## Applied VR

# Designing Immersive Therapeutics (ITx) for Self -Administered, At -Home Use.



Josh Sackman
Cofounder and President,
AppliedVR

## Healthcare Inequities and Gaps in Care are Exacerbating Massive Chronic Pain Epidemic.

Major Gap in Access to Care

1 provider per 30-60K

Current guidelines call for integrated pain care, but US lacks capacity to deliver

Growing HCP Shortage

700,000 HCPs exited in 2021

Mercer predicts shortage of 3.2 million healthcare workers by 2026<sup>1</sup>



## Self-Administered Care Model.



Self-administered options combat the provider shortage, healthcare inequities & limited drug-free options for relief.



VRx obviates the need for travel to clinical location & overcomes limitations of timing & access. It empowers patients with a safe and effective therapeutic they can use at home.



We are building the Infrastructure needed to deliver VRx at scale, including a proprietary content delivery system and portfolio strategy, within a regulatory, reimbursement and patient support ecosystem.

Privileged and Confidential.

## RelieVRx is Optimized

## for In -Home Care.

- FDA-authorized (Class II) for CLBP, in-home use
- Pico G24K VR headset + controller
- Integrated, proprietary breathing amplifier
- Pre-installed content
- Product is shipped directly to homes, ready -touse out of the box
- Comprehensive patient support program

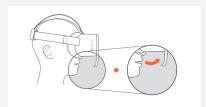






IEC 60601-1-11: Medical compliance for home health care electrical equipment





## Patented Breathing Amplifier

Proprietary real-time breath visualization enables integrated bio-feedback to drive efficacy



# AppliedVR Is Pioneering Immersive Therapeutics (ITx) to Enable Access to Home -based Integrated Therapy.

Product Design/Validation Process for RelieVRx:

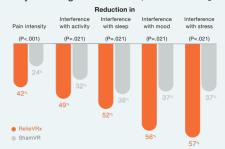
- User research (patient and clinician interviews): n=15
- At-home feasibility pilot: n=68
- Qualitative at-home ethnography: n=30
- Quantitative concept test: n=360
- At-home RCT (non-sham controlled): n=97
- At-home pivotal RCT (sham controlled): n=188
- At-home HEOR RCT: n=1000 (in progress)



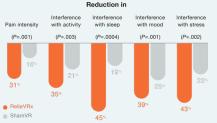
## Validation with Our 3 E's of Product Design.

### **Efficacious**

At the end of treatment relative to pre-treatment, clinically meaningful reductions (i.e., those 30% or greater1).



At 6 months post-treatment, clinically meaningful reduction (i.e., those 30% or greater<sup>2</sup>).



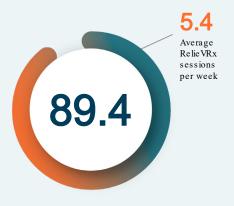
## Easy-to-Use

RelieVRx rated A+ in usability according to industry benchmarks



## **Engaging**

Patient engagement with RelieVRx drove strong adherence



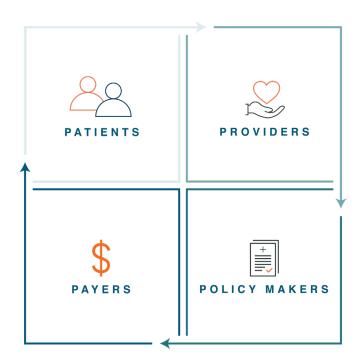
% of participants who completed study



## Aligning 4 P's of Healthcare.

Patients: VRx must be easy to use, effective, and engaging

Payers: VRx must address a core cost driver with demonstrated cost effectiveness and health outcomes evidence



Providers: VRx must fit into workflow, fall under treatment guidelines, and lead to positive healthcare outcomes and satisfaction with patients

Policy Makers: VRx must be safe, effective and compliant with a comprehensive list of medical device requirements, including quality and cybersecurity

## Future Vision.



