



The Office of the National Coordinator for
Health Information Technology 

Understanding the Value of Health IT

An Educational Module for Long-Term and Post-Acute Care Providers



Understanding the Value of Health IT: Overview

- **Module 1: Current Health Care Landscape and Value of Health IT for LTPAC**
 - » What is Health IT? Why is It Important in LTPAC Settings?
 - » Understanding Drivers, Key Policies, and Regulations Related to Health IT and LTPAC
 - » Case Study #1: Coordinated Care Oklahoma
- **Module 2: Health IT Adoption and Implementation**
 - » National EHR Adoption Perspective
 - » State-based EHR Adoption and Implementation
 - » Health IT Adoption Challenges
 - » Health IT Adoption Resources
 - » Case Study #2: Camelot Brookside Care Center
- **Module 3: Health Information Exchange Adoption and Implementation**
 - » What is Health Information Exchange? Why is It Important for LTPAC?
 - » National HIE Adoption Perspective
 - » Federal and State-based LTPAC HIE Implementations
 - » Why is Patient Engagement Important for LTPAC
 - » Case Study #3: CORHIO

Purpose and Goals

- The purpose of this educational module is to help early adopter LTPAC providers better understand the value of health information technology (health IT) and health information exchange (HIE).
- The module contains resources and information for LTPAC providers seeking to adopt and implement health IT.
- The goal of this module is to help LTPAC providers prepare for success in today's evolving health IT and value based payment environment.

About ONC & Module Disclaimer

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MODULE 1: CURRENT HEALTH CARE LANDSCAPE AND VALUE OF HEALTH INFORMATION TECHNOLOGY FOR LTPAC

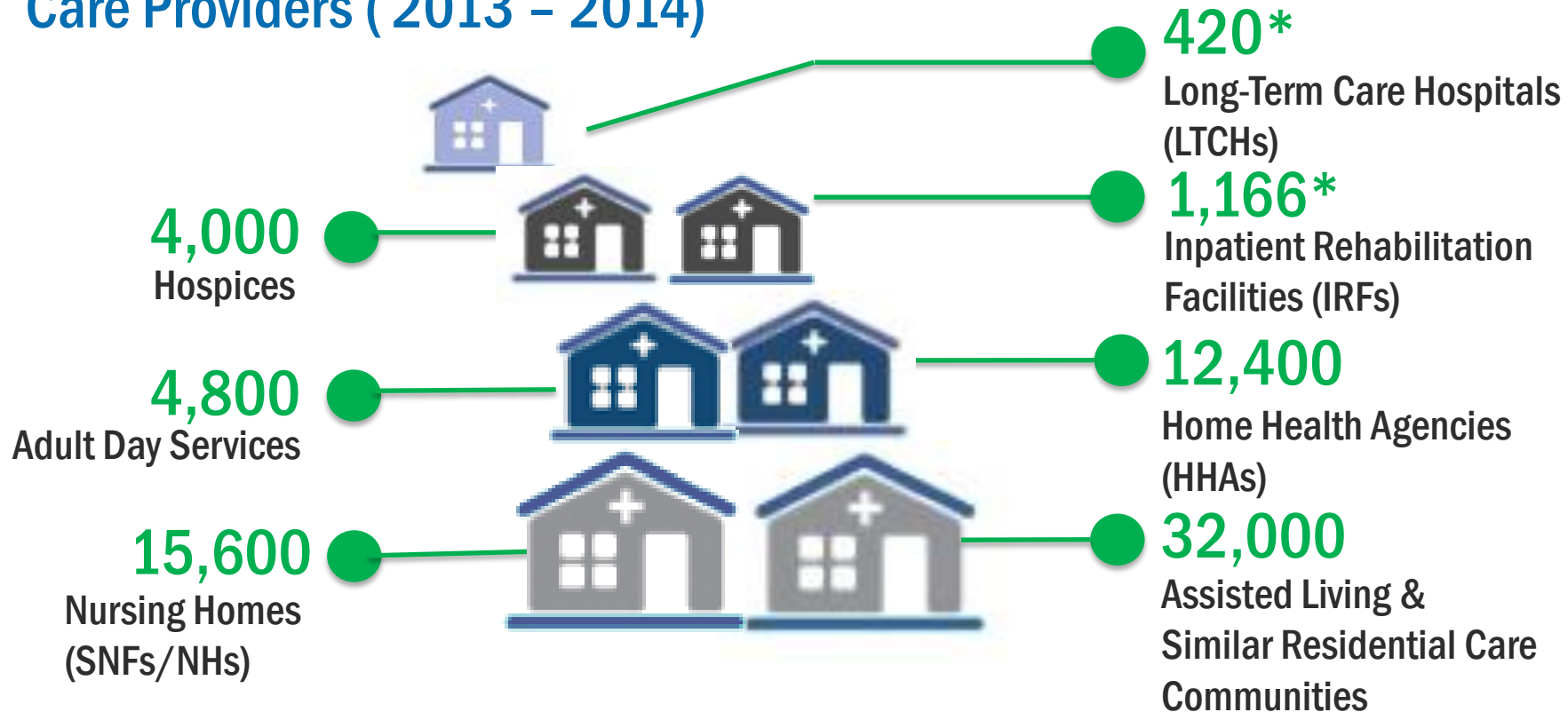
Module 1: Learning Objectives

Current Health Care Landscape and Value of Health IT for LTPAC

- **What is Health IT? Why is It Important in LTPAC Settings?**
- **Understanding Drivers, Key Policies, and Regulations Related to Health IT and LTPAC**
- **Case Study #1: Coordinated Care Oklahoma**

What do we mean by Long-Term and Post Acute Care (LTPAC)?

Total Number of Settings From National Study of Long-Term Care Providers (2013 - 2014)

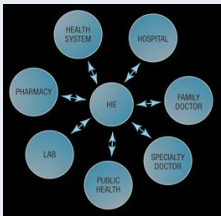


In 2014, nearly 67,000 LTPAC providers served over 9 million Americans.

What Are Examples of Health IT?



Electronic Health Record (EHR) is a digital version of a patient's paper chart. EHRs are real-time, patient-centered records that make information available instantly and securely to authorized users. While an EHR does contain the medical and treatment histories of patients, an EHR system is built to go beyond standard clinical data collected in a provider's office and can be inclusive of a broader view of a patient's care.



Health Information Exchange (HIE) allows doctors, nurses, pharmacists, other health care providers and patients to appropriately access and securely share a patient's vital medical information electronically—improving the speed, quality, safety and cost of patient care.



E-prescribing Tools generate and transmit permissible prescriptions electronically (eRx) and is a fast, efficient way to write/re-order and transmit prescriptions.

What Are Examples of Health IT?



Telehealth modalities use electronic information and telecommunication technologies to support and promote long-distance clinical health care, patient and professional health-related education, public health and health administration. Technologies include video conferencing, store-and-forward imaging, streaming media, and terrestrial and wireless communications.



Personal Health Record is an electronic application used by patients to maintain and manage their health information in a private, secure, and confidential environment.

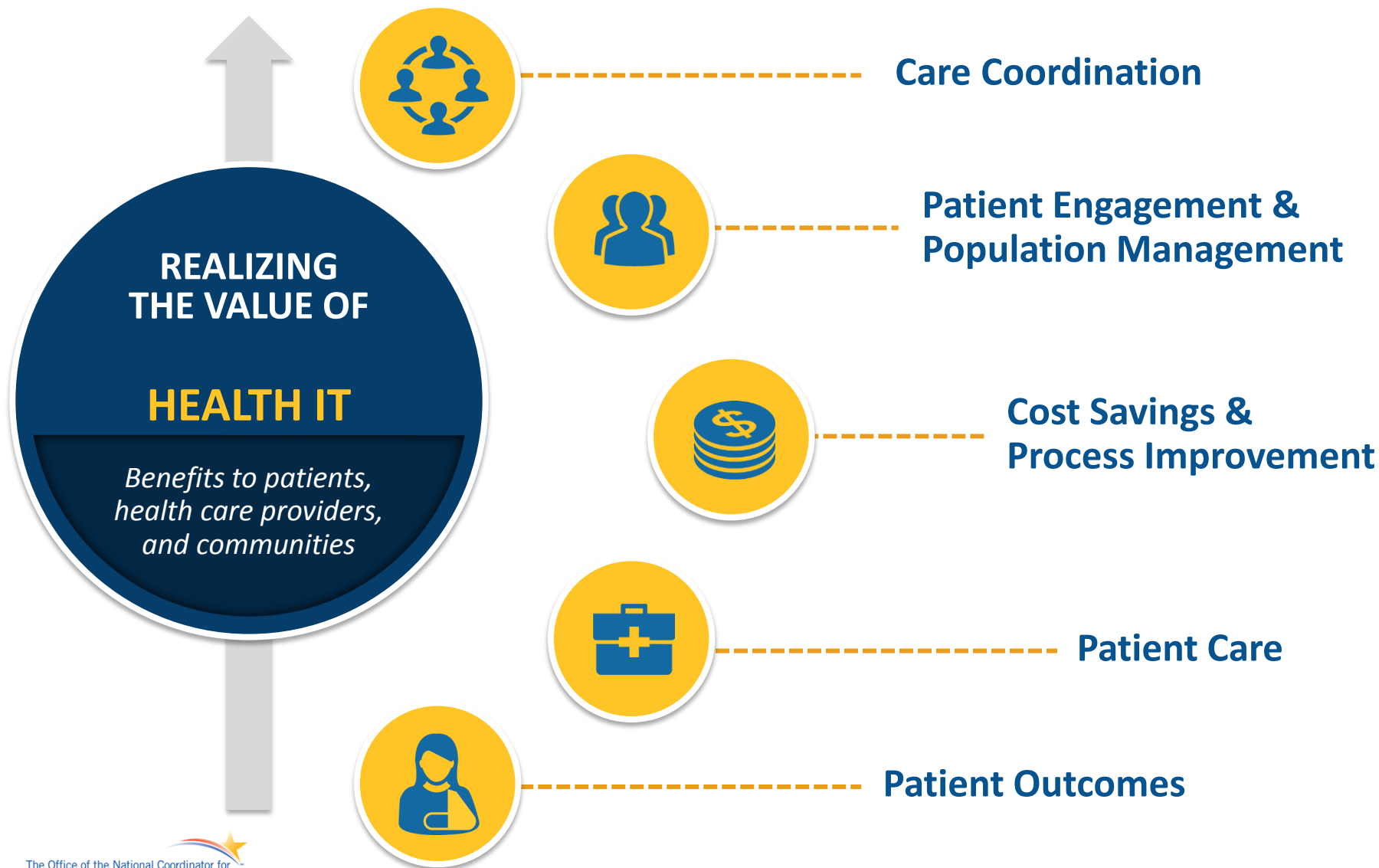


Mobile Devices are handheld transmitting devices with the capability to access, transmit, receive, and store health information, and the provider has control over the mobile device.



Online Communities can help people connect with one another to try to maximize good health or to respond to concerns about poor health.

Benefits of Adopting Health IT



Why is Health IT Important for Your LTPAC Organization?

Transitions of Care Complexity

40%

Of Medicare patients discharged from acute hospitals receive LTPAC services

25%

Of Medicare patients discharged to a skilled nursing facility were readmitted within 30 days

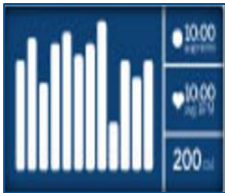


LTPAC providers receiving patients from other settings must gather information from multiple sources using multiple communication and exchange methods. Health IT can support efficiencies and economies of scale.

Why is Health IT Important for Your LTPAC Organization?



Adopting Health IT Infrastructure to Support Care Coordination: Care coordination is critical to team based and accountable care and elevates the need for advanced health IT infrastructure and to enable integrated care.



Quality and Performance Measure Collection and Submission: There is value in capturing measures electronically and in using existing electronic data to inform progress toward achieving quality goals.



Workflow, Process Improvement, & Efficiencies: The delivery of care and services can be made more efficient through the use of electronic information received from other settings and the patient.



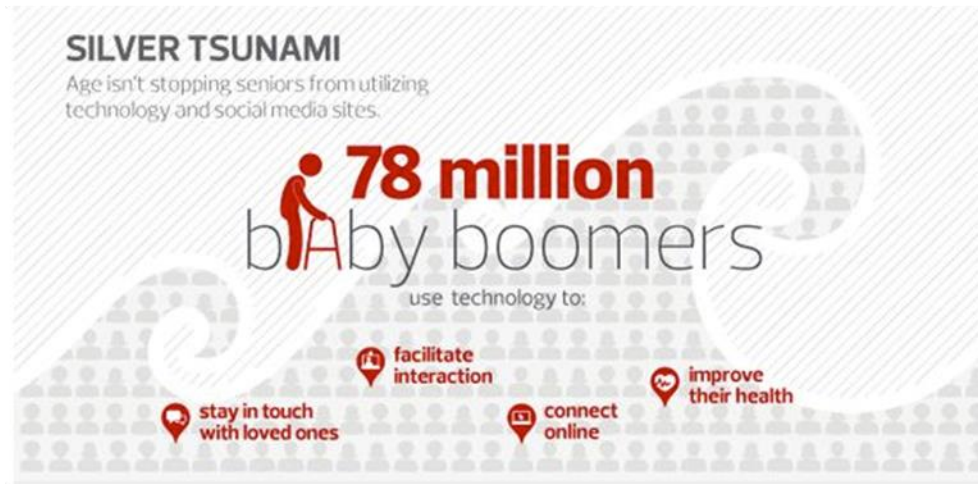
Patient Identification & Matching: Health IT facilitates the ability to identify patients, supports longitudinal care planning and can help ensure the care team is treating the correct patient.



Re-use of Data for Other Purposes: LTPAC providers benefit from re-use of data for public health reporting, patient safety reporting, adverse event reporting, and research.

Technology Trends for Seniors and LTPAC Providers

SENIORS are embracing technology



SENIOR CONNECTIONS



Demand for LTPAC Services is Growing



THE NUMBER OF PEOPLE USING NURSING FACILITIES, ALTERNATIVE RESIDENTIAL CARE PLACES OR HOME CARE SERVICES IS PROJECTED TO INCREASE FROM 15 MILLION IN 2000 TO 27 MILLION IN 2050.¹

TECH BENEFITS

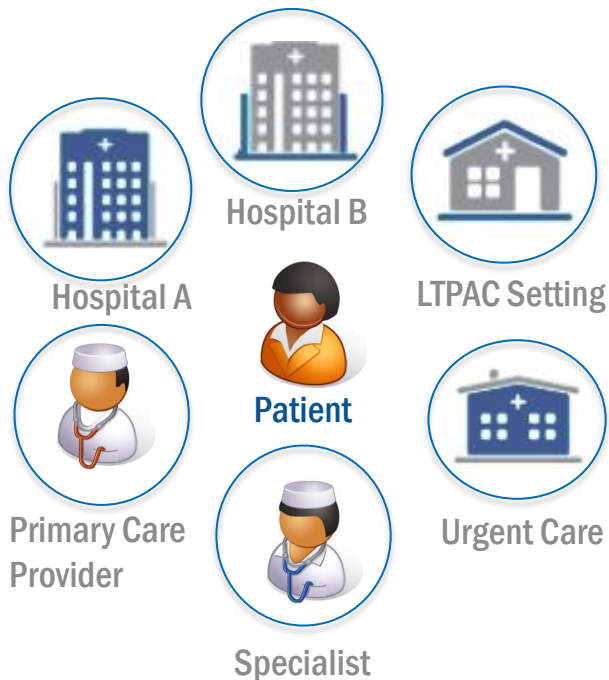


National Quality Strategy



Transforming Health Care Landscape: Shift to Value Based Care

Current Fee-For-Service



- Providers paid for volume of services, not outcomes
- Patients must navigate the health system
- Siloed Delivery of Care
- **Limited information sharing and integration across settings (paper and electronic)**

Emerging Value Based Care



- Providers paid for outcomes, not volume of services
- Care Team includes patient and all allied providers
- Emphasis on wellness, prevention and population health management
- **Emphasis on use of technology to integrate care and share information**

What is the Role of Health IT in the Evolving Health Care Landscape?

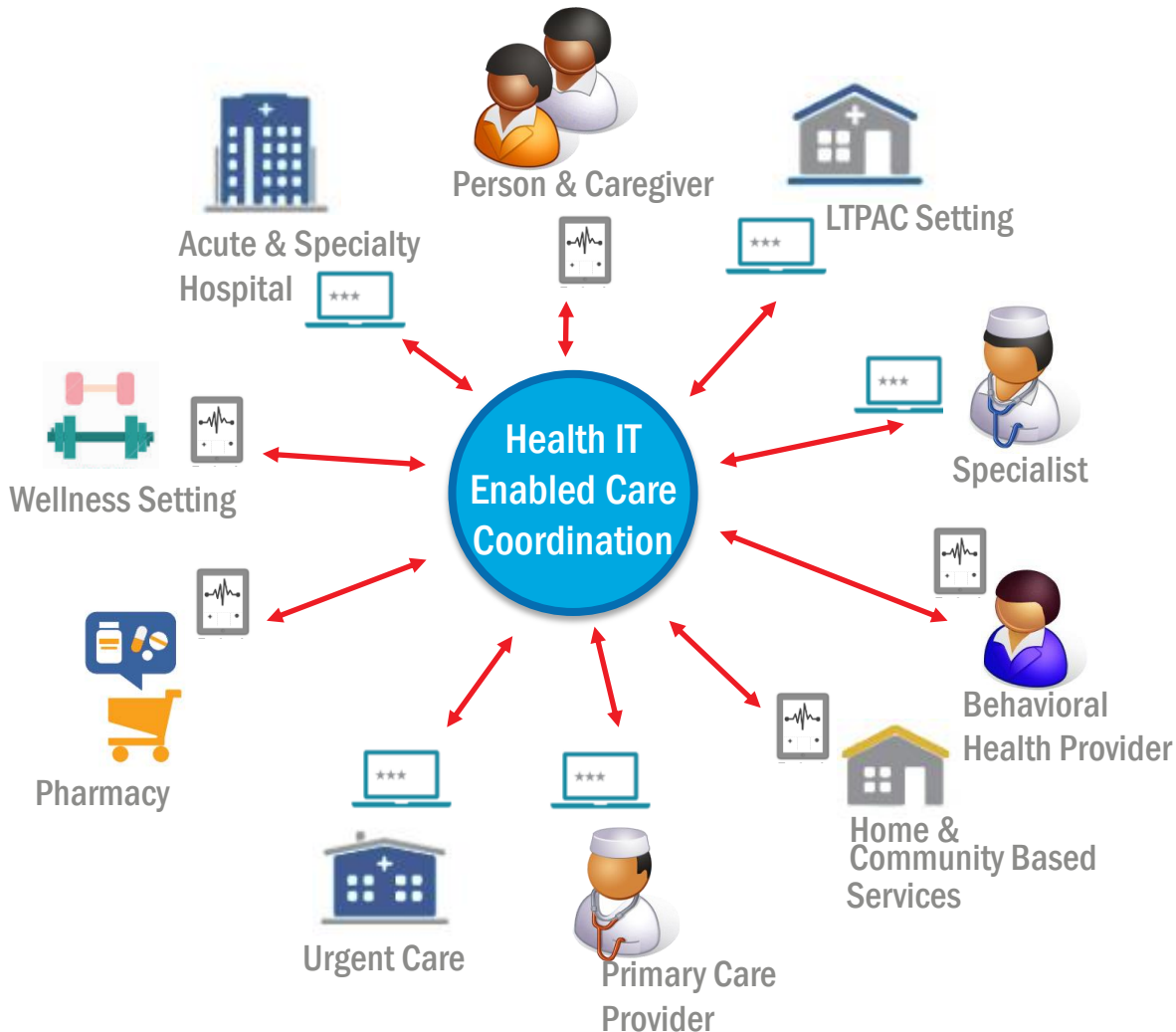


THE SUCCESS OF NEW VALUE BASED CARE MODELS DEPENDS ON EFFECTIVE COMMUNICATION BETWEEN SITES AND HOW WELL THEY SHARE DATA. SYSTEM INTEROPERABILITY AND INTEGRATION IS CRITICAL TO CARE TEAMS.

Providers that are increasingly accountable for patient outcomes and total cost of care, regardless of where else that individual has received care, will increasingly demand access to an individual's complete record, laboratory results, broader health-related information and total cost of care required to effectively manage the person's health.

Connecting Health and Care for the Nation: A Shared Nationwide Interoperability Roadmap

The Future Accountable Care Community



Health IT Solutions Include:



Clinical IT Systems:

- ✓ EHRs
- ✓ HIE Systems
- ✓ E-Prescribing Tools

Other Health IT Systems:



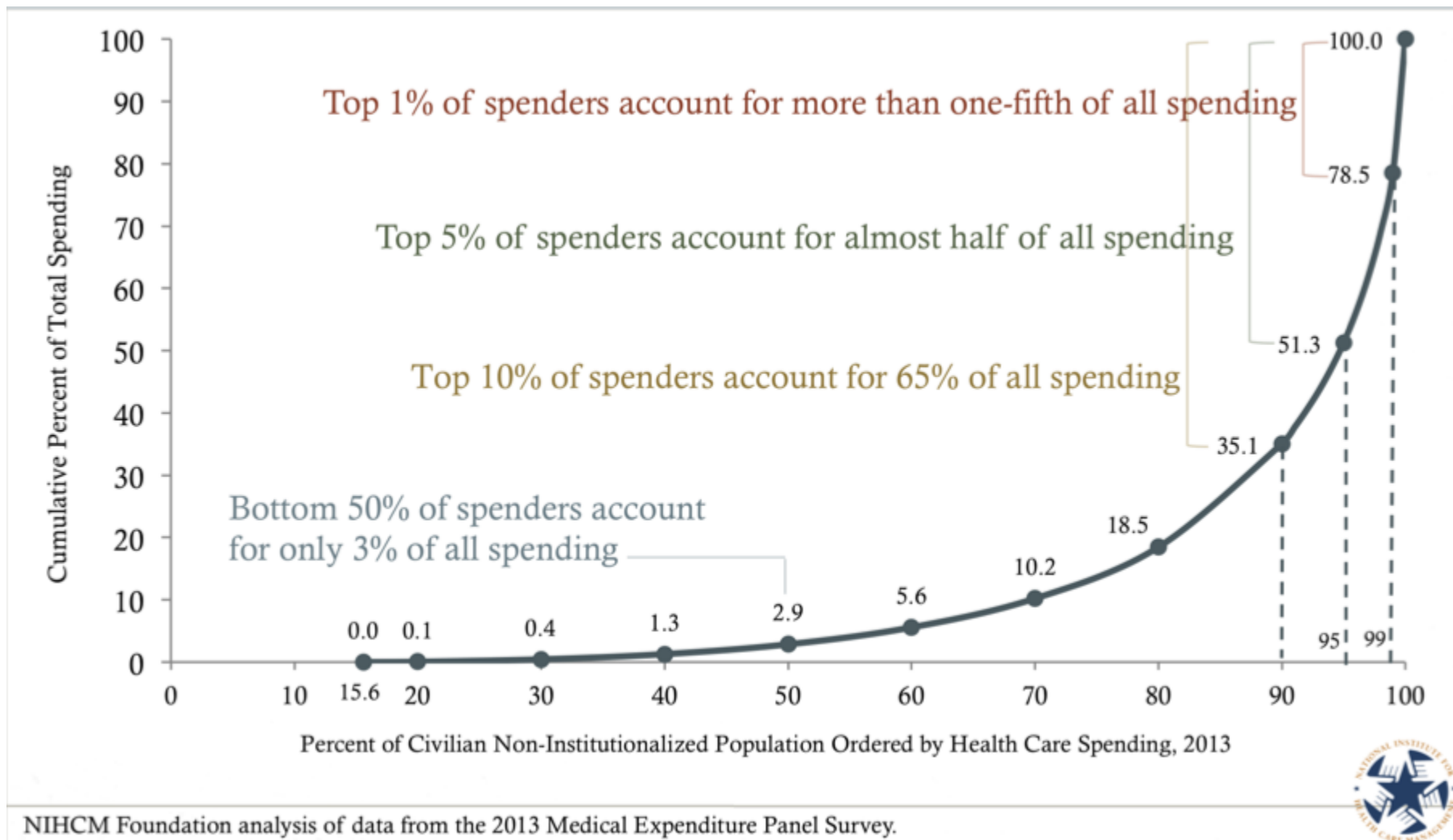
- ✓ Predictive analytics
- ✓ Telehealth
- ✓ Personal Health Records
- ✓ Mobile Devices
- ✓ Population Health Management Systems
- ✓ Home and Community Based Systems
- ✓ Online Communities



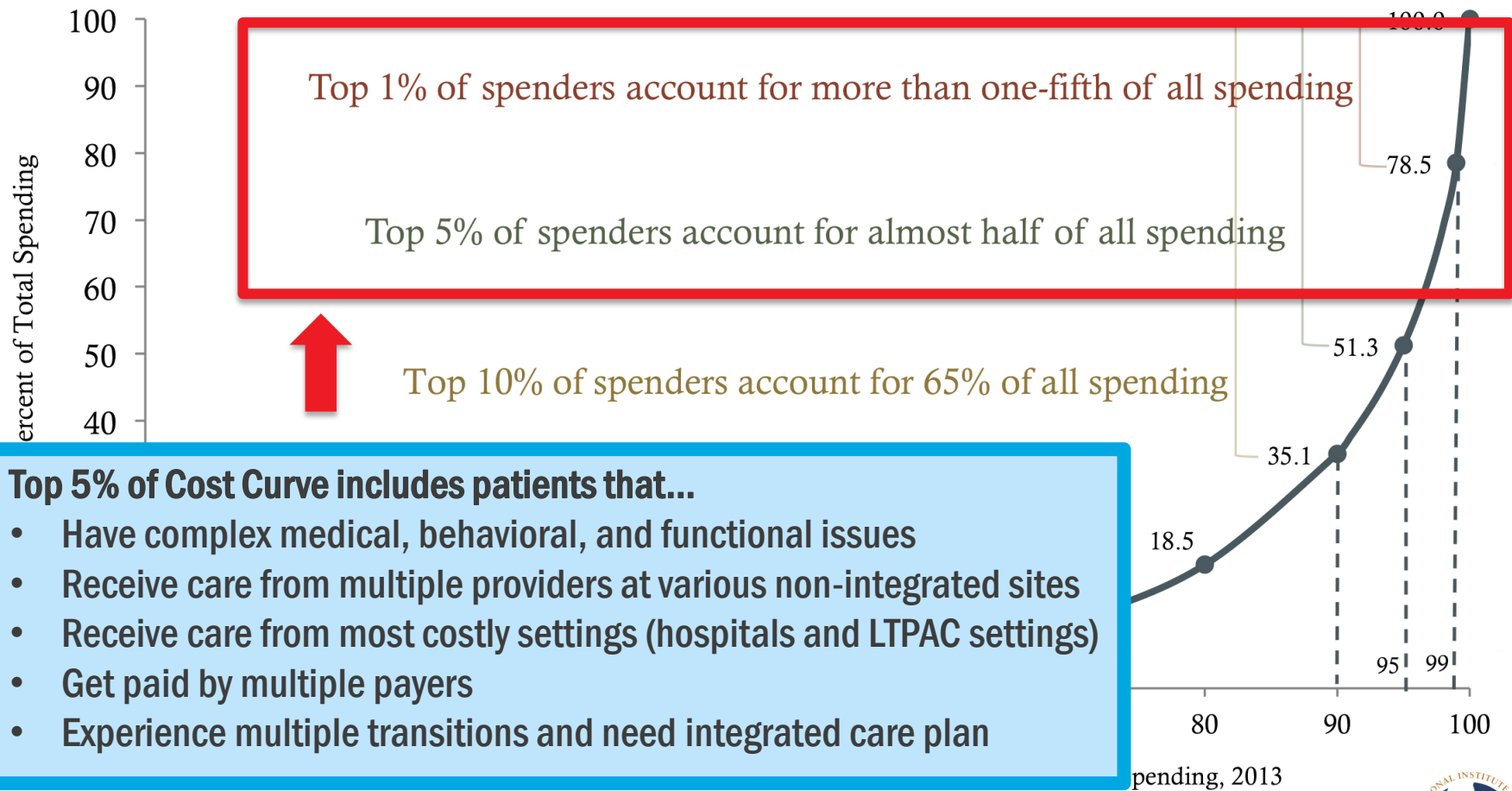
WHAT ARE THE BUSINESS DRIVERS FOR HEALTH IT ADOPTION AND USE?

What Are Business Drivers Impacting LTPAC?

Only small portion of population accounts for highest spending in health care



What Are Business Drivers Impacting LTPAC?

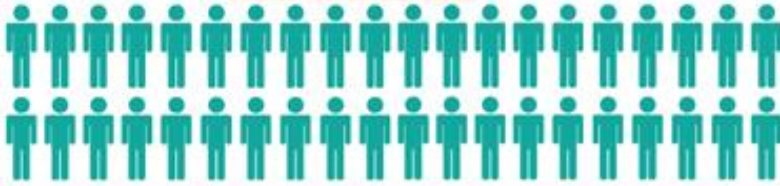


NIHCM Foundation analysis of data from the 2013 Medical Expenditure Panel Survey.

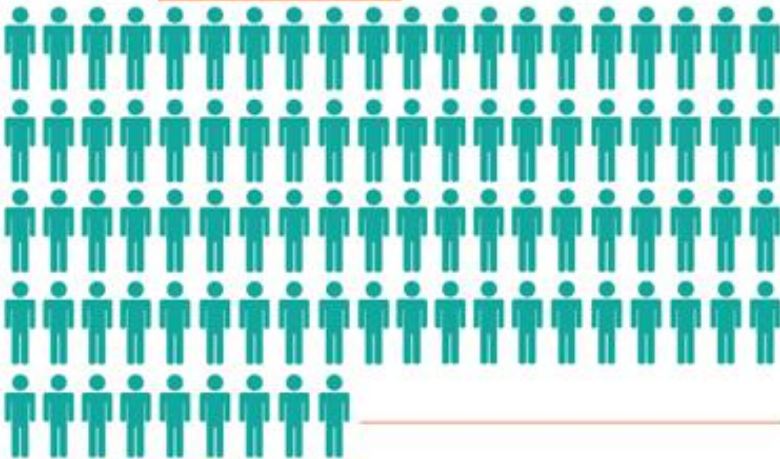
What is the Impact of the Evolving Health Environment on LTPAC?

AGING POPULATION

There are currently **40.2 MILLION** Americans aged 65 + older.



There will be **88.5 MILLION** by the year 2050.



By 2030 **1 in 5 PEOPLE** will be 65 + older.



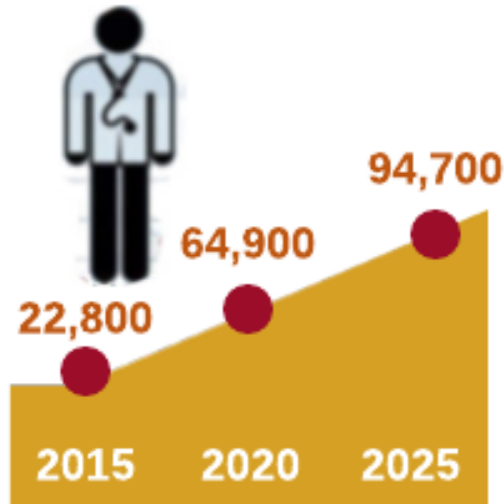
Source: <http://www.healthworkscollective.com/96511/our-aging-population>

As a result of Physical and Cognitive Impairments, **70%** of Seniors will need long-term services and supports

Source: <http://jama.jamanetwork.com/article.aspx?articleid=1733726>

Physician Shortage

Projected Shortages by Year



Source: <http://tinyurl.com/zy5e7mw>

Hospital (2013) Readmissions¹
Nearly **18%** Of Medicare Patients readmitted in 30 days



An estimated \$17B come from potentially avoidable readmissions

What Situations Are Reinforcing the Business Case for Interoperability in LTPAC?

Situation

Market Forces:

Healthcare is going through a paradigm change from an episodic model to a person-centric electronic longitudinal care model with focus on prevention and wellness



Admission Challenges:

Patient is discharged to LTPAC on a Friday afternoon at 4:30pm to not incur additional 'Length of Stay' (LOS) days. Care is initiated over the weekend.



Patient Care:

First 48 hours of care



Motivation (Business Driver)

- Meet the Triple Aim—better care, smarter spending, and healthier people
- Be a shared risk partner with hospitals for new payment models
- Implement nationally recognized transitions of care data exchange standards¹
- Diagnose chronic care requirements earlier

- Timely preparation requirements for admission (assessments, administrative, room)
- Special services: respiratory, kidney, therapy, dietary
- Medication reconciliation and availability
- Medical doctor input

- Chronic care diagnosis and longitudinal care plan developed and implemented
- Pressure ulcer diagnosis and wound treatment
- Sepsis diagnosis and special isolation
- Pain management and medications



POLICIES AND INVESTMENTS ON HEALTH IT POLICY AND USE

Federal Policy Opportunities for LTPAC

Relevant Health IT Legislation for LTPAC Providers

| | | | | | |
|--|--|--|--|--|---|
| <p>Establishes requirements for national standards for electronic health care transactions</p> <p>Establishes requirements for national identifiers for providers, health insurance plans, and employers</p> | <p>ONC HIE Grant Program awarded funding to MD, OK, MA and CO to develop innovative solutions for improving LTPAC transitions of care</p> | <p>Supports integration of LTPAC providers in health information exchange: For example: CMS Demonstration Grants, Health Homes, and Aging and Disability Resource Centers</p> | <p>Expands opportunities to re-use standardized interoperable assessment data elements.</p> | <p>Quality Payment Program applies to Medicare eligible clinicians; it aims to:</p> <ul style="list-style-type: none"> • Supports care improvement through better outcomes for patients, decreased provider burden, and preservation of independent clinical practice • Promotes adoption of alternative payment models that align incentives across healthcare stakeholders | <p>Expands opportunities for eligible skilled nursing facilities to receive funding for telecommunications and broadband services</p> |
| <p>1996</p> <p>Health Insurance Portability and Accountability Act (HIPAA)</p> | <p>2009</p> <p>Health Information Technology for Economic and Clinical Health (HITECH) Act</p> | <p>2010</p> <p>Affordable Care Act (ACA)</p> | <p>2014</p> <p>Improving Post Acute Care Transformation (IMPACT) Act</p> | <p>2015</p> <p>Medicare Access & Chip Reauthorization (MACRA) Act</p> | <p>2016</p> <p>Rural Health Connectivity Act</p> |
| <ul style="list-style-type: none"> • Privacy and Security Rules administered under HHS Office of Civil Rights • Administrative Simplification Rules administered under CMS | <ul style="list-style-type: none"> • Established ONC authority over certification of Health IT • Established CMS authority over Medicare and Medicaid EHR Incentive Programs | <ul style="list-style-type: none"> • Established comprehensive healthcare insurance and payment reforms that aim to increase access to health care, improve quality and lower health care costs, and provide new consumer protections | <ul style="list-style-type: none"> • Established requirements for CMS to make interoperable patient assessment and quality measures data from LTCHs, SNFs, HHAs, and IRFs | <ul style="list-style-type: none"> • Repeals the Sustainable Growth Rate (SGR) Formula • Shifts from FFS to Value Based Payment for Medicare Providers • Streamlines Meaningful Use and other quality programs under new Merit Based Incentive Payments System (MIPS) • Provides bonus payments for participation in eligible Advanced Alternative Payment Models (APMs) | <ul style="list-style-type: none"> • Amends the Communications Act to permit eligible non-profit and public skilled nursing facilities to apply for support from the Universal Service Fund's Rural Health Program |

Opportunities for LTPAC Health IT

Relevant Federal & State Supports for LTPAC Providers

Medicaid 1115 Delivery System Reform Incentive Payment (DSRIP) Program

Includes options for waiver flexibility, state plan amendments, health home models and Medicaid managed care expansion that can provide opportunities for collaboration and technology adoption to advance and improve health outcomes.

State Innovation Model (SIM) Grant Program

Provides states the opportunity to pilot innovative approaches to technology use, advanced analytics, new service delivery models, use of telehealth, and other efforts to improve access, efficiency, and outcomes, with a number of states focusing on expanding integrated care.

State Medicaid Letter #16-003 February 29, 2016

Expands support for Medicaid health information exchange describing options for how LTPAC providers could adopt health IT and leverage state supported health information exchange infrastructure. The policies outlined in the letter allow states to use HITECH Administrative Matching Funds to support the expansion of HIE infrastructure to help Medicaid clinicians that are eligible for EHR Incentive Payments connect with other Medicaid providers including long term care providers.



How to Get Involved

- ✓ [Contact Your Provider Association](#)
- ✓ [Contact Your State's Health It Initiative Coordinator](#)
- ✓ [Learn More About ONC Certification Program](#)

Snapshot of HITECH ACT

HEALTH INFORMATION TECHNOLOGY FOR ECONOMIC AND CLINICAL HEALTH (HITECH) ACT

PROVIDES HHS WITH THE AUTHORITY TO ESTABLISH PROGRAMS TO IMPROVE HEALTH CARE QUALITY, SAFETY, AND EFFICIENCY THROUGH THE PROMOTION OF HEALTH IT, INCLUDING EHRs AND PRIVATE AND SECURE ELECTRONIC HEALTH INFORMATION EXCHANGE.

MEDICARE & MEDICAID EHR INCENTIVE PROGRAMS

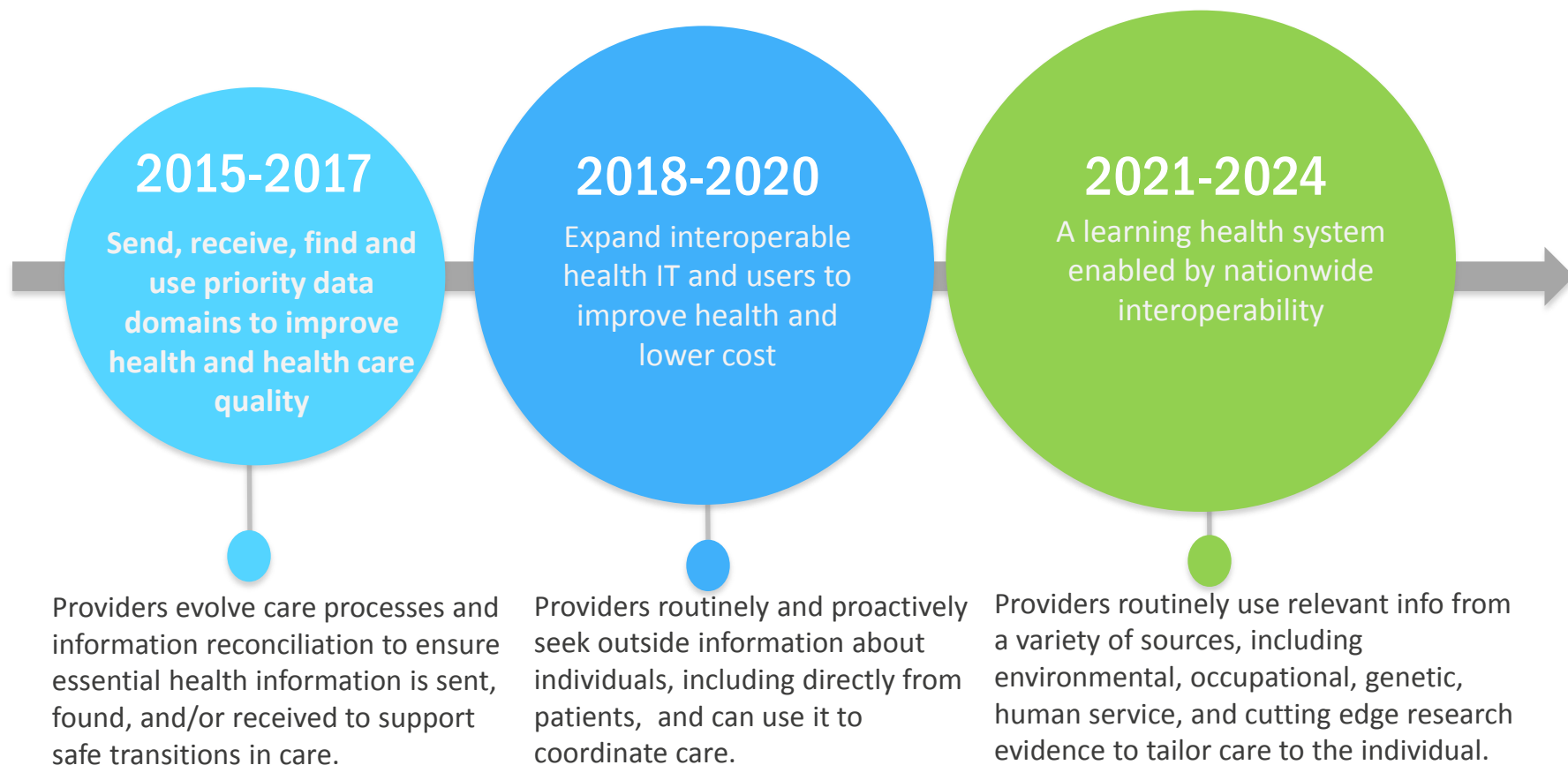
Sections 4001-4201 of HITECH establish the CMS Medicare & Medicaid EHR Incentive Programs to provide incentive payments for eligible professionals, hospitals, and critical access hospitals as they adopt, implement, upgrade, or demonstrate meaningful use of certified EHR technology.

ONC HEALTH IT CERTIFICATION PROGRAM

THE HITECH ACT CHARGED ONC WITH CREATING AND MAINTAINING A HEALTH IT CERTIFICATION PROGRAM.

IN 2010, ONC ESTABLISHED THE ONC HEALTH IT CERTIFICATION PROGRAM TO OVERSEE THE VOLUNTARY CERTIFICATION AND TESTING OF HEALTH IT PRODUCTS WHICH SUPPORT THE AVAILABILITY OF CERTIFIED HEALTH IT FOR ITS ENCOURAGED AND REQUIRED USE UNDER OTHER FEDERAL, STATE, AND PRIVATE PROGRAMS.

Shared Nationwide Interoperability Roadmap: Milestones Benefit Providers and Improve Care for Individuals



Interoperability: *the ability of systems to exchange and use electronic health information from other systems without special effort on the part of the user.*

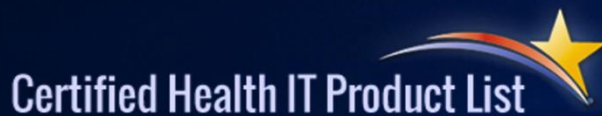
Why is ONC Health IT Certification Program Important for LTPAC?



The ONC Certification 2015 Edition supports diverse health IT systems beyond EHRs that are used across the care continuum including those applicable for LTPAC settings. Certified Health IT system components (modules) are published in the Certified Health IT Product List (CHPL).



The ONC Certification Program is voluntary and ‘agnostic’ to settings and programs. Therefore, ONC certification can be used to support multiple programs and settings, including LTPAC.



The Certified Health IT Product List (CHPL) is the authoritative and comprehensive listing of Health IT certified through the ONC Health IT Certification Program. More information on CHPL: <https://chpl.healthit.gov/#/search>

How is Certified Health IT (2015 Edition) Relevant to LTPAC?

Certified health IT can be applied to health IT systems for broader [settings of care](#) including LTPAC.

Examples of certification criteria to support LTPAC needs include:



Transitions of Care

Enables the ability to send and receive essential health information to ensure the coordination and continuity of care as patients transfer to other care settings.



Clinical Information Reconciliation

Enables electronic clinical reconciliation of a patient's active medication, problem, and medication allergy list.



Care Plan

Provides a structured format for documenting a individual's care plan based on their unique needs.



Social, Psychological, Behavioral Data

Provides the capability to document and access a patient's social, psychological, and behavioral data.

Why Are Health IT Standards Important for LTPAC?

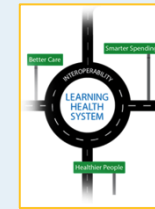
Health IT Standards provide the fundamental definitions for and structures of the data that can be communicated across a wide variety of healthcare use cases.

These standard formats allow for the creation of electronic messages that are exchanged between different health IT systems, which make interoperability and health information exchange possible.

- » Standards facilitate information exchange for LTPAC providers.
- » Standards are needed to achieve consistent formats and data definitions.
- » Direct Secure Messaging standard is agreed upon by multiple stakeholders as an easily implementable approach for LTPAC organizations to begin sharing information through an HIE or between providers to improve coordination of care.



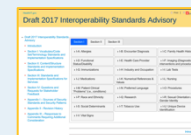
Resources



[Shared Nationwide Interoperability Roadmap](#) emphasizes the adoption and use of national interoperability standards



[ONC Standards/SDO Training Module](#)



Annually updated [Interoperability Standards Advisory](#)

Case Study #1: Coordinated Care Oklahoma



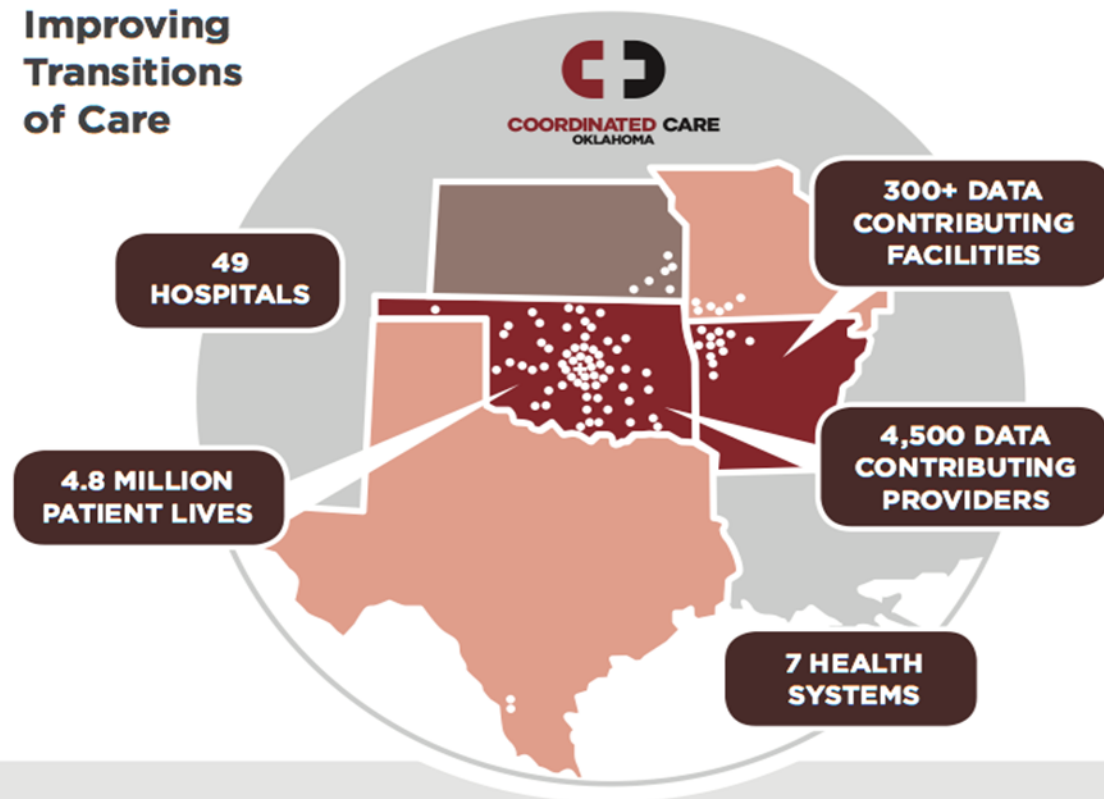
Coordinated Care Oklahoma (CCO)

A non-profit organization, founded by a group of hospitals, health systems, physicians and healthcare professionals, providing health IT tools to support patient transitions of care to include those required to support the HITECH EHR Incentive Program requirements and test emerging value based payment models. The CCO HIE Platform integrates with member facilities' EHR systems within healthcare facilities across OK, AR, MS, KS and TX.

Care Coordination Capabilities:

- Admission, Discharge, Transmission (ADT) Alerts
- Advance Directives Exchange
- Referral Management
- Transition of Care Document Exchange

Improving Transitions of Care



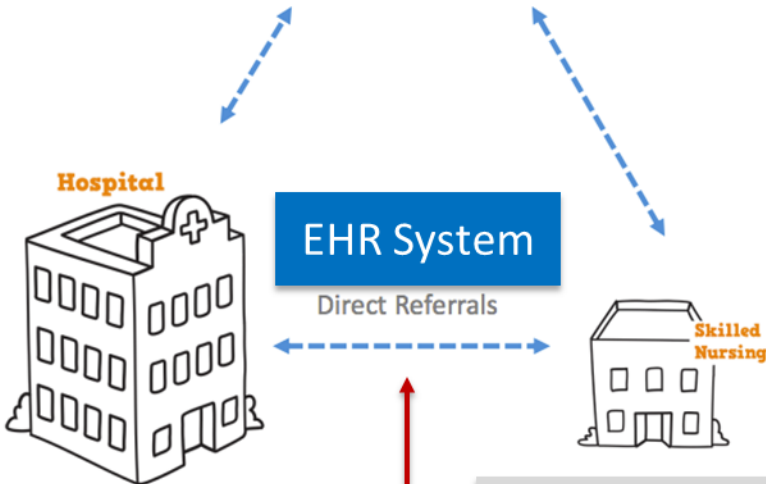
Includes **17** LTPAC Provider Groups
as of Aug 2016

Case Study #1 : Coordinated Care Oklahoma Pilot

Pilot Program initiated with **five LTPAC facilities** and **one acute care hospital**, Norman Regional Health System. Each LTPAC site adopted a new workflow that leveraged key features of the facility's new EHR system to capture patient information quickly and accurately. The new workflow required aides to document patient's health status on wall-mounted kiosks immediately after providing care.



Global Medical Record Services



Transition of Care Information Electronically Exchanged:



ADLs



Vitals



Clinical Summaries



SBAR Form¹



Universal Transform Form

Direct Transport Protocol

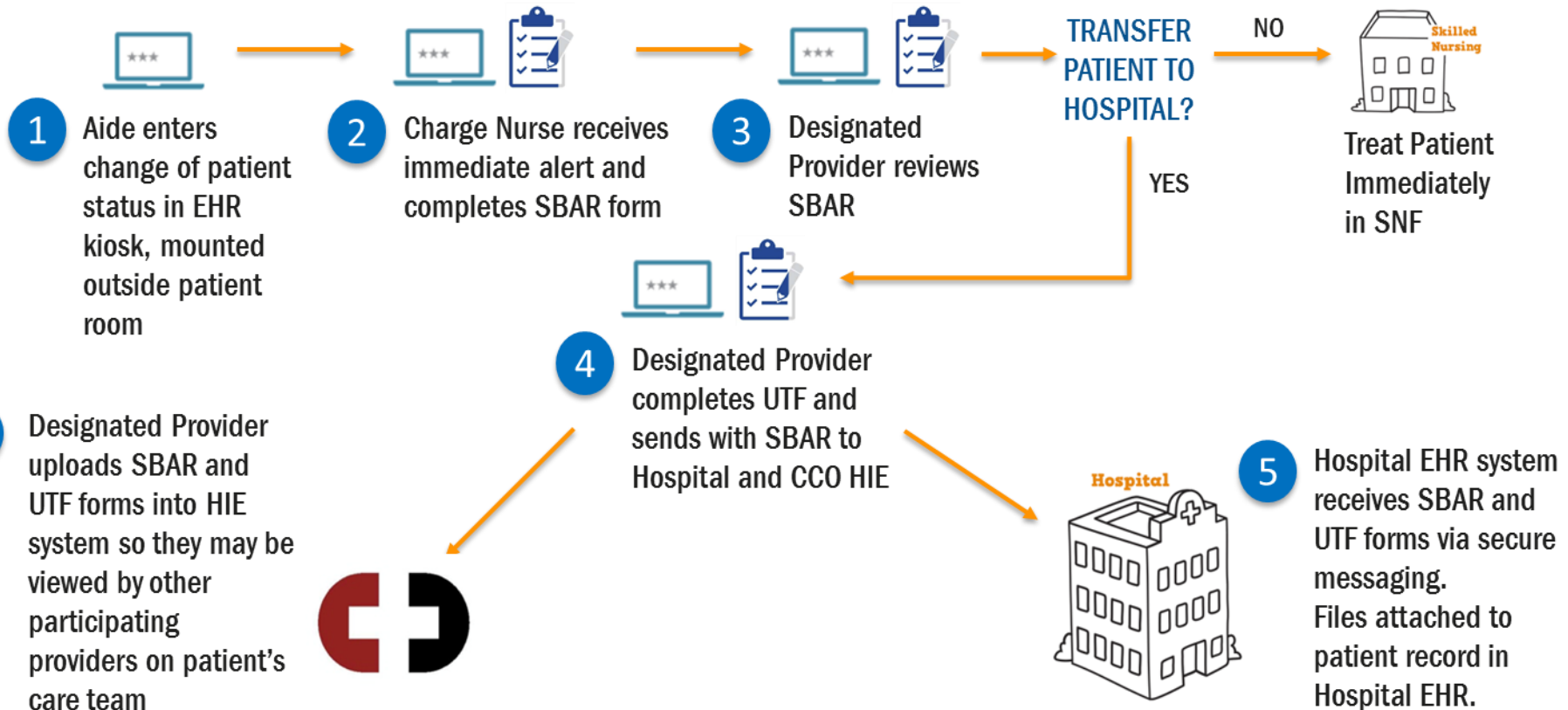
ONC Standard for HIPAA Compliant electronic communication. Enables secure exchange of electronic information and support management of referrals.

Case Study #1 : Coordinated Care Oklahoma Health IT Integration

- Existing transfer agreement with local Hospital
- Existing sharing agreement and access to CCO
- Adoption of EHR system
- Adoption of standardized clinical documentation forms to record patient status: SBAR and UTF



- 10 patients to 1 Aide
- 1 charge nurse per shift
- 1 Designated Director of Nursing
- 1 Advanced Practice Registered NP
- 1 Medical Director



Case Study #1 : Coordinated Care Oklahoma Health IT Pilot Results



98%

Compliance

**With Daily Assessments
by Nursing Aids**



97%

Patient Satisfaction

78%

**Reduction of 30-day
readmission overall in
all five participating
facilities**

70%

**Reduction of 30-day
return to ED post-
acute care discharge**

50%

**Reductions in
readmissions in one
year**

KEY SUCCESS FACTORS: Adopting new provider communication workflows and health IT tools like EHR kiosks that require little if any previous training or computer skills and that can be conveniently accessed by all provider groups.



MODULE 2: Health IT Adoption and Implementation

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Module Purpose

The purpose of this module is to educate LTPAC providers on the applicability and usefulness of health information technology (health IT) and health information exchange (HIE). It includes educational information, case studies, and resources for LTPAC providers.

It is intended to help prepare LTPAC providers for success in the transforming service delivery and payment environment.

Module 2: Learning Objectives

Health IT Adoption and Implementation

- **National EHR Adoption Perspective**
- **State-based EHR Adoption and Implementation**
- **Health IT Adoption Challenges**
- **Health IT Adoption Resources**
- **Case Study #2: Camelot Brookside Care Center**

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<http://www.hhs.gov/disclaimer.html>

Health IT Adoption by Physicians and Hospitals

Rates of EHR Adoption



78% of Doctors



96% of Hospitals



Since the passage of the HITECH Act, the health IT landscape has dramatically evolved. In 2008, only 17% of physicians and 9% of hospitals had at least a basic EHR. In 2015, 96% of hospitals and 78% of physician offices use certified EHR technology.



4 in 10 physicians report sharing patient health information electronically, and 75% of hospitals electronically exchanged health information with outside providers in 2014.



Rates of electronic sharing with long term care providers lag behind. In 2014, only 11% of office-based physicians electronically shared patient information with long term care providers.

Health IT use among Individuals

- In 2014, nearly 4 in 10 individuals were offered electronic access to their medical record.
- 48% of individuals communicated via email or text with a health care provider, used a health app on their smartphone, or looked at medical test results online
- 1 in 5 individuals used text messaging to communicate with their health care provider.
- 1 in 3 individuals emailed their health care provider

What Are National EHR Adoption Trends for LTPAC Settings?

2014-2015 national survey of **815 nursing home** administrators investigating nursing home health IT adoption found there is greater adoption of IT solutions to support **ADMINISTRATIVE** activities than there are for **CLINICAL** support¹.



Nursing Homes participating in IT Sophistication Survey Located by Zip Code

2014 National Surveys²



Adult Day Service Centers

23% Adopted EHRs

8% Adopted systems to support HIE with physicians

6% Adopted systems to support HIE with hospitals

6% Adopted systems to support HIE with pharmacies



Residential Care Communities

19% Adopted EHRs

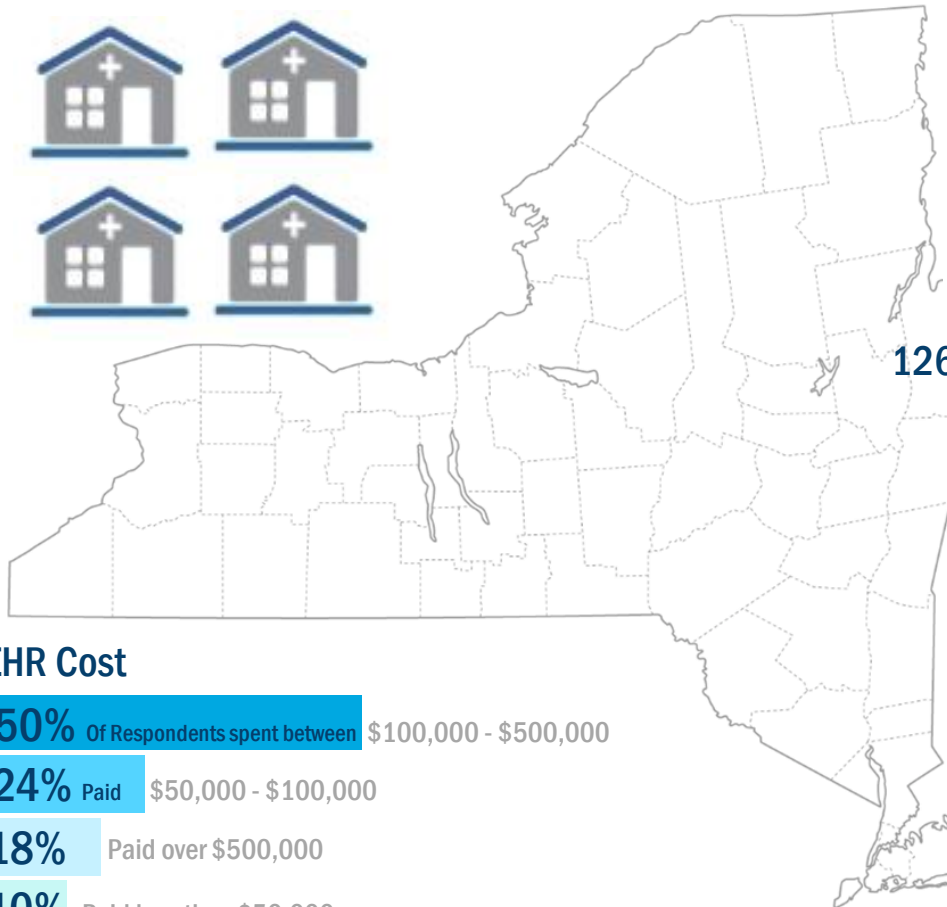
11% Adopted systems to support HIE with physicians

8% Adopted systems to support HIE with hospitals

17% Adopted systems to support HIE with pharmacies

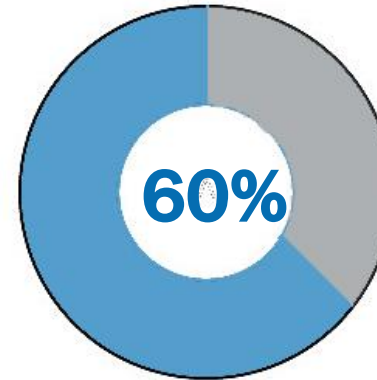
What Are Examples of State Advancement in LTPAC EHR Adoption?

NY LTPAC EHR Adoption



126 LTPAC Members Adopted EHRs

2015 Survey



- Nursing Homes
- Home Care Agencies
- Assisted Living Facilities
- Adult Day Care Programs
- PACE Programs
- Managed LTC Plans

EHR Cost

50% Of Respondents spent between \$100,000 - \$500,000

24% Paid \$50,000 - \$100,000

18% Paid over \$500,000

10% Paid less than \$50,000

HIGHEST ADOPTION RATES

NURSING HOMES **73%**

HOME CARE AGENCIES **68%**

LOWEST ADOPTION RATES

LTC PLANS/ PACE **56%**

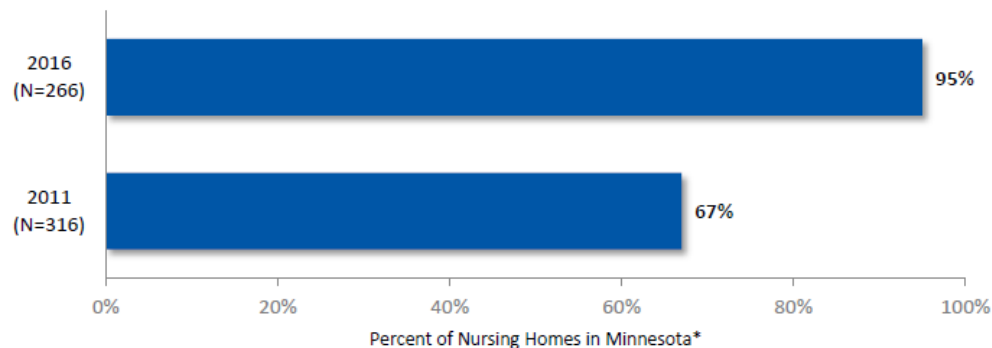
ASSISTED LIVING FACILITIES **46%**

ADULT DAY CARE PROGRAMS **24%**

What Are Examples of State Advancement in LTPAC EHR Adoption?

MN LTPAC EHR Adoption

Exhibit 1: EHR Adoption among Minnesota's Nursing Homes, 2011-2016



* Percentages are based on the number of responding nursing home.

95% of MN Nursing Homes have adopted EHRs in 2016

Out of 266

However, most information exchange is not happening electronically.

Source: [Minnesota Nursing Homes e-Health Report, 2016](#)

In 2016, the [MN e-Health Roadmap for Behavioral Health, Local Public Health, LTPAC and Social Services](#) was published and includes use cases, a person-centered view, recommendations, and actions to support and accelerate the adoption and use of e-health.

What Are LTPAC Health IT Adoption Challenges?

FINANCIAL BARRIERS

BH PROVIDERS ELIGIBLE PROVIDERS



Not eligible for CMS EHR Incentive Programs



Limited capital to invest in robust IT systems and services



Limited resources to hire and retain required workforce

OPERATIONAL BARRIERS



Differences in clinical and administrative processes and needs



Workforce availability of clinical and technical skillsets



Leadership & organization skills capacity to select and acquire health IT



Lack of project management and governance expertise

What Are LTPAC Health IT Adoption Challenges?

TECHNICAL BARRIERS



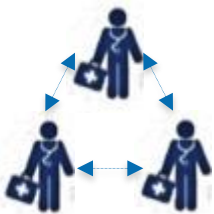
Implementation and usability of technology and related electronic documents



Lack of awareness of and need for interoperable HIE solutions



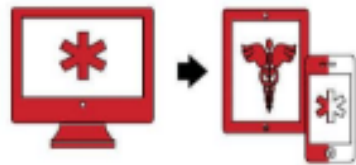
Lack of technology solutions to support LTPAC specific processes and workflow (EHRs are not the only solution)



Limited ability to find or query provider address



Difficulty matching or identifying patients



Lack of capability to electronically receive or send data



Limited broadband availability in rural areas



Privacy and security of data

Health IT Adoption Toolkits for LTPAC



Stratis' Health Information Technology Toolkits can be used to implement a comprehensive EHR system, overhaul existing systems, or acquire individual Health IT applications.

Toolkits for **Nursing Homes and Home Health Agencies** can be used to help settings engage in e-health activities by optimizing the use of an EHR and facilitating information sharing through HIE and other forms of Health IT.

Care Coordination Toolkit available to assist multiple provider groups working together to provide patient-centered, coordinated care.

Beyond the EHR: Health IT Coordination Tools

SOCIAL MEDIA



45.6%

Of adults searched for health information when using social media.

33.8%

Asked for health advice.

60%

Of doctors say it improves quality of care delivered to patients

TELEHEALTH

A trial using remote video conferencing between nurses and recently discharged patients delivered a 97% success rate in preventing readmissions.⁵



75% of all doctor, urgent care and ER visits are either unnecessary or could be handled over a video visit

44%

30 Day Decrease

38%

90 Day Decrease

Patient readmissions decrease

Patient readmissions were 44% lower over 30 days and 38% lower over 90 days, compared to patients not enrolled in a telemedicine program

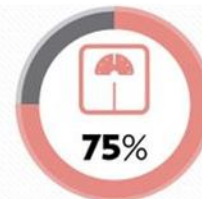
MOBILE HEALTH



SMARTPHONE OWNERSHIP AMONG U.S. SENIORS INCREASED **55%** IN THE PAST YEAR AND 77% OF U.S. SENIORS OWN A CELL PHONE

WEARABLES

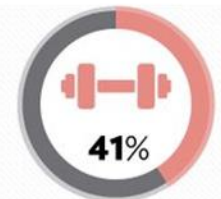
How older adults who value technology are using the 296 wearable devices on the market:



Monitor Weight



Monitor Cholesterol



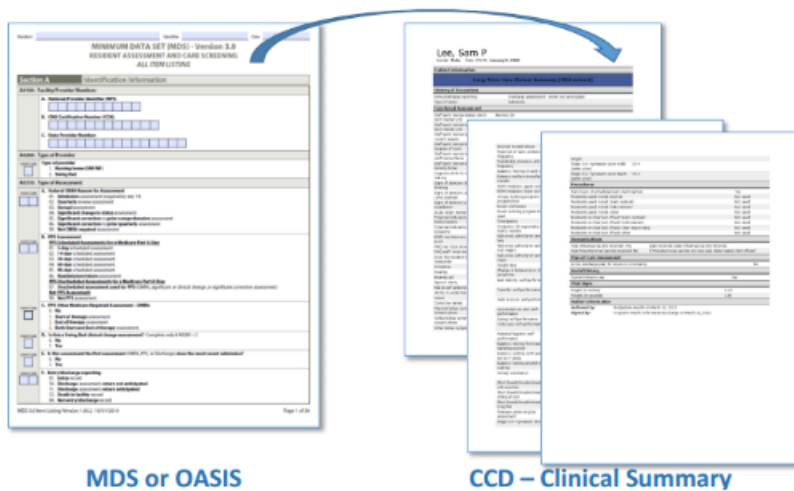
Track Physical Activity

Seniors track health stats 16 percent more than people ages 18-29



More than **3 in 5** seniors would consider a wearable

Health IT Coordination Tools, Continued



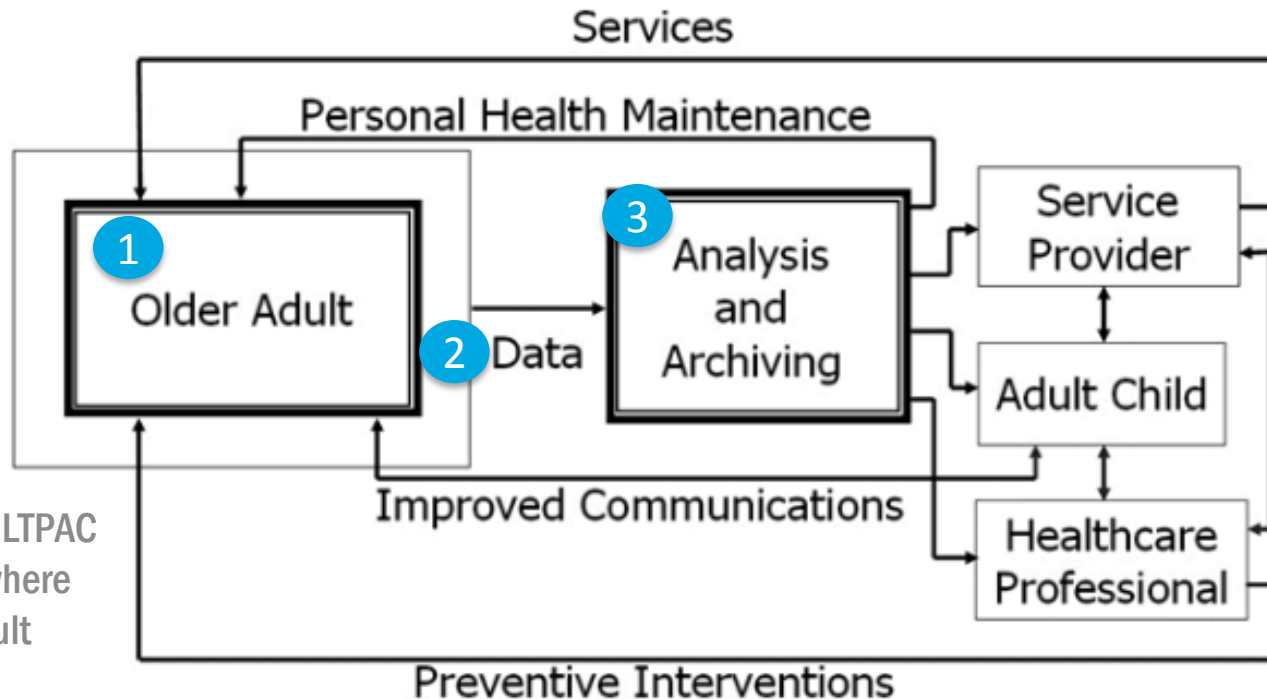
Transforms MDS and OASIS Patient Assessments into machine readable clinical summary format (continuity of care document)

Allows **NURSING HOMES** and **HOME HEALTH AGENCIES** with or without an EHR to **REUSE** data captured in Minimum Data Set (MDS) or Outcome and Assessment Information Set (OASIS) for interoperable HIE.

Enables sharing health information with other long-term care facilities, hospitals, and to physicians using existing workflows and technology.

How Can Telehealth Support the Care of Older Adults?

CAST Model for the Technology-Enabled Geriatric Care Paradigm



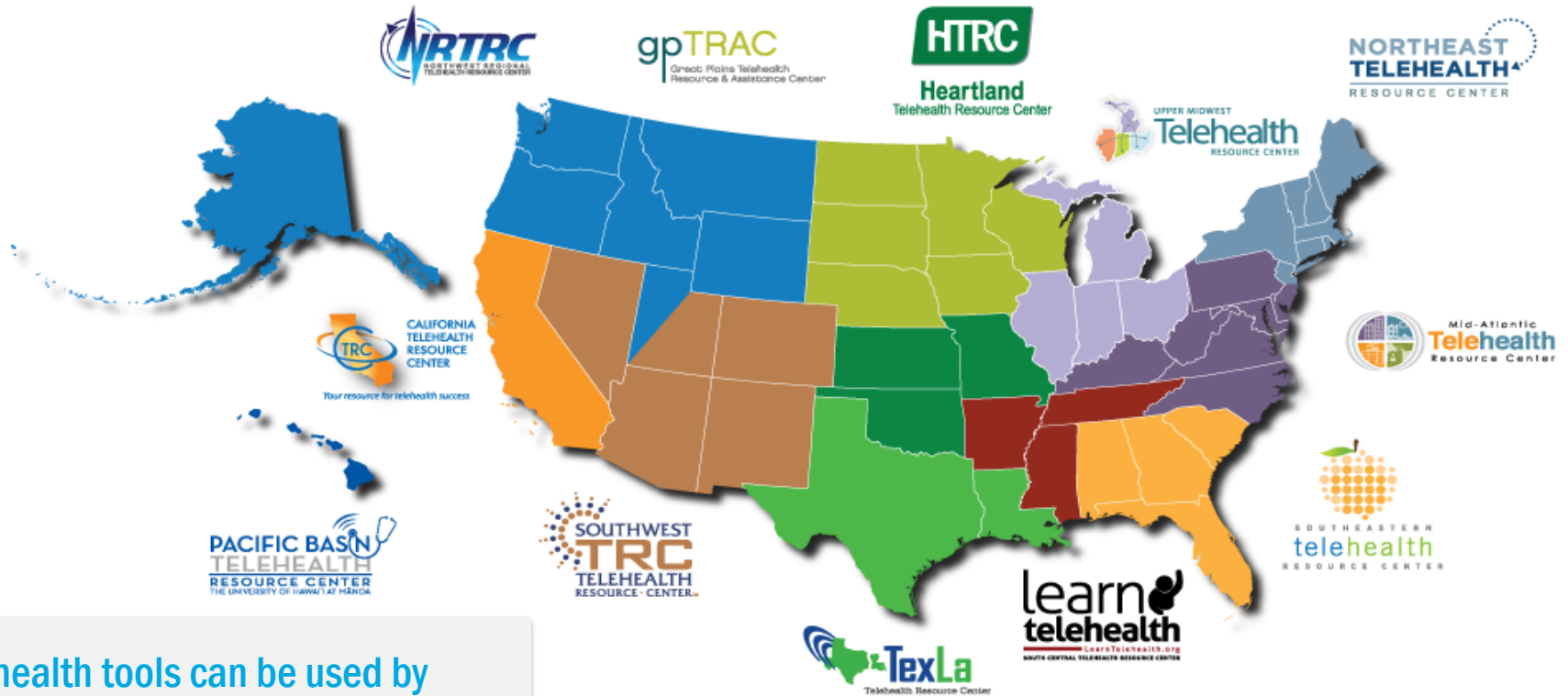
1 Home or LTPAC setting where older adult resides

2 Telehealth tools are used to capture safety, activity, physiological, health and socialization data. Data can be used by caregivers to detect indicators of early disease onset, deterioration, or improvement in health conditions at various levels.

3 Data analysis results can be made available to all stakeholders in the care process including the monitored older adult. Data can be integrated into **EHR** or **PHR** so that authorized care team members can access results anytime.

Telehealth Resource Centers

TelehealthResourceCenters.org



Telehealth tools can be used by LTPAC Providers to provide health assessment, diagnosis, intervention, consultation, supervision information and education across a distance.




2 National Resource Centers

| | | |
|-------|--------|-------|
| NRTRC | gpTRAC | NETRC |
| CTRC | HTRC | UMTRC |
| SWTRC | SCTRC | MATRC |
| PBTRC | TexLa | SETRC |

12 Regional Resource Centers

Case Study #2: Camelot Brookside Care Center



120-bed Skilled Nursing Facility located in Jennings, LA implemented a multi-faceted approach to address their escalating readmission rates to include a new build onto their existing EHR system and adoption of a new telehealth and remote patient monitoring (RPM) system.

 **26.3%**
Average hospital readmission rates for 2014 = **\$5,000**
Monthly revenue loss

Re-hospitalization Issues

- Lack of coordination between each resident's attending doctor and on call doctor
- Absence of relevant history and physical information available when nursing communicates to the attending healthcare provider
- Need for immediate access to a healthcare provider for intervention and orders administration necessary to avert medical crisis

SOLUTIONS IMPLEMENTED



Increased upload and use of vital signs info in EHR



Rapid nurse response to changes in condition alerted through trends using the telehealth solution



Frequent vitals trending review by the APRN using EHR data from the bedside



Wound care rounds implemented by certified wound care APRN



Immediate intervention on significant changes in condition by full care team



IV medications routinely administered at facility as ordered by doctor



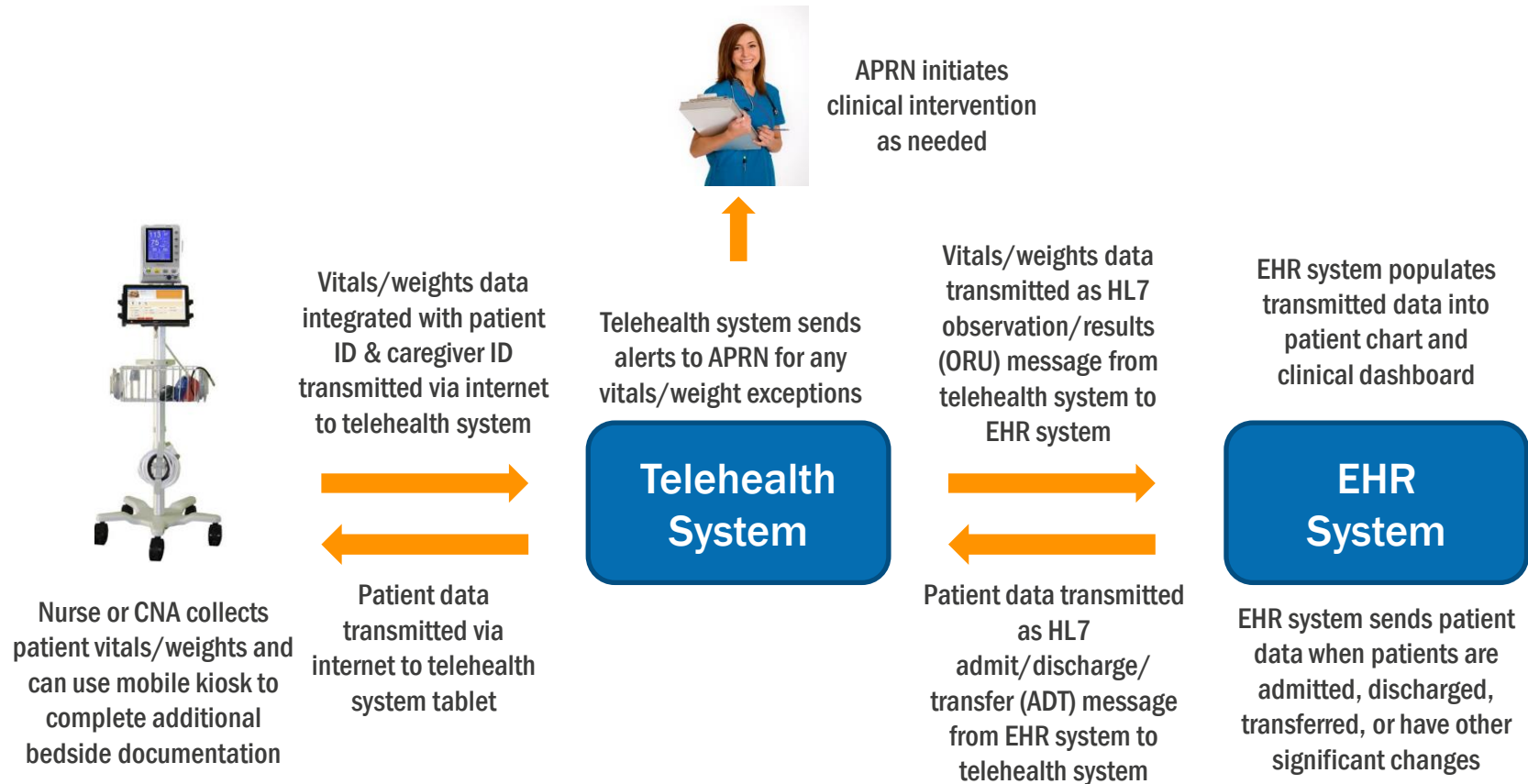
On weekends and nights, APRN on call to initiate prompt and relevant care interventions for nursing staff



Daily meetings held to review critical patients with the direct care teams and APRN

Case Study #2 : Camelot Brookside Care Center Health IT Integration

Vitals/Weights Telehealth System Process Flow



Mobile kiosk serves as health IT coordination tool that: stores and forwards data, conducts Biometric Patient Monitoring, captures real time data, and provides immediate, wireless documentation from bedside

Measurements integrated into EHR available for medication administration, nursing staff review, physician review, and dashboard alerts within minutes not hours

Case Study #2 : Camelot Brookside Care Center

Key Success Factors

Improved provider-to-provider and system-to-system communication played significant role in improving proactive care and decreasing rate of hospital readmissions.

24/7 Vitals Monitoring

Top factor for patient readmission is presence of abnormal vital sign. Most readmissions occurred during night/evening. Active monitoring of vital signs, particularly during off-hours, helped to decrease readmission rate.

Care Protocol

Superior care team coordination and use of connected vitals monitoring system by key members of care team

Proactive Intervention

Proactive monitoring of alerts from vitals monitoring systems and proactive coordination of care between facility's APRN and physicians

Average hospital readmission rates decreased to:

10.4%

With minimal investment in short timeframe

Source: http://www.leadingage.org/sites/default/files/Central_Control_Case_Study.pdf

Case Study #2 : Camelot Brookside Care Center Health IT Integration Results

Telehealth System and EHR System Integration Benefits



Can save up to
8 caregiver hours per day
= **\$3,600** per month per facility



100 Sets of Vitals Per day
Per 100 Bed Facility

| Previous Non-IT Integration Vitals Process | Time Required | Telehealth System Vitals Process | Time Required | Savings Delivered |
|--|------------------|----------------------------------|------------------|-------------------------------|
| Manual Vitals | 4 minutes | Automated Vitals | 1 minute | 3 minutes |
| Document on Paper | 1 minute | Auto-documentation | 1 minute | n/a |
| Data Entry in Chart/Kiosk | 4 minutes | Not Required | 0 minutes | 4 minutes |
| Total: | 9 minutes | | 2 minutes | 7 minutes time savings |



MODULE 3: Health Information Exchange Adoption and Implementation

Understanding the Value of Health IT: Overview

- **Module 1: Current Health Care Landscape and Value of Health IT for LTPAC**
 - » What is Health IT? Why is It Important in LTPAC Settings?
 - » Understanding Drivers, Key Policies, and Regulations Related to Health IT and LTPAC
 - » Case Study #1: Coordinated Care Oklahoma
- **Module 2: Health IT Adoption and Implementation**
 - » National EHR Adoption Perspective
 - » State-based EHR Adoption and Implementation
 - » Health IT Adoption Challenges
 - » Health IT Adoption Resources
 - » Case Study #2: Camelot Brookside Care Center
- **Module 3: Health Information Exchange Adoption and Implementation**
 - » What is Health Information Exchange? Why is It Important for LTPAC?
 - » National HIE Adoption Perspective
 - » Federal and State-based LTPAC HIE Implementations
 - » Why is Patient Engagement Important for LTPAC
 - » Case Study #3: CORHIO

Module Purpose

The purpose of this module is to educate LTPAC providers on the applicability and usefulness of health information technology (health IT) and health information exchange (HIE). It includes educational information, case studies, and resources for LTPAC providers.

It is intended to help prepare LTPAC providers for success in the transforming service delivery and payment environment.

Module 3: Learning Objectives

Health Information Exchange Adoption and Implementation

- **What is Health Information Exchange? Why is It Important for LTPAC?**
- **National HIE Adoption Perspective**
- **Federal and State-based LTPAC HIE Implementations**
- **Why is Patient Engagement Important for LTPAC**
- **Case Study #3: CORHIO**

About ONC & Module Disclaimer

The **Office of the National Coordinator for Health Information Technology** (ONC) is the principal federal entity charged with coordination of nationwide efforts to implement and use health information technology and the electronic exchange of health information. For more information, visit www.HealthIT.gov.

DISCLAIMER

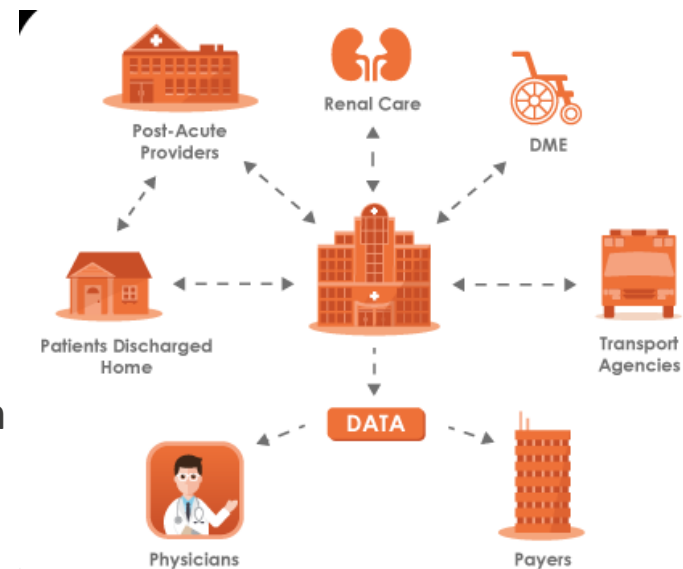
ONC recognizes the challenge for any one module to meet the needs and interests across the range of LTPAC provider types, agencies, and organizations especially given differences in size, geographic challenges, readiness for change, and financial resources. ONC invites you to use these materials wholly, or in part, and incorporate them into teaching materials to support your setting.

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<http://www.hhs.gov/disclaimer.html>

What is Health Information Exchange (HIE)?

- **As a verb:** Health information exchange requires the ability to securely access and exchange an individual's health information across and between health stakeholder groups: e.g. providers, individuals, payers and other accountable entities
- Three forms of exchange:
 - » **Directed Exchange**—ability to send and receive secure information electronically between providers and individuals to support coordinate care
 - » **Query-based Exchange**—ability for providers to find and/or request information on a patient from other providers, often used for unplanned care
 - » **Consumer Mediated Exchange**—ability for patients to aggregate and control the use of their health information among providers
- **As a noun:** An HIE is an organization that facilitates the information exchange within a network of facilities, community, state, or region



Why is HIE Important for LTPAC?



75% of hospitals electronically exchanged health information with outside providers in 2014.



When multiple physicians are treating an individual following a hospital discharge, **78%** of the time information about the individual's care is missing.



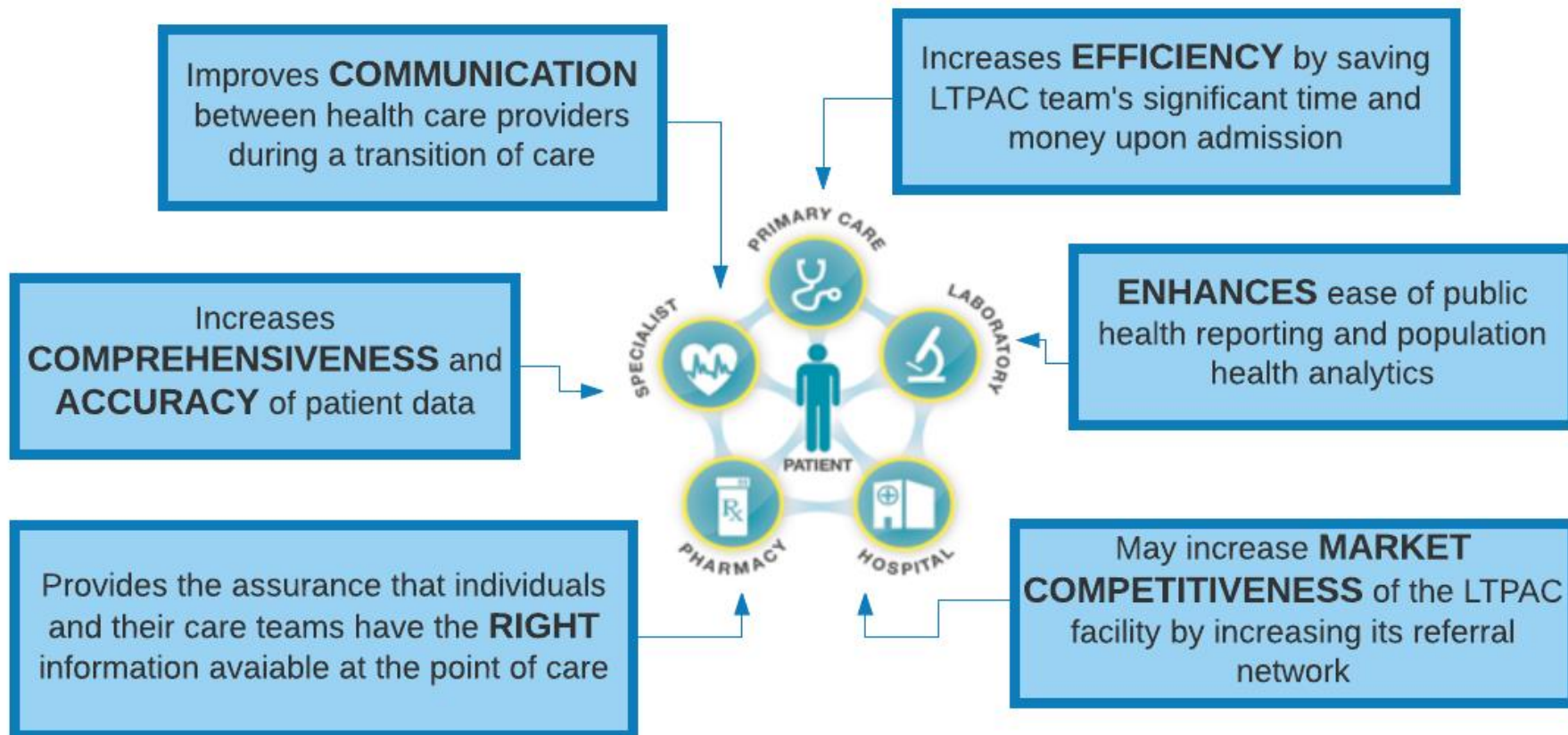
Poor care coordination increases the chance that an individual will suffer from a medication error or other health care error by

140%

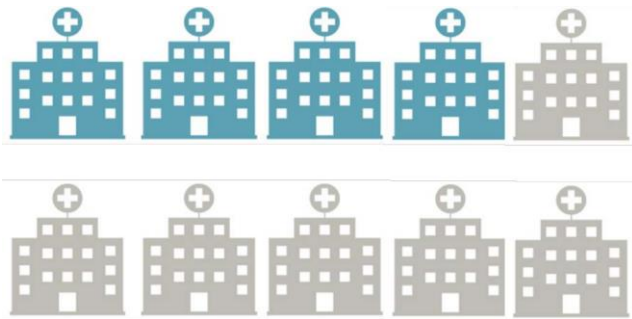
60% of medication errors occur during times of transition.



Why is HIE Important for LTPAC?



2014 National HIE Adoption Perspective



4 in **10** Non-federal acute care hospitals

have necessary patient information electronically available from care settings outside their systems.

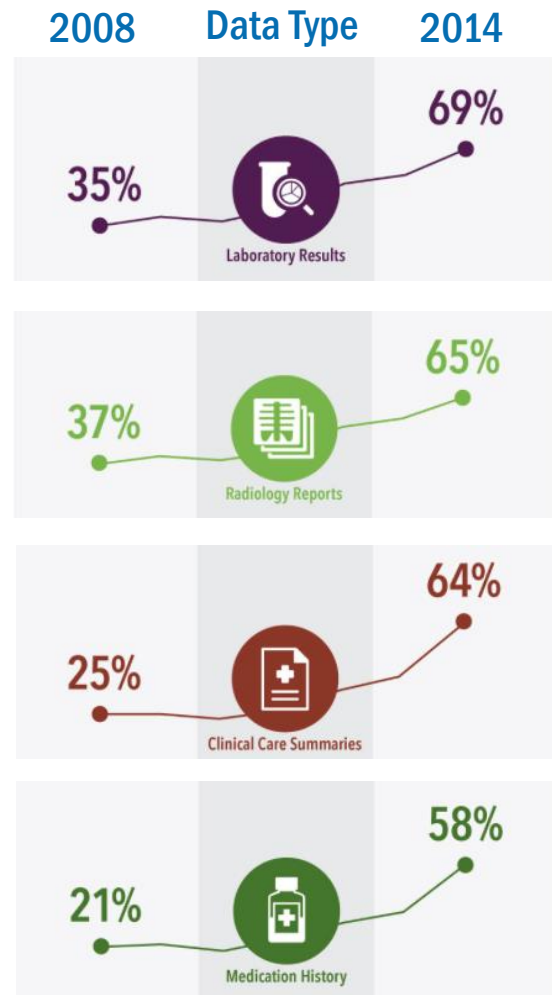


1 Out of **3**

Physicians

electronically shared patient health information with other ambulatory providers to include Home Health Agencies and Nursing Homes.

Electronic information exchange among hospitals and outside providers by data type



National HIE Adoption Perspective

2014 National Survey¹ of **24 HIEs** receiving CCDs (any type) from Nursing homes (NH) or Home Health Agencies (HHAs).



4%

Had experience receiving CCDs from NHs

12%

Had experience receiving CCDs from HHAs

17%

Had experience receiving other electronic information from NHs and HHAs

e.g. admission/discharge/transfer notifications, care plans, insurance preauthorization requests

HIEs reported that LTPAC providers in their region generally had low rates of EHR adoption and ability to engage in more robust HIE

Comparisons between LTPACs is challenging due to considerable variation in:

HIE adoption between different LTPAC provider types



Nursing Homes

VS



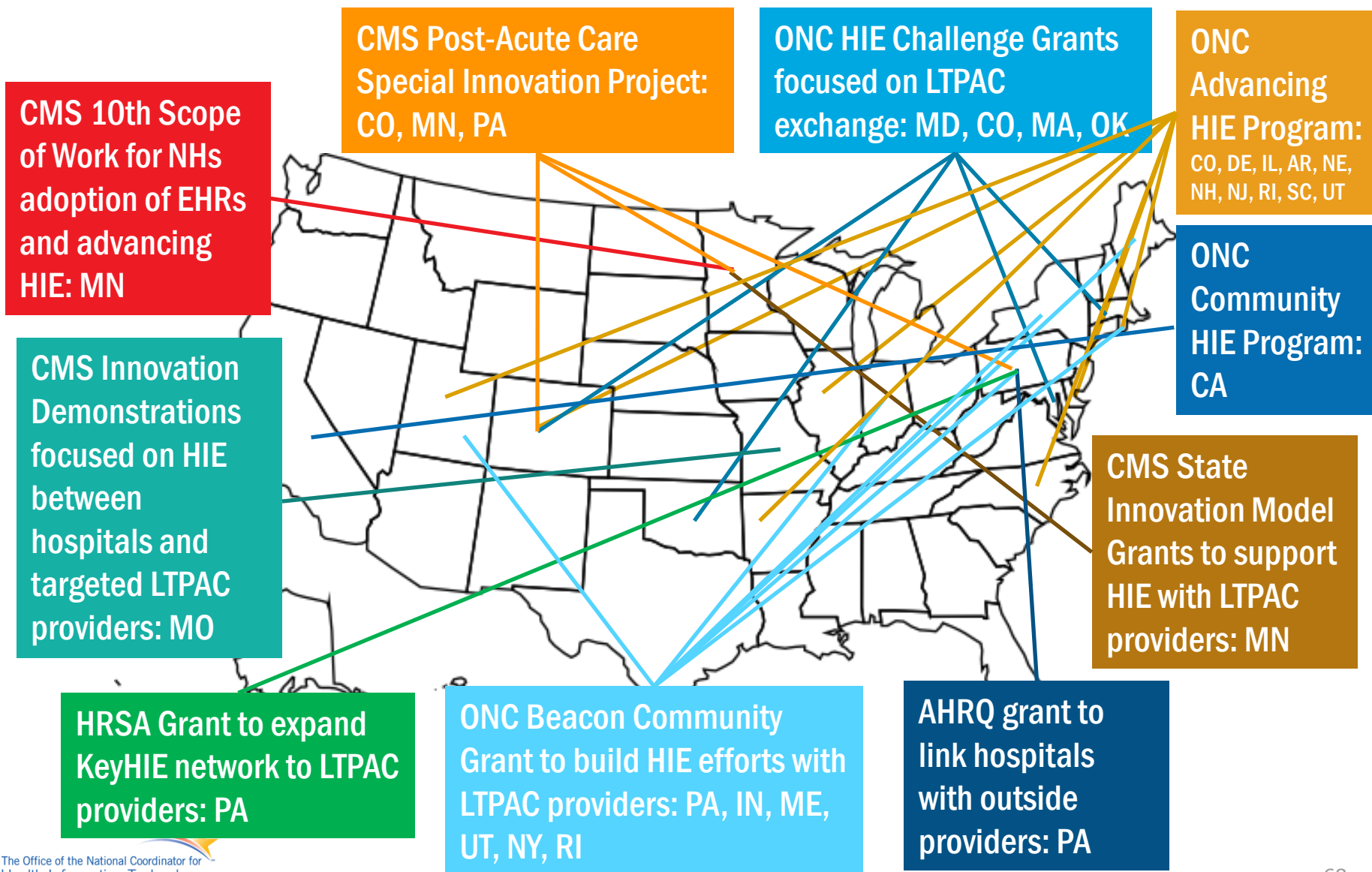
Residential Care Facilities

HIE adoption within LTPAC Providers



Different types of Nursing Home Providers

Federal HIE LTPAC Funded Implementations



ONC HIE Award Program Spotlight

Advance Interoperable HIE Program (July 2015 – July 2017)

\$29.6 MILLION TOTAL AWARDED

12 states for **2** years

10 of 12 selected LTPAC as a Target Population

AR, CO, DE, IL, NE, NH, NJ, RI, SC, UT

Community Interoperability & HIE Program (Sept 2015 – Sept 2016)

\$1 MILLION TOTAL AWARDED

10 states for **1** year

1 of 10 working with SNFs and ALFs

CALIFORNIA

Goals

Leverage successes from initial State HIE Projects to increase the adoption and use of interoperable health IT to improve care coordination.

Create projects at the community level to increase HIE adoption and use among specific populations, which will help to address interoperability challenges.

KEY SUCCESS MEASURES

M1

Increased adoption of critical HIE infrastructure, tools, and services

M2

Increased movement of electronic, secure and standardized patient health information to improve care transitions

M3

Increased interoperability of health information from external data sources used by consumers and providers from unaffiliated organizations

Exemplar LTPAC HIE Integration Tools



Adoption of KeyHIE Transform tool



ADT Messaging



Direct Mailboxes & Query Based Exchange



Discharge Summary Filters

Examples of Other National HIE Initiatives



Strategic Health Information Exchange Collaborative (SHIEC)

National trade association that provides resources to member HIE organizations so they may use information technology and trusted relationships in their service area to enable secure, authorized exchange of patient information among disparate providers.



Commonwell Health Alliance

Not-for-profit Trade Association dedicated to achieving cross-vendor interoperability that assures provider access to health data regardless of where care occurs.



DirectTrust

Collaborative non-profit association of 142 health IT and health care provider organizations to support secure, interoperable health information exchange via the Direct message protocols.



The Sequoia Project

Non-profit organization, originally managed as the ONC eHealth Exchange, responsible for the advancement of an implementable, secure, and interoperable nationwide health information exchange.

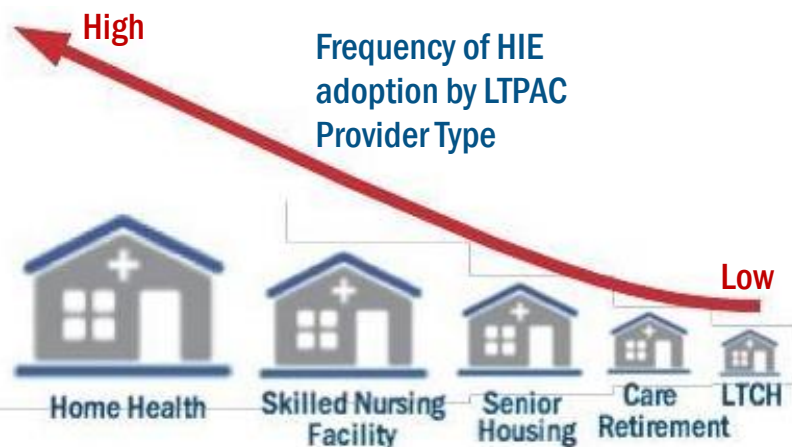


Workgroup for Electronic Data Interchange (WEDI)

Non-profit organization focused on the use of health IT to improve healthcare information exchange—enhancing quality of care, improving efficiency and reducing costs.

State-Based HIE Implementations

A 2013 Study identified electronic HIE with LTPAC providers in **22** states.



1. Data captured from site visits to:
 - Rush University Medical Center in Chicago, IL
 - Beechwood Nursing Home in Western NY
 - Eastern Maine Healthcare System (EHMS) in Bangor, ME

HIE is implemented to support transitions between care providers.



Most data exchanged is used to support¹:

- Referral and Preadmission Assessment
- Referral for Community Services
- Transfer/Admission to LTPAC
- Transfer to Hospital or Another Health Care Provider from LTPAC
- Discharge information from LTPAC Provider to Patient Community
- ADT Event Reporting to HIEs

State-Based HIE Implementations

Most common electronic exchange from LTPAC to ED and hospital



Admission, Discharge, and Transfer (ADT) messages

ADT messages sent through LTPAC Provider EHR or HIE interface using secure messaging such as virtual provider network. Messages contain key information such as medications, lab test results, demographics, allergies, problems, and vital signs.



Directed Exchange

Supports variety of LTPAC HIE activities such as exchanging CCDs, sending ADT messages to hospitals supplemented with data from INTERACT forms, and sending SBAR content electronically.



Query-Based Exchange

Hospital ED admission staff can query for LTPAC information via an HIE organization upon admission, and retrieve patient information, typically in CCD format.

Administrative HIE Implementations

Most common HIE in support of administrative processes



Quality Measure Reporting

LTPAC sites are collecting and/or submitting quality measure data to support value based payments. Providers are collecting data through their EHRs or paper records and reporting electronically to CMS (e.g. Pioneer ACO).



Mandatory Reporting

Public Health authorities and state agencies maintain registries or repositories for reportable public health data. States like NY have developed electronic web portals to enter and submit reportable data.



Payment

LTPAC providers may exchange health information with payers to support their case management and claims adjudication processes. Data exchanged includes: physician orders, certification/re-certifications, progress notes, flow sheets, medication and treatment administration records and assessments.

Why is Patient Engagement Important to LTPAC?

REDUCING READMISSIONS

Patients are often readmitted for reasons such as:



Misunderstanding of their ailment(s)



Confused about medicine usage

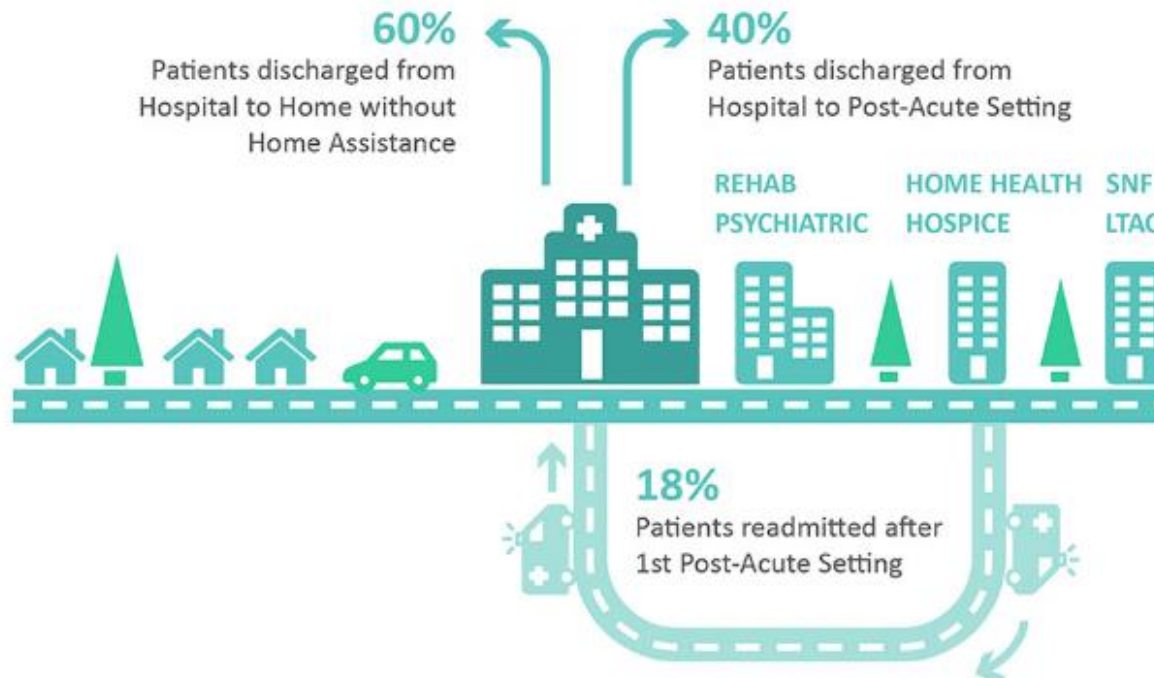


Not scheduling follow-up appointments with primary care



Being misinformed about test results

HIE technologies can help address these patient engagement challenges



Why is Patient Engagement Important to LTPAC?

SOCIAL DETERMINANTS OF HEALTH

Adopting tools to help providers capture social behavioral determinants can help LTPAC providers better understand patients' lives



Transportation issues



Housing situations



Diet



Education



Ability to pay for care

HIE TECHNOLOGIES LIKE PATIENT PORTALS AND MOBILE HEALTH TOOLS CAN HELP PROVIDERS GATHER ALL PATIENT INFORMATION INTO ONE VIEW

By **2020**, an impressive **80%** of health data will pass through the **cloud** at some point in its lifetime.



As **30-70%** of commercial payments executives expect to include value-based mechanisms within 3 years; having a **patient engagement strategy** in place to promote and increase **population wellness** will be imperative.

HIE Coordination Tools: Patient Portals for Consumer Mediated Exchange

IN AN ONLINE SURVEY OF U.S. ADULTS, AGED 18 AND OLDER



84% of people say their doctor's office has a **PATIENT PORTAL**

ADULTS AGE 55+ whose doctors have a Patient Portal are **MORE LIKELY** to say they have access to their health information via a Patient Portal (61%) than younger adults (45%)

TOP 3 BENEFITS OF PATIENT ENGAGEMENT TOOLS SHARING DATA WITH ELECTRONIC HEALTH RECORDS

75% Allowing patients to access their health record for their review or to share with other doctors

75% Providing patients with automatic alerts and reminders on appointments already booked

56% Making it easier for patients to schedule or change an appointment

70% of patients find patient portals a convenient way to communicate with doctors.

patient portal

adoption is rising dramatically across U.S. healthcare organizations...

from **47%** in 2014

to **79%** in 2015



Case Study #3: CORHIO



A non-profit, public private partnership regional health information organization providing advisory services to help healthcare professionals effectively use technology to improve care delivery and to capture value based information for analytics and population health programs.

Recipient of 2011 ONC Challenge Grant (\$1.7M) to improve transitions of care with LTPAC providers.

Recipient of 2015 ONC Advanced Interoperability Grant to improve capture of data from LTPAC, Ambulatory and BH providers into HIE via a CCD.

+60 Hospitals

+4,000 Providers

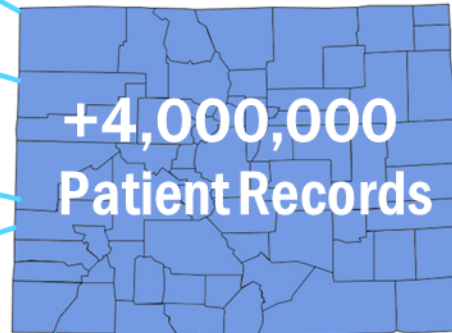
+146 LTPAC Facilities

41 BH Centers

4 Large Medical Laboratories

State Health Department

Colorado Springs Military Health System



+4,000,000
Patient Records

- Bidirectional exchange with provider EHRs
- Many LTPAC Providers use secure, web-based query access to community health record system from which they can access patient records and generate CCDs regardless if they have an interoperable EHR
- Currently implementing Transform tool to allow LTPAC providers to reuse MDS and OASIS data in CCDs

Case Study #3: Current CORHIO Workflow

Hospital for Hip Replacement



- Patient in hospital for hip replacement surgery
- Patient needs further rehab post-discharge from hospital
- Hospital sends patient's inpatient medical information to PatientCare 360® (CORHIO's secure web portal)

Patient Referred to Post-Acute Setting



- Post-acute setting queries PatientCare 360 portal for preliminary hospital information to prepare for intake:
 - ✓ Face Sheet
 - ✓ Op Report
 - ✓ Inpatient Labs
 - ✓ Radiology Reports

Handover to Post-Acute Setting



- Post-acute setting is able to review patient's longitudinal medical record:
 - ✓ Discharge Summary
 - ✓ Final Labs
 - ✓ Rehab notes
 - ✓ Final MAR
 - ✓ Discharge Orders
- Patient Care Plan developed

Follow-up by PCP



- Post-acute setting discharges patient
- PCP queries patient in PatientCare 360 to prepare for follow-up visit
- PCP accesses the entire medical history on the patient, including both the hospital visit and post-acute treatments



The Office of the National Coordinator for
Health Information Technology

THANK YOU

