

FOR PATIENTS



Guardant360® CDx is a blood test that helps your doctor better understand your cancer



Expect your results in 7 days*

To be notified when your results are ready, visit myGuardant Patient Portal at patients.guardanthealth.com



We will evaluate your insurance coverage

And will make every attempt to contact you if your out-of-pocket responsibility exceeds \$100

Questions?
We want to hear from you.

Contact Client Services
855.698.8887
clientservices@guardanthealth.com
www.guardanthealth.com

Inform your treatment plan with a simple blood draw



Be notified when your results are ready

To activate your account, visit patients.guardanthealth.com



GUARDANT 360® CDx
Test. Take Action.

*7 days is approximately from when Guardant Health receives the sample to report delivery.

D-000469 R1

Guardant Access

When you or a loved one is battling cancer, the last thing you want to worry about is an unexpected bill amount or confusing paperwork.

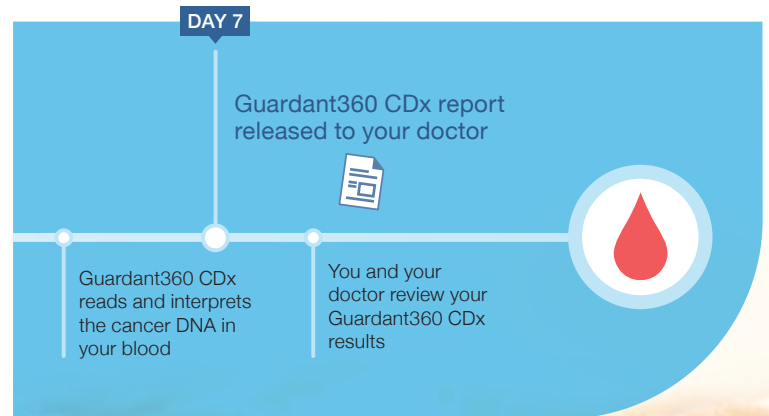
That's why we created Guardant Access, a program that manages the billing process for you. At no cost to the patient, Guardant Access checks your eligibility, for financial assistance, helps manage claims appeals with insurance companies, and handles your billing questions.

If you enroll in the Guardant Access program in 2020, Guardant Health will confirm your insurance and eligibility for financial assistance and will make every attempt to contact you before your sample is tested if your expected out-of-pocket responsibility exceeds \$100.

To enroll in the Guardant Access program, all you need to do is sign the back of the Test Order Form with your doctor. If you are not sure if you signed the form contact Guardant Health Client Services and we will enroll you in the program.

What is Guardant360 CDx?

Guardant360 CDx is an FDA approved liquid biopsy test that provides your doctor with a list of select genomic alterations specific to your cancer, providing them confidence that Guardant360 CDx helps inform a treatment plan for you.



Questions?
We want to hear from you.

Contact Client Services
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clientservices@guardanthealth.com
www.guardanthealth.com



Going forward, your care team can have the answers they need to guide your treatment plan.

The right information
can make all the
difference

Guardant360 CDx can help

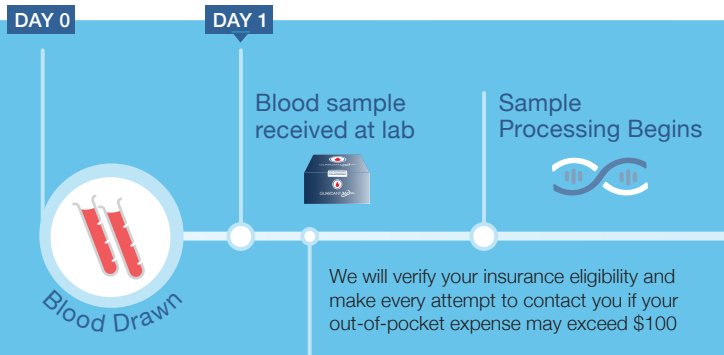
Genomic testing, the identification of select alterations unique to your cancer, is an important step after a cancer diagnosis. Guardant360 CDx provides genomic testing for advanced cancer patients with results in 7 days. It starts with a routine blood draw that happens in your doctor's office. The results can help your doctor understand if your tumor has certain alterations and determine the right path for treatment.



Access test results that may inform your treatment plan

For patients with advanced cancer, targeted therapy is a promising treatment option and Guardant360 CDx may help determine the right treatment plan for you.

How it works



PLEASE GIVE THIS TO THE PATIENT

Welcome to

GUARDANT360[®]CDx

FDA-approved liquid biopsy test



Guardant360[®] CDx test helps select eligible NSCLC patients for treatment with TAGRISSO[®] (osimertinib). The test also provides genomic information to your doctor that can help guide your care.

Your doctor may change your treatment based on these results



Results in 7 days*

To be notified when your results are ready, visit myGuardant Patient Portal at patients.guardanthealth.com



We are available to answer your questions

Call Client Services at **855.698.8887**
or email us at clientservices@guardanthealth.com

*7 days is approximately from when Guardant Health receives the sample to report delivery.

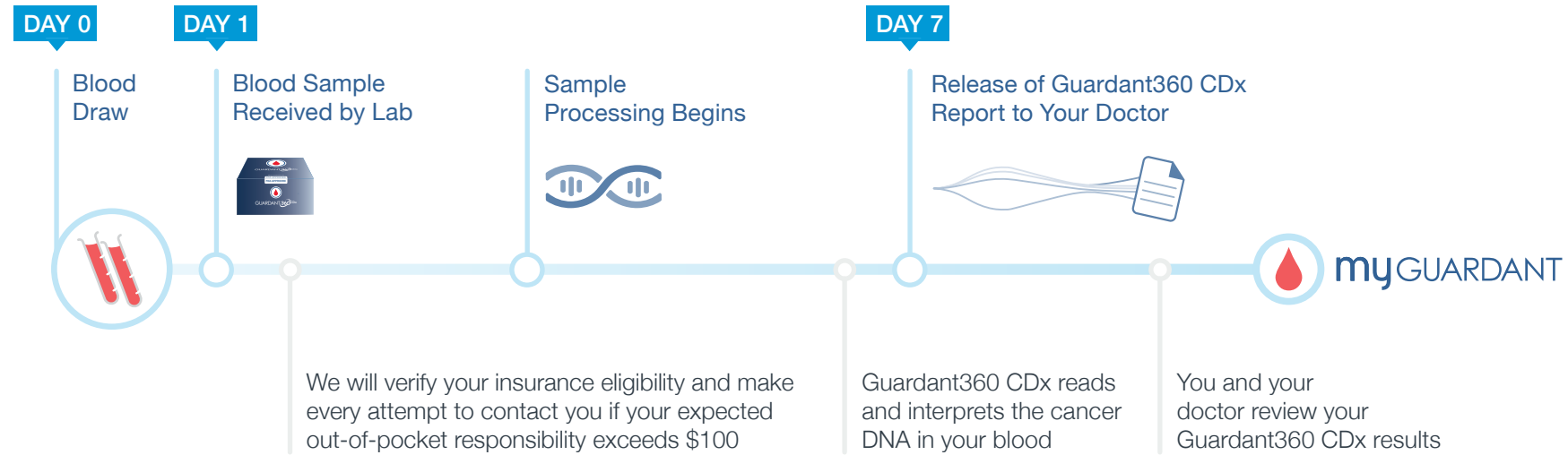
To activate your account, visit patients.guardanthealth.com and enter your doctor's last name and date of blood draw



Be notified when your results are ready

*7 days is approximately from when Guardant Health receives the sample to report delivery.

How Guardant360 CDx works



Guardant Access is a program that manages the billing process for you



- At no cost to you we will evaluate your insurance coverage and will make every attempt to contact you if your expected out-of-pocket responsibility exceeds \$100.
- We will evaluate your eligibility for financial assistance, no matter what type of insurance coverage you have.
- In order for you to qualify for financial assistance and for Guardant Health to handle the billing process for you, your signature on the back of the Test Order Form is required. If you are unsure if you signed the Test Order Form, please contact Guardant Health Client Services.

Information for Medicare Patients:

Please see MasterControl for

A. Notifier:

B. Patient Name:

Advance Beneficiary No

NOTE: If Medicare doesn't pay for D. _____

Medicare does not pay for everything, even some

Good reason to think you need. We expect Medic

D.	E. Rea
Guardant360® test	Medica your co

ABN AFFIXED HERE

GUARDANT

D-000363 R2



Searching for guideline-complete genomic information? Get results faster.



Guide treatment decisions in **7 days**

GUARDANT 360[®]CDx

Guardant360 CDx Intended Use

Guardant360[®] CDx is a qualitative next generation sequencing-based *in vitro* diagnostic device that uses targeted high throughput hybridization-based capture technology for detection of single nucleotide variants (SNVs), insertions and deletions (indels) in 55 genes, copy number amplifications (CNAs) in two (2) genes, and fusions in four (4) genes. Guardant360 CDx utilizes circulating cell-free DNA (cfDNA) from plasma of peripheral whole blood collected in Streck Cell-Free DNA Blood Collection Tubes (BCTs). The test is intended to be used as a companion diagnostic to identify non-small cell lung cancer (NSCLC) patients who may benefit from treatment with the targeted therapy listed in **Table 1** in accordance with the approved therapeutic product labeling.

Table 1. Companion Diagnostic Indications

Indication	Biomarker	Therapy
Non-small cell lung cancer (NSCLC)	<i>EGFR</i> exon 19 deletions, L858R, and T790M*	TAGRISSO [®] (osimertinib)

A negative result from a plasma specimen does not assure that the patient's tumor is negative for genomic findings. NSCLC patients who are negative for the biomarkers listed in **Table 1** should be reflexed to tissue biopsy testing for **Table 1** biomarkers using an FDA-approved tumor tissue test, if feasible.

*The efficacy of TAGRISSO[®] (osimertinib) has not been established in the *EGFR* T790M plasma-positive, tissue-negative or unknown population and clinical data for T790M plasma-positive patients are limited; therefore, testing using plasma specimens is most appropriate for consideration in patients from whom a tumor biopsy cannot be obtained.

Additionally, the test is intended to provide tumor mutation profiling to be used by qualified health care professionals in accordance with professional guidelines in oncology for cancer patients with any solid malignant neoplasm. The test is for use with patients previously diagnosed with cancer and in conjunction with other laboratory and clinical findings.

Genomic findings other than those listed in **Table 1** are not prescriptive or conclusive for labeled use of any specific therapeutic product.

Guardant360 CDx is a single-site assay performed at Guardant Health, Inc.

For additional information, please see the Guardant360 CDx Technical Information document:

www.guardant360cdx.com/technicalinfo

Guardant360[®] CDx has demonstrated concordance to Guardant360[®] LDT for the CDx variants

There is established concordance between Guardant360 CDx and the Guardant360 lab-developed test (LDT) for the specific CDx variants (*EGFR* exon 19 deletion, L858R, and T790M alterations).

Guardant360 CDx is concordant with Guardant360 LDT for the CDx variants

Variant Category	PPA (LDT as Comparator Method)	Variant Category	NPA (LDT as Comparator Method)
<i>EGFR</i> L858R	98.1%	<i>EGFR</i> L858R	98.0%
<i>EGFR</i> Exon 19 deletion	96.7%	<i>EGFR</i> Exon 19 deletion	98.8%
<i>EGFR</i> T790M	95.6%	<i>EGFR</i> T790M	97.0%

Warnings and Precautions

- Alterations reported may include somatic (not inherited) or germline (inherited) alterations. The assay filters germline variants from reporting except for pathogenic *BRCA1*, *BRCA2*, *ATM*, and *CDK12* alterations. However, if a reported alteration is suspected to be germline, confirmatory testing should be considered in the appropriate clinical context.
- The test is not intended to replace germline testing or to provide information about cancer predisposition.
- Somatic alterations in *ATM* and *CDK12* are not reported by the test as they are excluded from the test's reportable range.
- Genomic findings from cfDNA may originate from circulating tumor DNA (ctDNA) fragments, germline alterations, or non-tumor somatic alterations, such as clonal hematopoiesis of indeterminate potential (CHIP).
- Allow the tube to fill completely until blood stops flowing into the tube. Underfilling of tubes with less than 5 mL of blood (bottom of the label indicates 5 mL fill when tube is held vertically) may lead to incorrect analytical results or poor product performance. This tube has been designed to fill with 10 mL of blood.

Limitations

- For *in vitro* diagnostic use.
- For prescription use only. This test must be ordered by a qualified medical professional in accordance with clinical laboratory regulations.
- The efficacy of TAGRISSO[®] (osimertinib) has not been established in the *EGFR* T790M plasma-positive, tissue-negative or unknown population and clinical data for T790M plasma-positive patients are limited; therefore, testing using plasma specimens is most appropriate for consideration in patients from whom a tumor biopsy cannot be obtained.
- TAGRISSO efficacy has not been established in patients with *EGFR* exon 19 deletions < 0.08% MAF, in patients with *EGFR* L858R < 0.09% MAF, and in patients with *EGFR* T790M < 0.03% MAF.
- The test is not intended to be used for standalone diagnostic purposes.
- The test is intended to be performed on specific serial number-controlled instruments by Guardant Health, Inc.
- A negative result for any given variant does not preclude the presence of this variant in tumor tissue.
- on patient care and treatment must be based on the independent medical judgment of the treating physician, taking into consideration all applicable information concerning the patient's condition, such as patient and family history, physical examinations, information from other diagnostic tests, and patient preferences, in accordance with the standard of care.
- ctDNA shedding rate may be lower in patients with primary central nervous system (CNS) tumors.

For the complete intended use statement, including companion diagnostic indication, please see the Guardant360 CDx Technical Information:

www.guardant360cdx.com/technicalinfo



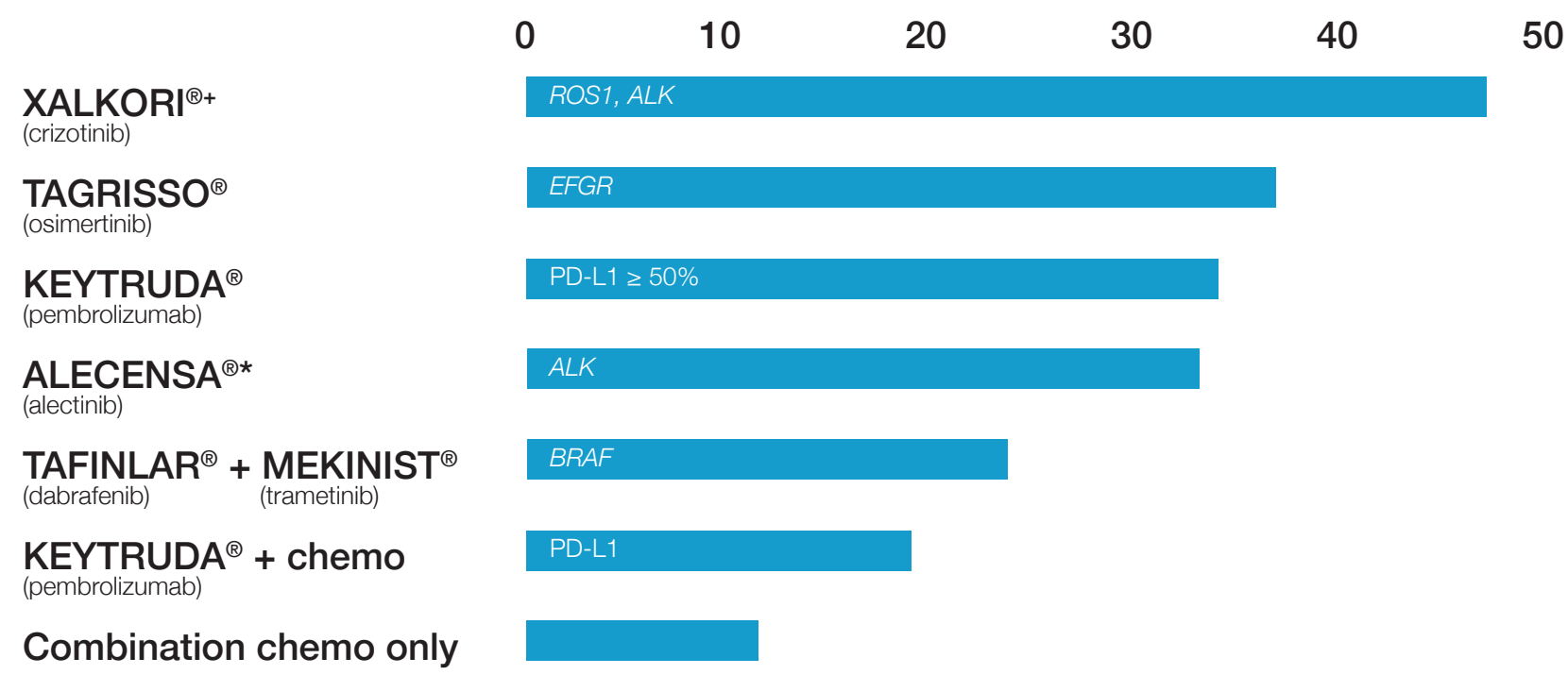
THE ONLY LIQUID BIOPSY COVERED BY
MEDICARE
ACROSS ADVANCED CANCERS

Today's first-line treatments for advanced NSCLC are more effective than ever before

Optimal treatment decisions can only be made after complete genotyping

Immunotherapy and targeted therapies improve overall survival, but only for the right patients¹⁻⁷

First-line Median overall survival in months



NCCN guideline-recommended alterations occur in most patients⁸



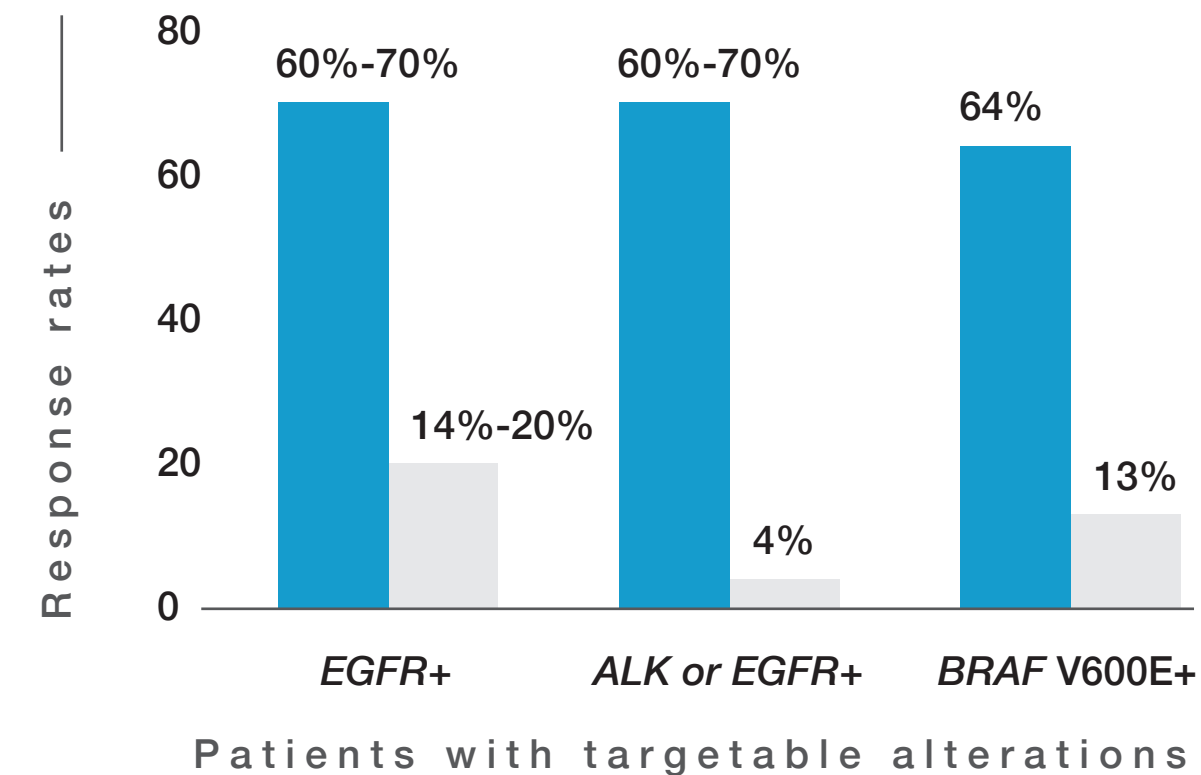
~21% of advanced NSCLC patients have alterations associated with currently FDA-approved drugs⁸

~63% of advanced NSCLC patients have alterations associated with guideline-recommended alterations⁸

*(median PFS) | + Median overall survival data shown refer to patients with ROS1 status

Immunotherapy is inappropriate for patients with targetable alterations⁹⁻¹⁵

● ORR to targeted therapy ● ORR to immunotherapy



Minimal response to immune checkpoint inhibitors, even when PD-L1 is ≥50%¹⁰⁻¹¹

All checkpoint inhibitor labels exclude patients who have EGFR and ALK alterations¹³

First-line treatment is critical

Getting first-line treatment

is critical because only 1 in 2 patients will make it to 2L therapy¹⁶

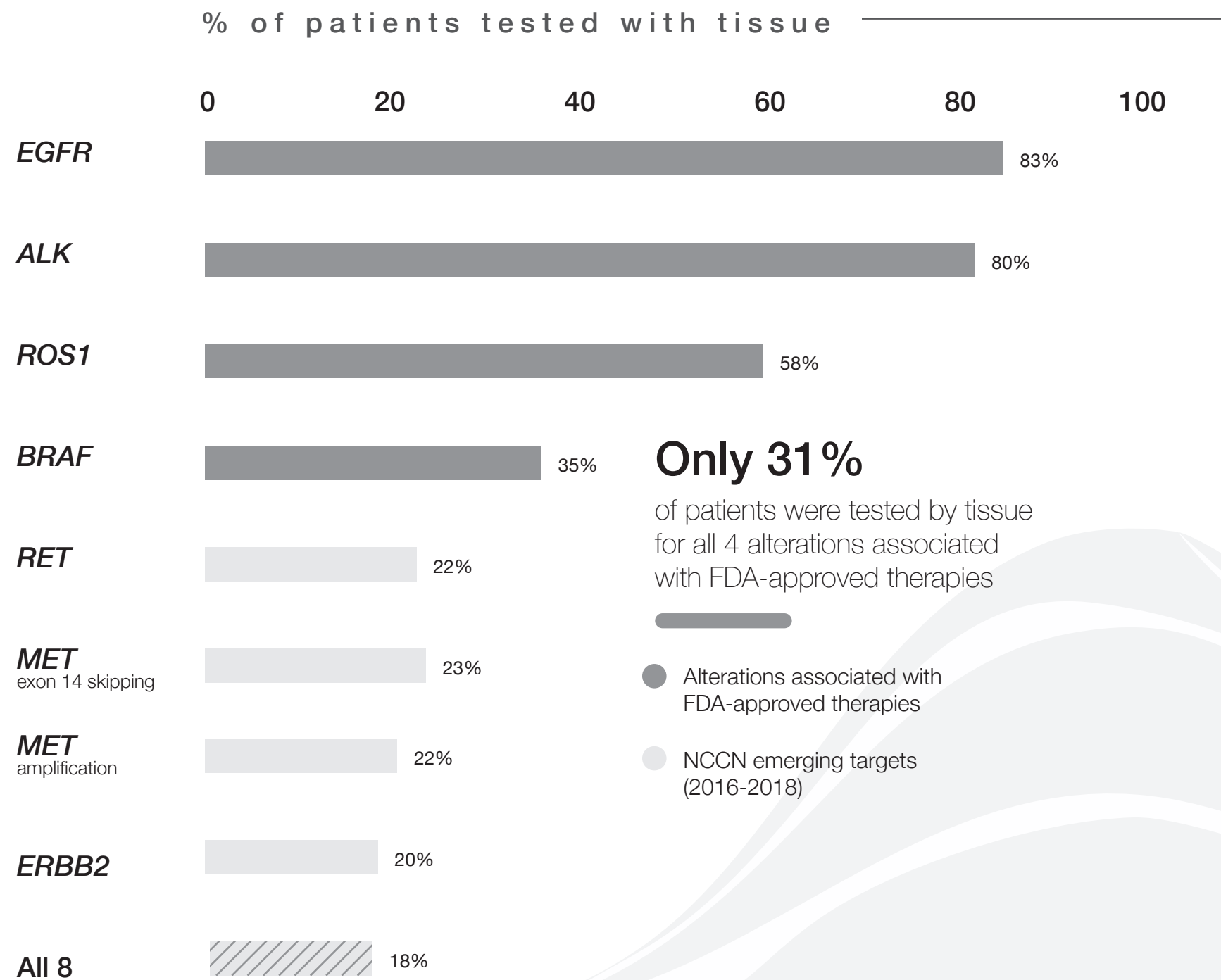
Less than 1 in 2 NSCLC patients get complete genotyping from tissue¹⁷⁻²¹

Tissue challenges exist across practice settings

Standard-of-care tissue testing leaves many patients untested for NCCN guideline-recommended alterations²²

Comprehensive tissue panels require more tissue than may be available²³

Community practices



Academic center

Only 56% of patients eligible for tissue biopsy were able to get complete genomic results from tissue testing



Only 31% of patients were tested by tissue for all 4 alterations associated with FDA-approved therapies

- Alterations associated with FDA-approved therapies
- NCCN emerging targets (2016-2018)

- Patients who received complete genomic results from tissue
- Patients who did not receive complete genomic results from tissue

Tissue has challenges beyond your control that prevent complete genotyping

Avoid challenges inherent to tissue testing with Guardant360 CDx

Reasons why tissue fails at complete genotyping

Finite resource

Exhausted by histopathology stains and PD-L1 testing

Practice/staff burden

Significant coordination involving multiple care team members

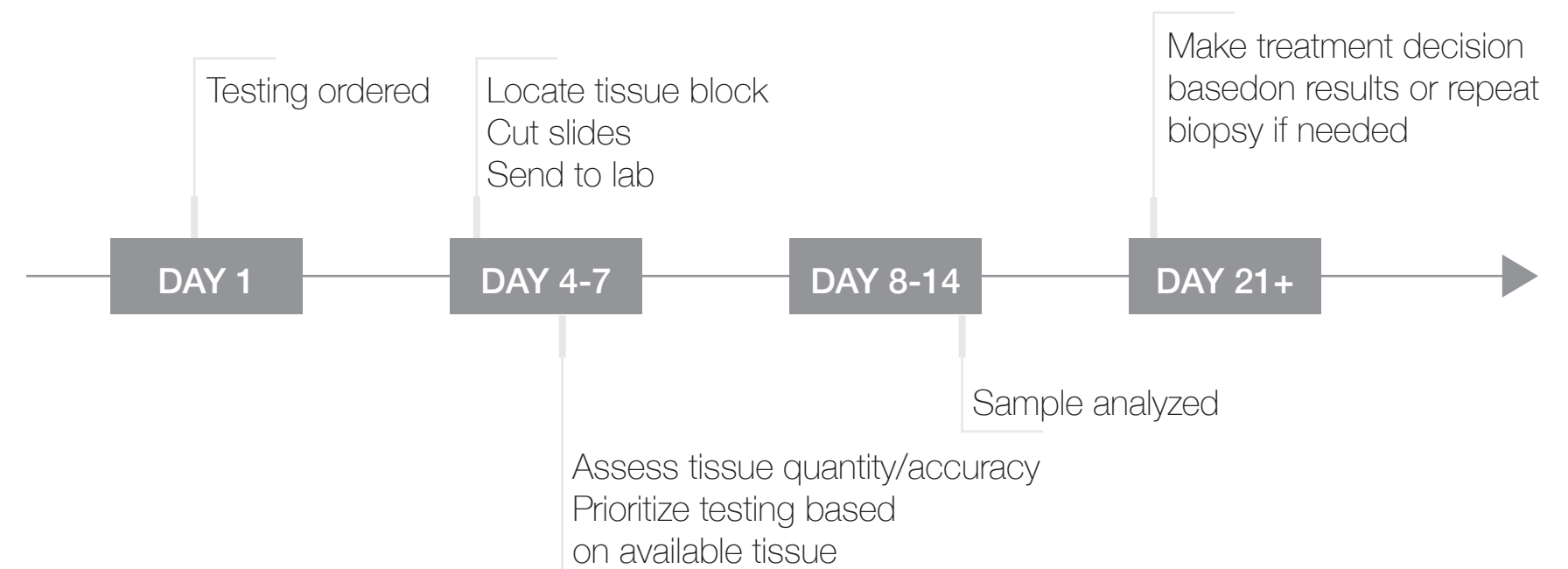
Patient burden

Repeated tissue biopsies expose patients to potential adverse events²⁴

Lengthy process

Results can be unpredictable, may take up to a month or longer, and can be incomplete

Complete genotyping with tissue can take many weeks or longer*



A simple blood draw easily implemented into your workflow

Everything you and your patients need to get started



End-to-end support to manage billing




On-call support for MDs and patients



Medicare coverage for advanced solid tumors*

Guardant Access manages the billing process for your patients



855.698.8887 Client Services
888.974.4258 Fax
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www.Guardant360.com

Insurance & Eligibility confirmation

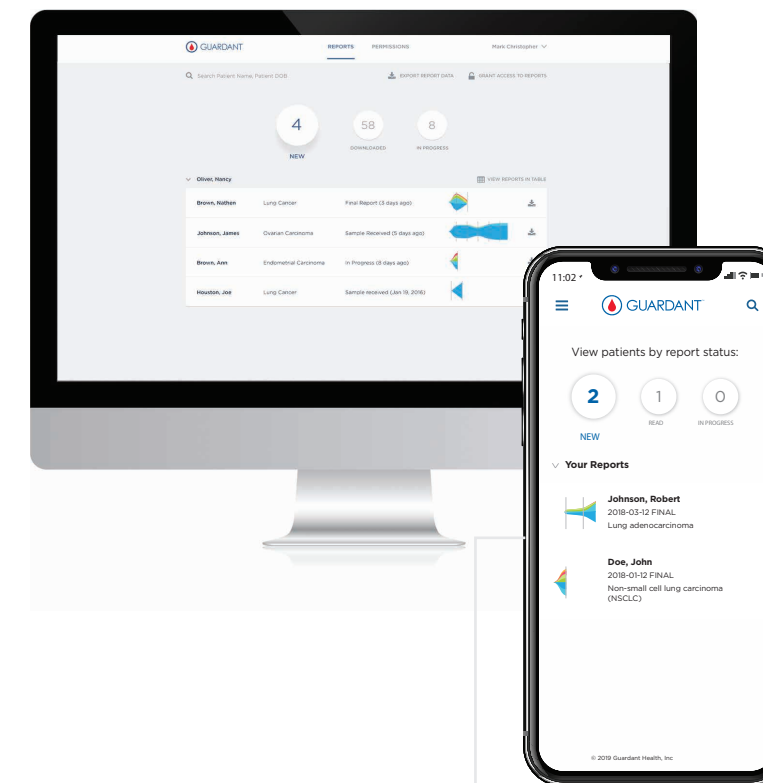
Insurance eligibility confirmation and patient outreach if patient out-of-pocket cost exceeds \$100 for all patients

Assessment of financial assistance eligibility regardless of insurance type

Easy enrollment

Any patient can enroll for financial assistance eligibility determination by signing the back of the Test Requisition Form or contacting Guardant Health Client Services



Easy access to reports



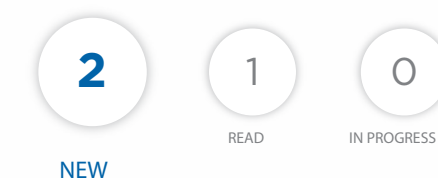
Access reports via fax, online portal, or app

Get real-time email and in-app notifications when results are ready

▼ Your Reports

- 
Johnson, Robert
2018-03-12 FINAL
Lung adenocarcinoma
- 
Doe, John
2018-01-12 FINAL
Non-small cell lung carcinoma (NSCLC)

View patients by report status:



For the complete intended use statement, including companion diagnostic indication, please see the Guardant360 CDx Technical Information: www.guardant360.com/guardant360cdx

*From sample receipt to report

*Excluding central nervous system tumors



Published data on the clinical performance of Guardant360 LDT

Disclaimer: This content has not been reviewed by the FDA.
Data shown for the performance of Guardant360 laboratory developed test (LDT) does not convey the performance of Guardant360 CDx.

Guardant360 LDT is supported by peer-reviewed and published clinical data

Complete and fast genomic results you can trust

95%

of patients²²

Guideline-recommended testing for NSCLC alterations

1st

Liquid biopsy

Covered by Medicare for all patients with advanced cancer across solid tumors*

7

Days

Fast results to guide treatment decisions

Unparalleled clinical validation and utility across multiple studies

150+

Peer-reviewed publications

Including multiple head-to-head, prospective studies

50+

Clinical outcome studies

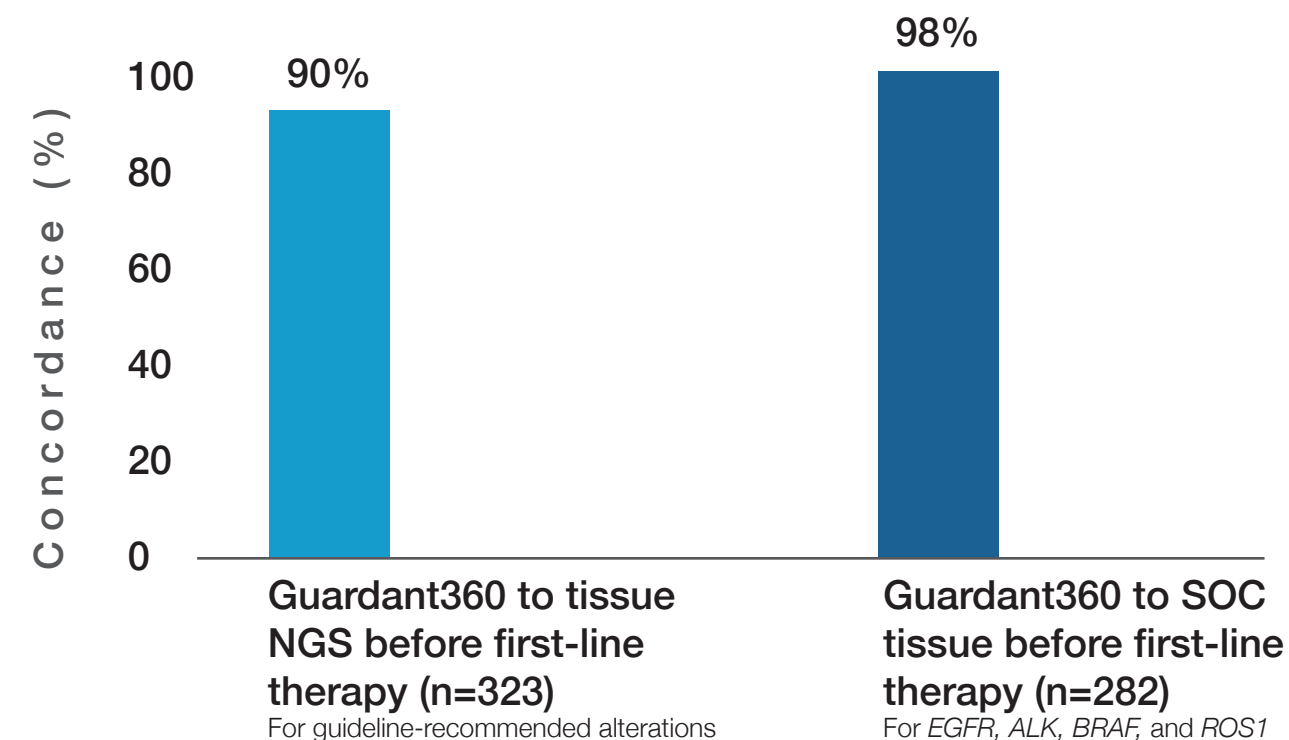
Response rates to therapy selected based on Guardant360 results are consistent with tissue-based studies

Disclaimer: This content has not been reviewed by the FDA. Data shown for the performance of Guardant360 laboratory developed test (LDT) does not convey the performance of Guardant360 CDx.

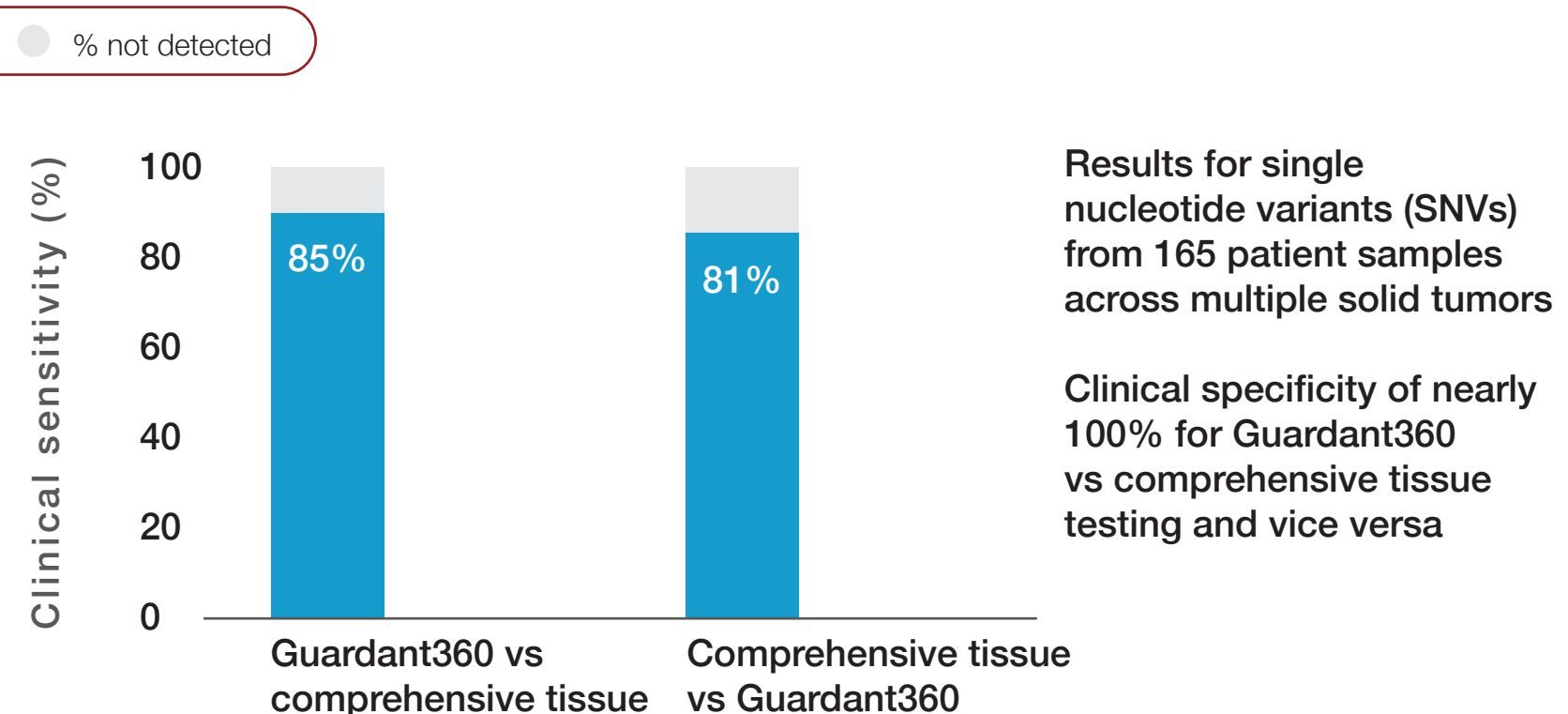
*Excluding central nervous system tumors

Guardant360 LDT has demonstrated consistently high concordance to tissue testing

Evidence from multiple prospective clinical studies²²⁻²³



15%-20% of the time tissue misses what liquid finds and vice versa²⁵



NILE study found Guardant360 LDT enabled increased patient testing, more alterations detected, faster results

When Guardant360 LDT was used first, more patients were found with targetable alterations

Key Findings²²

Study Objectives

Compare Guardant360's ability to detect guideline-recommended genomic alterations in patients newly diagnosed with advanced NSCLC to standard-of-care (SOC) tissue testing

Study Design

Head-to-head, prospective, multi-center study of 282 patients newly diagnosed with advanced NSCLC

Study Results

Guardant360 LDT demonstrated greater than 98% concordance to SOC tissue testing for *EGFR*, *ALK*, *BRAF*, *ROS1*

Patient advantages

3X more patients

tested for guideline-recommended alterations* vs tissue testing

1 week

faster than tissue

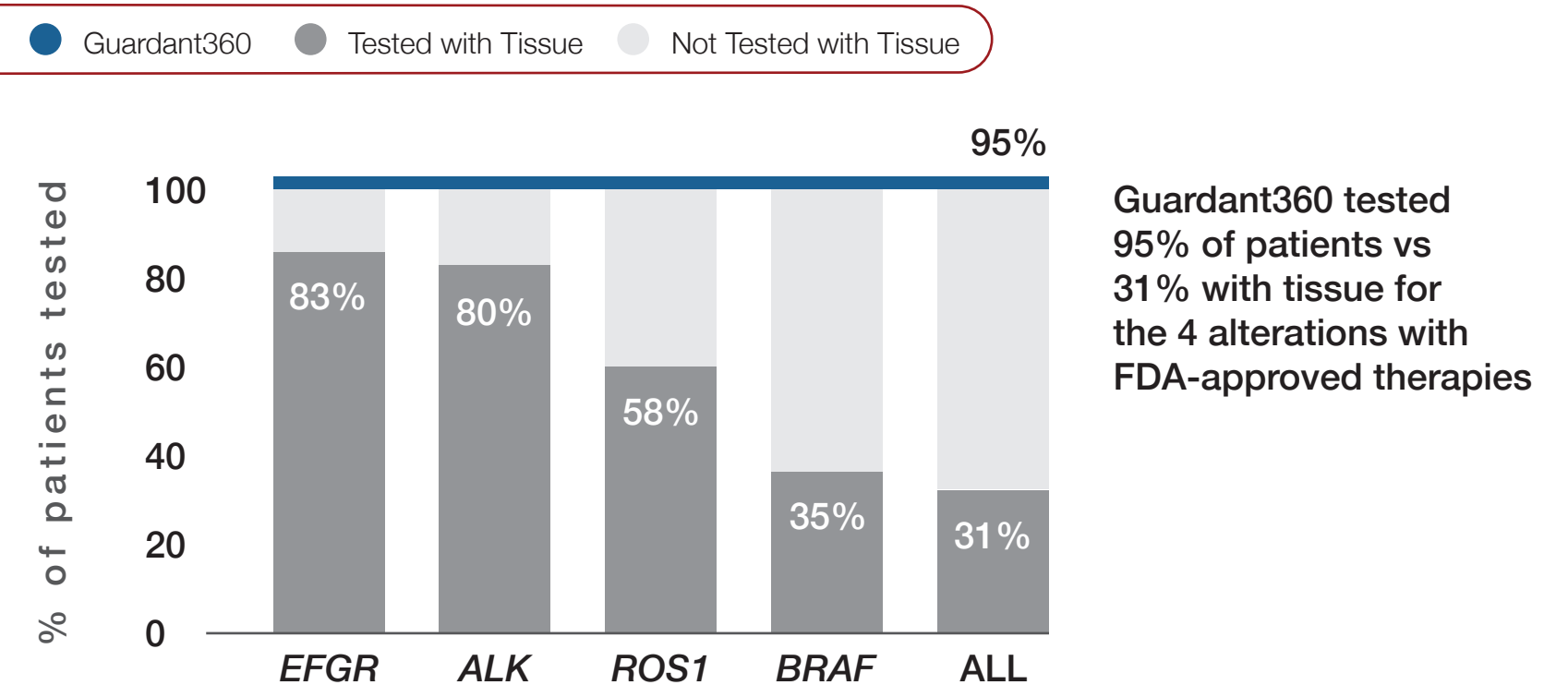
20% more patients

with alterations detected by Guardant360-first testing

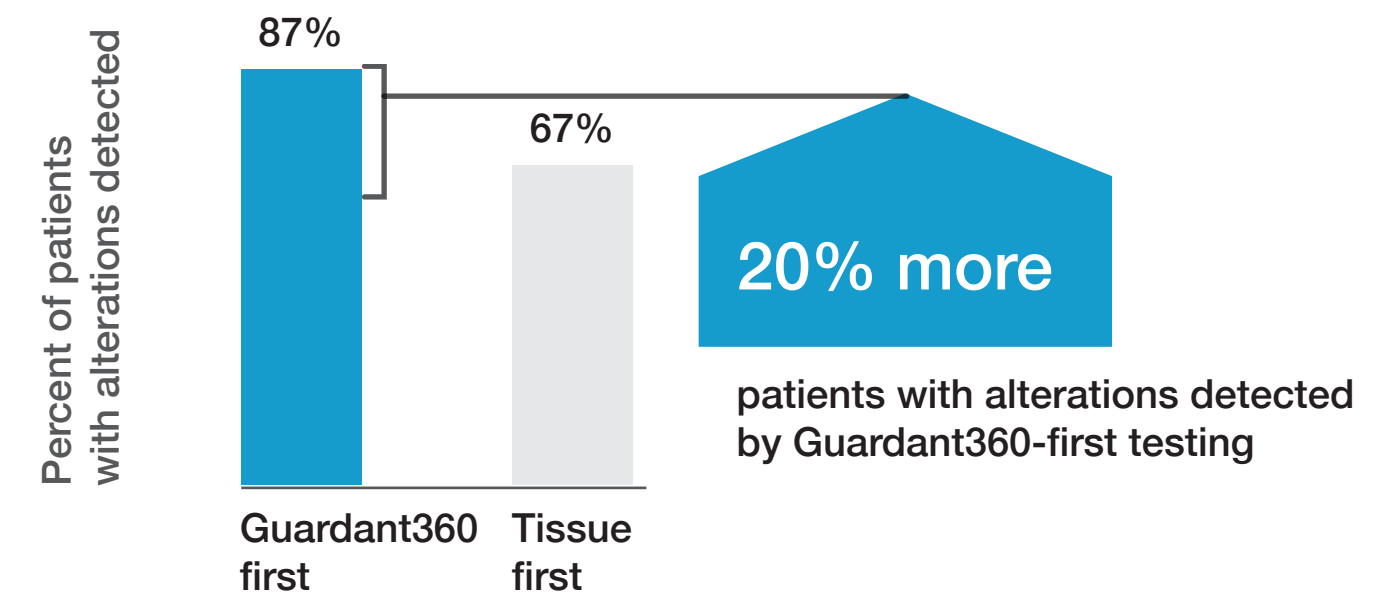
Disclaimer: This content has not been reviewed by the FDA. Data shown for the performance of Guardant360 laboratory developed test (LDT) does not convey the performance of Guardant360 CDx.

*For the 4 alterations with FDA-approved therapies

Guardant360 tested 95% of patients for the 4 alterations associated with FDA-approved therapies²²



Tissue-first testing misses patients with alterations²²



Test with Guardant360 CDx. Take action. Guideline-recommended genomic results in 7 days

Reliable, guideline-recommended testing

Detects guideline-recommended biomarkers across advanced solid tumors

A simple blood draw enables oncologists to test all advanced solid-tumor patients

Results in 7 days to guide clinical decisions

Easy-to-interpret report informs first-line decisions and beyond



*Excluding central nervous system cancers

Disclaimer: For the complete intended use statement for Guardant360 CDx, including companion diagnostic indication, please see the Guardant360 CDx Technical Information: www.guardant360cdx.com/technicalinfo

References: 1. Shaw AT, Riely GJ, Bang Y-J, et al. Crizotinib in ROS1-rearranged advanced non-small-cell lung cancer (NSCLC): updated results, including overall survival, from PROFILE 1001. *Annals of Oncology* 2019 ;30(7):1121-1126. 2. Ramalingam SS, Gray JE, Ohe Y, et al. Osimertinib vs comparator EGFR-TKI as first-line treatment for EGFRm advanced NSCLC (FLAURA): Final overall survival analysis. *Annals of Oncology* 2019; 30 (5): v851-v934. 3. Garon EB, Hellmann MD, Costa EC, et al. Five-year long-term overall survival for patients with advanced NSCLC treated with pembrolizumab: Results from KEYNOTE-001. *J Clin Oncol*. 2019 37:18_suppl, LBA9015-LBA9015. 4. Camidge DR, Dziadziuszko R, Peters S et al. 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Clinical implications of plasma-based genotyping with the delivery of personalized therapy in metastatic non-small cell lung cancer. *JAMA Oncol*. 2018 Oct 11. doi: 24. Odegaard JI, Vincent JJ, Mortimer S, et al. Validation of a plasma-based comprehensive cancer genotyping assay utilizing orthogonal tissue- and plasma-based methodologies. *Clin Cancer Res*. 2018;24(15):3539-3549. 25. Lanman R, Mortimer SA, Zill OA, et al. Analytical and clinical validation of a digital sequencing panel for quantitative, highly accurate evaluation of cell-free circulating tumor DNA. *PLoS One*. 2015;6(10):e0140712.

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Guardant Health, Inc.
5055 Perimeter Drive
Rockville, MD 20850 USA
www.guardanthealth.com

T: +1 855 638 8887 usa only
T: +1 850 283 7575 worldwide
sales@guardanthealth.com

CE-IVD
Errepto Europe BV
Prinsengracht 20
2014 CA The Hague
The Netherlands

Exempt Human Specimen

GUARDANT 360^{CDx}



GUARDANT 360^{CDx}

Blood Collection Kit

FDA APPROVED

FDA APPROVED



GUARDANT 360^{CDx}