we need to actually look at how
9 we do that, so that we're optimizing how we
10 actually use this new product?

11 And then I think, very importantly, we
12 need to really have a conversation about how we
13 best calculate the risks and the benefits of
14 pathogen inactivation, because this is an
15 expensive technology, and it may actually result
16 in increased platelet use despite Dr. Snyder's
17 slide, but he may have another explanation for why
18 his graph continue to go up, in and upward
19 direction.

20 May be just hospital practice, but it
21 also just may be that the data that are coming
22 from the controlled trials that are showing some

1 increased use of blood products, we need to
2 understand what that means, particularly if you
3 work for an organization that produces the things.

4 So those would be some areas where I
5 think that, as a community, we still have quite
6 some lack of understanding in some key areas, but
7 with working together we certainly can address
8 them. So, thank you for your attention. And I
9 will get off here, and the next person can do
10 their thing.

11 (Applause)

12 DR. FLEGEL: Thank you for this
13 presentation. And we move on to our fourth
14 presentation today by Dr. Claudia Cohn,
15 considerations for implementing solvent/detergent-
16 treated pooled plasma into a hospital system.
17 Moving away from the platelets and getting closer
18 to the plasma. And actually discussing a
19 technology that's available for over quarter of a
20 century, if I got that right, if not here in the
21 US and certainly worldwide.

22 DR. COHN: Thank you. Thank you for the

1 introduction and thanks to the organizers for
2 giving me this chance to present on Octaplas, the
3 use of Octaplas at the University of Minnesota.
4 These are my disclosures. So, in this
5 presentation I will talk about -- or provide an
6 overview of Octaplas manufacturing process and
7 then I will talk about the efficacy and safety of
8 Octaplas and the reasons why we chose to adopt it
9 at the University of Minnesota.

10 Like other plasmas, it's an FDA-licensed
11 pooled or its FDA-licensed product. It's been
12 pooled and solvent/detergent-treated. It is blood
13 group specific. It is provided as a frozen
14 product, that's available in 200 ml bags, are all
15 the same. It is available for three year storage
16 at negative 18 C and after thawing you may use it
17 at -- you may use it for 24 hours, if it's been
18 stored at 16 degree C or eight hours, if it's been
19 stored at room temperature.

20 It is the all plasma that goes into
21 Octaplas as obtained from US plasma donors. It's
22 all frozen within eight hours like FFP. Each

1 donor has -- is identified, registered, educated.
2 There is deferral check, there is questionnaire of
3 donation, donors will be excluded if they do not
4 meet criteria and there is a physical assessment.
5 There is -- because the S/D process affects
6 enveloped viruses, non-enveloped viruses are
7 checked and so there is NAT testing for HIV, which
8 is enveloped, of course, B19 though. HIV,
9 Hepatitis A, Hepatitis B, Hepatitis C and
10 Hepatitis E, all are screened for by NAT.

11 So, this in a nutshell is the process
12 for making solvent/detergent pooled plasma
13 Octaplas. First, all of the units are assembled
14 and sorted by ABO type and then anywhere from 600,
15 roughly, to about 1,500 single units is pooled
16 together by ABO type into a single pool. That's
17 the dilution step. That pooled plasma is then
18 treated with solvent and detergent that will
19 affect enveloped viruses. The solvent detergent
20 is removed by oil and solid phase extraction. And
21 then the units are aliquot into 200 ml bags.

22 This is a more detailed reiteration of

1 the general manufacturing process I showed before.
2 I am not going to go through each step but I
3 wanted it in the record. The steps that are
4 highlighted in yellow are the key steps that help
5 to make this a safe process or safe product. The
6 first step showing the pooling of the 1,000
7 different plasma units. I will be talking about
8 why the dilution is important for safety in a few
9 slides. Cell and debris is removed by filtration
10 and initial filtration step and we have the
11 solvent/detergent- treatment and then eventually
12 sterile filtration.

13 So, this is an FDA-licensed product for
14 -- and the approved indications are replacement of
15 multiple coag factors in patients with the prior
16 deficiencies due to liver disease, undergoing
17 cardiac surgery or undergoing liver transplant.
18 It is also approved for apheresis in patients with
19 TTP.

20 There are contra-indications shown in
21 the slightly smaller print down below. If you
22 have severe IgA deficiency, which is of course

1 true with regular plasma, conventional plasma. If
2 you have severe deficiency of Protein S that's
3 unique to Octaplas. And then if you have
4 hypersensitivity to plasma proteins, which of
5 course is true for all plasma products.

6 So, when we were considering whether to
7 use Octaplas at the University of Minnesota, we
8 asked two basic questions. Is it as efficacious
9 as conventional plasma and is it safer or as safe
10 as conventional plasma? And we split safety into
11 infectious risks and non-infectious risks.

12 So, efficacy first. This is
13 FDA-approved because it is FDA-approved it needs
14 to meet certain guidelines. So, the reference
15 range for all the different factors that need to
16 be in plasma and all the basic coag tests that are
17 used to assess patients who need plasma, all met
18 the criteria shown. Protease, inhibitors and
19 cofactors were also assessed and all also met the
20 reference ranges that were stipulated. It is
21 approved for patients with TTP, therefore the
22 ADAMTS13 levels need to be within acceptable

1 range. So, they assessed the antigen level and
2 activity level of ADAMTS13 and it was all within
3 reference range. And you could see at the bottom
4 that the von Willebrand factor multimers had the
5 same pattern as we see with normal plasma.

6 There are multiple small, mostly
7 retrospective studies looking at Octaplas versus
8 other plasmas but these are five randomized
9 control trials. Just five of them. They are all
10 fairly small. The largest is the Bartelmaos study
11 with 293 patients. So, these are not powered to
12 be able to say that truly these are efficacious or
13 non-inferior, but nonetheless, my reading, my
14 interpretation of the data was that all of these
15 trials showed that there was no difference in
16 efficacy when you compare S/D plasma to
17 conventional plasma. There is one study that also
18 looked at MB-plasma but I am not including that in
19 this at all. These patients had either liver
20 disease or going for liver transplant,
21 cardiothoracic surgery and there is one randomized
22 control trial with healthy volunteers.

1 So, as best as could be said from the
2 data available, Octaplas in my opinion was -- had
3 equivalent efficacy to conventional plasma and so
4 therefore could be used for the patients in my
5 hospital who needed it and it would have the
6 affect desired, that is help with their
7 coagulation status.

8 In terms of safety, looking at
9 infectious risks, clearly Octaplas, I think, has
10 an advantage because of the
11 solvent/detergent-treatment that reduces the
12 enveloped viruses in the product. There is
13 roughly five to six-fold log reduction, thanks to
14 solvent/detergent-treatment for HIV, Hepatitis B,
15 Hepatitis C and West Nile virus. And as I
16 mentioned earlier, the non-enveloped viruses are
17 screened. So, that Hepatitis A, Hepatitis E and
18 Parvovirus B19 are all screened for and there is a
19 significant reduction, log reduction in the level
20 of these viruses in Octaplas.

21 This is also true for Zika inactivation.
22 This is not -- clinical data, these are just data

1 from viral reduction studies showing that there is
2 a significant reduction or log reduction of the
3 Zika virus present in this plasma making it safer
4 for patients. And for dengue virus as well.

5 This is a meeting to discuss infectious
6 risks but I think you can't
7 solvent/detergent-treated plasma without also
8 considering non-infectious risks. So, looking at
9 allergic reactions and looking at TRALI, we can
10 look at the data that are available for S/D
11 plasma. Comparing an infectious risk to an
12 allergic risk many people might say that they are
13 not really equivalent. But for patients they are
14 a big deal. No patient wants to have the rashes,
15 the itching and when it gets scarier, when it
16 becomes a more important reaction the threats the
17 airway.

18 So, for non-infectious risks, it's all
19 about the dilution. The solution is in the
20 dilution. So, if a patient has or rather a donor
21 has in their plasma some allergen that's going to
22 affect a patient receiving that plasma, say to

1 peanuts, if that one unit that has that allergen
2 in it, it's diluted a thousand-fold, the risk of
3 having an allergic reaction is reduced or
4 mitigated by the dilution.

5 This theory is borne out by the data.
6 There are many different studies which compared
7 the risk of an allergic reaction or the rate of an
8 allergic reaction with S/D plasma versus
9 conventional plasma. Very different numbers but
10 all the same general trend in the first study, on
11 the first line Haubelt, there were zero reactions
12 but it's -- there are 30 patients roughly in each
13 cohort. For the Scully study, which is larger in
14 509 patients there were just 3.1 percent rate of
15 reactions with the S/D plasma and a roughly
16 three-fold increase with conventional plasma.
17 That three-fold increase is seen in the next study
18 by [Tuscon Hakkard] and then you have the next two
19 studies didn't compare, they just came up with a
20 rate, which was fairly low.

21 The Bost study was human hemovigilance
22 data from France and what they found was roughly a

1 one and half fold reduction in the rate of
2 allergic reactions in patients on S/D plasma
3 versus patients receiving conventional plasma.
4 When Finland switched from conventional plasma
5 entirely to S/D plasma they saw an 83.3 percent
6 reduction in serious adverse reactions. That
7 number is pretty amazing to me but that's what
8 their data show.

9 And regarding TRALI, it's very difficult
10 to prove a negative. It's possibly impossible to
11 prove a negative. But the dilution that occurs
12 with S/D plasma also mitigates the risk of TRALI.
13 It makes sense. If there are HLA -- antibodies to
14 HLA or antibodies to neutrophils that are driving
15 the path of physiology of TRALI, if you dilute out
16 of those antibodies, you reduce the risk of TRALI.
17 So, there is the dilution but then after the
18 dilution every batch of S/D plasma is tested to
19 see if it is low enough, if they can detect any
20 antibodies to HLA or HNA. And if they can detect
21 them, then that batch does not go through. So,
22 you have to have a very low level in order to

1 become S/D plasma.

2 There are other ways that -- it's not
3 that TRALI occurs. There is bioactive lipids and
4 these bioactive lipids should be removed by the
5 solvent/detergent process and so that also would
6 mitigate the risk of TRALI. And these steps meet
7 the ABB requirements for TRALI mitigation.

8 So, based on the dilution we look at the
9 numbers and see if that's borne out and indeed in
10 the various countries that are using S/D plasma,
11 they have rates of TRALI per 100,000 transfusions
12 with conventional plasma, in the left hand column
13 in the red box. And it ranges from 1.5 to 8.8
14 cases of TRALI per 100,000 transfusions, whereas
15 those receiving S/D plasma, it's zero. In France,
16 they saw a 1 in 31,000 risk of TRALI, whereas with
17 S/D plasma, there were zero cases after 200,000
18 units were transfused. And if you put some of the
19 published data together, in over a million and a
20 half units, there were zero cases of TRALI in
21 countries where only S/D plasma is used. And Jim
22 AuBuchon mentioned also that in 10 million cases

1 of transfusion there has been zero TRALI. So, you
2 can't prove it but the numbers are compelling.
3 That we are removing a significant risk to
4 patients.

5 So, the benefits added up for me. We --
6 the S/D plasma process inactivates enveloped
7 viruses. The level of non- enveloped viruses is
8 reduced by screening. The dilution effect
9 mitigates the risk of TRALI. The dilution effect
10 mitigates the risk of allergic reactions. And
11 coag factors are present at a slightly lower
12 level, albeit a sufficient level for my patients
13 to be able to achieve better coagulation status.

14 Not every product is perfect. So, I
15 leave this slide up so that you see that there are
16 contra-indications. Some of these, I already
17 mentioned. It's particularly the Protein S
18 deficiency. Whenever we are consenting a patient,
19 we have to add that into the consent process, if
20 Octaplas is being used.

21 And so, with those key considerations
22 that virus for screening for both enveloped to

1 non-enveloped viruses occurs, that the pooling
2 helps mitigate risk, that there are multiple
3 filtration steps, that it's been on the market for
4 a long time and that it's always the same. When I
5 use conventional plasma all the different volumes
6 are different and if I am doing a large apheresis,
7 that's a bit of a pain for the blood bank. Having
8 a consistent volume is very useful when issuing
9 plasma. So, for these reasons we decided to adopt
10 S/D plasma at the University of Minnesota for
11 patients who have indications for it. Thank you
12 for your attention. (Applause)

13 DR. FLEGEL: Thank you. We move on to
14 the fifth and final presentation for this late
15 morning session. It's presented by Dr. Brian
16 Custer. And he will speak on health economic
17 considerations for pathogen reduction
18 technologies.

19 DR. CUSTER: So, good morning. I want
20 to thank the organizers for the opportunity to
21 present, particularly at this FDA workshop, some
22 aspects related to health economics. This is

1 clearly a difficult topic. We have already heard
2 some controversial comments this morning about it.

3 I am going to begin with a slightly
4 different perspective that I want to cover. So,
5 at the pathogen inactivation workshop, the
6 Consensus Conference, it was indicated that health
7 economics, and particularly cost effectiveness,
8 certainly should not be the decision maker. But
9 it contributes information. However, out of that
10 came a further initiative which was the ABO risk
11 based decision making framework which said, there
12 are many different lines of evidence. And you
13 have to figure out information along a number of
14 different lines to make high quality decisions.

15 And one of those is indeed health
16 economics. It's not going to be the deciding
17 factor. But you have to consider it because there
18 are clearly implications. We do not have all of
19 money that we would like in the world to do
20 everything that we would like to do. So, we make
21 choices. And that's what this is going to be
22 about.

1 To begin my talk, I will actually say I
2 have disclosures. So, I have received funding
3 from Macopharma and Terumo BCT and the
4 organization I work for, Vitalant, has also
5 received funding. Turns out I am not going to
6 talk about the technologies that those
7 organizations are developing or have in place.

8 I am going to focus on the two
9 technologies that are approved for use in the
10 United States. I am going to do two things, kind
11 of, talk about health economics in general. Then
12 I will cover solvent/detergent-treated plasma.
13 Going in this order, cost effectiveness and then
14 budget impact. And I am going to do the same
15 thing for Amotosalen plus UV light, going with
16 cost effectiveness and then budget impact.

17 Now there is a motivation behind that.
18 Really, if a technology is not cost effective, it
19 does not matter what the budget impact is. If
20 it's not doing more good than harm, it should be
21 not be considered as a candidate for adoption.

22 All right. So, let me get some

1 information about what I am trying to do. So,
2 health economics really has these two components.
3 There are many different kinds of health economic
4 analyses that you could do. But these are
5 considered the two, sort of, core areas that you
6 need to understand a little about which is a cost
7 effectiveness. Does it actually improve patient
8 outcomes or prevent disease in some way? So,
9 that's cost effectiveness or cost utility. And
10 then secondly, what would it cost to implement?
11 So, what is budget impact? And these are
12 different methodologies that provide different
13 kinds of information that are relevant for
14 decision makers.

15 All of that then contributes with all of
16 the other information for payers and decision
17 makers about whether one should implement
18 something and what one should reimburse that
19 technology at what level. So, I want to again,
20 just maybe, provide some groundwork for cost
21 effectiveness. This is a summary. This is the
22 called cost effectiveness plane. The reason why

1 it's important is that you really are trying to
2 assess both how effective is the technology and
3 what is the difference in cost of that technology
4 or intervention compared to an existing
5 intervention.

6 So, most of the time, what we are doing
7 is comparing an intervention A, as an example
8 that's up here, intervention A that has a certain
9 cost and a certain effectiveness to an
10 intervention B and it's literally that incremental
11 cost effectiveness ratio or the difference in
12 costs divided by the difference in effects, that
13 is the cost effectiveness ratio. A lot of the
14 times, new technologies are both more effective
15 and more costly. And that is why they are up in,
16 what is called, the northeast quadrant. That's
17 when the decisions are a little bit difficult.
18 So, does it -- is it above or below some
19 established threshold such as 50,000 dollars per
20 quality adjusted life year or something like this
21 or is it not.

22 However, you can absolutely have

1 technologies that are in different quadrants. And
2 those different quadrants lead to some easy
3 decisions or some difficult decisions. If it is
4 more effective and less costly, it's clearly cost
5 effective and it's already a candidate for
6 adoption. So, structurally there is more going on
7 in a health economic analysis about what the
8 implications are than just simply, what is the
9 cost effectiveness ratio.

10 The second analysis topic area is budget
11 impact. This is a very different kind of
12 analysis. It's an analysis of expenditures for a
13 program over a short period of time. Typically
14 one to five years. And it does include the effect
15 of any offset savings. It evaluates a scenario
16 rather than a specific action. It includes
17 comparison to the status quo and it often or it
18 should include sensitivity analyses. So, it's
19 really intended to focus on assessing practical
20 affects in the short term. Long term modeling of
21 costs and clinical outcomes is typically
22 considered unnecessary. Costs are usually not

1 adjusted for inflation or discounted and
2 reductions in healthcare out far in the future are
3 not in the purview. They really cannot be used to
4 offset or justify the initial start-up costs for
5 adopting a technology. So, that's the objective
6 of what a budget impact is.

7 So, again the two topics that I am going
8 to cover are solvent/detergent-treated plasma. I
9 am going to speak about that first. Here are all
10 of the available results that I could get. The
11 ones that are in bold are for the
12 solvent/detergent- treated plasma. There have
13 been two analyses that have been conducted for
14 Canada and one, that's been published and
15 conducted for the United States.

16 There are some other technologies shown
17 here. Again, these are not approved for the use
18 in the US and I am not going to focus on them.
19 But this also, for the completeness of the record,
20 is kind of the state of knowledge of various forms
21 of plasma interventions, whether it's
22 solvent/detergent-treatment or riboflavin plus UV

1 light or methylene blue treatment and what the
2 cost effectiveness is of these particular plasma
3 technologies based on relatively recent studies.

4 But going into more detail specifically
5 about these studies that have been done in the
6 North American context. The first one is truly, I
7 think, the best example of a health economics
8 analysis that has been done in the blood safety
9 discipline yet. So, if you have -- if you are not
10 familiar with this report and this is a report by
11 the Canadian Agency for Drugs and Technologies in
12 Health or CADTH. They did both the cost
13 effectiveness and a budget impact analysis and it
14 is freely available. And it's an important
15 example of, I think, where we need to go as a
16 field, in terms of making assessments of the
17 health economics of technologies as we start to
18 build evidence that support intervention adoptions
19 or not. This particular analysis found a
20 estimated, for solvent/detergent-treated plasma,
21 an estimated cost effectiveness of 934,000 dollars
22 for per quality adjusted life year gained or 1.3

1 million dollars per life year gained for an
2 analysis that included Hepatitis A virus and also
3 B19 risk in fresh frozen plasma.

4 Solvent/detergent-treated plasma was
5 more costly but also did, again, produce a modest
6 increase in effectiveness to generating more
7 quality adjusted life years compared to FFP for
8 the average patient that was reflected in this
9 analysis which was a 50-year old patient. So,
10 those results are around a million dollars per
11 quality adjusted life year. It's quite a
12 different set of results than the two studies that
13 had been published by Huisman and colleagues where
14 for Canada that they compared again to FFP. They
15 found that the results were cost savings meaning
16 the adoption of solvent/detergent-treated plasma
17 would be cost saving in the Canadian system
18 compared to FFP.

19 Similar results were generated in the US
20 analysis where the results were at 16,000 dollars
21 per quality adjusted life year. There are clearly
22 some very different assumptions that are

1 underpinning the analyses related
2 solvent/detergent- treatment, what adverse events
3 can be prevented and factors like this that have
4 to be then considered and evaluated when we are
5 thinking about what do these studies tell us.

6 In addition, as I said, this study did
7 go on to also look at the CADTH report at the
8 budget impact and the -- not surprisingly because
9 S/D plasma is more costly, they found it had a net
10 budget cost to the Canadian healthcare system for
11 adopting it. Nonetheless, I think it was what
12 they in some ways considered potentially
13 tolerable. Having said that S/D plasma is not
14 currently in use in Canada. So, you know, there
15 are things to consider.

16 So, I think, it's a good example of how
17 information can be generated and what this can
18 tell us. How we then use that in thinking about
19 adoption technologies -- adoption of technologies
20 is certainly another question altogether. But
21 that's the state of knowledge with respect to S/D
22 plasma at this point from a health economics

1 perspective.

2 There were some additional analyses that
3 were done as a part of the CADTH report and I want
4 to bring them to your attention because I think
5 they are very important. So, they did classic
6 sensitivity analysis. Scenarios were run under
7 different structures and they were replicated many
8 times. And there was no way that they were able
9 -- so all of the simulated incremental cost
10 effectiveness results were in this upper quadrant.
11 So, it was more costly and more effective. But
12 none of those results approached 50,000 dollars
13 per quality adjusted life year, which might be one
14 decision where you might consider. They were all
15 much higher than that. That's consistent with
16 what we saw with that point estimate result.

17 Similarly, if you take all of the
18 simulations that were done and you think about
19 what is the probability that it might cost
20 effective under different potential thresholds,
21 the cost effectiveness acceptability curve shows
22 that the probability that S/D plasma is cost

1 effective is zero percent for all values of QALYs
2 less than 100,000 dollars per quality adjusted
3 life year and only 6.3 percent for a value for
4 500,000 dollars per quality adjusted life year.
5 So, again there is ways of taking this information
6 and saying, what is the probability we will be
7 cost effective at whatever we decide as our
8 acceptable threshold. And, I think, in blood
9 safety, our acceptable threshold is certainly
10 higher than 50,000 dollars per quality adjusted
11 life year. But what it should be remains unknown
12 and frankly controversial.

13 So, I put this out again as an example
14 of a report that, I think, really nicely covers
15 that the range of things that you can learn, the
16 insights that you gain in the health economics
17 analysis. And I move on now and the rest of the
18 talk is going to be about platelets and plasma
19 PRT.

20 So, as with that first table I showed
21 there are a number of studies that had been
22 conducted on different technologies in different

1 settings and they found various kinds of results.
2 All of those results, typically again, are some
3 placed around 500,000 dollars per quality adjusted
4 life year or higher. So, with that mind that they
5 are certainly, you know, again -- this technology
6 itself even with the clear recognition of the
7 contribution to bacterial contamination, risk
8 reduction, does not approach the traditional cost
9 effectiveness threshold.

10 So, I am going to spend, again more time
11 specifically now talking about the Amotosalen plus
12 UV light for platelets. And the first thing that
13 I will say is that these are studies that were
14 conducted many years ago and they have some
15 assumptions that that might not be the assumptions
16 that would be appropriate today but they are the
17 available evidence for the approved technology as
18 we have it right now.

19 So, these are results from overseas.
20 So, these are primarily for Europe. The way these
21 analyses were done is that, instead of looking at
22 an average population in general, we are looking

1 at specific patient populations and what would be
2 the effectiveness or the health benefit for
3 specific patient populations that started with
4 pediatric hematology oncology patients, adult
5 breast cancer patients, adult coronary or CABG
6 patients, adult hematology oncology patients.

7 But you can see, if you look at those
8 results across the various life years, is that
9 relatively cost effective technology and a younger
10 patient population, because there is many more
11 life years left for the patients to experience.
12 But as you get to older -- conditions that would
13 affect older populations, the cost effectiveness
14 ratios are decreasing. All this matters and what
15 makes this particular area, I think, so
16 challenging is whether you are doing a buffy coat
17 platelet, whether you are doing apheresis
18 platelets. All of these other factors contribute
19 to what the results in that being in a health
20 economic analysis and makes the -- frankly makes
21 the waters muddy. It's very hard to get a clear
22 answer about what the cost effectiveness is of the

1 use of these technologies.

2 All right. So, here are the same
3 results again from the studies that were conducted
4 for Amotosalen plus UV light. Again, looking at
5 first some young patient, [hem-onc] patients, then
6 hip replacements and CABG and then adult
7 Non-Hodgkin's lymphoma. And, as you can see, that
8 there is still this general trend of, the lower
9 the patient -- the younger the age of the patient
10 population, that the more evidence of a health
11 benefit that would accrue. Getting up to some
12 examples where -- again, I am only pointing it out
13 to say there is just this range where different
14 patient populations might benefit to a different
15 degree that in an adult Non-Hodgkin's lymphoma
16 situation you might have a cost effectiveness
17 ratio as high as 23 million dollars per quality
18 adjusted life year for a single donor apheresis
19 products.

20 So, what is this? This is basically the
21 summary that there is this puzzle. There is this
22 puzzle that we have to piece together about what

1 is going to reflect a given situation,
2 particularly in the scenario of the US of what is
3 the platelet preparation method? Are we looking
4 at platelet additive solution versus plasma
5 suspension? Can we get a handle on what are the
6 appropriate bacterial contamination and sepsis
7 rates in the patient population in the US? What
8 cost offsets are we really able to think about
9 discontinuing? What can we discontinue? Is it
10 through gamma irradiation? Maybe some forms of
11 infectious disease testing, the bacterial culture
12 itself. All of that has to go into the mix to
13 then form an appropriate analysis.

14 To just provide some insights, so this
15 is not now Amotosalen plus UV light. This is the
16 Mirasol technology but it is an analysis that we
17 did but we wanted to just say, just that platelet
18 preparation method, whether it's buffy coat versus
19 random donor pool platelet versus a 100 percent
20 apheresis platelets, you get to very different
21 cost effectiveness ratios where if it's a 100
22 percent apheresis platelet, our estimate was about

1 two million dollars per quality adjusted life year
2 in this model that we developed, it has its
3 limitations. But for other approaches if you are
4 doing a 100 percent, some form of random donor
5 pool platelets, you have much lower cost
6 effectiveness. Now the actual ratio may not be as
7 shown here. But the relative cost effectiveness
8 of each of these technologies is probably
9 accurately reflected here. So, it's just --
10 again, it matters, the technology and also what
11 specific set of platelet preparation methods you
12 are using.

13 So, that tells you a little bit about
14 cost effectiveness. It's kind of all over the
15 map, obviously. The rest of the talk is going to
16 focus on budget impact and this maybe the, sort
17 of, important area where people are really
18 interested in saying, how can we learn? Can we
19 find enough cost offsets to be able to help
20 justify and push, sort of, over the bar, to be
21 able to adopt platelets and plasma PRT? So, this
22 is a recently published analysis really focused --

1 it was funded, I have to say Sirius. But this was
2 focused on really understanding at an individual
3 hospital level, what is the budget impact if
4 somebody was to move to adopt a pathogen reduced
5 or pathogen inactivated platelets?

6 And they developed a model that has a
7 number of different steps in it. Again it's
8 supposed to be tailor-able so that depending upon
9 what the initial inputs are, if you are somebody
10 who collects some proportion of your platelets
11 locally versus only supplied by an outside
12 supplier and purchasing them. How you produce
13 them? What type of secondary bacterial testing
14 you are using or discontinuing? What your wastage
15 rates are and factors like this. All get put
16 through this process of collecting data.

17 And then, really trying to look
18 particularly, in this case in the analysis about
19 whether you are using rapid testing approach, to
20 try to get a longer shelf life for platelets
21 versus using the pathogen reduced platelets. What
22 happens on the course of the timeline, in terms of

1 the availability of the platelets? Are they a
2 little bit earlier released because you don't have
3 the wait for the bacterial culture results and
4 factors like this? So, I think it's a very nice
5 structure that's been developed for looking at
6 this at a local level.

7 Again, as with any modeling exercise,
8 there are a number of assumptions and some of
9 those assumptions may need to be improved or data
10 may need to support them. And there might
11 modifications to the work that's been done moving
12 forward. But here are, sort of, the assumptions
13 that went into the costs as they were developed
14 and I will describe what this is actually for in
15 just a second. But it said what the acquisition
16 price was for that hospital. Whether it's a
17 pathogen reduced component, platelet competent, a
18 conventional component.

19 Those were also put through the process
20 of trying to understand with respect to inpatients
21 there is the DRG system. But with respect to
22 outpatients in the US, there is the outpatient

1 prospective payment system and what those
2 reimbursement rates are. And so, again from a
3 budget impact perspective, trying to say, if we
4 are able to get reimbursed for a pathogen reduced
5 product at the rate of 624 dollars and 61 cents,
6 that really is a very significant thing that helps
7 us understand that the implications because we can
8 really start to offset that cost by getting a
9 close to appropriate reimbursement for a pathogen
10 reduced platelet component.

11 So, what they did was an analysis for a
12 mid-size hospital that acquires about 5,500
13 apheresis platelet components per year purchased
14 from an external supplier that had a scenario of
15 conventional -- 100 percent conventional
16 platelets, a scenario of this rapid testing
17 program. Within each of those programs it was
18 assumed that 60 percent of the acquired platelets
19 are irradiated and 20 percent are CM -- are tested
20 for CMV by the blood supplier, with the remaining
21 undergoing neither irradiation or CMV testing.

22 These are the results. So, for this

1 relatively smaller size or medium size hospital,
2 assuming a blood budget of a 130 million dollars
3 estimated around total cost, annual cost, that's
4 shown right here in the center, of about 3.6
5 million for conventional platelet products, 3.6 --
6 3.7 million for a rapid testing approach and 3.9
7 for -- 4 million for a pathogen reduced
8 components.

9 When accounting for the outpatient
10 reimbursement, the net annual costs were along the
11 same range. The summary here is that, by going to
12 a pathogen reduced platelet inventory, they
13 estimated that the total cost relative to a rapid
14 testing scenario would be about 6.2 percent more
15 for the budget. So, that might be a tolerable
16 level of increase.

17 But there are some aspects of this
18 analysis that are certainly controversial, they
19 assumed a fairly high cost related to bacterial
20 sepsis for the rapid testing and they assumed no
21 such cost for pathogen reduced platelets. So,
22 again there are aspects of the analysis that bear

1 a further consideration in terms of the
2 assumptions used. Even so, I think it's a very
3 nice model, moving forward, for individual
4 hospitals to think about what are the implications
5 as they want to adopt or move forward with
6 platelet reduced -- sorry, pathogen reduced
7 platelets.

Final study I just want to touch on is outside of the US and its Italy. And the reason why I want to do that is that they recently published two budget impact analyses related to, kind of, an odd scenario but nonetheless, I think, an informative scenario for the entire country of Italy. And these are the assumptions that went into the model. So, it's the total number of people who might actually get a platelet transfusion in Italy and the various cost structures that they are talking about. That's not actually what's important. Again, Italy is different than the US and so we expect differences. This is the scenario.

22 In year 1, they said there would be 10

1 percent of the platelet supply would be
2 intercept-treated or Amotosalen plus UV
3 light-treated platelets and a parallel supply of
4 Mirasol treated platelets. What they were trying
5 to do was understand what were the budget
6 differential impact for a conventional plasma
7 inventory, an intercept plasma inventory and also
8 a Mirasol treated inventory.

9 In year 2 they moved up to 20 percent
10 for each of the pathogen reduced preparations and
11 in year 3 it was 30 percent. It's really the
12 bottom line that tells the story. The convention
13 -- just with 10 percent, the total cost to the
14 supply was about 6.9 million Euros. As you move
15 up and you have more pathogen reduced components
16 platelets, it becomes significantly more expensive
17 and then actually even when you get to the point
18 of having about 66 percent of your inventory being
19 pathogen reduced platelets, you are looking at a
20 substantial almost one- third higher cost of your
21 overall budget to be able to implement that. That
22 clearly, at a systems level, is a big budget

1 impact. So, even if it was a six percent increase
2 at a hospital level overall the healthcare system
3 still has to say, is this something that we are
4 prepared to pay for?

5 All right. So, I think that it's going
6 to very difficult for any of these technologies to
7 really achieve cost neutrality but that is, of
8 course, the objective. If you could get to that,
9 you would have a either cost neutral or cost
10 saving and more effective technology and it would
11 be a very straight forward discussion.

12 Some of the other work that's been done,
13 and I am just going to touch on this very briefly,
14 is to try to take and look at some other things
15 like adverse transfusion reactions and modeling
16 based on hemovigilance data, what the outcomes
17 would be and they do see at least based on
18 European data evidence in hemovigilance data of
19 reduced rates of adverse transfusion reactions.
20 Those contribute to a better economic profile for
21 pathogen reduced platelets. And again, I won't go
22 into the details for the sake of time, but I think

1 it's a good example of the kind of additional
2 modeling work that can be done outside of
3 infectious risks that should be considered if the
4 data are there to support it.

5 So, in summary, really the results are
6 that for plasma alone, you are still looking at, I
7 think, results in the range of 800,000 to 1.2
8 million dollars per quality adjusted life year.
9 When you look at PRT for platelets alone, if you
10 are able to discontinue bacterial culture which,
11 of course, the FDA guidance would allow, you may
12 be able to see this get down to something in the
13 range of 250,000 dollars per quality adjusted life
14 year. That's my [Gestalt]. We have to really run
15 the numbers and find out. But, I think, you are
16 really approaching what is definitely considered a
17 cost effective technology with respect to blood
18 safety. And for platelets and plasma, the number
19 is kind of between the two because the plasma cost
20 effectiveness pulls the number up for the
21 platelets.

22 So, the final slide is this. Is that

1 each -- of course these technologies, as has
2 already been stated this morning, has different
3 modes of activation. So they have different
4 potential technology specific consequences and
5 also specific health economic profiles. They do
6 have different performance against different
7 specific pathogens and the cost of implementing is
8 different for each of the technologies. This
9 potential for additional component use is
10 certainly there and has been modeled. It's been
11 considered an influential model in previous
12 analyses. But the hemovigilance data doesn't
13 support additional component use in the large
14 datasets that are available for the three
15 countries in Europe in particular.

16 So, I would say in summary that the --
17 within the blood safety context the technologies
18 are relatively cost effective. They are no less
19 cost effective than other widely adopted
20 interventions in this discipline. Implementation
21 is likely to require discontinuation of current
22 interventions. Budget gap is likely to remain

1 unless there is this whole blood or red cell
2 additional technology. And reimbursement of the
3 cost, the full cost of PRT probably remains the
4 most important barrier in the US. This is the
5 literature for reference so that people, if they
6 want to get more information they can and I want
7 to thank you for your time. (Applause)

8 DR. FLEGEL: Thank you for this
9 presentation. I ask the speakers to come to the
10 podium. And I welcome the audience to present
11 questions. Let me say that the online audience is
12 also welcome to submit the questions and they will
13 be forwarded and we will read them here. We have
14 here the first question.

15 DR. GOODRICH: Yes. Ray Goodrich,
16 Colorado State University. First of all, I think
17 everyone did an excellent presentation. Thank you
18 for that. Question for Brian, and I think I have
19 asked you this before, you indicate that the
20 analysis doesn't necessarily take into account
21 certain factors, budget obviously price is
22 involved. But for quality adjusted life year

1 calculations, is the cost of the product involved?

2 And my question would be -- in two parts
3 to it. First of all, could you do this in reverse
4 and say, at what price point would the technology
5 become cost effective? And secondly, if you
6 factor in a three-component approach or an
7 approach, we are going to be talking about after
8 lunch, some of the approaches involving treatment
9 of the whole blood in separation of the
10 components. How does that change your
11 calculations?

12 DR. CUSTER: So, yeah. It's a very good
13 question and I guess, before I answer can you run
14 it in reverse. The first thing you have to decide
15 is what is your acceptable threshold for cost
16 effectiveness. As soon as you decide that and
17 agree to that then you absolutely can run it in
18 reverse and say, what would the price per
19 component treated need to be to achieve that
20 threshold. But you can't do that until you agree
21 to what is an acceptable threshold.

22 As for the issue of broader -- more

1 broadly considering on multiple component
2 treatments. Again, I think that that really
3 shifts the potential ratio significantly in ways
4 that probably so far haven't really been properly
5 modeled to think about. But I would expect the
6 ratio, again, to get much better.

7 SPEAKER: My question is about pathogen
8 inactivators. Looks like [expo] systems, Mirasol
9 and intercept were scrapped. They increased
10 safety but they also -- have influence, they are
11 lower in quality. In your research have you
12 tested -- actually the effect is dual, the one is
13 chemical that's activated by light and light
14 itself also has some effective -- obviously should
15 have affect. How much light itself, this how
16 three agents contributes both as inactivation and
17 how much damage it does -- have you done such
18 experiment because I have looked in literature and
19 I cannot found anything solid. Thank you.

20 DR. DEVINE: Maybe I will try to take
21 that one. The -- what we think is going on, is
22 that most of the damage is actually caused by the

1 ultraviolet light itself. And the way that you
2 can see that most readily is if you look at the
3 three technologies that are either available
4 commercially or hopefully will be soon for the
5 Theraflex technology of Macopharma, you see fairly
6 similar changes in the quality parameters of the
7 products that have been treated. And so, the
8 Theraflex technology doesn't add anything. It's
9 only UVC exposure and so it's probably the energy
10 that's provided by the ultraviolet exposure that
11 really is causing the problem. But at the
12 molecular level the way that it works is not the
13 same in all three technologies.

14 MS. YAN: Hi. I am [Hoppy Yan] with Red
15 Cross. I have a couple of questions. The first
16 one is for Claudia. So, I was thinking about the
17 decreased Protein S level. And so, when you treat
18 patients who have a thrombotic disease, like TTP.
19 Do you feel like you need to pre-treat with
20 aspirin or anything else to mitigate --

21 DR. COHN: No. Patients with TTP are a
22 moving target, in terms of coagulopathy. No. We

1 don't. We just go ahead and do -- and do the
2 plasma exchange as quickly as possible. As soon
3 as they get some ADAMTS13 in their system, it's
4 better for them. So, no. I don't worry about
5 that.

6 MS. YAN: Okay. And the data from
7 Europe doesn't show any kind of -- okay.

8 DR. COHN: No. No.

9 MS. YAN: All right. Thank you. And
10 then the second question is really for Dana. You
11 know, you mentioned, you know, we need to really
12 figure out, you know, what the clinical efficacy
13 is for -- because we know there are some
14 functional defects that are accrued from pathogen
15 reduction. Right now, you know, our tool seems to
16 be, you know, bleeding risk, grade 2 or 3. And
17 that seems like a pretty blunt instrument. Can we
18 have a discussion about, you know, if you have
19 thoughts on other ways to evaluate bleeding risks
20 and, you know, any kind of finer tools that we may
21 be thinking about or looking at?

22 DR. DEVINE: Yeah. I think that we have

1 moved from count to does it actually matter by
2 demonstrating clinical bleeding. And I don't
3 think we have really got other tools in the
4 toolkit. I think we have -- it's become -- it's
5 difficult because of the patient populations that
6 we study this in. So, we are studying this for
7 the most part in patients who have
8 hyperproliferative (inaudible), because we have
9 done something to put them in that condition. And
10 we are giving them platelets because we are
11 worried they are going to bleed. And so our
12 datasets are awash with people who, if Simon's
13 [Denver] studies are correct, probably didn't need
14 platelets in the first place. They weren't going
15 to bleed anyway. And so, trying to find these
16 events and then be able to actually measure
17 differences between them, is extremely difficult.
18 And I wish I had a better idea but I don't.

19 MR. MCCULLA: I am Jeff McCulla from
20 Minnesota. It's a question for you, Dana. If PRT
21 platelets by all these methods are slightly
22 activated, does this mean they might be more

1 effective than untreated platelets for acute
2 bleeding?

3 DR. DEVINE: Yes. So, this is the
4 argument I have been trying to make to John Hess
5 because I actually don't think that -- I don't
6 think this is going to be problem in bleeding
7 patients but the other jury is still out. We have
8 to do the studies. But I would agree with you. I
9 think activated platelets are good if you are
10 bleeding. So, should be fine.

11 MR. MCCULLA: Yeah. And the second
12 question for Brian, if I can. Brian, there is a
13 huge database in Seattle that you know very well,
14 I am sure. I forgot what it's called. But they
15 include things like disability-adjusted life years
16 and other things like that. Is disability
17 anything to be considered in your all your health
18 economics? I am sure you know the database I am
19 talking about. I just don't know the name of it.

20 DR. CUSTER: Yeah, I know. I am aware
21 of the institute, the university that has this.
22 Disability-adjusted life years are a similar kind

1 of construct to quality adjusted life years. But
2 they are calculated in a different way based on
3 some different assumptions. It's a bit of a
4 complex topic. But the -- I personally think that
5 for the kinds of medical decisions that we are
6 looking at in the developed countries, quality
7 adjusted life years are more appropriate than
8 disability-adjusted life years which are little
9 bit better in a developing or transitional country
10 setting. But anyway, the database is the
11 institute -- the Institute for Health Metrics and
12 Evaluation has huge a compendium. They are trying
13 to really develop methods and that DALY concept
14 has come directly out of WHO anyway.

15 MR. MCCULLA: Thanks.

16 DR. NESS: Paul Ness from Johns Hopkins
17 in Baltimore. And a comment actually for Claudia.
18 And one of things I enjoyed about your
19 presentation was that you did not trivialize
20 allergic transfusion reactions which this world
21 tends to do. Because they are very serious events
22 and we always worry about infectious complications

1 and don't pay any attention to that.

2 But in support of what you are saying
3 and the idea of using solvent/detergent plasma, I
4 would think we have probably, at least one patient
5 a year with TTP who we start plasma freezing with
6 routine plasma because of costs -- conscious
7 people don't want to us to pay for the routine
8 plasma. They have serious reactions often getting
9 them into the emergency room or the ICU. We
10 switch them then to solvent/detergent plasma and
11 they get through a course of intensive plasma
12 exchange, very well, with no subsequent reactions.
13 So, I, you know, I think this is something -- it
14 wouldn't show up in a quality evaluation but I
15 think it's really very important for these types
16 of patients to think about that.

17 DR. COHN: Thank you, Paul. I agree and
18 we have made the same observations. Over and
19 over, we start a patient on plasma. They have
20 serious allergic reactions. We switch them to S/D
21 plasma and they are fine. So, it's very nice, as
22 a clinician, to be able to do that for a patient.

1 DR. DEVINE: Maybe I just add to that,
2 Paul. In Canada, we actually -- despite what
3 Brian told you, we actually do use S/D plasma but
4 in a very restricted way. So, governments having
5 commissioned that lovely CADTH report that looked
6 at that and said oops, there is a very big price
7 tag here. We don't want to pay. However, they do
8 allow us to provide S/D plasma for patients for
9 therapeutic plasma exchange, who are showing any
10 evidence of having allergic response to plasma.

11 DR. NESS: Sounds like a very advanced
12 response. Actually the question for Mr. Reeve.
13 With one -- pathogen inactivation was originally
14 proposed to hospitals by the Red Cross based on
15 pricing information, early on. I assume, based on
16 your estimates of the kit costs and your estimates
17 of the labor, I assume that's gone up
18 substantially as a result of all of these
19 mitigation effects. And I wonder what you think
20 that might ultimately do to the deliverable price
21 of pathogen reduced platelets?

22 MR. REEVE: We are still studying the

1 total impact of that because we are -- our goal is
2 to mitigate the cost as much as possible and not
3 just pass it on because it -- we believe that
4 through more experience, we can gain additional
5 efficiencies and so we running now some additional
6 time studies where we have got higher volumes and
7 more experience.

8 DR. NESS: Thank you.

9 DR. FLEGEL: Sorry. There is one online
10 question here. It was in line before you.

11 QUESTIONER: So, the question is for Red
12 Cross. And it is, how cost effective it is to
13 treat more products and overall split rate has
14 increased? However, having to treat more use like
15 multiple collection is also expensive. So, how
16 have been like -- or split level as well as
17 multiple collection? Like more collection.

18 MR. REEVE: Yeah. Yeah. Yeah. So, we
19 are not increasing our collections to pathogen
20 reduced. We have maintained our collection rate
21 the way it is. Our responsibility was to get our
22 split rate back up. Fortunately, when our split

1 rate decreased significantly with pathogen
2 reduction technology, we were dealing with very
3 small volumes. So, the overall impact to the
4 platelet supply was, I wouldn't say negligible, it
5 was minimized. So, now that as were
6 experiencing higher volume of PRT or pathogen
7 inactivation treatment, we are back to a
8 normalized split rate. Did that answer the
9 question?

10 COLONEL CAP: Thank you. Thanks very
11 much. Great presentations this morning. So,
12 Andre Cap from Army Institute of Surgical
13 Research. Dana, I agree that activated platelets
14 are the way to go for bleeding. But the other
15 question I have is regarding the S/D plasma and
16 the significant lack of alpha-2- antiplasmin. In
17 the trauma scenario which, you know, actually
18 accounts for quite a few bleeding patients,
19 fibrinolysis is really a core element of the
20 coagulopathy of trauma. And I am concerned that
21 all this data from Europe that, you know,
22 evaluates sort of huge numbers of patients without

1 really examining trauma, per se, may lead us to
2 some early conclusions about the safety of S/D
3 plasma where we don't actually have the data
4 adequately parsed for trauma patients who are
5 experiencing fibrinolysis. I think it's an area
6 of research that needs to be further explored.
7 But I would be curious to hear your thoughts on
8 that.

9 DR. DEVINE: So, some of the
10 hyperfibrinolysis worries came from earlier
11 versions of S/D plasma. They adjusted the
12 manufacturing process and since that adjustment
13 all studies have shown equivalent levels of
14 hyperfibrinolysis in various patient populations.
15 These are not trauma patients. These are all
16 liver transplant patients that always have a high
17 level of hyperfibrinolysis. So, it doesn't
18 address your question exactly but it reassures me
19 that I worry about it less.

20 COLONEL CAP: I mean, we actively treat
21 fibrinolysis in trauma patients in addition to
22 giving them plasma and what not. And so, I think

1 it's an area of research that, you know, certainly
2 to reduce allergic reactions. Things like we are
3 talking about in (inaudible) and so forth.
4 Totally different ball game and probably one size
5 doesn't fit all. But this is something that I
6 think before we, sort of, lead towards S/D plasma,
7 at least deserves more study.

8 DR. DEVINE: I think it will nice.
9 Thanks.

10 QUESTIONER: You know, my question is
11 also for Claudia about the actual experience at
12 University of Minnesota. So, it's a two part
13 question. First, what percentage of your plasma
14 is S/D versus other plasma? And secondly, the
15 practical restriction of only being able to keep
16 that plasma for 24 hours, according to product
17 insert, how has that impacted? How do you manage
18 that aspect of the issue?

19 DR. COHN: So, it is a fairly small
20 percentage because we are very aware of the bottom
21 line. So, we tend to chart it out only for
22 patients who have a history of an allergic

1 reaction or start to have an allergic reaction and
2 we know that we are going to be treating them with
3 plasma repeatedly due to apheresis. So, it's
4 fairly small and as a result, the thawed plasma
5 doesn't enter into the equation very much.

6 QUESTIONER: I would like to make a
7 comment on Dr. Devine's presentation. Two
8 things. One, you mentioned a five to ten percent
9 loss in the processing with any pathogen reduction
10 process with moving from bag to bag. And that is
11 correct. The only proviso is that with bacterial
12 guidance that we expect in the US, it's very
13 similar to the loss you would see in moving to a
14 high volume bacterial testing with aerobic bottles
15 et cetera, especially if you test every split unit
16 as the British do. So it's a comparable loss.
17 So, I think we are in for that anyway.

18 The second comment was on, you quoted
19 the [GA Dan] paper, the [Fe PAT] paper. And
20 perhaps I should put that -- that paper needs a
21 little bit of critical appraisal. It concludes
22 that they fail to show non-inferiority between the

1 past intercept platelets and the plasma
2 conventional platelets for grade 2 bleeding.

3 As you know there are two ways you can
4 fail non- inferiority. One, you can be inferior
5 or you power -- your study is not powered to show
6 non-inferiority. That study was very poorly
7 powered. It had 80 percent power to show non-
8 inferiority. It then did not enroll as many
9 patients as it planned to. And their primary
10 efficacy end point in their control unit was
11 substantially lower than the youth for their power
12 calculation. So, the power -- the study was
13 underpowered to prove inferiority.

14 So, you have to ask were the intercept
15 platelets actually inferior? Well, that wasn't
16 the analysis. But they did say that the incidence
17 of grade 3 and grade 4 bleeding was not
18 statistically different between the arms. And if
19 you look at their data for grade 2 bleeding, there
20 is no apparent statistical difference there
21 either. They didn't give a p- value. They didn't
22 do the analysis. And if you do a simple

1 chi-square value there is no difference
2 statistically. So, I think that paper needs to be
3 put in context before it's quoted as a failure of
4 the intercept system.

5 DR. DEVINE: So, I did not say it was a
6 failure to intercept system. What I said was, it
7 was a failure of the platelet additive solution
8 and I think that's a very different issue.

9 QUESTIONER: I agree that you can't pass
10 it to [Arthur].

11 DR. FLEGEL: All right. Let me ask a
12 question to David who is on the American Red
13 Cross. What can you report on the acceptance of
14 these products by your customers? And what is the
15 major or the major concerns, if any that you
16 noticed.

17 MR. REEVE: The major concern we are
18 having is that the demand is outstripping our
19 ability to supply.

20 DR. FLEGEL: Wow. We haven't had that
21 in a while, right?

22 MR. REEVE: And that's part of the --

1 yeah. For platelets, it continues to be a
2 challenge. But in this area our ability to supply
3 the treated product to meet the demand is the
4 challenge.

5 DR. FLEGEL: All right. And a question
6 to Dr. Brian Custer. How does this term cost
7 benefit fit into the whole system? You did
8 mention it and maybe we should just drop that term
9 and define it in the context of the cost
10 calculation.

11 DR. CUSTER: Thank you for the question.
12 It's a bit of a challenging question in the sense
13 there is, what cost benefit means to a health
14 economist which is very different than what people
15 say when they say off-the-cuff cost benefit. Cost
16 benefit is formally analyzing all costs and all
17 benefits in monetary units and determining a ratio
18 of those monetary units of the benefits. And that
19 immediately requires placing a value on human
20 life. And so, it becomes very controversial quite
21 quickly. So, if you use it in -- as a general
22 conversation, there is a cost benefit of PRT that

1 we can discuss. You know, what are the pros and
2 cons.

3 But when you say a cost benefit by an
4 economist, it means something that for most part
5 in health and medicine, we don't do cost benefit
6 analyses of health technologies for the exact
7 reason. It's a little bit different in other
8 kinds of large scale engineering projects where
9 there is, you know, different, sort of,
10 theoretical constraints. So I don't know if that
11 answers your question but I didn't say cost
12 benefit because it can be very confusing to
13 different audiences.

14 DR. FLEGEL: Of course, if you transfuse
15 a platelet and we see a severe sepsis and a
16 patient may die then it's difficult to explain to
17 these patients and the family, we have a
18 technology that would have prevented that but we
19 didn't apply it because the cost efficacy,
20 efficiency wasn't that high. So, one has to
21 consider that from a physician's perspective. And
22 particular also a patient's perspective. We do

1 have technologies to prevent that and --

2 DR. CUSTER: You are absolutely right.

3 I do think there was a bit of a challenging
4 scenario because if an inactivated platelet was
5 the only option and that was all that's available
6 and the person lives or dies, that's a very
7 different circumstance than if there is a platelet
8 preparation that's available but it wasn't
9 pathogen inactivated.

10 DR. FLEGEL: Yeah. All right. If there
11 are no additional questions and we don't questions
12 from the online site then I would conclude this
13 session. There is an announcement by Dr. [Sidi].
14 Oh, there is one question. All right let's
15 address it.

16 QUESTIONER: So, it's the same question
17 actually. The question was regarding the cost of
18 pre-splitting in order to meet the (inaudible).
19 You now have to use multiple single volume kits to
20 treat one donation versus using dual storage kits.

21 DR. FLEGEL: Put the mic on, please.

22 MR. REEVE: Yeah. There we go. That

1 gets into a pricing relationship with our vendor
2 in terms of working on the technology. But bottom
3 line is that if you have to use more kits to
4 treat, the cost does go up because you are using
5 more supplies to treat a product, whereas
6 previously, assuming that the pricing is uniform,
7 that each kit is priced the same, theoretically
8 you use more kits to treat one product. It's
9 going to cost you more money. But that's where
10 the relationship between the vendor and the blood
11 center comes in, in terms of, you know, how much
12 you pay for the kit.

13 DR. FLEGEL: All right. Thank you. I
14 assume there is no additional question at this
15 point. Which then would conclude the session too.
16 We reconvene at 1:55 this afternoon after lunch
17 break. And there is one quick announcement for
18 the shuttle service tonight.

19 ANNOUNCER: Yeah. Those who are staying
20 in Downtown Silver Spring Courtyard Marriott, the
21 pickup bus in the evening will be available at
22 5:30 in the building 1 circle out there. And then

1 also, who pick up the lunch here, if they want to
2 have more space to eat, room number 1406 and 1408,
3 towards the restrooms are available. Those rooms
4 you can use and you can use to have your lunch
5 there. Thank you.

6 (Recess)

7 DR. GOODRICH: If I could ask people to
8 start making their way to a seat. We're going to
9 get started here with the afternoon session of the
10 discussions continuing the program from this
11 morning. I'd also like to ask the speakers for
12 this session if you would please come up front,
13 Dr. Benjamin, Dr. Cancelas, and Dr. Razatos. Just
14 a couple of announcements, general announcements
15 upfront, each of the speakers will have 25 minutes
16 in this section. We will take questions at the
17 end of the session after all of the speakers have
18 presented during the panel discussion.

19 I am just going to introduce the
20 speakers. Their biographies are actually included
21 in the handout that you should have received when
22 you came into the room. So we'll dispense with

1 that and just get started.

2 This session is pathogen reduction
3 technologies for whole blood and red blood cells
4 and I'm very pleased to have been asked to
5 moderate this section, as well as to do a
6 presentation in this session. I thank Dr. Atreya
7 and the folks at the FDA for the invitation to
8 this important discussion.

9 I was posed with a very interesting
10 question by Dr. Atreya and I told him I was going
11 to try to answer it and that is optimal pathogen
12 reduction system for blood safety. Is it a dream?
13 And it's a very good question and I think it's one
14 that's worth answering.

15 I currently serve as the executive
16 director of the Infectious Disease Research Center
17 at Colorado State University and I'm a professor
18 of Microbiology, Immunology, and Pathology at
19 Colorado State University. So I work for the
20 state of Colorado. I do not represent the state
21 of Colorado. I leave that to our good Governor
22 Hickenlooper and our soon- to-be-governor, Jared

1 Polis.

2 So I will, just in terms of disclosures,
3 I have a few things to disclose. I wasn't always
4 at Colorado State University. I am an inventor of
5 pathogen reduction technologies utilizing
6 psoralens and riboflavin. There are patents
7 related to both technologies that have my name on
8 them. I worked in the development of these
9 technologies for nearly 29 years for private
10 industry organizations from almost nearly the
11 beginning of the concepts in this field. I've
12 been the recipient of consulting fees from several
13 organizations that work in this space and that
14 includes Terumo BCT. That is one of the
15 organizations that's represented here on the
16 panel, as well as a developer of these
17 technologies. I do get paid to do that, so I
18 think it's appropriate to disclose it, though I
19 have to say, they ignore most of my advice. I'm
20 compensated for not being listened to.

21 I am going to express my opinions during
22 this presentation and I'm going to try to be

1 equally provocative to everyone here. If I fail
2 to provoke you, please come and see me afterwards
3 and I'll see what I can do to get you your money
4 back.

5 So, an optimal pathogen reduction system
6 for blood safety. Is it a dream? And I said I
7 would try to answer this question. Yes. It is.
8 Very clearly it is, I mean, we're still here 30
9 years after we started discussing and debating the
10 pros and cons about whether or not we should
11 implement these things routinely, talking about
12 the cost, talking about the decline in in vitro
13 and in vivo clinical behavior. So very clearly
14 the answer is yes, but then when you think about
15 it the answer is also no because these
16 technologies have been implemented. They have
17 been approved here in the United States. They
18 have been approved in various places around the
19 world. They are still in clinical development.
20 The answers are still coming in, so that's not a
21 dream, that's a reality. That's a reality that
22 we're dealing with. Some people might say it's a

1 nightmare, but it is something that is becoming
2 real in various parts of the world and
3 increasingly so here in the United States.

4 So having answered the question I could
5 actually just stop right there, but I won't
6 because I bought this new tie and I want it to be
7 a cost effective investment and get some value out
8 of it to do this presentation. So, what I thought
9 I would do is go back in time.

10 I actually started my work in this field
11 in 1988 and my first venture into this area was
12 working with psoralen compounds. I'll tell you a
13 little bit about that experience in later portion
14 of this talk, but around 2000 I was no longer
15 working with psoralens. That's when the
16 riboflavin technology really came into play. And
17 I was asked at a meeting, AABB meeting here in
18 Washington, D.C., in 2000, so 18 years ago in
19 October, to give a talk about what I saw as issues
20 associated with the new emerging pathogen and
21 activation technologies. And I wrote a four- or
22 five-page document that ended up in an AABB

1 monograph and you could actually go back and find
2 it because I actually went back and found it.

3 And it was interesting, I gave a talk at
4 that meeting, which was based on the monograph
5 that I wrote, and I pointed out five things that I
6 thought people had to be aware of as we consider
7 pathogen reduction or pathogen inactivation
8 technologies into the future, five factors. There
9 will be a measurable reduction in protein quality
10 following treatment. Agents may be added to the
11 blood supply, which are not common blood additives
12 or routinely present in the human body. Not all
13 pathogens will be eliminated by the application of
14 these processes. Process control will be
15 essential to assure reproducibility and
16 reliability of these methods. And these processes
17 will add cost.

18 Now, after I got done giving that talk,
19 Bernie Horowitz came up to me and said, great
20 presentation. I love the way you present
21 information. Are you nuts? And I said, well,
22 Bernie, time will tell. So here we are. Today

1 we'll be able to tell, was I nuts?

2 In part I felt compelled, however, at
3 the time to follow through on some advice that my
4 mother gave me many years ago, which was that when
5 people in the secular world approach you with the
6 solution to all of your problems and the perfect
7 answer, the best thing that you could do is cross
8 the street and make sure you still have your
9 wallet. So I thought it was important starting
10 off in this field to lay things out in a very
11 straightforward way. My mother, by the way, turns
12 83. I'm going to visit her right after this
13 meeting, turns 83 this week and she's still giving
14 me advice. So some things never change.

15 Dana did a wonderful job describing this
16 issue and I call this light up now and I don't
17 have to go into the details of it because she
18 outlined, I think, perfectly that there are
19 changes that occur to these products and we've
20 known this for quite some time. There are in
21 vitro changes and there are in vivo changes. This
22 is the article that she referenced, "Pathogen

1 Reduced Platelets for Prevention of Bleeding."

2 This is actually the Cochran Analysis that was

3 done from that data. It was published by Lise

4 Estcourt and several other co-authors not too long

5 ago.

6 The bottom line, I think, or in the

7 early days we wondered about all of these changes

8 that we were seeing in the in vitro

9 characteristics and we were saying, well, does it

10 really matter? You know, the pH is different, the

11 swirl is different, the extended shape change is

12 different, the HSR is different, the aggregation

13 responses are different, but what does it really

14 mean? And no one knew the answer to that. And I

15 think what's happened over the years is that we

16 have gone into clinical studies, we have generated

17 data, some of that data says there is reduced

18 recovery, there's reduced survival.

19 As the Cochran Analysis indicated here,

20 those changes clearly indicate a refractoriness in

21 the platelet transfusion increased in these cases.

22 That's not immunological refractoriness, that's

1 just simply that the count increments aren't as
2 high as you get with an untreated platelet
3 product, but the bottom line has been that despite
4 these differences, these products work. There
5 isn't evidence of increased morbidity and
6 mortality. There isn't increased evidence of
7 acute adverse reactions and there isn't evidence
8 of an increased risk of bleeding.

9 So, yes, these are not your mother or
10 father's platelets, but they do function. They do
11 work. And I think, importantly, if we get to a
12 point where we could do this with plasma and
13 eventually get to a point where we could do this
14 with red cells, I think we're going to find the
15 same answers. These processes change these
16 products, but the fundamental thing we have to
17 address is do those changes really impact things
18 in a clinically significant way relative to their
19 function in vivo in doing what they're supposed to
20 do. That really is the question we have to
21 answer.

22 This next one is one of those

1 provocative slides and I have to tell you my
2 reason for saying this, agents may be added to the
3 blood supply, which are not common blood additives
4 or routinely present in the human body. I think
5 this qualifies.

6 I was working on the psoralen-based
7 chemistry back in 1988 and after two years we felt
8 we had enough data to come in and have a pre-IND
9 meeting with FDA. And we did. This was with a
10 company called Cryopharm that I was a part of.
11 And in that meeting we went through some of our
12 early data and our proposals for what we planned
13 to do and the next stages of work over the next
14 several years and Joe Fratantoni led that meeting.
15 And after that meeting was over he came up to me,
16 he put his arm around my shoulder, and he said,
17 psoralens? That's going to be a mighty hard row
18 to hoe. And being a young man and getting advice
19 from an older, wiser person who had been there
20 before and done it before, I did what every young
21 man of that age would do, I completely ignored
22 him. And over the next six years I learned what

1 he was saying firsthand.

2 There are challenges that are associated
3 with putting agents into blood because of the way
4 that blood products are utilized. I could go on
5 about bis-alkylation chemistry and how these
6 compounds work, but I think one of the interesting
7 comments that I got back from a colleague of mine
8 who was with the NSF in the chemistry division. I
9 showed him this molecule and I said, how would you
10 describe it? And he said, it's a chemical warfare
11 agent, which is tied to a biological glue by
12 virtue of a trigger.

13 And the issue that we're going to face
14 with putting things like into blood is, will they
15 react to foreign things that are inert? How
16 efficient will that be? Can we quench them with
17 agents like glutathione that we can put into the
18 system to get rid of them? Can we wash them out?
19 How much remains bound and left behind? What are
20 the long term exposure issues to those residuals?
21 This is a question I think that will have to be
22 addressed if we're going to go this route.

1 Riboflavin doesn't have that issue, but
2 that doesn't mean that it's without issues. I
3 think we heard some of the earlier presentations
4 the issue -- the primary issue associated with the
5 use of this compound is, does it kill enough stuff
6 to be effective? Well, it would be helpful to
7 know what "enough" really is. That's been a
8 difficult question to answer.

9 We've tried, I think, Steve mentioned in
10 his talk an article that I wrote with Brian and
11 Mike many years ago, a more recent article taking
12 a reflection back on some of this information that
13 was published recently. And I believe there is a
14 new review of this topic that is going to come out
15 in Transfusion. It was authored by Jeff
16 McCullough, Paul Ness, and Harvey Alter. And one
17 thing that I learned over the years with that
18 experience with Joe Fratantoni is when you get
19 three wise people together who have an opinion you
20 should pay attention to it and I think it would be
21 worthwhile to read that article, review that
22 information, and consider it in the context of

1 what is enough? What do we need to achieve in
2 order to be effective in order to carry out these
3 chemistries?

4 Not all pathogens will be eliminated by
5 the application of these processes. Now, when I
6 wrote that I wrote it specifically for
7 non-envelope viruses. Knowing what some of the
8 limitations would be with these compounds being
9 able to penetrate the capsid of non-envelope
10 viruses and their ability to show a reduction in
11 infectivity and prevention of disease
12 transmission. There has been some evidence that
13 has been provided that indicates that that
14 effectiveness does translate to cases where
15 transmissions do occur even when the products are
16 treated. We may question the strength of that
17 data, but it's out there.

18 Interestingly, there's not been in vitro
19 data, that I'm aware of, that indicates that in
20 vitro you can see inactivation of this agent. The
21 riboflavin-based technology has the opposite
22 situation. There's been some data that says that

1 you can inactivate it in vitro. And this data was
2 generated by the Japanese Red Cross several years
3 ago, but we don't know whether or not that in
4 vitro results translates to a reduction in
5 infectivity in an actual clinical setting and
6 until there's a lot more data and a lot more
7 information available either through hemovigilance
8 or other reporting systems, we may not fully know
9 the answer to that question.

10 So, I think it's interesting we have one
11 technology that can inactivate things in vitro,
12 but we don't know what the in vivo outcome is and
13 we have one technology that we don't know whether
14 or not it inactivates in vitro, but there appears
15 to be data that indicates that there are
16 transmission events occurring with a non-envelope
17 virus.

18 There's also the question about what is
19 it that we're trying to do with these technologies
20 in terms of the limit that we're trying to get to?
21 We know that not all pathogens will be eliminated
22 by the application of these processes. So the

1 question is how effective are we in preventing
2 disease transmission?

3 And this is a study that was done
4 several years ago, I was a co-author on this work,
5 looking at the ability to inactivate malaria
6 parasites in blood and prevent transfusion
7 transmitted malaria. Over 30 years of working in
8 this field I think this is one of the only, if not
9 the only, article on pathogen reduction technology
10 that actually looked at this question. Can we
11 prevent disease transmission? That's what these
12 technologies were intended to do, but we really
13 haven't answered the question.

14 Now, in that paper there were two
15 depictions of the data and in looking at outcomes.
16 There was one, what we qualified as a breakthrough
17 transmission, which we assumed was due to the
18 inactivation chemistry not being effective enough
19 to completely eliminate every agent that was
20 present in those products. We looked at allelic
21 matching and then we just looked at days of
22 parasitemia, two consecutive days of parasitemia.

1 So if you look at this, and I've heard it
2 presented in some forums, as a failure, but if you
3 look at this in terms of what it says that either
4 way, whether you count the allelic matching or
5 not, there is a 70 to 90 percent reduction, which
6 is statistically significant between treated and
7 an untreated product in the prevention of
8 transfusion transmitted malaria.

9 So what does that mean? Well, if we
10 look at the actual risk of disease transmission
11 based on the yields that have been detected in
12 these locations in Sub-Saharan Africa, that might
13 translate to 168 cases of HIV, 1,400 cases of HBV,
14 800 cases of HCV, and over 10,500 cases of
15 transfusion- transmitted malaria. If we could
16 reduce those by 70 to 90 percent is that a failure
17 or is it a success? And I think we have to ask
18 that question. That's a big if.

19 Well, Aaron Tobian is going to look at
20 this question and, I think, provide us with an
21 answer. Aaron has proposed a study, which I think
22 now is registered on Clinicaltrials.gov under the

1 title "Merit," which will take place in Uganda.
2 It is a collaborative effort between Johns Hopkins
3 University, University of Minnesota, University of
4 Arizona, Colorado State University, Makerera
5 University in Uganda, and the U.S. Army Medical
6 Material Command, and basically it has three aims.
7 We're going to assess the feasibility and
8 sustainability of implementing a whole blood
9 process in a limited resource setting. We're
10 going to conduct a randomized trial to evaluate
11 the safety and efficacy to reduce transfusion
12 transmitted infections, which include HIV, HBV,
13 HCV, HEV, HHVA, bacteria malaria, and
14 complications such as transfusion associated GvHD.
15 These are non-leuko reduced whole blood products
16 that will be studied, over 5,000 products is the
17 number that we came up with in order to reach
18 statistical significance.

19 Furthermore, we will evaluate the cost
20 and public health impact of transfusion
21 transmitted infections in Uganda with the
22 implications to the value of the Mirasol system to

1 cover health economics for the region. These two
2 cannot be separated from one another. The
3 question is does the value of reducing these
4 diseases, by whatever measure we determine to be
5 the case, is it offset by the cost that's
6 associated with implementing a technology such as
7 this in this setting? That must be answered.

8 Process control will be essential to
9 assure reproducibility and reliability of these
10 methods. You've heard about guard bands. So both
11 technologies have these issues, throughput,
12 incoming product specifications, outgoing product
13 specifications, the media for storage of the
14 products, losses and transfers, timing of process
15 steps, record keeping, cost of manufacturer
16 disposables, cost of manufacturer equipment.
17 These are all the practicalities that have to be
18 dealt with with putting these in place.

19 Now, that has been dealt with to a large
20 degree, although there are still issues as you
21 heard about earlier today with platelets and
22 plasma. Multiply them by 10 when you're dealing

1 with red blood cells, whether you're using an
2 illumination device or not, the logistical and
3 practical implications of doing that with whole
4 blood or with red cells is a magnitude larger than
5 the issues that we're seeing with platelets today.

6 How will we do this? I think it's going
7 to take some good old-fashioned Yangtze ingenuity.
8 We're going to move from Yankee ingenuity where
9 these technologies were developed to where they're
10 going to be reduced, I think, practical practice
11 in a very different environment.

12 This is a product which is being used in
13 China today. It's based on methylene blue. It
14 was CFDA approved in 2010. It received a CE mark
15 in 2009. There are three disposable sets for
16 treating plasma with methylene blue and the cost
17 of those sets is 30 yuan, 36 yuan, and 45 yuan.
18 For perspective 1 U.S. dollar is equal to 7
19 Chinese yuan. So we're looking at \$4 to \$5 for
20 these sets, okay? That device will treat 70 units
21 at a time. I've been in blood centers in Shanghai
22 that have 5 of these devices working 5 days a

1 week, 5 times a day, they're producing between
2 400- and 600,000 units of methylene blue treated
3 plasma every year. Swap out the bulbs in this and
4 you've got a whole blood treatment system.

5 This is the type of environment that
6 they're making these products in. There's no
7 difference between the setting of the
8 manufacturers that you see here and what I know
9 from manufacturers in the United States or Europe.
10 So these are not low-cost/low-quality, but
11 low-cost/high-quality products.

12 There's also some work coming out of
13 China that's describing new systems that utilize a
14 riboflavin and UV in this case approach to
15 inactivate pathogens in a flow system to increase
16 throughput, to decrease time of treatment per
17 unit. There's no reason why these systems
18 couldn't also be adopted for use in whole blood
19 treatment. The technology is there. It might be
20 the psychology that prevents us.

21 What do I mean by that? Well, these
22 processes will add cost. I saw this article in

1 the Wall Street Journal, we can't afford the drugs
2 that could cure cancer, the war on cancer, we
3 can't afford it. I sent this to a colleague of
4 mine at Abbott and he wrote back and said, eh,
5 we've heard that about every drug we've ever
6 developed over the last 30 years, but that hasn't
7 stopped them from selling them. And I think the
8 reality is that we find a way to make it happen
9 when it matters. When it makes a difference, we
10 find a way despite what the cost may be or we find
11 ways to make it less expensive. So I think that
12 eventually we will find a way to make this happen.

13 That's my cartoon for what I think the
14 future holds. It doesn't mean we've done it, it
15 means we can do it. Will we do it? That's a
16 different question.

17 How do you make this happen? An
18 example, I think, is working with NGOs, working
19 with other groups to get implementation. After
20 the AIM study there was work that was done with
21 the government of Ghana to implement the
22 technology for treating whole blood and routine.

1 That data was generated under a system that was
2 put in place by the AABB international group,
3 working in Ghana to establish hemovigilance. That
4 data has not been presented yet. I actually had
5 an opportunity to get a sneak peak of what's in
6 there. It's better than we could have hoped for
7 and I think as a result of seeing the results from
8 that work, I believe, I'm not 100 percent certain
9 on this, I believe that the government has now
10 decided to implement this technology and routine
11 on their nickel. So they're finding a way to
12 afford it because it has value that is of benefit.

13 Enough about the past, what does the
14 future hold? So these are my predictions. I did
15 check the calendar. This room is open 18 years
16 from now on this date. So I'm willing to come
17 back if there's anyone left and tell you how I did
18 on these predictions.

19 So, I think PRT treatment of blood
20 products will become a universal process, but I
21 think adoption is going to continue to be slower
22 absent in high income index nations. The

1 companies that are out there right now are trying
2 to sell the product to people who can't afford it
3 and I mean the United States, Canada, Germany,
4 France, and Japan. What they need to be doing is
5 focusing on developing a product that they could
6 sell to the people who need it because if we solve
7 that problem for them, we will solve the problem
8 for everyone.

9 These technologies will be adopted to
10 address vulnerable populations initially and
11 broader populations eventually. I think where
12 there's more risk that exists, pediatric patients
13 and chronically transfused patients, there will be
14 more of a driver to use these types of products.
15 I think the situation with pediatric patients is
16 quite interesting because if you could take a unit
17 of blood and fractionate it into four or five
18 transfusion doses, you've reduced the cost per
19 transfusion in that setting by four to five fold.
20 It takes on a different dynamic in terms of cost-
21 benefit, cost-effectiveness analysis.

22 New providers are going to drive

1 innovation in the field. No disrespect to my
2 colleagues who are in the room today, but I
3 believe there are going to be new providers, there
4 are going to be new developers who are really
5 going to advance this to another stage, bring this
6 forward into a format that people can use more
7 broadly and globally for products, and finally new
8 disease with the transfusion transmission
9 throughout will emerge. It's nature. It's going
10 to happen. I think as a result of that we'll
11 probably continue the debate, we'll wonder what we
12 should do about, and we'll hold more workshops.
13 I'm pretty sure I'm going to get that one correct.

14 So, I have a little story to tell
15 because I've been provocative as I said and I want
16 to point something out also in myself, I have to
17 look at this, it has to do with bias. There's a
18 story about a congregation that was replacing its
19 minister who had been the minister there for many
20 years and it was an elderly congregation. And
21 they hired as a replacement a young female
22 minister and, of course, there were a lot of eyes

1 that were rolling and concerns that existed among
2 this group of people where that was unusual.

3 And so, the women in the group said to
4 their husbands, why don't you take this young
5 woman out and take her fishing and, you know, get
6 to know her, you may like her. And so, they did
7 and they go out and she casts out a line and
8 immediately pulls out a bass and says, wow, what a
9 great trout. It's incredible. I've never seen a
10 trout like this before. And the men look at each
11 other and they say, uh, you know, just roll their
12 eyes.

13 And then a storm comes up and the boat
14 capsizes. And this young minister gets out of the
15 boat, walks across the water, pulls every one of
16 these men out of the water, brings them to shore,
17 and saves their lives.

18 Sunday comes along following this.
19 They're all standing around outside the church and
20 the young minister comes in and smiles and waves
21 at them. One gentleman turns to the other and
22 says can you believe what happened last week? Can

1 you believe that? And the other one says, yeah, I
2 know. She couldn't tell the difference between a
3 bass and a trout.

4 Which the story -- the moral of that
5 story is that if you look for defects, if you look
6 for problems and you have a bias, you will find
7 them, but in the process you're going to miss the
8 miracle. And I think there have been some
9 miraculous things which have been done.

10 Dr. Atreya's question, I think, was, has
11 this been a success or a failure? But he's too
12 much of a gentleman and a scholar to ask me that
13 directly. I would say that success comes in
14 different measures. It's a matter of perspective.
15 If we thought at the beginning that we had the
16 perfect solution to anything and everything, then
17 it's a failure. If we thought we were going to
18 make a difference in some people's lives and these
19 are some young sickle cell patients in Ghana, I
20 think it's an incredible miracle of what has
21 happened and what will continue to happen in this
22 field.

1 Now, my departure from this field was
2 somewhat abrupt and unexpected and I never had a
3 chance publicly to thank the people who supported
4 the work that I did and the things that I did and
5 my colleagues did. And the things that have
6 developed in this field would not have been
7 possible without the help and support of these
8 organizations, which includes a congressionally
9 designated medical research program or P
10 peer-reviewed medical research program, BARDA,
11 U.S. Army Medical Command, and folks that are
12 associated with these various groups. They made
13 these things possible and I believe that they will
14 result in making a difference in the way blood is
15 handled and treated in the future to provide safe
16 and effective products to patients around the
17 world.

18 So I'm going to end there and I want to
19 introduce Dr. Richard Benjamin from Cerus
20 Corporation to talk to us about, I'll get your
21 title here, Richard, "Clinical Experience with
22 Pathogen Reduction for Red Blood Cells Completing

1 the Triad." Thank you.

2 DR. BENJAMIN: Well, Ray, you're a hard
3 man to follow and thank you for expressing your
4 opinions. I can tell you that I'm not going to be
5 half as entertaining. I'm going to try and stick
6 to the facts and the data, but yeah, I haven't
7 been in the industry for 29 years.

8 Let me start -- I want to talk about
9 pathogen activation for red cells and our
10 experience with that in Cerus. I might --
11 disclaimers are I am the chief medical officer of
12 Cerus Corporation and I own stock in Cerus
13 Corporation. I need to start off by recognizing
14 the funding that we've received from BARDA from
15 the biomedical advanced research and development
16 authority. Without their support, we really
17 couldn't be doing this important work that we are
18 doing.

19 So, an ideal state, we would all like to
20 take fresh wholesome blood from a donor and
21 transfuse it to patients that need it, when they
22 need it, and be a lifesaving therapy. One of the

1 problems we have is that a lot of patients, the
2 majority of patients, don't actually need whole
3 blood, they need the components and we have
4 constraints on when to make those components, et
5 al., is to make platelets and fresh frozen plasma
6 and restore them in different ways and so this all
7 impacts the concept of how we do pathogen
8 inactivation of whole blood. The other big
9 problem, of course, with all blood donations from
10 donors is that we get everything else that comes
11 with the blood, including the leukocytes and the
12 plasma, which often we don't need in the
13 transfusion and also the commensal and pathogenic
14 microbes of the donor.

15 We've heard a lot of focus on the
16 pathogenic microbes. We're becoming increasingly
17 aware of the commensal microbes that people carry
18 and we really have very little understanding of
19 the impact of those on our patients at all. We
20 assume it's zero. We've made that mistake too
21 often making those assumptions. We will learn
22 over time. And then let's not forget immerring

1 pathogens. We all think of dengue, Zika, or the
2 possibility of yellow fever, but remember that
3 HBV, HIV, HCV, West Nile, Chagas, Zika were all
4 emerging viruses at one point in time and the next
5 one is going to come. It's around the corner. We
6 are not very good at predicting. If we look at
7 the AABB's list of the 60 somewhat at-risk viruses
8 back from 2009, I don't believe Zika was even on
9 that list. So surprises, that's what we are going
10 to get.

11 So we really do, in my mind, need
12 pathogen inactivation for all three labile
13 products. Whether that's through whole blood and
14 separation of components or through PI of each
15 individual system, we need to protect ourselves
16 against emerging pathogens. That is part of
17 emergency preparedness.

18 We also need to protect against residual
19 risks that we know about. Today we have
20 protection about Babesia, CMV, graft versus host
21 disease, that's incomplete because we're selective
22 about how we use those technologies. We like to

1 protect ourselves and that leaves patients
2 susceptible. For graft versus host disease, we
3 know that half the patients that get graft versus
4 host disease didn't have or don't have any risk
5 factors and, you know, we're -- did not receive
6 irradiated blood products because they did not
7 fall within the categories that require them.

8 So the idea of a universal versus a
9 selective approach is very attractive. We also
10 have things like malaria and dengue and
11 chikungunya where we rely on travel deferrals and
12 we don't have any tests and so there's a window of
13 risk there.

14 We also have an opportunity with
15 pathogen reduction to improve the products. We
16 know that irradiated blood products have high
17 levels of potassium. They have increased
18 hemolysis. It would be nice to get rid of those
19 issues.

20 We also have an opportunity to remove
21 the residual plasma and reduce risk of things like
22 allergic reactions, anaphylaxis, and even possibly

1 TRALI. And, of course, the overall societal
2 benefits of avoiding future viral market tests and
3 reassessing current tests are there, relaxing
4 donor, deferral criteria, and getting rid of
5 irradiators, which are basically terrorist threats
6 as they stand. So lots of good reasons for
7 universal pathogen reduction.

8 So, Cerus's solution has been the
9 INTERCEPT blood system. We target nucleic acids
10 to prevent replication of pathogens and we've
11 specifically avoided systems that give rise to
12 reactive oxygen species. We do that because
13 reactive oxygen causes direct damage. For red
14 cells, in particular, it causes hemolysis. So we
15 avoid UVB light for that specific reason of the
16 reactive oxygen species.

17 We also recognize that there has to be a
18 balance between optimizing pathogen inactivation
19 and also considering functional activity of the
20 red cells, platelets, and plasma. Having said
21 that, in our mind the pathogen reduction is
22 paramount. If you haven't got effective at least

1 four lugs pathogen reduction, you haven't got a
2 pathogen reduction system and it has to be
3 broad-spectrum and a pathogen reduction system
4 that doesn't have broad spectrum pathogen
5 reduction capability, is not a pathogen reduction
6 system worth having and I think it's a false sense
7 of security and so probably not worth doing.

8 So, in order to solve these problems of
9 optimized pathogen inactivation and conserving
10 function, Cerus has developed two separate
11 technologies. For platelets and plasma we have
12 the amotosalen UVA light system and that today is
13 the only platelet system that has proven safety,
14 efficacy, and quality to meet the FDA standards
15 for use in the U.S. It's also the only system
16 that has met the safety and performance criteria
17 of Swiss Medic for use in Switzerland. It's also
18 the only system that has met the safety and
19 performance and quality criteria for use through
20 ANSM for France and Health Canada in Canada.

21 CE mark is important, but it's just a
22 mark that your product is safe. It tells you

1 nothing about efficacy. These other approvals
2 really look to the efficacy and quality of your
3 product.

4 INTERCEPT platelets are already in
5 universal use in high-income countries like
6 Switzerland and France and Belgium and
7 increasingly in the U.S. Today the majority of
8 the platelets at the NIH, at the Walter Reed
9 Medical Center, at the Mayo Clinics, at Yale, and
10 many other institutions are INTERCEPT treated.
11 INTERCEPT blood system for platelets is the first
12 and only system to be associated with a
13 significant decline in the reported septic
14 transfusion reaction rates on a national basis in
15 France, Switzerland, and in Belgium. So we see
16 that as a success.

17 For red cells, we're developing the
18 S-303 or amustaline system, a compound that also
19 targets nucleic acids. Amustaline has three
20 components. It has an alkylating arm that does
21 crosslink or form (inaudible) to DNA and RNA. It
22 has an anchor acridine function that targets. So

1 it is targeted. And it has a linker that breaks
2 down quite rapidly in neutral pH. If you look at
3 the degradation kinetics, you can see here it's a
4 two-phase degradation and that within 20 to 24
5 hours and a single wash it is below the limit of
6 quantitation in the blood product.

7 We have performed already the most
8 extensive toxicology testing possible, principally
9 with the INTERCEPT treated red cells themselves,
10 but also with the breakdown products that are left
11 from the compound such as S-300 or acridine.
12 We've done acute toxicity, sub-chronic toxicity,
13 chronic toxicity studies. We've done reproductive
14 toxicity. We've done neonatal, genotoxicity,
15 carcinogenicity, and the treated red cells and the
16 breakdown products of our compounds have met all
17 the criteria for safety for all patient
18 populations including children, adults, neonates.
19 So we are confident that our blood products are
20 safe. We are also confident that they effective.
21 We've done an extensive list of in vitro
22 inactivation steps and shown robust inactivation

1 across a broad spectrum of pathogens.

2 Very importantly, we've looked at T
3 cells and shown that we get very effective
4 inactivation of T cells and as I mentioned earlier
5 today, the biggest concern actually is that
6 irradiation is not particularly effective at
7 inhibiting T cells, there is residual activity
8 left of the radiation that we don't see when we
9 treat with our own compound. I was surprised,
10 actually, when I went back and realized how many
11 of our blood products today are irradiated.

12 The AABB report said 20.6 percent of all
13 red cells and 58 percent of all pediatric red
14 cells are being irradiated today. That's
15 selective irradiation and that does harm red
16 cells. You get higher levels of hemolysis, plasma
17 hemoglobin, and potassium and a shortened shelf
18 life with irradiation. So I do see a major
19 advantage of the INTERCEPT red cell system to
20 actually provide a better product than an
21 irradiated product for these patients and also a
22 safer product because it would not be selective,

1 it would be universal pathogen reduction.

2 So one of the issues that arose with an
3 earlier version of the system, was the generation
4 of antibodies to the acridine molecule on red
5 cells and it did lead to the halt of clinical
6 trials back in 2002 or '03. And so we do know
7 that natural reactivity occurs. In that case, the
8 antibodies eventually prove to be non-clinically
9 significant, though negative in an MMA assay, they
10 were a very low titer. There were not of an
11 isotype that would cause a problem.

12 So we have actually developed an assay
13 for acridine antibodies and we did screen 10,721
14 patients in Germany and almost 1,000 thalassemia
15 and sickle cell patients across Europe and the
16 U.S.A. for natural antibodies that had never been
17 exposed to S-303 red cells and we actually picked
18 up 17 patients that had natural antibodies, most
19 of them, 14, were inhabitable with S-300 or
20 acridine. Turns out that acridine actually used
21 to be very common in the environment. It used to
22 be part of clothing dyes and it's a part of some

1 antiseptic solutions that are currently even still
2 on the market today. So it is an antigen that
3 it's in the environment.

4 When we looked at the 17 reactivities,
5 13 of them were IgGs, but they were not IgG1 or
6 3s, which really caused some problems with
7 hemolysis. A couple were IgM. Most, in fact,
8 were not reactive with the new -- the current
9 system of treatment, so we did change our
10 treatment system. We did actively look to reduce
11 the amount of acridine or S-300 on the red cell
12 surface and we actually show that most of these
13 natural antibodies did not -- do not react -- did
14 not react with our current system of treatment,
15 the all low titer, and we've assessed that these
16 are non-clinically significant, and we fully
17 expect to see such antibodies in our clinical
18 trials and down the road and would treat them as
19 non-clinically significant. We will investigate
20 them fully as they occur and demonstrate this
21 clinical significance.

22 Before I go on to our clinical trials

1 that we have done with packed red cells, I want to
2 say a few words about a whole blood system. We
3 are working on a whole blood system, specifically
4 for use in austere environments. It's a different
5 set of chemistries. A different ratio of
6 chemicals than we use in packed red cells. Today
7 it would be a single bag -- actually a two-bag
8 system. You sterile dock your whole blood unit
9 onto another bag, you add the compounds GSH and
10 S-303, you have a similar 24-hour room temperature
11 hold and you store for up to 7 days and transfuse.
12 This system has not been optimized for platelets
13 and plasma and we are working, in fact, on looking
14 at optimizing the system for the co- components,
15 but at this point we are planning on a clinical
16 trial in collaboration with the Swiss Red Cross in
17 Africa to look at austere environment use.

18 So, what about the packed red cells,
19 pathogen reduced packed red cells? This is our
20 clinical development program. With this
21 redesigned system of pathogen reduction, we have
22 gone through two recovery and life span studies in

1 normal volunteers, and I think, Dr. Cancelas, will
2 be talking more about that work after me today.
3 We successfully passed those milestones.

4 We went in Europe, performed a study
5 called STARS in Germany where we randomized 51
6 cardiac surgery patients to receive test or
7 control red cells. We went on to a thalassemia
8 study in Turkey and Italy for 81 patients, and I
9 will describe the outcome of that study. We
10 received funding in the U.S. from BARDA and we
11 have a study called RediS that's now ongoing.
12 I'll say a few words about that. And we have
13 recently begun enrolling patients on a large
14 cardiovascular surgery study called Recipe. We
15 have plans for a chronic transfusion study or two
16 chronic transfusion studies. It's not yet clear
17 whether that will be pre-PMA or post-PMA or a
18 combination of the two and we do need to have
19 further discussions with the agency with what
20 information we will have to have when we submit
21 our PMA.

22 So, Dr. Cancelas, will show more data

1 about the recovery and survival study performed
2 partially -- half in his lab did show that we did
3 meet all of the FDA requirements for recovery for
4 red cells. The area under the curve for lifespan
5 were not different between the two, although some
6 small differences were seen in the median lifespan
7 in these studies.

8 The STARS study, 51 complex
9 cardiovascular surgery study in Germany,
10 essentially this was really designed to look for
11 CE marking where you have to demonstrate the
12 safety and performance of your device because this
13 is a device in Europe and so our primary endpoint
14 here was really looking at the hemoglobin content
15 of the red cell units. Could we meet the
16 specifications for a high-quality product
17 consistently and could we meet the EDQM, the
18 European guidelines, for things like hemoglobin
19 content, hematocrit, and hemolysis?

20 Our clinical endpoints were secondary
21 and exploratory, so we looked at renal
22 insufficiency, hepatic insufficiency, and a

1 six-minute walk test as a measure of oxygen
2 carrying capacity. Our primary endpoint was,
3 indeed, the hemoglobin content and we showed that
4 we were non-inferior between test and control. I
5 think the mean was, I think, 2.1 grams difference
6 that were basically lost during the processing.
7 End of storage hemolysis shown here was actually
8 less in the test than the control. This is with
9 35 day storage. And, in fact, a lot of the other
10 in vitro parameters not shown were better in the
11 test than the control including things like
12 potassium levels. So, we know we have a robust
13 system.

14 In terms of clinical outcome, we saw no
15 difference in renal insufficiency and hepatic
16 insufficiency, no difference in the six-minute
17 walk test, at first ambulation or at day 13 or
18 discharge. So we met those endpoints. Adverse
19 events were equivalent between the two and we saw
20 no antibodies to the S-303 treated red cells.
21 This paper has been published by Brixner, et al.,
22 in Transfusion this year.

1 We then went on to a large clinical
2 phase 3 study in Italy and Turkey where we
3 approached thalassemia patients, transfusion
4 dependent thalassemia patients. These patients
5 receive red cell transfusions every two to three
6 weeks for the rest of their lives. In our study,
7 this was a randomized crossover study, they
8 received six cycles of test and six cycles of
9 control.

10 The first two transfusions were wash in
11 transfusions and the next four were the efficacy
12 evaluation transfusions. We included children.
13 Our primary outcome was hemoglobin use. The
14 biggest risk to these patients is iron overload
15 and we wanted to make sure that we're not going to
16 use more red cells because they were treated. So
17 hemoglobin use as grams of hemoglobin, the
18 kilogram body weight per day, and this was a
19 non-inferiority study. We also looked at adverse
20 events and for antibodies to S-303 red cells.

21 Since thalassemia, for those of you not
22 familiar, this congenital disease of the beta

1 chain of hemoglobin, patients have ineffective
2 erythropoiesis and expansion of the bone marrows
3 into hematopoiesis in the spleen. They have
4 growth failure, splenomegaly, bony abnormalities.
5 Transfusion itself, in a regular transfusion
6 program, can make their life normal, except they
7 get iron overloaded and therefore they go into
8 iron chelation therapy and we have patients out of
9 Izmir, Turkey who basically lead normal lives as
10 long as they get transfused on a regular basis.

11 What the problem is, infectious disease.
12 In the '90s, when chelators came in that was a
13 miracle for these patients, but then they all got
14 hepatitis C. So, they are highly susceptible to
15 anything that's going through the blood system and
16 ultimately would be a great population for
17 pathogen inactivated red cells.

18 So, this study finished end of last
19 year. We are busy submitting -- have submitted
20 the paper for publication. We enrolled 81
21 patients, 67 in Turkey and 14 in 2 sites in Italy.
22 The mean age was 26 years. We had 15 children,

1 less than 18 years old, half female, half male,
2 but half of them had been splenectomized and that
3 dramatically affected the amount of red cell
4 support they needed.

5 The Italian patients were held to a
6 higher baseline hemoglobin, 10.2 versus 9.3 in
7 Turkey. In these patients you aim to keep their
8 hemoglobin between 9 and 10.5. The Italians were
9 holding at the high-end and the Turkish were
10 holding at the low-end. And that, too, is
11 reflected in the amount of hemoglobin of red cell
12 transfusions they got. Five Turkish patients had
13 preexisting red cell alloantibodies and,
14 interestingly enough, in Turkey most of these
15 patients simply got ABO compatible red cells.
16 They were not phenotypically matched, whereas in
17 Italy they were phenotypically matched generally.

18 They went through six cycles of tests,
19 six cycles of control, transfusion interval on
20 average was about 19.5 days, not different. The
21 red cells given were just eight to nine days old,
22 not different, and the total components each

1 patient received on average 12.5 tests and 12.5
2 control red cells. There was a 13 gram difference
3 in the total amount of hemoglobin between the two
4 arms, which very accurately reflects the amount of
5 hemoglobin lost between the two arms, which is
6 about a gram out of a 50 gram unit.

7 We had very good compliance. We only
8 had 11 of protocol red cells given to 2 test,
9 three control red cells -- patients. Primary
10 efficacy endpoint was hemoglobin consumption. It
11 was met robustly in both the intention to treat
12 and the per protocol population, difference
13 being .001 and .002 where our margin was 0.17, so
14 very robustly met the consumption endpoint.
15 Safety endpoints, we saw no antibodies to S-303
16 red cells, no red cell alloantibodies, all other
17 adverse events were equal between the two arms.
18 In severity, in relationship, transfusion
19 reactions were the same, no difference. The
20 INTERCEPT red cells were non-inferior to
21 conventional red cells at chronic transfusion
22 support of the thalassemia patients. The safety

1 profile was comparable and no antibodies emerged.

2 I have three more slides. Please, sit
3 down. Please sit down. Thank you.

4 We have two studies going on in Europe.

5 The RediS study is going on in Puerto Rico and in
6 -- three sites in Puerto Rico, three sites on the
7 mainland and it's designed as a Zika high-risk
8 area transfusion. We have enrolled patients
9 robustly. We had a hurricane halfway between our
10 enrollment, stopped enrollment for a year, but we
11 have now doubled the number of patients exposed to
12 our red cells in the study worldwide. We're
13 looking at hemoglobin increment as the primary
14 endpoint. The Recipe study was just opened for
15 enrollment. We will enroll 600 patients to
16 receive test and control red cells and we will
17 look at kidney injury as a primary endpoint.

18 In conclusion, pathogen activation for
19 labile blood products is becoming a reality to
20 protect against emerging pathogens. We do believe
21 our product will improve the components. We
22 believe that we will be able to avoid viral market

1 test in the future and (inaudible) when we have
2 all three components available and gamma radiation
3 should be a thing of the past.

4 And I do want to finally acknowledge
5 BARTA for their continued support, for the many
6 investigators that have contributed to the program
7 and specifically Dr. Larry Corash, Nita Mufti, and
8 Lloyd Ison at Cerus and the whole Cerus staff for
9 their continued efforts. Thank you very much.

10 DR. GOODRICH: Sorry about that,
11 Richard. I didn't have your slides, at least the
12 ones you presented, so I wasn't certain how many
13 more you had to go. Next time I'll have Simone
14 come up and stand here.

15 I do want to introduce, Dr. Anna
16 Razatos, who will be talking to us about the state
17 of the PRT for whole blood from Terumo BCT.

18 DR. RAZATAS: Thank you, Ray. I'd also
19 like to thank the FDA and the organizers of this
20 meeting for inviting Terumo BCT and giving us an
21 opportunity to provide an update on pathogen
22 reduction of whole blood.

1 So, disclaimers, I am an employee of
2 Terumo BCT. A reminder to everyone that the
3 Mirasol pathogen reduction technology system is
4 not approved for use in the United States. It is
5 available under CE mark, as well as country
6 specific regulatory approvals for other world
7 areas and at the end I'll talk about some
8 long-term projects that Terumo BCT is looking
9 into, but with all research and development
10 projects, things rarely go as planned, so.

11 I'll be focusing on two major areas.
12 First, discussing Mirasol treated whole blood for
13 transfusion. I'll go over the AIMS study and some
14 results from the AIMS clinical study in Ghana,
15 which actually, Ray, also touched upon and then
16 the continued use of the Mirasol system in Ghana
17 to treat whole blood for transfusion, which was
18 supported by a grant from the Japan International
19 Cooperation Agency or JICA. And then also we're
20 very excited to support Dr. Tobian at Johns
21 Hopkins who is doing a study looking at the
22 sustainability of using the Mirasol pathogen

1 reduction system to treat whole blood in an
2 austere environment. And that also is supported
3 by a grant from the U.S. Department of Defense.

4 And then I'll switch gears and discuss
5 components derived from Mirasol treated whole
6 blood and touch upon the PRAISE clinical study in
7 the U.S., which is also supported by the U.S.
8 Department of Defense, as well as a very exciting
9 investigator initiated study that's being carried
10 out in Russia by Dr. Trackman.

11 So, the Mirasol pathogen reduction
12 technology system is based on having one device to
13 treat all blood products. So from an operations
14 and a cost of training perspective, our vision is
15 to have one device that is capable of meeting all
16 the blood center needs and can treat all those
17 products. It is based on riboflavin, which is
18 vitamin B2, which is non-toxic and for that
19 reason there's no chemical removal step. There's
20 no washing. There's no waiting. Actually,
21 products are available to transfuse immediately
22 after treatment and I think we can all agree that

1 pathogen reduction is a proactive rather than a
2 reactive approach to blood safety.

3 So currently available under CE mark are
4 three protocols. So there's pathogen reduction of
5 whole blood for transfusion of platelets. In
6 Europe it's for apheresis and whole blood derived
7 platelets and also plasma. Again, all of these
8 products are pathogen reduced on one device using
9 the same vitamin B2 or riboflavin package and so
10 at the end you have these three products that are
11 ready to transfuse.

12 Just a reminder that the Mirasol system
13 is based on riboflavin, which is added to the
14 blood product and then the combination is exposed
15 to UV light. Riboflavin interacts with RNA DNA
16 and the UV causes photo-activation, which causes
17 irreversible damage to the DNA, which then
18 prevents the replication of viruses, bacteria, and
19 parasites, as well as inactivating white blood
20 cells.

21 So moving on to the clinical studies.
22 So the African investigation of the Mirasol

1 system, which Ray introduced or the AIMS, was a
2 clinical study in Ghana and it was the first and
3 only clinical study to demonstrate that PRT can
4 effectively reduce the incidents of transfusion
5 transmitted infection of a blood born pathogen.
6 So it was carried out at a teaching hospital in
7 Kumasi in collaboration with the National Blood
8 Service of Ghana. It was perspective, randomized,
9 double-blind controlled, single center trial. The
10 patient population was limited to adult patients
11 with blood group O+ who were anticipated to
12 require up to two whole blood transfusions within
13 three days following randomization and again, so
14 the endpoint was to look at reduction of incidents
15 of transfusion transmitted malaria and
16 specifically looking at non-parasitemic recipients
17 who received parasitemic whole blood. So the test
18 unit was Mirasol treated non-leuko reduced whole
19 blood and the control arm was, obviously,
20 untreated non- leuko reduced whole blood and both
21 products were controlled for volume. So it was
22 the same volume for each of these products.

1 So this is a reproduction of the data
2 that was published in Lancet and so if you look on
3 the right-hand side in the top panel, what you'll
4 see is the test versus control arm, so untreated
5 whole blood compared to treated whole blood and
6 then it's plotted by on the Y-axis parasite load.
7 And so the top panel is transfusion transmitted
8 malaria, which is in the solid circles and this is
9 confirmed by allelic matching.

10 So in that dataset, there were actually
11 in this study, over 200 patients were enrolled,
12 but there were 65 non-parasitemic patients who
13 were exposed to parasitemic blood, 28 received
14 Mirasol treated whole blood, and 37 received
15 untreated whole blood. And so in the untreated
16 arm there was an incidence of TTM of 22 percent
17 and in the Mirasol treated arm the incidence of
18 TTM was 4 percent. So as, Ray, stated this is a
19 successful study. The primary endpoint was met
20 and there's a statistically significant reduction
21 in transfusion transmitted malaria in this study
22 population.

1 I do want to point out the one
2 transfusion- transmitted malaria case is a
3 reminder that no single pathogen reduction
4 technology or system is going to eliminate all the
5 risk, you know, for all pathogens under every
6 circumstance. We know that there was one case,
7 confirmed case, of transfusion-transmitted
8 hepatitis E in Europe for INTERCEPT treated
9 products and so, you know, even vaccines aren't
10 100 percent effective. But, again, it's a success
11 story for the percent decrease in transfusion
12 transmitted malaria and as, Ray, pointed out the
13 children or the patients that, you know, weren't
14 infected during the course of this study.

15 Secondary endpoint analysis was looking
16 at the efficacy of Mirasol -- of RBC's derived for
17 Mirasole treated whole blood and in this case we
18 saw no difference between Mirasol treated RBC's
19 and untreated RBC's in terms of total hemoglobin
20 over the 28 days or 30 days post-transfusion.

21 This was also an opportunity to collect
22 safety data. So there were 24 transfusion

1 associated adverse events reported in 223
2 patients. There was an incidence rate of
3 transfusion associated adverse events of 8 percent
4 in the Mirasol treated arm and 13 percent in the
5 untreated arm. So there was no statistically
6 significant difference between test and control.
7 There was a lower incidence rate in Mirasol, but
8 again this didn't reach significance. And just a
9 reminder this is non-leuko reduced whole blood and
10 we know that Mirasol inactivates white blood
11 cells. So there might be a slight decrease in
12 reactions in this study due to the fact that we're
13 inactivating those white blood cells.

14 We are seeing continued use of the
15 Mirasol system in Ghana. So JICA supported a
16 grant to allow continued use of the Mirasol system
17 in Ghana, but also to establish an implement, a
18 national hemovigilant system and right now we're
19 starting with two teaching hospitals. The
20 original hospital in Kumasi, which was responsible
21 for the AIMS study and then now we've also added
22 the teaching hospital in Accra and you can see

1 that these two hospitals transfuse between 20 and
2 35 whole blood units per year.

3 So the concept for this project was to
4 train the trainers and empower the local hospitals
5 there to sustain a hemovigilant system. So it's
6 really coming in, building the hemovigilant
7 system, training the people responsible for the
8 system so that when the project ends that there's
9 a self- perpetuating hemovigilant system. So
10 first and foremost was to implement routine use of
11 Mirasol to treat whole blood, which really
12 supports a safe and sustainable blood supply and
13 then again implementing this routine use,
14 hemovigilant system, which overall just having the
15 education and the awareness to improve blood
16 transfusion practices. So there was a centralized
17 data base for these two hospitals to upload data
18 and there was dedicated and trained staff that
19 were responsible for the data entry and again this
20 is safety data. So they're uploading adverse
21 transfusion reaction data and then the project has
22 actually ended.

1 So it was a two-year project. The
2 project has ended and, as Ray said, we're looking
3 forward to the principle investigators to publish
4 this data. But I will say even with the
5 completion of this project, the hemovigilant
6 system is ongoing. It is self-sustainable now.
7 The expectation is that the hospitals will
8 continue to upload data and then we have gotten
9 confirmation from the Ministry of Health in Ghana
10 that they're committed to continuing use of
11 Mirasol in this country.

12 So we are also excited to be supporting
13 Johns Hopkins and Makerera University in Uganda as
14 they are also working on a DOD-funded project to
15 evaluate the reproducibility and sustainability of
16 the Mirasol PRT system in austere environments.
17 As Ray described there is three aims.

18 The first aim is a randomized clinical
19 trial. So this is a second opportunity to
20 demonstrate the efficacy of the Mirasol PRT system
21 to reduce transfusion-transmitted infections to
22 whole blood and then in addition to that there

1 will be an evaluation of cost and the impact of
2 the Mirasol PRT system to public health in Uganda
3 and hopefully some of that can be translated to
4 other world areas. And then again, this is
5 looking from a military lens. So it's the
6 sustainability of implementing a whole blood PRT
7 system in a limited resource or an austere
8 environment.

9 The goal is to reach 1,000 transfusions
10 of Mirasol treated non-leuko reduced whole blood
11 compared to 1000 transfusions of standard issue
12 non-leuko reduced whole blood. And this will be a
13 randomized, double-blind controlled, single center
14 study that will be executed, actually, in the
15 capital of Uganda in Kampala.

16 So whole blood for transfusion in the
17 U.S. Thanks to the efforts of Dr. Cap, who I
18 believe is here today, Dr. Spinella, Dr. Holcomb,
19 Dr. Yazer, we're seeing an increased utilization
20 of whole blood for transfusion in the U.S. and
21 specifically for trauma and massive bleeding.

22 So in 2014, Dr. Yazer at Pittsburgh

1 started the, I think, the first low titer group O
2 whole blood transfusion protocol in the U.S. and
3 so you fast-forward to 2018 and there's at least
4 19 leading trauma centers that are transfusing
5 whole blood and some of those are actually putting
6 whole blood into the pre-hospital setting such as
7 ambulances and helicopters. And so Terumo BCT is
8 evaluating the opportunity for Mirasol treated
9 whole blood in the U.S. I will say that as a
10 mother of a 16-year-old who had his first car
11 accident two weeks after he got his driver's
12 license, I would be very excited to see Mirasol
13 treated whole blood on ambulances in the Denver
14 metro area, anywhere in the U.S. Would be great,
15 but let's start with Denver and then we can move
16 beyond that.

17 So components for Mirasol treated whole
18 blood. So the future vision, the big picture for
19 Terumo BCT is really automating blood safety. So
20 it's streamlining operations and also decreasing
21 cost with one device to treat all products and so
22 the vision is that you would have any product

1 coming into the system, whole blood, platelets,
2 red blood cells, plasma, and you would put it
3 through the next generation illuminator.

4 So as our previous speaker said, you
5 know, it's okay to treat one unit at a time, but
6 when really talking about red blood cells and
7 whole blood, we need to think bigger and it needs
8 to be a high throughput device. And so that's
9 something that we're working on right now, is
10 what's that next generation high throughput
11 device, but you put it through this device, so
12 it's pathogen reduced and then in the case of
13 whole blood you would either use manual or
14 automated methods to separate the whole blood and
15 at the end of the day you have pathogen reduced
16 inventory of all of your blood products.

17 So outside of the U.S., I would say in
18 the last seven or eight years, we've seen a move
19 towards whole blood derived platelets. And so, I
20 think, Dana Devine, with your leadership at
21 Canadian Blood Services they implemented buffy
22 coat platelets in Canada and, I believe last I

1 saw, 85 percent of the platelets transfused in
2 Canada are buffy coat platelets. And so I
3 personally believe that this is a trend that's
4 going to continue.

5 We're going to continue to see more
6 utilization of whole blood derived platelets and I
7 think what may tip the U.S. in that direction is
8 when you talk to blood centers one of the primary
9 issues is apheresis platelets donors. They're an
10 aging donor population and so some of those
11 platelet donors are becoming patients and so as
12 we're seeing less and less apheresis platelet
13 donors the demand for platelets is so far staying
14 steady or increasing. So there may be a time when
15 we have to -- everyone's going to be moving more
16 to whole blood derived platelets and so I think
17 this is exciting to think that you take a whole
18 blood unit, you PRT treat it, and then you have a
19 choice. You can either transfuse it as whole
20 blood or you can make it into components.

21 The first step towards this pathway for
22 Terumo BCT is the PRAISE clinical trial. And so

1 this is a trial to evaluate the efficacy of RBCs
2 derived from Mirasol treated whole blood compared
3 to conventional RBCs and it is a non- inferiority
4 study looking at percent survival of RBCs derived
5 from Mirasol treated whole blood and it is in
6 chronic transfusion patients. Perspective
7 multicenter randomized crossover trial, we started
8 this study in April of 2018. The test arm is
9 leuko reduced RBCs from Mirasol whole blood, so
10 the whole blood is Mirasol treated, separated, and
11 then the red blood cells are leuko reduced and
12 then that's the test arm -- sorry, and the control
13 arm is leuko reduced RBCs either from apheresis or
14 whole blood derived.

15 I will say that we just recently
16 voluntarily suspended the PRAISE clinical trial
17 and that's specifically to address blood supply
18 challenges that we've encountered while trying to
19 meet the transfusion requirement needs of the
20 patients. So there's no health risk to the
21 patients. It was really -- the patient population
22 for this study is chronically transfused

1 thalassemia patients who required cross-matched
2 RBC products. And so we are having logistic
3 issues having a cross-matched Mirasol treated
4 product available for a patient who's enrolled in
5 the study at the time of transfusion. And so
6 we're taking a pause to try to figure out the
7 logistics and the blood supplier issues.

8 So one final study, we are very excited
9 to be working with Dr. Trackman, I should say
10 supporting Dr. Trackman. This is an investigator
11 initiated study. Dr. Trackman has started a study
12 looking at the clinical experience of RBCs derived
13 from Mirasol treated whole blood. He works at a
14 pediatric hematology, oncology, and immunology
15 hospital in Russia.

16 So the first phase of this study was in
17 vitro validation. So it was an in vitro
18 laboratory study looking at the quality of RBCs
19 derived from Mirasol treated whole blood. He
20 looked at whole blood from 50 healthy donors that
21 were leuko reduced bafiltration after collection
22 and then he took 25 of those RBCs, separated them

1 into whole blood, and stirred them in SAGM and
2 gamma irradiated the RBCs and then the test arm
3 was 25 RBCs separated from Mirasol treated whole
4 blood and again stored in SAGM.

5 So he looked at a whole panel of assays.

6 I'm just presenting today potassium and percent
7 hemolysis. So for the majority of assays we
8 didn't see a difference between test and control.

9 So for potassium, for example, there was no
10 difference between the RBCs Mirasol treated red
11 blood cells and the controlled red blood cells.

12 For percent hemolysis, Dr. Trackman did observe
13 higher -- a few units that were higher than the .8
14 percent hemolysis limit in Europe on day 21. And
15 so for that reason he limited red blood cell shelf
16 life to 14 days. I will point out that for the
17 PRAISE study we did not see hemolysis for Mirasol
18 treated RBCs stored in AS3 and so for the PRAISE
19 study we're storing red blood cells out to 21
20 days.

21 So moving on from the laboratory study,
22 Dr. Trackman looked now into clinical study where

1 he is transfusing these Mirasol treated red blood
2 cells and so this was a formal clinical study,
3 protocol approved by the Russian authorities and
4 he enrolled 70 patients, 35 patients received one
5 transfusion of the control gamma rated red blood
6 cell and 35 patients received one transfusion of
7 the RBC, which was Mirasol treated. And so you'll
8 see this actually was a pediatric hospital and so
9 all the patients were children or pediatrics with
10 malignant disease.

11 So this is just a snapshot of the
12 preliminary results and so what you'll see on the
13 right hand side is that there was no difference
14 between the treated RBCs and Mirasol treated RBCs
15 in terms of corrected hemoglobin dose and also RBC
16 age and that on the right are the study results,
17 so looking at hemoglobin increment, hematocrit
18 increment, and period between transfusion reported
19 here in terms of days and there was no
20 statistically significant difference between those
21 measures, between Mirasol treated RBCs and
22 untreated RBCs.

1 I will also say that we received the
2 safety data and there's no difference in reported
3 reactions between the Mirasol treated and
4 untreated red blood cells. And we're very
5 excited, Dr. Trackman plans to publish this data
6 soon, so we're looking forward to his publication.

7 So finally, Terumo BCT believes every
8 patient, everywhere in the world deserves access
9 to a safe blood supply and our contribution is
10 using automation and innovation to try to make
11 that a reality. Thank you.

12 DR. GOODRICH: Okay we have a break
13 scheduled for right now, I believe. We're a
14 little bit behind, not too much, but we'll
15 regather here at 3:25 to hear from Dr. Cancelas.

16 (Recess)

17 DR. GOODRICH: Okay, if I could ask
18 everyone to please take their seats. We're going
19 to restart here. We have Dr. Cancelas'
20 presentation and then we also have the panel
21 discussion. And if our former speakers would like
22 to join us up front, they're more than welcome to

1 do that, or certainly will join us during the
2 panel discussion session.

3 So our next speaker this afternoon, our
4 final speaker for the day, I believe, yes, is Dr.
5 Jose Cancelas from Hoxworth Blood Center,
6 University of Cincinnati. Jose is going to talk
7 to us about PRT of red cell products, the impact
8 on biochemical, and viability parameters in
9 humans.

10 DR. CANCELAS: Thank you, Ray. I want
11 to thank the organizers for inviting me. I'm
12 really honored for being here. I mean, there are
13 much smarter people in the audience that they
14 could be given probably much better talks than
15 myself. So I'm going to give my view based on my
16 firsthand experience along with many collaborators
17 that have worked with us in Cincinnati.

18 So I'm going to tell you about some of
19 the studies we have done. I'm going to tell you
20 only about the studies that we have done in the
21 last few years, not the many more years ago. So
22 we are starting with pathogen reduction technology

1 in red cells.

2 Well, in 2000, so (inaudible) in late
3 1990s and I started myself in 2002. So we have
4 seen a lot of things, saw many problems, and this
5 is a thing about how to troubleshoot issues. The
6 fact that today we are here having a workshop, a
7 public workshop, tells you that things have
8 improved a lot.

9 Just to give you an example, 10 years
10 ago some very important people in transfusion
11 medicine told me, Jose, you are not very smart
12 because there will be no pathogen reductions in
13 the United States while we're alive. So I'm very
14 pleased to hear today that that's not the
15 situation. I think the concept is right. It's
16 true that the technology has to improve, no
17 question. I think we are not there yet. We are
18 close, but not there yet.

19 So now the question is how we can really
20 modify the parameters? How we can retune? I
21 think we need to understand more about
22 technologies, but also we need to understand more

1 about biology. I'm am a physician and scientist.
2 Always when I try to make decisions I'm based on
3 data, especially biological data. If there's no
4 biological data that can be clinically relevant
5 I'm not very happy. So I'm going to tell you
6 about (inaudible) today and you judge it by
7 yourself.

8 So the first thing is my conflict of
9 interest, so the studies I'm going to present
10 today were supported by Cerus and Terumo. I'm
11 poor and I don't get any money from them, just
12 they supported the studies.

13 Also I wanted to tell you about a study
14 that we did with P-Capt. This is Prion Capture
15 Filter and today I'm really surprised. You know,
16 I'm not European. I cannot donate blood in this
17 country, probably they're waiting for me to die.
18 So the situation is that when I go to Spain I
19 donate blood and here in the United States I
20 cannot donate blood. Of course, in Spain maybe
21 everybody have (inaudible) disease, but the United
22 States maybe nobody has (inaudible) disease. I

1 don't know, maybe one day the FDA will change
2 their mind, I don't know. Five percent of the
3 donors they have in 2002 they cannot donate. The
4 question is, is there something going to be
5 reviewed or revised? Twenty years with not single
6 one case, I don't know. It's a question I leave
7 to the audience. I don't know about that.

8 So, but we did the studies. I can tell
9 you in Ireland, they use this P-Capt, prion
10 filters, a physical filter to remove prions
11 because all the symposia has been focused very
12 well in nucleic acid pathogens, but there are
13 other pathogens that do not contain nucleic acid,
14 so what do to with them?

15 Anyway, so just to let you know that
16 once I have some intellectual property
17 (inaudible), not in the technologies that we're
18 going to talk about today. So the criteria is
19 always the same. It has to be efficacious to
20 eliminate a broader spectrum of pathogens and
21 preventing sepsis. It should be accessible,
22 affordable, and safe. Therefore, (inaudible) may

1 depend on the use for one single process for a
2 whole lot; should cause minimal cellular damage.
3 There is no compromise to transfusion safety, as
4 it says, by in vitro and in vivo assays and
5 clinical outcomes, minimally toxic, maintain
6 functional cell integrity, and (inaudible) and
7 biosafety. Of course, it will be a miracle that
8 we have all these things together, but this is
9 probably what we need to have or close to if we
10 want to have pathogen reduction accepted by
11 everybody.

12 So I'm going to start with this slide.
13 It's a very old slide. It comes from the
14 (inaudible) in May 2008, criteria that were
15 defined by the FDA at that time and still today
16 are important criteria to define (inaudible) for
17 licensing. It's not the only ones. It's obvious
18 that in pathogen reduction you have to look at
19 many things, but for red cells this has been one
20 of the major let's say hurdles that has to be
21 passed in order to get the United States licensing
22 or at least moving forward. And I understand, you

1 know, especially to try to see not just in vitro
2 parameters, but also in vivo, and human response
3 of viability of red cells.

4 So the in vitro typically is that you
5 have what's called a 9995 rule for red cell mass
6 recovery and (inaudible) leukocyte content and
7 (inaudible) hemolysis of less than 1 percent. But
8 in vivo for the 9570 rule, that means that you
9 have a mean 24-hour red cell recovery in vivo of
10 at least 75 percent with a standard deviation in
11 vivo that (inaudible) 9 percent and ensure that
12 most -- more than 70 percent of red cell products
13 have red cell in vivo recovery of at least 75
14 percent, which is standard statistical criteria
15 that we could discuss.

16 So this has been, you know, for many
17 years what we have done and we did multiple
18 studies and collaboration with (inaudible) that
19 has been a master for me for many things. Larry
20 Lamont and Jerry Gotshall, people all over,
21 (inaudible), people are indebted because all of
22 them collaborated with me and simply I only

1 learned from them.

2 So this angle to talk about, this is
3 something that we published in a paper -- in a
4 review chapter with Jim many years ago. Now
5 eight years ago. The book, The Penultimate
6 Paradigm. I still remember that. It was a great
7 book. You can still buy it in AABB, so you can go
8 and get it. So that book was about pathogen
9 reduction and one of the chapters I was, you know,
10 honored to write one on red cells and especially
11 we were talking about three different pathogen
12 reduction systems. That there was one, this 303,
13 that is the one that is sponsored by Cerus. The
14 riboflavin with UV light or -- that was sponsored
15 by Terumo BCT. And (inaudible) that now is not
16 being manufactured anymore, but it was used for
17 many years by other companies that then went down
18 in 2003.

19 So I'm now going to tell about the
20 (inaudible) content. This is the one I just
21 talked to you about, but I want to talk a little
22 bit about the S-303 and the Mirasol. Just I'm

1 going to give you a summary because I think a lot
2 of information has already been provided, but I
3 think it's always important to have in comparison
4 all of them, what they are (inaudible). So the
5 S-303 is a (inaudible) called FRAIL.

6 Meanwhile the Mirasol technology
7 (inaudible) or UV light. Photoactivation is
8 (inaudible) for S-303. Mirasol has just has
9 photoactivation and the targets are typically
10 nucleic acids. But in general, the of bacterial
11 reduction when done in optimal conditions, and
12 there have been multiple revisions in the
13 protocols by both companies, is around four to
14 six, three to six locks of depletion. That
15 doesn't mean too much as long as you do these
16 experiments (inaudible) spike in experiments. So
17 it's very hard to know exactly what's going to
18 happen in the field unless you do clinical testing
19 in places where there is a significant amount of
20 infectious transmitted diseases and that's not
21 anymore in America, right.

22 So both of them produce a leukocyte

1 inactivation and both of them have some effects
2 that they are not clear on (inaudible). So for
3 instance, S-303 now we have data, at that time,
4 when I put this slide, there was nobody with data,
5 but it looks like has not so much effect on
6 (inaudible) and it looks like Mirasol may have
7 some effect in (inaudible). This is not data from
8 us, but from (inaudible) to you to criticize or
9 not those data.

10 But just to tell you about the INTERCEPT
11 system, the S-303 as I mentioned, is the great
12 S-300. The system is based on a quenching system
13 (inaudible) on permanent crosslinks the DNA.

14 So I'm going to give you a small history
15 because people tend to forget these things. In
16 2003/2004, there were two phase 3 clinical trials.
17 One was in cardiac surgery patients where it was
18 supporting transfusion needs of these patients.
19 One was phase 3 clinical trial in thalassemia and
20 sickle cell anemia. In this second trial there
21 were two subjects that developed antibodies. One
22 was a clear antibody, an IgG. The second one it

1 looks like it was nonspecific IgM. This complete
2 change to the pattern I can tell you in Cincinnati
3 we were about to transfuse one unit of S-303 red
4 cells in a sickle cell anemia patient and just two
5 hours before the transfusion we were asked to halt
6 the study. So we -- at that time it was
7 complicated. It was hard and, you know, I have to
8 tell you that for Cerus', you know, honor, I think
9 they did a fantastic job because most likely most
10 people have decided to throw up the towel. They
11 took back all the systems to the range and they
12 were able to modify completely the protocol and
13 start from scratch. I think that has a lot of
14 merit.

15 So during our process use S-303 at .2
16 (inaudible) added together and the former GCH was
17 free acid with around 20 degrees at room
18 temperature. Then they improved the process with
19 increasing the glutathione at 20 (inaudible)
20 putting the GSH first and then the S-303 and using
21 the GSH as a base, not as an acid, and increasing
22 the temperature of the incubation.

1 So this second generation system is
2 based on inactivation and removal and then wash.
3 So the red cells are washed after the process. So
4 in phase 1 S-303 red cell studies, so we did one.
5 It was randomized control, single- blind crossover
6 study with two centers in this case and 28
7 subjects enrolling in the study to ensure 24
8 subjects available. The study of red cells were
9 stored for 35 days because we already knew that
10 these cells probably would not make it for 42 days
11 and the test system was S-303 red cells in
12 (inaudible), meanwhile the control were
13 conventional red cells in (inaudible). We
14 analyzed a 24-hour recovery on 35-day lifespan of
15 these red cells. We use two layer labels,
16 chromium 51 and technician 99, to do -- they do a
17 label and record (inaudible) study. We evaluate
18 the viability of the red cells after the infusion.
19 We did also crossmatch (inaudible) S-303 during
20 the study using conventional (inaudible). So this
21 study was published and the data I will tell you
22 in a second, but data show in general is that the

1 date -- the recordings were normal and there was
2 no problem related to antibody formation. The
3 system works very well. In fact, the company,
4 this is not data from me, demonstrated that with
5 this system, with this concentration of
6 glutathione and the concentration of S-303 they
7 were able to completely eliminate the majority of
8 the bacteria and viruses at that time (inaudible).
9 Today now they have a much longer list and I can
10 tell you that in general for the vast majority of
11 them, even non-envelope viruses, they have a
12 significant depletion rate.

13 They did also (inaudible) and S-303 in
14 animals with this new protocol and they -- I'm not
15 going to get into all the details, but (inaudible)
16 demonstrated that in general using an animal model
17 (inaudible) rats or in beagle dogs, they were able
18 to have no safety signal in those animals.

19 So then is when they came to phase 2
20 recovery and survival study. And this is a study
21 we did in -- I'm going to tell you more because we
22 published a year ago. This is crossover trial

1 where we did a screen randomized between a peer 1
2 and peer 2 between either INTERCEPT and 303 red
3 cells or control with a storage of 35 days
4 followed by (inaudible) and infusion. In this
5 trial, what we did is to randomize 42 subjects.
6 One was with (inaudible) because of (inaudible)
7 donations. So 41 subjects were the safety
8 population. Out of 10, 2 of them were withdrawn,
9 one either to (inaudible) to collect a unit of
10 blood or because of a normal bili count that
11 prevented the second donation to happen. So in
12 total the population to be analyzed, completed,
13 was 39 subjects. Fourteen of them were not
14 available because of technical issues in one of
15 the centers that collaborated in the study. So in
16 the end we have 26 subjects that were considered
17 efficacy population for analysis.

18 So in these cases what we found is that
19 the hemoglobin content was very similar between
20 the test lights and control. There was a teeny
21 tiny decrease compared to between the red cells in
22 the S-303 because of the additional wash. There

1 was a small decline in the hemoglobin at 2.4
2 points compared with practically nothing in the
3 controlled red cells. When we look at the
4 post-transfusion recording at 24 hours, we found
5 no differences between the control and the test
6 and was not statistically significant. We did see
7 differences in the lifespan and in (inaudible).
8 So what we found is around 17 percent decline in
9 (inaudible) and the lifespan. So that means that
10 the lifespan on the control was around 75 days
11 moved to 63 days in the test and from 39.7 days in
12 the control to 33.5 days in the test. So that was
13 (inaudible). Of course, the criteria of
14 (inaudible) 20 percent even with this case, maybe
15 it will pass. It will have enough power to really
16 define. This was not designed for a
17 non-inferiority design, but we're borderline. So
18 it was around 17 percent difference in this study.

19 So looking at the recovery study just
20 based on 24 hour recording, based on the FDA
21 criteria, the study showed that, yes we had
22 recorded higher 75 percent with standard

1 irradiation of less than 9 percent with a number
2 of subjects with recording less than 75 percent
3 only one subject, enough to pass the criteria. So
4 with one study 95 percent confidence (inaudible)
5 for proportion of subjects with at least 75
6 percent recording higher than 70 percent with 83
7 percent. So it indicated that, yes, we passed the
8 criteria.

9 So this, of course, alone means that the
10 FDA criteria for evaluation of these red cells
11 will account that (inaudible) or the S-303
12 treatment is not affecting the 24- hour recovery.
13 They do have some effect, modest, but some effect
14 on (inaudible) in the survival of the red cells in
15 vivo. This is something that could be relevant
16 (inaudible). Why? Because thalassemia patients
17 or sickle cell anemia patients typically are
18 evaluated because they need chronic transfusions
19 and typically the period of time between
20 transfusion to transfusion is around between three
21 and five weeks, four weeks as an average. And,
22 you know, this could mean that maybe some of these

1 patients may need one or two more episodes of
2 transfusion a year compared with (inaudible) with
3 the complications associated to that, iron
4 deposits and so on.

5 So this is just to give you the
6 (inaudible), the average on the numbers. As you
7 can see there's a small difference. So in the
8 blue is the test, S-303 in red is the control.
9 And you can see the difference. It's not big, but
10 there is some difference that you can see.
11 Indicating that really there is a (inaudible)
12 story. So, I mean, while in a 24-hour recovery
13 that has been shown from the times of 1950s that
14 probably is a 15-day storage (inaudible). It's
15 affecting more data in the last 10 years
16 especially, indicating that a storage typically is
17 affecting recovery.

18 In the case of pathogen reduced red
19 cells, maybe the lifespan is the one that has to
20 be more taken into account. So I think it's
21 important to really measure long term lifespan of
22 the red cells for these products.

1 Regarding (inaudible) we didn't see any
2 significant ones. There were no SAEs. There were
3 no antibodies being detected, no differences in
4 (inaudible). All the subjects experienced adverse
5 events considered related to studies on
6 (inaudible) transfusions. Five of them during the
7 test period and six of subjects were in the
8 control period, so that was no difference between
9 the periods of the test or the control. So we
10 didn't see any significant effects on adverse
11 events in the subjects. Of course, there were
12 again only a small amount of red cells, so they
13 were getting 10 milliliters of red cells with the
14 (inaudible) label.

15 So in conclusion for this study that we
16 did in this case, we did with the people in
17 (inaudible) and blood center in Wisconsin
18 University, and (inaudible) along with Cerus is
19 that those red cells did meet the FDA (inaudible)
20 criteria for evaluation on in vivo red cell
21 studies. The recoveries of control red cells were
22 similar when they were stored for up to 35 days,

1 but the difference is (inaudible) were around 17
2 percent. We're less than 20 percent, but we were.
3 If we consider 20 percent as the (inaudible) for
4 bioequivalence, we'll be fine. But I can tell
5 you, you know, I was concerned that there could be
6 -- if this had been power enough (inaudible) may
7 not have been passed. (inaudible) crossmatches and
8 the pathogen activated red cells produced -- using
9 the S-303 (inaudible) showed adequate transfusion
10 (inaudible) control red cells.

11 So we identified the lessons from this
12 study is that we identify that, yes, the S-303 is
13 treating the red cells okay. There is a small
14 decrement in the potency of the product that we
15 define as around 17 percent in the lifespan or
16 health life of the red cells and we don't know
17 what's the clinical results of that. We will
18 think that in chronically transfused patients this
19 may play some role.

20 So I'm going to tell you about this
21 study and, you know, Dr. Richard Benjamin, has
22 presented this study much better than me, but I

1 wanted to bring you here very briefly because, you
2 know, I read this study like ten times and this is
3 a phase 2 clinical trial of S-303 in a cardiac
4 study. This is completely independent. It was
5 done in Germany. It is a multicenter trial, very
6 well designed because they need to do not only
7 just a (inaudible), but also have safety
8 measurements, and you know this is where people
9 who were really receiving blood cells. There were
10 patients and they were (inaudible) enough red
11 cells to really make a measurement on that.

12 So they had in total 87 patients
13 randomized and then allocated to test 45,
14 allocated to control 42. So they have around 45
15 subjects in each branch to be allocated, follow
16 up. So when you look at the subjects, there was
17 no difference in either renal insufficiency,
18 hepatic insufficiency, or the six minute walk time
19 on the subjects. However, the people in this
20 trial is not powered to really define efficacy.
21 So there was no statistical significant
22 difference, but it's because the number of

1 subjects that were included was very small. So
2 that part is the part that, you know, disappointed
3 me a little bit because I expected to have a
4 significant group for an efficacy perspective in a
5 clinical trial with a well-powered study.

6 I mentioned before there were no major
7 differences. There was a trend for (inaudible) in
8 the test, but they never reach any statistical
9 significance, although four assays (inaudible)
10 borderline and there you can see a small trend to
11 have (inaudible), but they're trends. Nobody
12 knows. The study has no power, it's very hard to
13 make an accomplishment out of that. So no
14 treatment differences observed in the usage of red
15 cells to support acute anemia or in clinical
16 outcomes (inaudible) such as renal or hepatic
17 failure, although the study as I mentioned was not
18 powered to differentiate (inaudible) clinical
19 endpoints.

20 So I understand this was mostly as
21 priority phase 2 and it has to be followed up by a
22 good phase 2 or a phase 3. So I was very happy to

1 hear Dr. Benjamin who was presenting the phase 3
2 clinical trial done in Turkey and Italy, and I'm
3 really here to see the paper published. I think
4 it's very important for the field to have real
5 data on patients using S- 303 red cells.

(inaudible) more corrected to
surgical complications, not really
differences with the randomization.
The group, the study group, the
clinicians who did the study, this
is very interesting because they
discouraged the use of the
six-minute walk test to (inaudible)
measurement of red cell function,
oxygenation in this use. They said
it is very hard. In fact, I didn't
mention very much, but the standard
irradiations that they reported
were humungous. So
(inaudible) are more than 100
percent. It is very hard to really
make interpretations and in

1 designing this study that could be
2 powered enough to really define
3 differences with this kind of
4 standard irradiations.

5 So the other studies I'm going to tell
6 you is about, you know, we work with everybody.
7 We try to test technologies and we try to test
8 them in an independent as possible manner. So the
9 other one is about riboflavin and UV light. So
10 this is the invention by Terumo BCT and in this
11 case is riboflavin in saline plus UV light. The
12 process is only taking one hour and there's no
13 wash, so that's good. There are two types of
14 reactions, one is oxygen dependent and one is
15 oxygen dependent that changes reactive oxygen
16 species.

17 So one of the two things that I have to
18 say is that in general these two technologies have
19 something in common. It's that they use a
20 chemical more (inaudible) in the case of
21 riboflavin and (inaudible) in the case of S-303
22 that really bind to nucleic acids, no question,

1 but they bind to many things and they produce many
2 other things. One of them is reactive oxygen
3 species. So it is possible that they will
4 identify a way to notify the chemistry of this
5 compound or modify the reactive oxygen species
6 production. We may see a significant reduced
7 impact of this technologies into the viability of
8 the red cells or other (inaudible) or so on. So I
9 think that there's a window of opportunity here
10 and we understand very well how to target this.

11 So the whole blood PR Mirasol technology
12 is based on (inaudible), very simple. This is
13 (inaudible) and you put it in the machine and
14 typically in around one hour you are ready to go.
15 So the Mirasol system has all these things so it
16 has been CE marked, but there's no licensing in
17 the United States, and red blood cell in vivo
18 therapy remains (inaudible). First there's the
19 advantage of simplicity, course of action, and use
20 of implementation.

21 We did some studies ourselves and other
22 studies done by Terumo with human whole blood and

1 they found that the leukocytes were equally
2 inactivated. The (inaudible) production was
3 decreased with doses as low as 22 to 44
4 (inaudible) per milliliter of red cells. And they
5 were able to identify significant PRs with 1.8 to
6 4.6 logs when they used 80 (inaudible) per mil of
7 red cells. So, of course, 80 (inaudible) per mil
8 of red cells is a lot of energy. I can tell you
9 that you can feel it that the red cell unit is
10 warm, more than warm, it's literally hot when you
11 leave from the illuminator. So that's something
12 that I don't think it's good, but I can tell you
13 that this has a payoff. The payoff is that the
14 lifespan or the ability to store the red cells for
15 a long time is significantly reduced.

16 I'm going to share some data how we find
17 out about that. So the illumination (inaudible)
18 correlates with our red cell recovery and we
19 published that many years ago. Also, we knew that
20 the 42-day stored red cells produced from the
21 whole blood treatment deteriorated earlier during
22 (inaudible) units. So based on that and the data

1 from Susan Marchner and that inability to deplete
2 pathogens, we decided -- and also data from Terumo
3 as well that they (inaudible) years ago, but they
4 demonstrated that in a model. And this is very
5 nice because they use a humanized animal model, so
6 a (inaudible) mouse, where (inaudible)
7 demonstrated that the graft (inaudible) produced
8 by T cells in the graft was significantly declined
9 when they use either gamma irradiation or they use
10 the Mirasol technology for illumination of the red
11 cell and they compare. (inaudible) polysaccharide
12 or (inaudible) and they were able to see that all
13 the inflammatory seen (inaudible) to the infusion
14 of red cells they're having treated with Mirasol
15 or (inaudible). When they did it (inaudible)
16 model in the control all the mice tend to die. As
17 you can see, this is (inaudible) while the mice
18 that received either irradiated products or
19 Mirasol ones survive. And when they look in the
20 model (inaudible) the inflammatory signaling was
21 significantly abolished for both gamma irradiated
22 and for Mirasol treated ones.

1 So this was very interesting and this
2 has been reproduced with the Cerus INTERCEPT
3 system. So although (inaudible) recently, very
4 recently, a month ago, I think, is the paper out,
5 that they saw more or less the same affect in a
6 different assays, not in vivo, in vitro, in
7 culture systems, but they found also that their
8 technology was able to prevent the presence of
9 alloreactive T cells.

10 So as I mentioned before this is the
11 component, so this is (inaudible). First of all,
12 we did some in vitro experiments. This is whole
13 blood and this is the big difference with the
14 studies we did with the S-303. S-303 we used red
15 cells, the conventional red cells in AS-5.

16 In the case of whole blood, what we did
17 is -- we did, first of all, some experiments. And
18 these experiment is what we did is to store the
19 red cells for longer times and we did day 21, 28,
20 35, and 42. And you can see here the ATPs start
21 declining after around day 28, but especially what
22 you see is that the hemolysis start increasing and

1 the potassium is significantly high. So based on
2 the data of hemolysis, and you can see day 28 had
3 the high hemolysis with a huge standard deviation
4 indicating that we are borderline, we decided to
5 do studies on day 21.

6 So the storage of the red cells coming
7 from whole blood irradiated with Mirasol and
8 riboflavin, this study I'm going to show you, were
9 the storage of only 21 days. You know, I'm the
10 guy (inaudible) blood center. If I have to have
11 all my blood units after 21 days that would be a
12 big problem for me. I'll be blunt, but I would
13 understand that the military or in other
14 circumstances that probably this is appealing to
15 them, to have 21-day red cells or in the cases,
16 for instance, recurring transfusion, thalassemia
17 patients in Italy for instance, where the majority
18 of the patients are getting red cell units of less
19 than 10 days, this is probably a very different
20 situation. In the United States, we still depend
21 of longer storage of red cells.

22 So we did this study as well, an

1 analysis of the chromium 51 illusion rate. So
2 this is important when you do these studies. We
3 did also for the S-303, I didn't mention to you,
4 but you want to be sure that the technology is not
5 really affecting your readout. In this case, is
6 the chromium 51 release and we did a very nice
7 study on that. This is with (inaudible) we did a
8 very nice study. And we show no difference
9 between the control on the Mirasol S-303 red cells
10 in relation to chromium illusion in an in vitro
11 surrogate model.

12 So the aim of this study wasn't to
13 therefore evaluate the in vivo performance and
14 record the survival of 21 days stored red cells,
15 they are for whole blood treated by the Mirasol
16 pathogen reduction system for whole blood as I
17 mentioned. And the primary endpoint was red cell
18 recovery at 24 hours and this (inaudible) red cell
19 survival, half-life, and (inaudible) and
20 (inaudible) correlations.

21 And also we wanted to know (inaudible)
22 whole blood (inaudible) for stored red cells and

1 the safety of this was. One point I mentioned not
2 enough, but I wanted to bring up, you know, one of
3 the key points when we irradiate, gamma irradiated
4 or Mirasol or S-303, you know, we put UV light and
5 this is typically the light source. We see these
6 increases in potassium. So, you know, one of the
7 things I always wondered myself is what's the
8 mechanism of the potassium leakage of the red
9 cells when there is post- irradiation? You know,
10 I read all the literature. The literature is very
11 old. It comes from the 1950s on why red cells
12 leak out potassium and there were all these
13 theories, also sodium potassium ATPAs and loss of
14 function of that. You know, (inaudible) clearly
15 demonstrated that that's not true. It's not our
16 sodium potassium ATPAs.

17 So people now believe that the
18 (inaudible) specific leakage. I kind of believe
19 that. I think it's hard for me to believe that
20 the way how gamma irradiation or UV light works is
21 just, you know, some kind of leak syndrome of the
22 cell. You know, that I lost the potassium. I

1 think that probably there's a lot to understand.
2 We know more about (inaudible) than we knew a few
3 years ago. We know, for instance, in sickle cell
4 anemia how important our dose of potassium
5 (inaudible) that we have not done a good job in
6 trying to understand the mechanism how potassium
7 leaks out of the red cells. One problem that is
8 still very clinically relevant especially in
9 pediatrics.

10 You know, it's not nice when a cardiac
11 surgeon calls you, telling you that by mistake
12 your technicians have sent a red cell unit to the
13 cardiac operating room that was close to the
14 expiration time and the potassium in the subject
15 after changing the cardiac (inaudible) solution,
16 which is 7 milliequivalents per liter, he couldn't
17 restart the heart. That was not nice and
18 sincerely I understand the surgeon that he was
19 sweating. So for me this is very important.

20 So this study is our perspective to
21 (inaudible) single-blind, randomized (inaudible)
22 crossover study (inaudible) 21 days storage and

1 randomize leukocyte reduced red cells. And we
2 infuse (inaudible) red cells and we look at that
3 within the two arms. They are very similar to the
4 nine subjects enrolled, 24 were (inaudible). Five
5 of these 29 subjects discontinued prior to day 21.
6 And (inaudible). I can tell you some of them is
7 because I felt that they were not going to be
8 compliant with the process of coming every few
9 days to collect a specimen for analysis and one of
10 them because we threw the consent. So this was
11 the data.

12 So this is two sites and this is in
13 collaboration with (inaudible) in Bloodworks
14 Northwest. We did very good work together so we
15 used the same protocol. I flew to Seattle and we
16 put together the same protocol between (inaudible)
17 and myself, and it worked very well. The study
18 was very well defined. So we measured the
19 hemolysis and you can see there was no difference
20 between site one or site two between the untreated
21 and Mirasol and there was no difference in the
22 chromium 24-hour recovery (inaudible) red cells

1 between the site one and two, untreated or with
2 Mirasol treatment. So that was telling us that,
3 you know, two laboratories that used the same
4 protocol, but they were independently in doing
5 this, found similar or the same results.

6 So the primary endpoint taking together
7 the full cohort of 24 subjects between the two
8 centers is that the Mirasol and red cells have a
9 survival -- 24-hour recoveries of 83 percent,
10 (inaudible) 92 percent. So despite they were
11 stored only for 21 days there was a 8 point
12 difference between the untreated and the Mirasol.
13 It fulfilled the FDA criteria, but for me at least
14 I can tell you that there was a significant
15 decline in the potency of the product. This, by
16 the way, was on day 21. The (inaudible) within
17 what was expected and it passed the criteria for
18 the FDA for day 21, evaluation criteria.

19 The survival similar to the S-303, we
20 show a significant decline. The decline was
21 significantly more. We saw around 21 points,
22 around 30 percent decline in the survival in the

1 remaining days. Also similar in the (inaudible)
2 of the red cell survival was also highly declined,
3 around 15 percent. We saw that for the first
4 time, and I can tell you I do these studies all
5 the time, most of the times I never see a
6 correlation between ATP levels and recovery of the
7 red cells or survival, but I do see when we use UV
8 light. When we use UV light the ATP levels
9 correlate perfectly with the red cell recovery and
10 survival very well.

11 So we look at the metabolic status and
12 the hemolysis. As I mentioned there was more
13 hemolysis in the Mirasol group. It still was
14 within the regulatory levels, but higher. The ATP
15 was lower, (inaudible) lower, but was lower,
16 around 10 percent lower from 5 to 4.4 (inaudible)
17 per gram of hemoglobin and the sodium potassium
18 was high, around 66 milligrams per liter, but that
19 was very comparable to the gamma irradiated red
20 cells. Meanwhile the (inaudible) control had 37
21 milligrams per liter of potassium at that time.
22 There were no significant adverse events

1 and no difference between the two groups. Again
2 these people receive only 10 milliliters of
3 (inaudible) label red cells. We didn't expect any
4 problem in such a small transfusion.

5 So in conclusion for this study is that
6 the 21-day stored red cells, they are from Mirasol
7 treated whole blood (inaudible) according to FDA
8 criteria. However, we see a significant decline
9 in the potency of the product regarding viability
10 at 24 hours and survival. No safety issues
11 (inaudible) in this dose. We looked at antibodies
12 as well and we didn't see that.

13 So, however, the results of these red
14 cells look very similar to the published data for
15 gamma irradiated red cells. And in gamma
16 irradiated red cells we have, you know, 28 days
17 for storage. So, you know, looking at everything
18 to be fair, we see just compared with our control
19 with non- irradiated they are significantly
20 inferior, but not much more inferior than gamma
21 irradiated red cells that we use routinely for
22 patients immunosufficient. (inaudible) for single

1 cell.

2 So I'm going to give you some final
3 reflections based on my modest experience and
4 experience of the group on pathogen reduction of
5 red cells whole blood. I think there has been a
6 huge advance if I compare with 15 years ago and no
7 question, we have learned a lot in these last 10
8 to 15 years about how to modify and tweak
9 protocols. I still believe that we are still not
10 there. We are not at a sweet spot, not even
11 close. I think we have to do better and we can do
12 two things. One side is to ameliorate the issues
13 that we have recognized. Second is that we can't
14 really identify mechanisms why these issues come
15 up and then try to see whether we can target them.

16 And finally, we have to find a
17 compromise.

18 (inaudible) that if we believe, and
19 I do believe, that transmission of
20 infectious diseases in chronically
21 transfused patients is a problem
22 and this is a problem that every

1 thalassemia or sickle cell anemia
2 doctor will tell you that there is
3 concern about, has to merge with a
4 situation where we are not going to
5 significantly or (inaudible)
6 increase the number of transfusions
7 into the patient simply because the
8 red cell half-life or survival has
9 declined. So (inaudible) I think
10 can be achievable. It can be
11 achieved.

12 I think that we need to (inaudible)
13 about the cost of this implementation, so what I
14 like a whole blood pathogen reduction is that
15 inferior at least, this should be the way to
16 really reduce the cost, make these technologies
17 feasible and available to many health systems that
18 otherwise they could not afford it. The question
19 is how technically to achieve that and I think
20 still we have to learn a lot.

21 I know, Dr. Benjamin and Dr. Razatos
22 have presented some very interesting developments

1 about clinical trials, phase 3 clinical trials in
2 using these technologies (inaudible). They did a
3 fantastic job in presenting them. (inaudible) that
4 this is the way to go to see in phase 3 clinical
5 trials how they behave.

6 I think, personally I'm hopeful. I
7 don't know if it will take us another 50 years to
8 have red cells license, but I think we'll be able
9 to do it. So 10 years ago, sincerely everybody
10 thought we were not going to have platelets,
11 pathogen reuse in the United States and we do have
12 it. So maybe there is room for optimism
13 (inaudible) and pathogen reduction in red cells in
14 whole blood.

15 I am going to leave it there. These are
16 the people who did all the work. I don't do
17 anything. So Anita, especially all the group,
18 Anita, (inaudible). The group by Larry Lamont.
19 He's now in Denver, but at that time he was in
20 Dartmouth Medical School, along with a group in
21 (inaudible) led by Jerry Gotshall did fantastic
22 work. And, of course, (inaudible) at Bloodworks

1 Northwest and all her group in (inaudible) with
2 both one side Cerus and the other side Terumo, led
3 by Larry Corash and Ray Goodrich. Thank you,
4 everybody, and thanks for your attention.

5 (Applause)

6 DR. GOODRICH: Okay, we ran a little bit
7 over because my phone died and I was afraid to
8 stand up. But we do want to take some questions
9 from the audience or from people on the phone if
10 we can. Are there any questions for any of the
11 panel members?

12 MR. GONZALES: This is Rich Gonzales or
13 Rich from Biologics Consulting. I've been
14 involved in PRT for many, many years and actually
15 when I was in uniform I approached both companies
16 to see what they could do for whole blood because
17 of the military need. But the question I have is
18 for Dr. Benjamin.

19 On the German study and the Turkish
20 study that were done, that were published, I
21 notice that there were -- they didn't include all
22 the blood types, for example, the German study

1 only included the A and O patients. Is there any
2 plan to look at all the blood types to make sure
3 that there's no issues with all those patient
4 populations?

5 DR. BENAJAMIN: Let me correct you. The
6 study in Izmir and Turkey was with all the blood
7 types. You haven't seen it because it isn't
8 published yet, but it was. So the German study
9 was a phase 2 study and given the difficulty in
10 identifying those patients and the nature of the
11 study it was restricted. That's not the case of
12 any of our other studies.

13 MR. GONZALES: So all of the studies
14 there will be -- include all blood types?

15 DR. BENJAMIN: All the studies ongoing
16 including one of our U.S. studies that are
17 ongoing. We have enrolled already more patients
18 in the U.S. than were involved in the European
19 studies and it involves all blood types.

20 MR. GONZALES: Okay. Thank you.

21 DR. AUBUCHON: AuBuchon, Seattle. Jose,
22 this question comes from your very thorough

1 presentation, but it probably needs to be answered
2 by other members of the panel. You showed data
3 that the INTERCEPT system for red cells yields
4 acceptable recovery after 35 days of storage and
5 Marisol red cells at 21 days of storage. I don't
6 think that any of the laboratories that do this
7 kind of work have ever been asked to or have ever
8 taken on pushing the envelope to see how far out
9 we could store these red cells because with
10 recoveries in the mid 80s at one seven-day
11 breakpoint, you would think you could probably go
12 another seven days and still meet the FDA recovery
13 criteria.

14 So what does that mean? Well, a 35 day
15 red cell, I could probably handle that inventory
16 wise, 21 days that would be quite a challenge, 28
17 would be better, that might have chance at
18 succeeding and, certainly, 42 would be better than
19 35. Now, do we really need that extended storage?
20 I ask the question because it is important. I
21 mean, all blood collectors in the country are
22 challenged, not only by total collections, but by

1 the increasing amount or increasing proportion of
2 group O red cells that are required of us. And
3 the group O red cells are a problem because they
4 do get consumed in trauma and everyone wants to be
5 a level one trauma center it seems, but also the
6 smaller hospitals that have group O on their
7 shelves are reluctant to transfuse that to anyone
8 else until it gets close to outdated. And then
9 they don't want to outdate the group O, so they
10 give it an A or a B, and that really is a waste of
11 that group O donation.

12 So as the storage period for red cells
13 is shortened by these techniques, possibly
14 shortened, we will be additionally challenged to
15 keep enough O on the shelves. It will make the O
16 "overutilization" problem even worse. So I don't
17 know if representatives from the two manufacturers
18 would like to talk about the potential for
19 extending these studies to 42 days for INTERCEPT
20 and 28 days for Mirasol.

21 DR. RAZATAS: So right now for Terumo
22 BCT, in studying or in developing study designs we

1 pick our most likely chance to win, right? And so
2 when we're getting to radio label recovery and
3 survival studies or we're getting into clinical
4 studies we're picking the time point that we have
5 the highest confidence of passing the FDA
6 criteria. So it's really, you know, completing
7 the PRAISE clinical study, you know, getting FDA
8 approval and then as we move forward with, I
9 showed you, you know, kind of our next generation
10 device and vision, you know, at that point that
11 would be an opportunity to push the envelope
12 further, so.

13 DR. BENJAMIN: I think my colleague
14 makes a good point. You pick a number to win.
15 Having said that, we are very happy with the
16 recovery and survival we have. There are other
17 parameters that you have to consider too such as
18 hemolysis and I did show data to show that
19 actually our hemolysis 35 days was superior. It
20 looked better than control. I don't know about
21 superior, statistically. There is ATP levels --
22 ATP levels are higher than the controls at 30 --

1 day 35 and so all the parameters we've looked at
2 actually might suggest that we could push further
3 if we chose to spend another half million dollars
4 on -- you know, because you have to choose this
5 upfront, so another half million we could have a
6 look at it.

7 QUESTIONER: I have one comment and one
8 question. Dr. Goodrich made a prediction for
9 (inaudible) 18 to 20 years. He can check one of
10 them because energy and technologies are here. We
11 are supposed to start a company in Worcester,
12 Mass., and hopefully some of you learn about our
13 innovative technologies. This is most of
14 challenges you just mentioned.

15 And now a specific question for Dr.
16 Cancelas, if I'm pronouncing it appropriately.
17 You mentioned you are, I think, pathogen
18 inactivator such as S-303 and (inaudible),
19 simultaneously. And the question is, you know,
20 logically it would be first to inactivate and then
21 residual amount to quench. It sounds like you are
22 pushing at same times brakes and gas. That's one

1 question.

2 And second question would be also you
3 mentioned you are washing, if I understood
4 correctly, the process includes washing after
5 inactivation and what would be the main reason why
6 you need to wash? Thank you.

7 DR. CANCELAS: So thanks. The first
8 question, well, the reason was because the
9 protocol changed. In order to have the buffer
10 capacity before, in order to be absolutely sure
11 that there was all this because there is not my
12 invention, so this was something designed by Cerus
13 Corporation. And they found and they have data
14 that clearly show in vitro that by doing that they
15 had less degradation of the (inaudible 46:51.2)
16 moieties in the red cells. And that was also the
17 use in vivo animal model, a rabbit, a (inaudible)
18 animal model, where really they demonstrated that
19 that approach by changing the timing where they
20 put the glutathione (inaudible) S-303
21 significantly declined or reduced the amount of
22 (inaudible) moiety binding to the red cells. And

1 that was the belief and I still believe that is
2 the major source of what at that time people
3 developed antibodies. So the (inaudible) of new
4 antigens that could be developed on the red cell
5 surface. That's the reason why they made that
6 change.

7 The second part was -- I'm sorry, what
8 was the second question?

9 QUESTIONER: You mentioned that you also
10 apply washing after (inaudible).

11 DR. CANCELAS: Yeah. So the washing is
12 the same situation. So the idea was so to reduce
13 as much as possible any remaining amounts of
14 either S-303 or the byproduct S-300, although the
15 byproduct is not alkaline and is not binding in
16 itself, but there was belief that there was good
17 from that same point of view to remove it. The
18 FDA wanted that as well. So the FDA said the only
19 way we can think that you can go forward and
20 maybe, Richard, you can tell me more about that,
21 but my understanding from what I was told, I was
22 not in those conversations, is that the FDA and

1 Cerus agreed that was a step to help to move
2 forward the protocol after the development of the
3 two situations of (inaudible) in the first
4 protocol being implemented. This was in around
5 2006/2007.

6 QUESTIONER: Thank you very much.

7 DR. BENJAMIN: Maybe I can just add to
8 that before you step back. Indeed, we wanted to
9 reduce the byproducts, but there was a second
10 reason and that was it gave us an opportunity to
11 add a new aliquot of additive solution, a fresh
12 aliquot which actually boosts the ATP levels of
13 the red cells and makes them more healthy.
14 Because we have had that 18 to 24 hours of room
15 temperature hold during which time the red cells
16 are metabolizing and so there's extra metabolism
17 that we have to deal with. Our red cells look
18 more like the European, you know, room temperature
19 overnight red cells than the U.S. Of, you know,
20 put into 4 degrees upfront. So we were able to
21 add a new fresh additive solution and boost the
22 ATP levels et cetera, in the red cells by doing

1 that wash.

2 QUESTIONER: This creates next question
3 then, it is one single wash you use or several
4 washing have been added, too?

5 DR. BENJAMIN: It's a single supernatant
6 replacement. "Wash" is a strong word. However,
7 having said that, our products actually -- because
8 we now further reduce the protein levels in the
9 supernatant, we fully meet the European
10 requirements to be a washed red cell. We have on
11 average less than, I think, 70 or 80 milligrams of
12 protein plasma protein left, which robustly meets
13 the washed red cell requirement and it will be
14 interesting in clinical studies to look at things
15 like allergic reactions and trolley in the long
16 run, although we haven't powered our studies to
17 look at that at this point.

18 QUESTIONER: Thank you very much.

19 QUESTIONER 2: I thought all the talks
20 were great, so thank you so much. I had a
21 question about the high potassium levels in both
22 technology. That might make it very difficult to

1 have this product for the NICU population or
2 massively transfused population or even, you know,
3 large volume transfusions in the OR. What are
4 some mitigations you have to start thinking about
5 to deal with the high potassium?

6 DR. RAZATAS: So those are some of the
7 reasons that for the study we're limiting to 21
8 days and that's kind of the payoff is you can have
9 longer storage with more degradation in red blood
10 cell quality or go back.

11 QUESTIONER 2: I thought the potassium
12 levels were going up sooner than that? Like on
13 day 7?

14 DR. RAZATOS: In the dataset that I
15 presented from Trackman it's about the same. It
16 was the same between test and control up to 21
17 days and then it just depends on which data study
18 you're looking at and then also on the red blood
19 cell storage solutions. So, but you were talking
20 about Jose's data.

21 DR. CANCELAS: What we saw is that -- we
22 saw a really significant increase in the

1 potassium. So, of course, the control increases
2 and the test increases, but we saw that the test
3 also had highly more potassium data control. It
4 was not a huge difference in day 7 and day 14, day
5 21 was more, and then you go even further the
6 difference splits much higher. So the potassium
7 leakage exists.

8 Now, that's a good question, how to
9 remove that. So people are working on trying to
10 identify, make any sense of filtering out
11 potassium and there are people who have very good
12 cartoon observant columns that now are being
13 developed. I think that that's probably the way
14 to go. We want to go for pathogen (inaudible)
15 will have to be integrated. This is my personal
16 view. I have nothing to do with the companies.

17 DR. BENJAMIN: Maybe I can just address
18 that. The potassium levels if you compare ours to
19 irradiated red cells, we're actually superior,
20 were actually better.

21 QUESTIONER 2: Well a lot of people have
22 moved to just-in-time irradiation just for that,

1 you know.

2 DR. BENJAMIN: In comparison, if I
3 recall the data, in comparison to conventional red
4 cells were not worse.

5 DR. RAZATA: And I think there's just
6 the potential to address it would be looking at
7 different red blood cell storage solutions. So
8 that's one avenue if that becomes a major concern
9 of addressing that.

10 DR. CANCELAS: So the potassium problem
11 was mostly when you irradiate. So it's the UV
12 light and it is the irradiation. The S-303
13 potassium is not significantly increased. In
14 fact, with the washing they see even, you know, we
15 saw less potassium. Where we see the potassium is
16 when you gamma irradiate and this (inaudible)
17 irradiation or when you use UV light. That is
18 when you see the potassium leakage.

19 So is there energy? Is there heat is
20 what really, you know -- not the heat, because
21 gamma irradiation, that's (inaudible), but it's
22 just the ionizing irradiation what really is

1 making a difference there, my point of view. In
2 the S-303 I don't see that as a problem. I think
3 there are other issues with S-303 (inaudible)
4 binds to proteins, (inaudible), and all these
5 things, but that's a completely different story.

6 QUESTIONER 2: I have another quick
7 question. Well it may not be too quick. I'm
8 really intrigued with the idea of, you know,
9 treating the whole blood and then manufacturing
10 components from -- that are all pathogen reduced.
11 Most of the talks were focused around the red
12 cells and functionality of the red cells. Could
13 you share what you know about the functionality of
14 platelets in plasma for that technology?

15 DR. RAZATOS: So, Dr. Trackman, data
16 that I presented was on red blood cells and so the
17 next phase of his study is going to be looking at
18 transfusion of plasma for Mirasol treated whole
19 blood and then we are doing internal studies
20 looking at platelet quality and it just -- it
21 depends on if it's random donor platelets, buffy
22 coat platelets, Reveos platelets, whole blood

1 automation, and so those are all things that we're
2 exploring. We're seeing good platelet quality
3 coming out of that, it's just fine-tuning the
4 process and then picking the right process to
5 combine technologies.

6 DR. GOODMAN: I think there's some
7 published data that Dana Devine did with whole
8 blood separating the components. We'll take two
9 more questions from Steve and Dana and then if
10 there are any on the phone, I think, and then we
11 should probably --

12 DR. DEVINE: I just want to comment on
13 that. What we've shown (inaudible) is that if you
14 look at Mirasol treated platelet concentrates and
15 compare them to the platelets that you derive from
16 whole blood that's been treated in the Mirasol
17 process, the platelet quality parameters are
18 better in the whole blood treatment than to treat
19 the platelets themselves. Presumably there's some
20 protection of the damage by all the hemoglobin
21 that's present in the whole blood.

22 SPEAKER: Just to add to that, so Dana

1 did that study with buffy coat method. We've done
2 it with the PRP method and actually the second
3 hard-spin really affects platelet quality. It
4 tends to clump them. So it depends how you make
5 the platelets.

6 QUESTIONER 3: Just with this discussion
7 of red cell quality and Richard's comment that we
8 could do something different if we spent a lot
9 more money to re-go back. I'm wondering if we're
10 going to be in the same situation with red cells
11 as we are in platelets. The regulatory agency
12 says you can -- if you can collect on one device
13 and one solution it's valid, but if you want to
14 collect in a different red cell solution start
15 from the beginning again and invest another \$10
16 million. Do you think that -- which obviously is
17 not very practical until you actually sell some
18 product, so do you think that you basically make
19 your choice now which solution you're going to use
20 and there's no flexibility?

21 DR. BENJAMIN: It does matter which --
22 so we start off with a packed red cell. So we get

1 to choose what solution we put that packed red
2 cell into before we start off with pathogen
3 reduction and then we get to choose what additive
4 solution we add at the end. Because we start off
5 with packed red cells we can collect in the bag
6 and the right bag for our process. Having said
7 that, our process currently is optimized for SAGM,
8 which is not a U.S. system, which means that we
9 are in the process of validating the system for
10 AS-1 and AS-3 at this point.

11 So, yes, we are doing the work upfront
12 and we expect to come, you know, to a PMA in the
13 U.S. in appropriate additive solutions for the
14 U.S. Our final additive solution after our wash
15 is still probably going to be SAGM because that's
16 part of our system.

17 DR. GOODRICH: Okay I want to thank the
18 speakers again for excellent presentations, myself
19 excluded, of course. Thank you. And if, Dr.
20 Atreya would like to say any final words or invite
21 the group back for tomorrow? There is a shuttle
22 that's available at 5:30 for those who are staying

1 at the Courtyard Marriott in downtown Silver
2 Spring that will arrive here.

3 Thank you all. Please come back
4 tomorrow. I think it will be some additional very
5 interesting presentations.

6 (Whereupon, at 4:30 p.m., the
7 MEETING was adjourned.) * * * *

8 *

9 (Whereupon, at 12:34 p.m., the
10 PROCEEDINGS were continued.)

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1 CERTIFICATE OF NOTARY PUBLIC
2 DISTRICT OF COLUMBIA
3 I, Carleton J. Anderson, III, notary
4 public in and for the District of Columbia, do
5 hereby certify that the forgoing PROCEEDING was
6 duly recorded and thereafter reduced to print under
7 my direction; that the witnesses were sworn to tell
8 the truth under penalty of perjury; that said
9 transcript is a true record of the testimony given
10 by witnesses; that I am neither counsel for,
11 related to, nor employed by any of the parties to
12 the action in which this proceeding was called;
13 and, furthermore, that I am not a relative or
14 employee of any attorney or counsel employed by the
15 parties hereto, nor financially or otherwise
16 interested in the outcome of this action.
17
18
19 (Signature and Seal on File)
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21 Notary Public, in and for the District of Columbia
22 My Commission Expires: March 31, 2021

